

THE ANNALIST

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THE CRISIS IN TRADES UNIONISM

It Will Possibly Bring About
a Break in the Trust in
Skilled Labor

Page 451

Other Contents:

BUSINESS NEARS A CORNER—And the Wisest Are Uncertain Which Way It May Turn, Dependent Upon Two Great Influences

A THEORY ABOUT EXPORTS—Can the Prosperity of the United States Be Forecast by the Trend Shown in Foreign Trade?

A THREATENED SHORTAGE OF CORPORATION DIRECTORS—If the Interlocking Directorates Bill Goes Through There Won't Be Enough to Go Around

OFFSETTING PROFIT DECREASES—How One Railroad Helped Fill the Gap Caused by Rising Costs

THE CANADIAN RATE CASE—It Has Been Decided Against the Railroads, Which May Bring Great Changes in the Western Provinces

TO TURN THE WORLD'S TRADE CURRENTS—English Economists Think This a Far-Away Effect of the New American Banking System

CONTINUED CRAVING FOR GOLD—Germany and France Look Like Rivals for the Seizable Supply in the World

SIGN OF THE LOANING RATE—The Significance Which the "Speculative Element" Attaches to a Stock Exchange Announcement at the Close of the Day's Trading

The Annalist Barometrics on Page 462

APRIL 1, 1914.

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WHOEVER wants a reform accomplished or a reform opposed, a law passed, or panacea discovered, besides not knowing how, is altogether too busy to contribute more than the vague suggestion, and he wants a committee to be appointed. If the Stock Exchange wants to reform itself it appoints a committee to do it. If one thinks the railroads ought to be reformed from within, he proposes that a committee be named to think it over, and then recommend a permanent bureau to perform the work. That is the suggestion of Clinton B. Evans, editor of *The Chicago Economist*, who set it forth in *THE ANNALIST* last week:

A bureau under the management of a number of railroad men of known ability and integrity, say fifteen, which would assume the functions of examiner, critic, censor, even detective, if you please. The purpose of this organization would be to protect the entire railroad interest of the United States against adventurers and against wrong or unwise acts on the part of officials, boards of directors, or individuals acting for their own profit independently of the common weal. Such a bureau would be expected to know in the main the condition of every railroad property in the United States, to discern bad tendencies, and to prevent the consummation of transactions which would be hurtful to the properties with which they were concerned, and damaging to the reputation of the railroad companies.

There is now a Bureau of Railway Economics. There is also the Slason Thompson Bureau of Amazing Statistics. Those are the ones best known to the public. There are scores of railroad bureaus doing technical work. A Bureau of Railroad Ethics might not be bad at all. Each bureau, of course, is presided over by a committee. In time, no doubt, it will be necessary to have a Committee on Bureaus, to see that the bureaus do their work right. What will come after that remains to be imagined. An Editing Bureau, to edit the annual remarks of railroad Presidents, is an immediate necessity. It would save the President of a railroad that has earned 15 per cent. in a year on its stock from joining in the cry against the disastrous effect of radical legislation and social prejudice upon revenues.

WHICH is one of the things hanging over the stock market," says the Wall Street man, referring to the Mexican situation, the drift of the country into a class consciousness, the enforcement of the Sherman act, the moral distrust of big business, the possibility that the Interstate Commerce Commission will not give the railroads the permission to raise their rates, the exemption of coastwise ships from payment of canal tolls, the cost of last night's dinner or something his morning newspaper has reminded him of. It is the habit of the Wall

Street mind to think something very specific is "hanging over the stock market." It is a habit of all of us to blame the absence of prosperity upon something we disapprove of for other reasons—maybe tariff revision, because it has hurt our profits, or the Mexican situation, because we have friends who think a Mexican is temperamentally unfit either to govern himself or develop the resources of his country.

But what hangs over the stock market and over general business is none of these things at all, but our sins of the past. The man who overlives his income runs into debt, and at last smashes up and has to move into a smaller house and walk to the station—he never blames himself except secretly, and then not very sincerely. The same is true of people collectively. Having had their fat years, having been preposterously extravagant, having lived on their principal as if it were income, and having at last reached the point where it begins to be easier to pull in than to borrow any more, they go about talking of the deplorable state of business, and blame the politicians. The road back to prosperity is hard. It is the road of thrift. Some are traveling that way. The extravagance of the people has been matched by the extravagance of corporations with capital. There is probably no manager of a large corporation in this country who does not regret having wasted capital in unproductive works during the last five years.

MYSTERY is more dangerous than fact. The gentlemen who officially know about the transactions that have taken place between the suddenly appearing and disappearing Billard Company and the New York, New Haven and Hartford Railroad may be altogether within their legal rights in refusing to disclose their knowledge to the Interstate Commerce Commission; but as a suspicion of their impropriety has been raised by the Interstate Commerce Commission, and as the public is in a mood to take everything at its worst, legal rights are not happily insisted upon. If the truth is bad, that is all the more reason for having it out, because this is a situation which will heal best from the bone.

In 1907 the New York, New Haven & Hartford Railroad acquired nearly \$11,000,000 of the stock of the Boston & Maine Railroad, and afterward exchanged it share and share for stock of the New Haven Company. Then, owing, presumably, to the "legal situation" in Massachusetts the Boston & Maine stock was sold to a John L. Billard of Meriden, Conn. The next day Wall Street amazingly asked, "Who is John L. Billard?" The next step was to organize him as The Billard Company, under the laws of Connecticut, with power to hold, buy, and sell Boston & Maine Railroad securities.

A year later was formed the Boston Railroad Holding Company, to which the Billard Company sold its Boston & Maine Railroad stock. The Boston Railroad Holding Company was owned by the New York, New Haven & Hartford Railroad. The allegation is that the Billard Company sold its Boston & Maine back to the Boston Railroad Holding Company at a large profit.

Why all this circumlocution? First, a "New Haven Company," to hold the Boston & Maine shares, then a John L. Billard, then a Billard Company, and then a Boston Railroad Holding Company, owned by the New Haven Railroad, which owned the Boston & Maine shares in the first place. And, if it was all so necessary as has been represented was the case in order to give New England in spite of itself the benefits of a perfect transportation monopoly, why make a mystery of it now?

The Crisis in Trades Unionism

IN the field of economic vision there is nothing at the present time more significant than the crisis that has come in trades unionism.

Fifteen years ago, when great industrial trusts were forming, people talked of an impending struggle, to be gigantic, and, perhaps final, between trades unionism on one hand and organized capital on the other. The American Federation of Labor was regarded with somewhat of the terror now inspired in timorous minds by the I. W. W. movement. But nothing of that sort happened. Few things that everybody expects ever do happen. Instead, trades unionism and organized capital made a bargain, or, to employ a figure, struck hands. Though they quarreled enough and had their fallings out, they succeeded fairly well in presenting a united front against two other classes, namely, the consumers and the unskilled workers.

The permanent success of this arrangement, entailing arbitration pacts and formal wage agreements, was contingent upon three things, as follows: (1) The feasibility of passing the cost of higher wages over to the consumer, in the guise of higher prices; (2) the ability of capital, in so far as that expedient failed, to continue to providelabor-saving devices in order to increase the productive power of labor per unit, which called for a pretty constant supply of inventive genius, and, (3) the capacity of trades unionism to maintain a trust in skilled labor.

What has resulted?

First, the capacity of the consuming class to pay higher prices obviously has been for the present exhausted; and, as we seem to have reached the peak of high commodity prices, and, in fact, to have passed it, by the same sign the feasibility of passing the wage burden on to the consumer is at an end.

Second, in the race between rising wages and these labor-saving devices which increase the productivity of labor per unit, capital is beginning to lose. Whether that is owing to a failure of the inventive faculty, to the irreducible waste of increasingly complex operations, or merely to the fact of the whole load having been transferred to mechanics and superintendence, where before it was divided between those agencies and the ability to go on raising prices, will remain to be debated. The fact is, that what statisticians call the curve of unit labor cost is beginning to turn the wrong way. On the New York Central, where costs have been carefully accounted for statistically, the amount of transportation produced per dollar of wage remained almost stationary, notwithstanding the rise in wages, until very recently. Now, the unit cost is tending to rise.

Third, trade unionism has failed to maintain its trust in skilled labor. The introduction of labor-saving devices increasingly simplified the skilled worker's task, until the pressure of competition upward from the ranks of the unskilled began to be a very formidable problem for trades unionists. To take a concrete illustration: Henry Ford has proved in his shop the fallacy of long apprenticeships in modern industrial practice. He boasts of being able to take a raw, unskilled man off the street and turn him into a moulder or a lathe hand in a few weeks. The Ford plant not only is one of the most efficient in the world, but there is not a union man in it, and the bulk of the skilled labor has been trained very rapidly from the raw material.

For several years before the advent of the I. W. W. the American Federation of Labor tried very hard to organize or unionize the unskilled laborers, but it was a futile ef-

fort. It had nothing to offer them. Its motive was selfish. Its desire was not primarily to improve the condition of the unskilled, but to fix them on the unskilled plane, and check the competition upward from their ranks. It was rather too obvious. The result had been sure to be castes in labor.

The caste theory of trades unionism has now definitely collided with the idea of One Big Union, whose interests shall be united. That is the meaning of the I. W. W. movement in this country, and of the A. W. U. movement in Australia. The aim is to unite workers of whatever craft and degree of skill again the employer. It is irresistible to the unskilled.

Now trades unionism is assailed on two sides. Such capital as had never been bound by the bargain of peace with trades unionism insists upon the principle of "open shop," which is a shop where any one may work, with or without allegiance to the union. And the I. W. W. leaders are insisting upon the principal of an "open union," which is a union to which any one may belong, with or without an investment of wasted time in long apprenticeship. It is well known in Australia that skilled men are deserting their craft unions for the open organization called the Australian Workers' Union, in which there are greater political and social power.

The weakness of trades unionism has been its restrictive policy. It has restricted the supply of skilled labor, at the expense of the unskilled, and the production of goods, at the expense of the consumer. It has pretended to be aiming at the uplift of labor, whereas it has been intent only upon increasing the advantage of craft organizations. It is now as bitterly opposed as capital is to the I. W. W. movement, but for very different reasons.

Unfortunately, the tendency of all labor agitation is to insist merely upon a larger division of profits, and to ignore the important factor of production. The I. W. W.s have fundamentally the same attitude toward productive capital as the trades unionists. They want more pay, not for higher efficiency or greater production, but for shorter hours.

If, as a result of this singular situation, necessity should force trades unionism to unhandicap personal efficiency, and competition should force it to adopt the principle of open unions, much would be gained at last, especially by the unhappy and more or less mythical consuming class, who, without any tangible existence, yet performs the last function of all, which is to pay.

Correcting Extravagance in the Argentine

Review of the River Plate

WE publish this week the commercial failures for the first two months of the year, which amount to very nearly \$48,000,000, as compared with \$10,500,000 for the first two months of 1913. Looking through the classification we find that for the month of February, with a total of \$31,000,000 liabilities, estancieros figure for over \$8,000,000, a sugar estate for nearly \$4,000,000, and jewelers for nearly \$3,000,000. These are the sort of liquidations which have to be brought about as stated by the Vice President of the Republic. In a recent petition filed by a large firm of jewelers, amounting to over \$2,000,000, by far the larger portion of the assets was represented by bills collectible, which shows that the business was carried on by the granting of almost unlimited credit. This is the class of commercial firms among which we must look for future failures and liquidations. Those who have catered to the luxuries of the people will now find that as there is no money to pay for those luxuries they will have to go to the wall. It will be several years before the liquidation of the present state of affairs is concluded, but it is teaching a lesson and a lesson which it is to be hoped will not be lost.

After the Rate Decision, What?

And the Wisest Are Waiting a Little Longer to See Which Way It Will Turn—By Unanimous Consent, the Decision of the Rate Case Is to be a Most Important Influence

THE business situation in the United States is approaching a point where it may turn either upward or downward, and at the moment most men who are in a position to foresee trends in the situation express a frank uncertainty about what turn it will take. One does not hear either optimism or unqualified pessimism, but it is a dissertation on probabilities. There are two events that are being waited for—the decision in the railway rate case and the June announcement about the country's crops. It is seldom that business assumes the waiting attitude that it has now taken, holding off for weeks, as it is now doing, for some definite thing to happen. It is now very much like the periods that have preceded critical Presidential elections, or when Congress was sometime changing the tariff.

The railway rate case has become a very serious real influence in business. Its psychological influence amounts to more, perhaps, than its arithmetic possibilities. It is no longer simply a case of railroad officials and bankers and some others talking, without much effect, in their own interest. The rate case is being talked about in trade. Business men, big and little, have come to regard a nearby decision as very important to their own prosperity. You hear it everywhere. And, without regard to the merits of the plea of the railroads, it has become the fashion to think that a favorable decision will have an immediate good effect on business sentiment, and that an unfavorable one will have a bad effect, to be rendered innocuous, maybe, by the realization of oncoming bumper crops, but with some ominous possibilities in any event. It is usually somebody who has taken a stand in favor of higher rates who thinks business will go bad in spite of good crops. The West thinks, as is its habit, always, that good crops will save any situation. But it is being made unanimous that a favorable rate decision will be a cheering thing for languishing enterprise.

The bad effect upon business of an unfavorable decision has been one of the arguments on behalf of the railroads before the commission. Specifically, it has been stated that the railroads cannot carry on needed improvements for lack of money. Without the money spent in this way going into the circulation of business, trade cannot be good. The argument has been brought home by the fact of the throwing out of employment of thousands of railroad workmen. The news of this has really hurt business. Decline of general trade was, in reality, the direct cause of the laying off of men. But the business decline has been ascribed also to the previous necessary economies of the railroads. It was a circle of misfortune.

Now, since the railroads have pleaded before the commission that failure to give them the desired rate increases means continued economies that affect business, is the converse true, that if the commission is favorable the railroads will immediately start upon programmes of improvement in-

volving expenditures that will give an upward start to the general situation? The Presidents of the Eastern railroads refuse to say definitely that they will begin spending money. The executives of the Eastern railroads were asked the direct question last week by THE ANNALIST. The same question was put to executives of Western roads in Chicago by a special correspondent. Only one was willing to commit his road to a promise of immediate expenditures for considerable improvements. It can be stated pretty definitely that no great volume of improvement work will be put under way at once by a favorable decision of the commission. There will be some, and it will help, but the railroads will not boost prosperity.

In fact, there are no present appearances of any considerable movement by "big business" of any kind to finance improvements and extensions right now. There is a theory that incorporated industry helps a recovery after depression by using its credit to borrow money and start work while costs are low. The money thus spent stimulates trade. There is nothing of that kind going on now. It was expertly stated last week that out of \$200,000,000 of new financing that is "on the ways" in New York, awaiting a favorable market, only about \$15,000,000 represents the borrowing of new money for new expenditures. The other \$185,000,000 is simply refunding of old debt for old money already spent. Perhaps there is no incentive to big improvements now, either through cheap money or low costs of materials and labor. Some of those who are inclined to gloom in their uncertainty about the coming turn in business see some significance in this situation.

As for the railroads, it looks as if they would be inclined to go moderately into capital expenditures for improvements that will bring economies if the situation favors, and that they will await the Commission's order before they decide. A high official of one of the two biggest railroad systems in the country said:

We have cut down our expenditures for operation and maintenance of the property in almost exact proportion to the decline in business everywhere. Our transportation business depends on general business. When we don't get transporting to do, we just have to lay off men and cut our costs. We haven't done any cutting for effect.

When the decision comes we can't put men back to work just because we see more money ahead, either. We'll have to get the business first. I think a good rate decision will help business and help us put our men at work again, and then the money we give them in wages will go out into trade and help business more, and the reactions will all be upward.

As for spending money for improvements, no doubt we'll begin some of that. But don't expect it by hundreds of millions. We have been holding up our budgets this year, to see what we could finally spend. Operating officials are always asking for improvements that will bring economies. That kind of thing can be started just as soon as we see the money. But there isn't any stupendous lot of it possible. It takes time to get started. On this line, I don't see how we could start much more than \$5,000,000 worth of work on bridges, stations and the like at the moment.

The President of an important road, replying late Saturday in confidence that neither he nor his company would be specified, named improvements to cost about \$1,500,000 to be ordered at once upon announcement of the decision.

President W. H. Truesdale of the Lack-

awanna said openly what a number of other officials preferred to discuss in confidence:

We have not laid off so many men as our neighbors. We have not had to. Where the loss in net earnings has been reflected by the Lackawanna has been in its unwillingness to take on men.

Our outdoor work usually is done between April and January, when the weather is kind. The budget is made up for that period. What effect the proposed increase would have on the work for 1914 would depend largely on when the allowance was made. Even if the full 5 per cent. were allowed, no new construction work would be undertaken if there were not time left to complete it before Winter. I think the first effect of a rate increase would be seen in the placing of equipment orders. Then, as pressure on the roads lifted, borrowing would become easier and new capital would be provided. But the immediate effect, I think, would be mostly sentimental.

President Frederick D. Underwood of the Erie said this:

If we don't get an increase we can't spend anything. The immediate influence of an evidence of a change of heart by the Washington authorities would be a stimulant to business. What effect it would have on the investor, whose money is needed to get up the transportation machine's momentum again, is an undiscovered country.

Daniel Willard, President of the Baltimore & Ohio, and Chairman of the Committee of Railroads that is conducting the rate appeal at Washington, was asked if the railroads would begin to spend money

at once. He started to reply "Of course," but checked himself, explaining that this might look like an attempt to influence the Commerce Commission's decision, and asked to be quoted only as repeating what he said before the commission:

I should say a crisis was approaching if the net earnings from railroad operations were so small that the railroad companies were unable to continue to maintain a fair return upon the capital invested in their properties, jeopardizing the future of railroad securities. Those who held our securities would certainly consider that a crisis.

It would also be a condition of crisis for the workmen if large numbers of men should be deprived of their positions and opportunity to earn a livelihood, not because of the lack of need of their services, but because of the inability of employers to pay. As I conceive it, all these conditions of crisis or approaching crisis are at hand in full measure to-day. Three years ago we based our application for increased rates upon what we considered to be a tendency. To-day it is not a question of tendency, but a question of fact.

President S. M. Felton of the Chicago Great Western Railroad wired:

If the rate decision is favorable we expect to make expenditures which we would not otherwise be justified in undertaking.

The opinion among men of mercantile business about the rate case is evidenced by the following statements, which were got from men who are not closely identified with interests that might have other reasons than

a desire for better general business to cause them to speak in favor of the rate increases.

A. W. Douglas, manager of the Simmons Hardware Co. of St. Louis, whose extensive organization of salesmen is used to gather information currently about business conditions, wired thus on Thursday:

Business is generally quiet, except in sections where last year's crop yields were large. General conservatism is shown in buying, but no mention is made of cancellation of orders. Merchandise stocks are very low in hands of dealers. Collections range from poor to fair. General complaint is made of scarcity of cash. The banks have plenty of funds, but are chary about loaning. There is no speculation, scarcely any extravagance. Crop conditions and outlook are excellent. The promise of Winter wheat is for a very large yield. There is abundance of moisture everywhere. Some damage to garden truck is reported in the Southeast by cold weather and there is probability that fruit has suffered some hurt by the present cold spell. Farm work is delayed to some extent by recent rains. The lumber and building industries are slow. Most factories are running short time. Coal mining is much disturbed by labor troubles.

There is much concern over the condition of the railroads because of the discharge of men and the laying off of trains. Sentiment in favor of allowing increased revenues to railroads seems to be spreading. The belief seems to be that such increase will bring the railroads into the market as large purchasers of material, and as employers of labor, and will stimulate business more than any one thing except large crops. Apparently there is now but little opposition on the part of the public to the increase of revenue to railroads. There is but little discussion of large national questions since interest in general centres on the prospect of crops. Very general optimism and hopefulness for the future prevail, and there is a feeling that satisfactory crop yields mean large business this Fall.

There has been talk of much cancellation of mercantile orders with wholesale houses in New York following upon the news of the laying off of thousands of men by the railroads. Edward D. Page, whose connection with the textile jobbing situation and with an extensive mercantile paper brokerage gives him a broad view of business, says:

The laying off of so many railroad men, and consequent unemployment in the steel trade, which is dependent on the railroads, has caused business men to expect considerable decline in demand for merchandise.

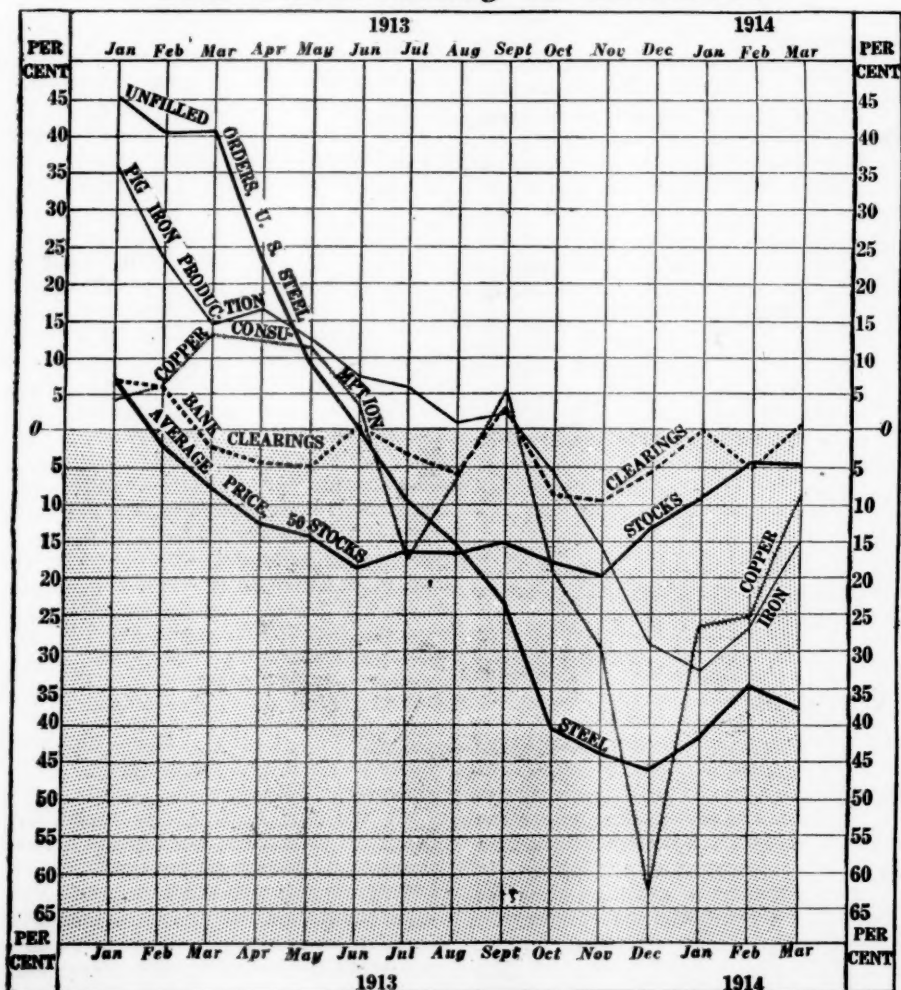
W. L. Fish, manager of sales of Butler Brothers, whose extensive trade is largely a direct one with retail stores, small and great, said that in fact there has been a pronounced improvement in volume of merchandising in the past four weeks. But, he says:

The railroad situation has undoubtedly been the main deterrent to business activity, and an immediate improvement should follow the granting of higher freight rates to the roads, if such action is taken by the Interstate Commerce Commission. It is not so certain that the boom which should follow such a move will be permanent, and business will probably soon slow down again because of political uncertainties and the effects of the present tariff laws. There is plenty of money idle at present, but there is no disposition on the part of holders to put it into mercantile enterprises because of the present political situation.

William G. Broadway, of the firm of Smith, Hogg & Co., dry goods commission merchants, sums up reports made to him by salesmen in all parts of the country:

Very conservative buying has been indulged in for so long that there are scarcely any cancellations of orders possible. The railroad liquidation of labor has undoubtedly been one of the main causes for poor buying in the dry goods field, with staples even ordered on an absolute hand-to-mouth basis, only such goods as are immediately needed being carried. The granting of higher freight tariffs to the railroads should result in an immediate rush to buy goods of all kinds. Money is very plentiful, and those who are buying goods are often anticipating their payments. If the Government showed a little decency in its treatment of business, there would be an immediate return of confidence. If the freight rate advance is granted, not only the railroads, but other in-

The Uncertainty of Business



THE picture of business in this chart has a gloomy look. The upturn of January and February has been checked, and the forward-looking barometrics have turned downward. Consumption and production of copper and iron in March had made a little less of a decline from 1913 than they did before. There was a minute gain in bank clearings. But these are activities determined upon before the month began, and carried out during it. The figures of aver-

age prices of stocks and of unfilled orders of the United States Steel Corporation tell the current activities making for business to come. The stock market shrewdly guesses at the future. The steel tonnage marks the orders placed for future manufacture. The lines above do not show the fluctuations of position amounts, but of percentages of decline or increase from the period twelve months before. All, except bank clearings, show declines.

dustries should immediately take back men they have been forced to let go because of slack business, and there should also be liberal buying of equipment.

John Sargent, President of Sargent & Co., hardware manufacturers, says:

Naturally, the business of the whole country has suffered from the poor condition of railroad business, and from the turning away of men by the roads. There can be no doubt at all that the railroads have had very meagre tonnages to carry. Individuals are feeling the depression, and are not buying, so that retailers are curtailing their purchases from wholesalers and from manufacturers. Losses of orders already on the books have been of small account, as no one has been buying anything not absolutely needed. The country's business is in such stagnant condition that even the granting of an increase in freight rates to the railroads may not have an immediate effect, though it should start it on the way to recovery. Lack of confidence is so general that no one thing can bring about a quick change to boom conditions. The crop outlook is the best thing in sight at present.

John C. Eames, Vice-President of the H. B. Claflin Company, says:

The iron and steel business has always been considered the barometer of the condition of the country. Iron and steel manufacturers depend more directly upon the railroads for an outlet for their products than on any other source. I think an improvement in the railroad and other business will follow very quickly after the granting of higher freight rates to the railroads. The dry goods business depends upon the general prosperity of the country. Our own business is running well up with last year, and there are no cancellations to speak of.

The Chicago correspondent of THE ANNALIST writes:

The entire West is painfully puzzled. Such slackness of enterprise and such general apathy with crop prospects unprecedentedly bright constitute a business enigma with which at least this generation has found nothing in previous experience out of which to trace anything like a parallel. Everybody keeps his hands in his pockets. Nobody stakes anything on the future, except in the casual and conventional way. No two men one meets on the street in succession offer the same explanation.

THERE are three irreducible things in the world. One is the belief in the existence of an anthracite coal trust. Another is the determination of the Government to destroy it. The third is the trust, the combination, the myth, or the thing itself, whatever it may be called. The celebrated commodities clause of the Hepburn act lost another tooth last week. The clause makes it illegal for a common carrier to transport in interstate commerce commodities in the production of which it has an interest, direct or indirect. It was aimed at the anthracite coal roads who mined, transported and merchandized coal. They resorted to the very simple expedient of turning their coal interests into separate corporations, and distributing the shares of those new corporations to their stockholders. The Government complained of this as an evasion of the law. But the United States Supreme Court held that so long as the coal company was a corporation in good faith, whose affairs did not suspiciously commingle with those of the railroad, the arrangement was valid. The Government then attacked the Lackawanna arrangement on the ground that the coal company was exclusively owned by the proprietors of the railroad, and that when the Delaware, Lackawanna & Western Railroad Company carried coal for the Delaware, Lackawanna & Western Coal Company, both the commodities clause of the Hepburn act and the Sherman Anti-Trust law were offended. The United States District Court last week decided against the Government. But the three things referred to at the beginning are as they were before. The Government will immediately appeal the case to the United States Supreme Court.

Costly Farms

Rise to Abnormally High Prices of Agricultural Land Has Invariably Brought Trouble to Nations.

By A. W. DOUGLAS

THE serious problems of every civilization are usually those which accompany departures from elemental principles, and which likewise lead to the degeneracy and decay which seem to have been the inevitable portion of every civilization of the past. In nothing is this more evident than in the train of evils incident to our having wandered far afield, from both choice and necessity, from the primitive fact that land, as well as air and water, is the common heritage of all mankind. Time and custom have so sanctioned this departure that the constructive thought of the day is not concerned so much with the rather academic discussion as to the validity of private ownership compared with the rights of the human race, as with the problem as to how private ownership can be made to subserve the interest of the many, rather than exist for the sole benefit of the few.

Land is to-day the most valuable of all possessions, but if we allow it to become so priceless that only a few can afford to own it, then we are inviting a sea of troubles whose end we are unable to discern. The strength of the social and economic life of every nation depends largely upon the extent to which the mass of the people, as a whole, share in the ownership of the land. France and England are two salient examples of the truth of this statement. Despite the extreme to which subdivision of land has been carried in France, she has lived through fire and blood and slaughter in the last century and a quarter simply because the peasant proprietors are the backbone of the nation. England, on the other hand, is in the throes of political and social upheaval because the land owners are few and the people are many.

Property owners are essentially conservative, and but little given to the hysteria and midsummer madness which in things political and things social are the besetting sins of the renter, the tenant, and the boarder. During the past score of years the prices of all agricultural products and of all live stock have risen rapidly, and productive land has naturally followed suit. The consequent social and economic results have been far-reaching in their effects, and the end is not yet in sight.

The census figures from 1900 to 1910 apparently indicate that the tenants on farms are increasing faster than the owners of farms, but on a careful analysis the figures are far from conclusive. The owners are about 60 per cent. greater in numbers than the tenants; consequently any increase in tenants must show a greater percentage than in the owners. But of the total increase in the decade the owners were 47 1-3 per cent. and the tenants 52 2-3 per cent. The total number of owned farms in 1900 was 63.7 per cent. and in 1910 62.10 per cent. of the whole. But as to acres they were in 1900 66.3 per cent. and in 1910 68.1 per cent. of the whole. In increase in number of acres those of owners were 25 per cent. greater in the decade than those tenanted. The general impression, current even among those who should know better, that we are facing in the near future a general system of tenant farming, finds no warrant in the census figures. The only danger is that the continual-

ly rising prices of farm lands may accentuate and accelerate the present tendency toward an undue increase in tenantry.

The tenant is a bird of passage and of migratory instinct. Nor has he the sentiment and constructive ideas of the man to whom the farm is all in all. Neither is he the consumer or producer that the owner is, nor has he the same local pride and patriotism. A distinguished economist once said that there were only three elemental passions—the infatuation of man in all ages for the eternal feminine, the craze for mining, and land hunger. It is this last whose perversion brought condemnation in those far-off Old Testament days, because the rich cared only to add field to field and possession to possession. The rub now is that the price of desirable farm lands is so high that the young and enterprising cannot satisfy this hunger. Hence the hike of thousands of farmers from the best sections of Iowa, Illinois, and Indiana to the Northwest Provinces of Canada and the semi-arid plains of the Southwest, drawn thither by the lure of cheap lands and the beckoning of opportunity. Those remaining too often drift to the county seat town, swayed by the social ambitions of their families, leaving their farms to renters and tenants.

So it is that in some of the richest and most fertile sections of the Central West the rural population has decreased in the last decade, and there are staid contentment and dry-rot in social and commercial life. The first requisite of any "back-to-the-farm" movement must be moderately priced lands of fairly good quality. Unless we can reach some solution of that nature the congestion in our great cities must go on, with its incalculable and multiplying evils, and the theories of unrest and discontent find increasing lodgment in the minds of those who have no fixed and binding ties to Mother Earth.

Fortunately there is growing up among us a new school of thought which refuses to accept the dictum that our civilization must share the fate of all its predecessors. For it is felt that there is a new factor in the equation—the spirit of the American people—which has set itself to the task of solving the ancient riddle of the Sphinx along the lines of democratic common sense and initiative. To this thought, therefore, there seem answers that are both promising and imminent. In the near future there will be many millions of swamp lands drained and prepared for cultivation. Not only will this open up great tracts of land at moderate prices, but this new supply will naturally have the tendency to reduce the price of farm lands already in use. Likewise the story of irrigation is only in its beginning. The increase in this direction will be both great and constant, thus bringing more reasonable-priced lands upon the market.

Besides all, high prices of lands are self-corrective, being regulated by demand and investment yield. Farm lands over \$150 soon become prohibitory as profitable investments for staple crop production, and save under exceptionally favorable seasons and conditions, such high-priced lands are otherwise profitable only for fruit culture and garden truck, and the acreage that can be devoted to these is naturally limited. With the spread of the knowledge of soil conditions and how to treat them, much land of hitherto little productive capacity will be largely increased in potential value. There is, also, the likelihood of an upward adjustment in production. With the growing knowledge of scientific agriculture, the increase in production per acre will yield higher investment returns even if the high price of farm lands remains unchanged.

A Theory Regarding Exports

It Is That Certain Movements in Foreign Trade Forecast Coming Business Conditions While Yet a Long Way Off

By FREDERICK R. MACAULAY

THE three most important ways in which the United States settles its debts to the rest of the world are the export of merchandise, the export of specie, and the export of securities.

The export of specie (except in so far as the mines of the United States produce more than we need) is at best but a temporary expedient. The resulting rise in American interest rates soon tends to put a stop to it.

The export of securities has its own disadvantages. Aside from the continual piling up of interest and dividend charges, if the rate of export of such securities becomes too great it may tend to foster a condition of unhealthy business expansion which cannot persist without the continued addition of more and more foreign capital, and which collapses when such foreign investment is withdrawn. Moreover, the withdrawal of such abnormal foreign participation generally becomes eventually inevitable through the resulting strain of the continued drain upon the world's free capital.

The dangerous features of this tendency toward a cumulatively violent and rapid increase in the use of foreign capital are, of course, no more arguments against the desirability of normal growth in the use of such capital than they are arguments against normal growth in the use of domestic capital. However, though the American economic development which foreign (or domestic) capital hastens, may be extremely desirable, the dangers are always with us and a country can no more forever thrive by rapidly increasing its debts than an individual can.

The building up of a foreign credit balance through the export of merchandise has virtually none of the impractical or undesirable features which tend to associate themselves with the export of specie or securities. In most respects it is the natural and normal means of international payment.

Moreover, it is the final and inevitable means. The very rise in the home rate of interest which directly follows the export of specie and indirectly follows the export of securities creates an unstable condition which tends to culminate by checking prosperity, breaking prices and forcing commodity exports.

There is, of course, another way in which a country or an individual can catch up with its debts and that is by cutting down its expenditures. The largest item in American purchases at the store of the rest-of-the-world is straight merchandise. If exports will not increase, imports must decrease. But right here we meet with a difference between the nation and the individual. The individual may decide to retrench; the nation, being a conglomeration of individuals with varying interests, must be forced to do so through the exigencies of economic law. And the forcing process is seldom a gentle one. It is rather significant to note just when it has occurred. Imports fell off sharply in the period from 1874 to 1878, in 1884 and 1885, in the middle nineties, and in 1908.

The correlation of import statistics with periods of prosperity and depression is considerably more definite than the correlation of export statistics and similar periods.

Imports (in a debtor country like the United States) almost invariably continue to increase up to the crisis or crest of the business cycle, when they immediately turn downward. While export values have generally turned downward a year or more before the crest of prosperity, let alone crisis, was reached, they have sometimes increased right into depression.

This less definite correlation in the case of exports is largely due to the fact that, although the course of export values has a pronounced effect upon the course of prosperity, it is not usually a controlling factor. Moreover, export fluctuations, in the United States, as we shall see, are largely at the mercy of a somewhat erratic influence—agricultural exports. Now, whatever factors the value of our agricultural exports may be finally dependent upon, it is definitely influenced by crop success or failure, and no possible crop-cycle (sunspotters to the contrary) has yet been unmistakably connected up with the course of economic cycles.

Examination of the chart accompanying this article will nevertheless disclose some startling peculiarities in the course of American export statistics. The upper line represents the specie value of the total domestic exports of the United States. (The addition of "foreign exports" would seem for our purpose logically indefensible, but even if included would not alter the contour of the graph to any appreciable extent.) The second line represents the specie value of the total non-manufactured or only partially manufactured agricultural exports of all descriptions. The lower line represents the specie value of the non-agricultural exports.

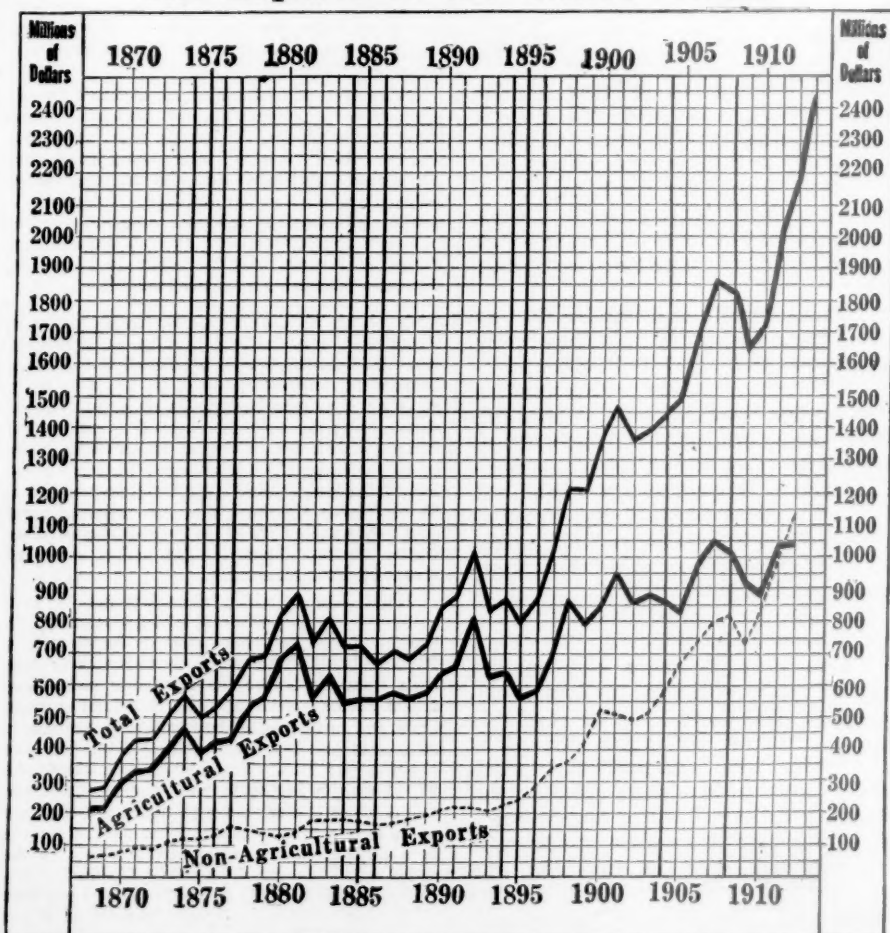
As all three are "domestic," the sum of the figures represented by the two lower lines is each year equal to the figures represented by the upper line. The years are fiscal years ending June 30. The heavy vertical lines are placed approximately where pronounced depressions have occurred. (It was sometimes a little difficult to decide just which years to choose as particularly depressed. For instance the fiscal year 1908 is so marked but not the fiscal year 1909. Of course the calendar year 1908 would cover the period of depression fairly well.)

I shall not discuss the total exports further than I have already done except to draw attention again to the facts that the years of depression occur in troughs of the chart and that the total export line shows a tendency to peak before a depression or even a crisis has materialized. The year 1874 is the only exception. The year 1908, showing almost as high a peak as the year 1907, is due to the enforced liquidation of the panic and immediately succeeding months (all in the fiscal year 1908). Such enforced liquidation also partially accounts for the peak in the fiscal year 1874.

The really startling thing about the chart is the evidence it affords that the fluctuations in the value of the total exports are accounted for—until very recent years—entirely by the fluctuations in the value of the agricultural exports. Not only do the ups and downs of the two lines follow one another with marvelous regularity—1904, 1905, and 1910 are the only years in which they move in contrary directions—but the extent of their fluctuations is practically equal.

The lower line of non-agricultural exports has been practically without fluctuation until very recently, and, moreover, far from the insignificant fluctuations which it has had in any way accounting for the

The Exports of the United States



THE total of domestic exports of all kinds for the United States is shown in this chart, together with the agricultural and non-agricultural, in classes. The accentuated vertical lines represent years selected as years of business depression.

general contour of the total exports curve, they have, in the position of their highs and lows, actually shown symptoms of an opposite tendency to the total exports and agricultural curves. Witness the peak of 1877, the low of 1880, the high of 1884, and the decline from 1900 into 1901.

The decrease in the relative effect upon the total exports curve of fluctuations in agricultural export values and the increase in the relative effect of fluctuations in non-agricultural exports during the last few years are, of course, traceable to the fact that the United States is becoming relatively less and less of an agricultural and more and more of a manufacturing nation.

Of course the most important underlying reason for the fluctuating character of the value of our agricultural exports is that the supply is not under any such definite control as in the case of manufactured commodities or even minerals. The non-fluctuating character of the non-agricultural export values is made considerably more pronounced by the steady effects of certain manufactured commodities whose exports generally tend to increase during periods of depression.

A pretty example of such a commodity is "manufactured cotton." While the value of the exports of raw cotton declined each year from 1874 to 1877, the value of the exports of manufactured cotton advanced in each of the same years. In the three years 1884 to 1886, both groups advanced, but while the advance in raw was negligible, the advance in manufactured was considerable. The general feature of fluctuation in opposite directions has been quite decided right up to date.

A partial explanation of this peculiar contrary movement is that in years of depression the domestic demand for manufactured cotton falls off. The cotton mills, affected by this falling off in the demand from the consumer, begin to retrench. However, the production is not cut down proportionately to the falling off in the domestic demand. The reason is that while it is good business not to break the domestic market and the mills will attempt to sell to the American consumer at prices which nearly or quite cover supplementary costs—even though the result may be a lessening of the effective domestic demand—to the foreigner they are willing to sell at prices which do little more than cover prime costs.

What considerations determine fluctuations in the value of this controlling factor—the agricultural exports? To give a satisfactory statistical answer to this question would involve the solution of at least one problem which has been the despair of economists—the exact form of supply and demand curves. Export values depend not only on quantities exported, but on prices realized. Even in the comparatively simple cases of the great crops mathematical treatment is practically impossible.

The mere question of price determination, in the case of a commodity like wheat, with a world supply and a world market and inadequate statistics, involves insurmountable difficulties. Cotton supply is largely American, but again demand is world wide. The corn problem is much simpler, but even here there are the usual intricate reactions of size of crop on price, price on domestic consumption, and domestic consumption on quantity exported. And confusing and interacting throughout are the immense but uneven and problematic effects of prosperity and depression and the principle of substitution upon both price and the amount retained for domestic consumption.

Sign of the Loaning Rate

Among the "Speculative Element"
Great Significance as to the
Amount of Short Selling of
Stocks Is Attached to This As
Announced in the Afternoon—
It Has Been Manipulated to
Deceive

ASK the average margin trader the importance of the little five or six line paragraph put out each day by the news tickers around market closing time, and headed "Loaning Rates on Stocks," and he will answer that "it gives a line on the volume of short selling." Press him further and he will do one of three things: dodge, promise to go into it at length some other day, or admit frankly that while he understands it he can't put the explanation into words. He will not say he does not know. Nobody does that in Wall Street.

No phase of stock market activity finds so many defenders as short selling. Any one who has dabbled at all probably has been as often on the short side of the market as on the long. The veriest tyro among the retired cigarmakers, shoe salesmen and delicatessen storekeepers who spend their daytimes sitting in front of a stock quotation board—in a smaller town they would gather at the Post Office or the railway station—can explain how great is the economic value of the short transaction, the brake on optimism and the check on pessimism. They will talk by the hour in its defense. When you get tired of listening just drag in "the loaning rates on stocks," and immediately you are reminded that the oyster is indeed a garrulous creature.

Short selling, as every one knows, is selling something you do not own but which you expect or intend to get later on. The man who buys stocks may put them away in his strong box and twenty years later each of his heirs-at-law will proceed to defame him and to blacken the characters of the other heirs in an effort to secure for himself a court order directing the transfer agency to issue a stock certificate in his name. So the man who buys does not necessarily sell. The short seller, on the other hand, must buy sooner or later. All this, while elementary, is a necessary background sketch.

There is a way of selling short that does not come under the general head of short selling, and never bumps against the loaning rates on stocks. One can trade "seller 10," which being interpreted means that the sale is made with the privilege of delivery any time within ten days, at the seller's option. The stock in this case may not have to be bought for delivery. It may be in transit from Persia or Harlem, and the seller is taking no chances of steamship or subway delays.

TO get at the bearing of the loaning rates on stocks it may be best to take an imaginary short sale of 100 shares of United States Steel Corporation common stock at 65, the sale being made by a margin trader. In order to sell 100 shares short the customer must first put up his margin; in this case, let us say the usual minimum of 10 points, or \$10 a share—not 10 per cent. as some folks imagine and some Congressmen desire. So to finance his short sale our customer turns over to his broker \$1,000 in lawful money of these United States, whereupon the broker sells 100 shares of Little Steel at 65.

Right here is where the difference between getting on the long side and selling short obtrudes itself. In cases where one is buying on a 10-point margin the customer theoretically borrows from his broker the remaining points, say \$5,500 were he to have bought 100 Steel common at 65, and on that \$5,500 he would have commenced at once to owe interest at current rates, just now about 4 per cent. But, having sold short, the \$1,000 margin begins to work for the customer, and it is the broker who pays interest, though not at so high a rate. Usually 1 per cent. under the rate charged on long transactions is paid to the short seller. So our short-selling illustration now has on deposit with his broker \$1,000 at 3 per cent.

Having sold 100 Steel common short at 65 our speculator adopts a policy of watchful waiting toward the market. The broker takes care of the rest of the deal. A month later the customer decides to close out (whether at 60 or 70 is immaterial) and gives his order to buy, receives a con-

firmation in two or three minutes, and is out of the market for the while. Ask him what service the broker performed for the \$12.50 he received as commission each way, less the interest paid on the margin, and the trader will say: "Oh, he borrowed 100 shares of Steel from another broker the day I sold and when I covered to-day he paid back the borrowed stock."

As a matter of fact the mechanics of the deal were about like this:

AFTER receiving the first order to sell and the \$1,000 margin, the broker went on the floor of the Exchange and sold 100 shares of Steel to another member of the board. That stock had to be delivered, so at 3 o'clock he went into what is known as the "loan crowd" which gathers around "Post 4" before and after the sessions each day. Here he found a broker willing to "loan" (The Stock Exchange is not very grammatical) 100 shares of Steel. Whereupon the certificate changed hands. The borrower didn't turn over merely a receipt or an I. O. U. for the stock. He handed over the full market price of the stock, let us say \$6,500. This is in cash or certified check, and the lender of the stock keeps the money until the borrower returns the stock, either when called upon for it or at his own option. It is like the old boyhood pledge of honor; "I'll let you hold my hat to show I'm coming back."

Before borrowing, the broker has asked the "loaning rate." The general rate that day, at which all stocks not specifically quoted are loaned, may be 1½ per cent.; it usually is the same as the ruling call money rate which changes from day to day. Steel, let us say, is not at the general rate, but at 2 per cent. There is a general impression that this means that the loaning rate indicates the interest the margin trader will get on his margin. It doesn't. Nor does it mean that the borrower of the stock will pay 2 per cent. of the value of the stock for the accommodation; this latter impression obtains pretty generally outside the ranks of those who are in the market. But the owner of the stocks prefers for the time to have real money and as he doesn't wish to sell his holdings right then he is willing to pay 2 per cent. to anyone who will borrow the stock from him. So if the stock were returned the next day the borrower would get back his \$6,500 plus one day's interest at 2 per cent., or 36 cents. For a month, the time our hypothetical trader remains short, the interest would amount to \$10.83.

SKELETONIZING the transaction, here is what our broker did: He exacted a \$1,000 guarantee of good faith from his customer and paid him 3 per cent. on that money. Then he pledged himself to deliver \$6,500 of stock to another broker. Next he paid over \$6,500 of his own money and agreed to return the stock he borrowed whenever the lender should demand it. He delivered that stock to the broker who had bought from him on the floor and received \$6,500. While in effect he thus received back the \$6,500 he had put up in order to guarantee the return of the borrowed stock, he cannot put the money aside. It is part of his capital. He must use it in his business, and let his pledge to return the 100 shares of Steel common hang over his head. He may have to use twenty times \$6,500 that very day to finance transactions for other margin customers of his. Out of \$25 commission and \$8 or \$10 interest received from the broker who loans the stock, he must pay his customer \$2.50 interest, meet his office and other expenses, and carry a \$6,500 burden for a month.

With the borrowing of the stock the first day his work has only begun. The loaning rate may change the next day, and the loan is marked up or down to the new rate. The interest therefore must be kept track of from day to day. The market price of the stock also changes daily, and the principal of the loan is marked up or down each day. More bookkeeping. The fourth day the lender demands back his stock. The broker re-enters the loan crowd, pays out \$6,700 or \$6,300 as the case may be, gets the stock, delivers it to the first lender, gets back his first fund with interest and wipes out that transaction. The very next day the new loan may be called. More loan crowd work. A broker who had a short account in his office for a year made 208 different borrowings in that period.

GETTING back to the main subject, we may dismiss our trader as he leaves his broker's office. When the rate is above the general rate it indicates that the stock is in little demand and that the owners of that stock are so anxious to put it to work that they are willing to pay more than the ruling rate of interest. This is not very frequently

the case, but when it occurs it is more often with the industrials. It would seem that the stocks could better be put up as collateral for call-money loans than loaned out at a higher than the ruling call rate, but in the first place the banks would not lend 100 per cent., whereas the lending of stock virtually enables the owner of the stock to borrow the full market value of his shares. In the second place the banks would not make an all-industrial loan at the call or day-to-day rate. To borrow at the low call rate the collateral must be at least 60 per cent. railroad. If more than 40 per cent. of the collateral put up for a call loan is industrial a higher rate must be paid, until for an all-industrial loan $\frac{1}{2}$ of 1 per cent. extra is sometimes exacted.

The higher "loaning rate" may also indicate an absence of short selling, for the greater the short selling the greater the demand for borrowings and the smaller the interest the borrower is willing to take for the funds he must post against the stock.

WITH a large borrowing demand the rate will drop until it may be quoted "flat," that is, no interest to be paid by the stock lender. The list of rates may even show a premium as the stock grows scarcer in proportion to the demand, and New Haven, for instance, may appear with the rate "1-32 of 1 per cent. premium." Sometimes the premium is as small as 1-256 of 1 per cent., and around current levels of New Haven if one were to borrow 130,000 shares of New Haven he would pay but \$1 a day premium. The significance of the premium is that the broker is so hard put to it that he is willing not only to forego interest on the money he must take out of his capital for a day but is apparently also willing to give away some of it. The premium, however, is chalked up against the customer. Were it to come out of the broker it would make a sizable hole in his commissions. He may be willing to lose interest at times on the money he puts up and be willing to pay a larger interest to his customer than he himself is getting for his funds, but standing for the premium when he had nothing to do with selecting the stock his customer decided to go short on is asking a little too much.

But while the rate furnishes a certain index to short selling, short covering, or liquidation, each stock must be weighed in different scales when interpreting the day-to-day changes in its loaning rate. New Haven has been loaning at a premium right along for weeks and weeks, and the short interest is estimated as 75,000 shares or less. At the very same time Steel common, in which there is believed to be a short interest exceeding 500,000 shares, has hung around the general rate. For one thing, New Haven has been closely held in the past, and not much stock, even now, is available for loans. Steel, always an active stock, and still less an investment issue since the Government began the dissolution suit, is in large floating supply. No one likes to keep his capital idle, and the man who does not intend to dispose of his Steel for several days or weeks willingly lends it to some one who must have it as a delivery against a short sale. So the short interest in Steel would have to be much larger and genuine short covering would have to appear on a stupendous scale, almost, before the loaning rate on Steel common would be forced down to "flat."

ANOTHER of the factors is the subterfuge resorted to frequently, daily almost, of concealing liquidation by borrowing stock as though to cover a short sale. Some one wishes to dispose of, say 10,000 shares of stock. To make it appear he has been selling short he borrows 10,000 shares, makes his delivery, and the following day returns the stock. If he has not entirely disguised his transaction he has at least muddled the waters for those who may have been trying to follow his lead.

Just as liquidation often is hidden by means of stock borrowing, so short selling is cloaked through the simple expedient of a broker making no effort to borrow stock after the market closes. The loan crowd does not exist for him. He stalks right out and to his office. Later in the afternoon he "works the telephone," borrowing stocks here and there overnight, until he has sufficient to complete his deliveries. Then at 9:30 o'clock next morning he enters the pre-session loan crowd and borrows the stocks, thus enabling him to return the stocks he borrowed via telephone the preceding afternoon.

As the last of the major factors one must consider the borrowing of low-rate railroad stocks which the borrower needs to sweeten up his collateral for a call loan so that he may have 60 per cent. of it in rails and thereby borrow at the call rate. It takes a genius to figure out exactly what the loaning rate table each day means. Geniuses—or is it geni?—are scarce these days, even in Wall Street.

A Shortage of Directors

There Will Be Hardly Enough of Them to Go Around if the "Interlocking Directorates" Bill Becomes a Law—There Are Not Individuals Enough Paying Income Tax to Man All the Corporations

By GILBERT H. MONTAGUE

It will bring new men, new energies, a new spirit of initiative, new blood, into the management of our great business enterprises. It will open the field of industrial development and origination to scores of men who have been obliged to serve when their abilities entitled them to direct. It will immensely hearten the young men coming on and will greatly enrich the business activities of the whole country.—[Address of President Wilson to Congress Jan. 20, 1914.]

WITH President Wilson's purpose, so eloquently expressed in these words, no one can possibly differ.

The only question that arises is whether the Interlocking Directorates bill can fulfill President Wilson's promise.

Will its provisions requiring "new men" to take up "the management of our great business enterprises" really bring into the management "new energies, a new spirit of initiative"?

Will it open the "field of industrial development and origination to scores of men who have been obliged to serve when their abilities entitled them to direct"? or will it, on the contrary, depress "industrial development and origination" by bringing into the management "scores of men" whose abilities have never "entitled them to direct"?

Will it "immensely hearten the young men coming on"? or will it, on the contrary, dishearten them by artificially limiting the future usefulness of their "new energies" and "spirit of initiative"?

Will it "greatly enrich the business activities of the country"? or will it weaken "industrial development and origination" by narrowing the field of those whose "abilities entitled them to direct"?

These are the tests which President Wilson himself has suggested; and these are the tests, therefore, which should be applied to the Interlocking Directorates bill.

Consider the number of "new men" which the Interlocking Directorates bill will require, to take up "the management of our great business enterprises."

THE Interlocking Directorates bill affects the directorates of all banks, public service companies (including railroads), and industrial companies engaged in interstate or foreign commerce, and capable of competing with each other; and since, in the discussion of this subject, trust companies and other financial and investment companies (as distinguished from public service, industrial, manufacturing, mercantile, and miscellaneous companies) have been regarded as similar to banks, these companies may also be considered.

In 1912 33,234 banks and financial and investment companies reported to the Commissioner of Internal Revenue.*

Assuming that each institution has ten Directors (which is a low estimate in view of the number of States which encourage considerably larger directorates) the number of Directors required to man the boards of these institutions is 332,340.

Let us separate these banks and financial and investment companies into their different classes.

Take the national banks: In July, 1913, there were 7,458 national banks in the United States.†

Assuming that each institution has ten Directors (which is a low estimate in view of the business custom which encourages considerably larger directorates) the number of Directors required to man the boards of these institutions is 74,580.

Again, take the banking companies and trust companies organized under State laws: In 1912 there were 24,697 banks and trust companies in the United States.‡ Assuming that each institution has ten Directors (which is a low estimate

in view of the number of States which encourage considerably large directorates) the number of Directors required to man the boards of these institutions is 246,970.

Take the public service companies: In 1912 25,585 public service companies (including railroads) reported to the Commissioner of Internal Revenue.* Assuming that each public service company has ten Directors (which is a low estimate in view of the number of States which encourage considerably larger directorates) the number of Directors required to man the boards of these companies is 255,850.

Turn now to the other classes of corporations: The Interlocking Directorates bill by its express terms comprehends all corporations engaged in interstate or foreign commerce; so that under this head may be considered all companies, industrial, manufacturing, mercantile, and miscellaneous, excepting only banks, financial and investment companies, and public service companies which have been considered above.

In 1912, 246,517 industrial, manufacturing, mercantile, and miscellaneous companies reported to the Commissioner of Internal Revenue.*

Assuming that each company has six Directors (which is a low estimate since most States require three as the minimum, and general business custom encourages directorates much larger than six) the number of Directors required to man the boards of these companies is 1,479,102.

Recapitulating these figures, the number of Directors required to supply the boards of all the corporations above mentioned appears as follows:

	Directors.
Banks, and financial and investment companies	332,340
National banks	74,580
Banks and trust companies	246,970
Public service companies (including railroads)	255,850
Other corporations (including industrial, manufacturing, mercantile, and miscellaneous companies, and excluding banks and financial and investment companies and public service companies)	1,479,102

THE Interlocking Directorates bill forbids: (1) Any national bank Director to act as Director in more than one national bank; (2) any State bank and trust company Director to act as Director in any public service company engaged in interstate or foreign commerce; (3) any State bank and trust company Director to act as Director in any national bank; (4) any Director of every corporation engaged in interstate or foreign commerce to be a Director in any corporation capable of competing with such corporation ("natural competitors").

The Interlocking Directorates bill also forbids several other classes of directorships.

From the prohibitions above enumerated it follows that there can be (1) no duplications whatsoever in the 74,580 national bank directorships; (2) no interlocking between the 246,970 bank and trust company directorships on the one hand and the 255,850 public service company directorships on the other hand, in so far as the companies are engaged in interstate or foreign commerce; (3) no interlocking between the 246,970 bank and trust company directorships on the one hand and the 74,580 national bank directorships on the other hand; and (4) in so far as any of the 246,517 industrial, manufacturing, mercantile, and miscellaneous corporations of the United States are engaged in interstate or foreign commerce and are capable of competing with each other, no interlocking among their 1,479,102 Directors.

WHENCE will come the "new men" and the "new blood" to take the places of these ousted Directors?

Where are the thousands—instead of "scores" that President Wilson counted—of men whose "abilities entitled them to direct" and who can fill these depleted directorships?

Are there really enough "young men coming on," during the two years allowed by the Interlocking Directorates bill, whose ability, experience, and training at the end of this short period will suffice to qualify them for these important directorships?

In 1910 the number of males, aged twenty-one years and over, in the United States (exclusive of persons of negro, Chinese, Japanese, and Indian descent) was 24,357,514.

Not every adult male in the United States, however, is qualified to be Director of a corporation. A Director, like a trustee, manages the investment of other people's money. Other people invest their money in a corporation, and elect Directors to manage the enterprise. A Director, therefore, ought to possess all the qualifications and abilities of a trustee, and also a knowledge of corporate organization and corporate business. Until one has acquired the elementary knowledge of corporate organization and corporate business ob-

*Report of Commissioner of Internal Revenue, 1913. †Bankers' Register. ‡Letter of Commissioner of Internal Revenue read before the House Committee of Judiciary, March 13. §Report of Bureau of Census, quoted in Statistical Abstract of the U. S., 1912. ¶Wall Street Journal, April 4.

tained by being a stockholder in a corporation, he plainly has not the first rudiments of knowledge that a Director should have.

Such at least is the view of the corporation laws of most States, which forbid one to be a Director unless he is a stockholder.

How many of the above mentioned 24,357,514 adult males in the United States possess this first qualification of a Director?

A tabulation of the stockholders of seventy-two American railroads and 255 American industrial corporations having a combined capitalization of \$12,871,327,450, shows 461,445 railroad stockholders and 790,923 industrial stockholders; being a total, for 327 American corporations, of 1,251,468 stockholders. The average holding of each stockholder is 102.8 shares; and between 20 per cent. and 30 per cent. of the stockholders are women.

In 1912, 305,336 corporations, having a combined capitalization of \$61,738,227,730.74, reported to the Commissioner of Internal Revenue of the United States.

The average holding of each stockholder and the proportion of women stockholders in these 305,336 American corporations is probably about the same as in the 327 railroad and industrial corporations above mentioned. Accordingly, the total number of stockholders in American corporations is probably about 6,000,000, and between 20 per cent. and 30 per cent. of these are doubtless women.

More than a third of these stockholders are presumably institutions, trust estates, and women. Fully another third are undoubtedly men who must devote their undivided attention to their own individual business or profession, or who live too far from the principal office of the corporation to attend Directors' meetings; or who, for other reasons, cannot or will not or should not be Directors. This leaves, out of the 24,351,514 adult males of the United States (excluding negroes, Chinese, Japanese, and Indians), a scant two million to man the directorates of all the corporations of the United States.

ACCORDING to the foregoing calculation, 74,580 men are needed for national bank Directors.

Every national bank Director must own at least ten shares of the bank's capital stock; and if the bank becomes insolvent, a liability on account of the bank's debts rests upon every owner of the bank's stock. National bank stock is seldom obtainable at figures that yield large returns. Consequently, national bank stock is not freely bought and sold; and, as the testimony recently given before the House Judiciary Committee showed, national bank Directors, possessing the reputation, qualities, and abilities essential to these highly responsible positions, are not always easy to find.

Under the Interlocking Directorates bill there can be no duplications among these 74,580 national bank Directors. Neither can any one of these national bank Directors serve on the directorate of any State bank, trust company, railroad or public service company doing an interstate business.

This means that, after providing the national banks with Directors, there will remain about 1,925,000 men to man the directorates of all the State banks, trust companies, railroads, public service companies, and industrial, manufacturing, mercantile, and miscellaneous corporations of the United States.

THE foregoing figures indicate that the banks and trust companies together comprise 246,970 directorships, and that the public service companies comprise 255,850 directorships.

Under the Interlocking Directorates bill there can be no interlocking between these 246,970 bank and trust companies directorships in so far as these companies are engaged in interstate commerce.

All these 502,820 directorships must be supplied from these 1,925,000 men remaining after the national banks have been supplied with Directors, interlocking directorships being forbidden as between banks and trust companies and public service companies doing an interstate business. Provision will then have to be made for the 1,479,102 directorships comprised in the industrial, manufacturing, mercantile, and miscellaneous companies of the United States.

The number of directorships comprised in the national banks, State banks, trust companies, railroads, public service companies, and industrial, manufacturing, mercantile, and miscellaneous corporations in the United States is more than two million.

With interlocking directorates entirely forbidden, all the available adult male stockholders of the United States, regardless of deficiencies in aptitude, training, experience, intelligence, and character, who can spare the time from their individual business or profession, and who can possibly attend the Directors' meetings, would be needed to supply the directorates of the corporations of the United States.

Something more is needed in a Director, how-

ever, than mere familiarity with corporate organization and corporate business. This minimum requirement, which is enforced by law in most States, is obviously not, in itself, an adequate qualification for managing other people's money. In dealing with other people's money qualities and abilities are needed that far transcend those required in dealing with one's own money.

Before any one can be deemed qualified to deal with another's money, he ought to have demonstrated some ability in the management of his own affairs. Few of us would intrust the investment of our money to any one who had not been able in his own business to earn an income of at least \$3,000 a year. This is a very modest standard of proficiency to require in a Director.

HOW many of the above mentioned 24,351,514 adult males of the United States measure up to this modest standard?

In 1912 the number of persons of incomes of \$3,000 and over was estimated by the experts of the Treasury Department at 425,000 (Chairman Underwood's report for the House Ways and Means Committee on the Tariff bill, April 22, 1913, quoted in The New York Times, April 23, 1913). The details are as follows:

Number of incomes.	Amounts of incomes.
126,000	\$3,000 to \$5,000
178,000	5,000 to 10,000
53,000	10,000 to 15,000
24,500	15,000 to 20,000
10,500	20,000 to 25,000
21,000	25,000 to 30,000
8,500	30,000 to 50,000
2,500	50,000 to 100,000
500	100,000 to 250,000
350	250,000 to 500,000
250	500,000 to 1,000,000
250	over \$1,000,000.

425,000 incomes over \$3,000.

These 425,000 persons, whose annual incomes amount to \$3,000 and over, include men, women, and children.

Making the smallest possible allowance for the women and children included within this number leaves less than 300,000 men. Omitting those who must devote their undivided attention to their own individual business or profession, or who live too far from the principal office of the corporation to attend Directors' meetings, or who, for other reasons can or will not or should not be Directors, there remain less than 200,000 men to supply the directorates of all the corporations of the United States.

THESE figures, certainly, are not flattering.

They prove that universal education and wide opportunity are insufficient to develop qualifications and abilities that aptitude, training, experience, intelligence, and character alone can produce. They show that these qualifications and abilities are by no means so widely diffused as some would have us believe.

Out of these 200,000 men, 74,580, whose annual incomes are \$3,000 or over, as already has been shown, are needed for national bank Directors.

None of these Directors can serve on the board of more than one national bank; nor can any one of them serve on the board of any State bank, trust company, railroad or public service company doing an interstate business.

After providing the national banks with Directors, therefore, there will remain about 125,000 men to fill the directorships of all the State banks, trust companies, railroads, public service companies and industrial, manufacturing, mercantile, and miscellaneous companies of the United States.

The banks and trust companies, it has been shown, comprise 246,970 directorships, and the public service companies, it is estimated, comprise 255,850 directorships more. Under the Interlocking Directorates bill there can be no interlocking between these 246,970 bank and trust company directorships and these 255,850 public service company directorships in so far as these companies are engaged in interstate or foreign commerce. In the face of these prohibitions, therefore, all these 502,820 directorships must somehow be filled by the 125,000 men remaining after the national bank directorships have been supplied.

This, plainly, is a practical impossibility.

THERE appear to be, therefore, not enough adult males in the United States, of ability sufficient to earn an annual income of \$3,000 or over, who can spare the time from their individual business or profession, or who can attend the Directors' meetings, to fill one-third of the directorships of the national banks, State banks, trust companies, and public service companies of the United States.

And even if there were enough for these directorships, no provision could be made for the 1,479,102 directorships of industrial, manufacturing, mercantile, and miscellaneous corporations.

A BOARD of Directors bears the same relation to the employees of a corporation that the President and his Cabinet bear to the permanent officers of the several executive departments of the Government; that the Interstate Commerce

Commission bears to the scientific and legal experts whom it employs; that the various committees of Congress bear to the professional assistants that they often retain; and that the jury in a court of law bears to the officers of the court that appear and practice before it.

The principle of the jury, indeed, runs through every political, educational, ecclesiastical, and business organization that we have ever evolved.

This principle consists in selecting fair-minded, intelligent non-experts, whose general experience has taught them the habit of judgment, and laying on them the responsibility of passing upon questions of political or educational administration, or ecclesiastical or business policy, which experts in immediate charge of the work of the organization first discover, then study, and eventually after formulating expert opinions, finally submit with their reasons to this body of fair-minded, intelligent, experienced non-experts for final decision.

This principle has universally proved to be the best for managing the affairs of every kind of organization.

Consider, now, how fundamentally the whole directorate idea is impaired by recruiting Directors chiefly from among "dummies" or employees of the corporation itself.

"Dummies" and employees, whose experience is limited to the special duties for which they have been employed and are being paid, displace Directors whose broad experience, sound judgment, personal investment in the enterprise, and high reputation for business integrity have made them sought after by the stockholders. Responsibility and control of the enterprise shifts to a class of employed specialists of limited experience, purely technical training, little or no financial interest in the business, and unknown reputation, except in the particular organization where they are employed.

To displace Directors of broad experience, sound judgment, and business reputation with "dummies" of the retiring Directors or with specialists already employed by the company does not add "new men, new energies, a new spirit of initiative, new blood" to the management of the enterprise. On the contrary, it deprives the company of all the help which broad experience, sound judgment, high reputation for business integrity, and all the responsibilities of personal investment now render to the management. It destroys the entire advantage of the directorate idea. It denies to business the beneficial jury principle which, in every other walk of life, we accept as essential.

THE weaker corporations would suffer most.

A Director forced to choose between two corporations in which he now is Director would naturally prefer the more respected position of Director in the stronger corporation.

THE theory of the Interlocking Directorates bill is to divide business into castes. Banks, State banks, trust companies, railroads, public service companies, and industrial corporations generally; these are the castes which, it is proposed, should now be ordained in American business life.

The purpose of the Interlocking Directorates bill is to prevent, so far as possible, the man who finds himself in one caste from engaging in any of the occupations of the other castes; and similarly to prevent, so far as possible, a man in one situation in one caste—a directorship, for instance, of a national bank—from occupying at the same time another similar situation in the same caste.

The object of the Interlocking Directorates bill is, avowedly, to bring to the top, as soon as possible, "scores of men who have been obliged to serve when their abilities entitled them to direct." But what a narrow top, and what a circumscribed eminence is that to which they are thus limited.

Where will be the opportunity for broad experience? Men whose sound judgment in their individual business or profession makes them sought after by stockholders and investors, and makes them desired in the directorates of enterprises appealing to the confidence of the business community, have always been the backbone of American business life. With business divided strictly into castes, however, opportunity for broad experience will be destroyed.

What will be the inducement to the investment in varied enterprises? Those whose "abilities entitle them to direct" will be reluctant to enter into enterprises from the management of which they are barred by statute. Investors in general will miss from the Directorates persons of known reputation for ability and integrity, and naturally will withhold their financial support. With business confidence thus impaired, investment in enterprises generally will diminish.

Every purpose which President Wilson so eloquently expressed, and which, with the best of intentions, the Interlocking Directorates bill was framed to accomplish, will actually be frustrated by its provisions.

How a Railroad Met Its Increasing Expenses

It Tackled the Problem of Loading Cars Better, Making Coal Go Further, and General Efficiency

THE annual report of the New York Central & Hudson River Railroad Company for the year 1913 presents the picture of a great transportation company that has had its profits greatly reduced by causes beyond its control but has done some very efficient managing so as to fill up part of a gap that might have been much wider. That independent authority on railroad business analysis, The Railway Age Gazette, says of the finances of the company:

In 1913 the New York Central & Hudson River, operating 3,753 miles, earned \$116,004,000, or \$7,207,000 more than in 1912; operated on a 75.22 per cent. basis, as against 73.93 in 1912, and after the payment of fixed charges and rentals it had available for dividends \$13,244,000 in 1913 and \$13,883,000 in 1912. The 5 per cent. dividend requirements amount to \$11,243,000 (\$11,136,000 in 1912); the surplus, therefore, for the year amounted to but \$2,001,000 in 1913 and \$2,746,000 in 1912. This is entirely too small a margin of safety between the rather modest return of 5 per cent. and the total available for the declaration of dividends, and then, after recounting the well-known reasons why the expenditures of railroads have run higher, says:

The New York Central & Hudson River carried 55,100,000 tons of revenue freight, an increase over 1912 of 3,265,000 tons; and 53,790,000 passengers, an increase over 1912 of 2,552,000. The average haul of freight was 206 miles in 1913 and 200 miles in 1912, and the average passenger journey, 39.29 miles in 1913 and 36.54 miles in 1912. The total ton mileage, therefore, including company freight, increased 13 per cent. and passenger mileage increased 7 per cent. With this increase in business there was an increase of 256,000 freight train miles, the total in 1913 being 22,228,000, the increase, therefore, amounting to but slightly over

1 per cent.; and of freight train miles, 786,000, the total in 1913 being 27,191,000, the increase being about 3 per cent.

That pretty nearly tells the story of the management of the railroad's operations in 1913, because there is an indicated, though not necessarily proportional, increase in efficiency in the hauling of 13 per cent. more freight with an increase of only 3 per cent. in train mileage. Going into details from the traffic statistics as published in the full pamphlet report, it is found that the average number of tons of revenue freight per loaded car mile was pushed up from 17.72 in 1912, to 18.27 in 1913, in cars whose average capacity increased from 37.82 to 38.40 tons, that is, a gain of 3.7 per cent. in car loading, qualified by an increase of 1.7 per cent. in the size of the cars.

The average mileage made by locomotives was decreased from 30,241 to 29,345. The total capacity of the railroad's freight cars was increased from 2,711,098 to 3,023,858 tons. The engines burned 26,613 more tons of anthracite coal, but 95,504 fewer tons of bituminous. The cost of repairs, per mile, of steam locomotives was brought down from 9.47 cents to 8.91, while for electric locomotives it increased from 3.53 to 3.95 cents.

Freight locomotives burned 186.11 pounds of coal per mile, where they had burned 187.65 pounds the year before. The cost of coal rose from \$1.85 to \$1.91 per ton, however, and, in spite of mechanical efficiency, the cost of all kinds of fuel rose from 12.39 cents per locomotive mile to 12.45 cents.

The condition of the property was kept up by an increased proportion of expenditures for maintenance, as shown in the following percentages of total revenues consumed by each class of operating expenses:

	1913	1912
Maintenance of way and structures.....	14.49	13.36
Maintenance of equipment.....	19.32	18.61
Traffic expenses.....	1.95	2.11
Transportation expenses.....	36.93	37.34
General expenses.....	2.53	2.54
Total.....	75.22	73.96

About the increase in expenses The Railway Age Gazette says:

Total operating expenses in 1913 amounted to \$87,932,000, an increase of \$6,802,000. Of this increase \$2,293,000 was in maintenance of way, \$2,165,000 in maintenance of equipment, and the greater part of the remainder (\$2,202,000) in transportation expenses. . . . The total transportation expenses amounted to \$43,165,000, an increase of \$2,202,000. Of this increase \$619,000 was in the wages of station employees, \$262,000 in train supplies and expenses, and \$493,000 in loss and damage to freight, with, of course, increases in engine-men's and trainmen's wages. The 6 per cent. increase in rates of pay of station agents accounts for more than half of the \$619,000 increase in that account. . . . Assuming, now, that \$300,000 of the increase in the cost of station employees was due to higher rates of wages, \$200,000 in transportation expenses to the full crew laws, \$300,000 to the results of firemen's and trainmen's arbitration, and \$278,820 to an increase of six cents per ton in the cost of fuel, total transportation expenses increased, exclusive of these factors, by about \$1,123,000, or less than 3 per cent., with an increase of 13 per cent. in freight business and 7 per cent. in passenger business. This is really a remarkable showing, and taken in connection with the two substantial increases that were made to labor which deserved increases, namely, the 6 per cent. to station agents and the 6 per cent. to men in the mechanical department, it is a notably good step in the progress toward more effective operation of the property.

The Argentine Unemployed

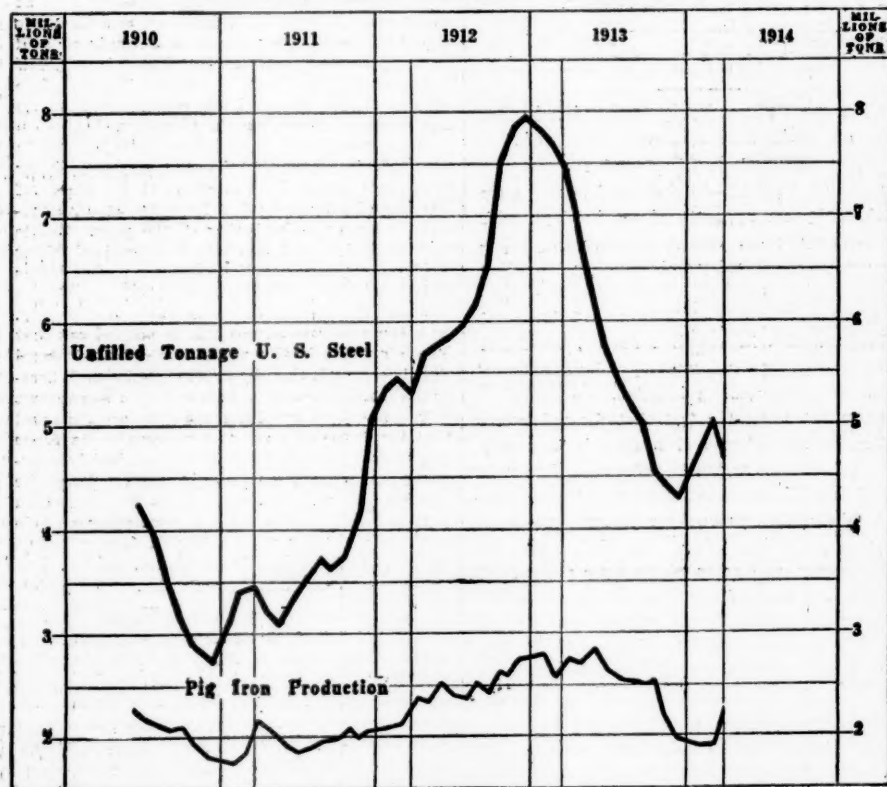
Review of the River Plate

We referred in our last issue to the problem of the unemployed, which was said to be becoming acute, more particularly in the city of Buenos Aires, and we stated that the forthcoming maize harvest would in all probability absorb all, or nearly all, the genuine seekers for work. This prognostication is already being fully realized, as the National Labor Bureau reports that demands for employment through their agency have dwindled down from 1,000 per day to less than 100, with a still diminishing tendency. Indeed, the bureau remained open last Sunday in order to receive applicants for work, to meet demands for labor received from the interior. In Buenos Aires, as in any other large city, there are always, inevitably, a number of men out of work for one cause or another. Quite a big proportion of these are men who do not really want work, the born loungers and shirkers, while others drift into the city between jobs. During the present week, however, the exodus of the latter class has commenced, and the abundant maize crop should keep them profitably employed for some time to come. In reading the daily press, one constantly sees records of scarcity of labor in some districts and superfluity in others. This fact suggests that there is room for more efficient Government intervention in directing the distribution of labor in the interior. We are of opinion that attention to this matter would result in great benefit to the country. Much is done by the Argentine Government to attract immigration, and a little more attention to immigrants after arrival would cost comparatively little and would contribute to contenting them and inducing them to settle permanently. An accurate index of the truth regarding unemployment in the capital at the present moment was afforded by the much-advertised demonstration of unemployed workmen, which took place at Plaza Constitucion last Monday. This was to be a most imposing demonstration, calculated to arouse the attention of the Government and to secure official intervention in the so-called crisis. However, only about 150 demonstrators appeared, little more than the unflinching handful of idlers who will gather around a peddling cheap-jack salesman, and the majority of these remained seated on the park benches. Furthermore, the two chief officials of the Labor Bureau attended the gathering on the chance of receiving applications for work. None were forthcoming. Since then the Labor Department has reported officially to the Ministry of the Interior that the demand for laborers is greater than the available supply.

Rubber Versus Rail

In England, a study of rail-less trolleys, otherwise known as electric buses, has revealed the fact that, despite such expenses as tires, these lines are operated more cheaply in proportion than trolleys on rails in the same territory and having the same sort of passenger traffic. The conclusions of investigators is that it takes no more current per passenger for the rail-less than the rail-using trolleys. On a traffic dense enough to require cars every two and a half minutes, the rail-less lines have an advantage in cost of 44 per cent. in construction and 7 per cent. in operating expense. The increase in the density of traffic results more favorable yet in the advantages of cost on the side of the rail-less line, with economy of operation of 36 per cent. and of construction of 70 per cent. in its favor where cars are run every thirty seconds.

March, the "Pilot Month"?



IT has been a stock market fetich that the Steel Trade is the barometer of all business and now comes Charles M. Schwab saying that the month of March is the "Pilot Month" in the steel industry, and that from March's disposition one may tell how the steel industry will go during the entire year. Mr. Schwab was asked by a newspaper about present conditions and he replied:

"I look for a continued depression in the steel industry. March is the 'Pilot Month' and last March was a very bad one in that industry, so the outlook is poor."

There are three ways of looking at the steel industry in March. You may take the production of pig iron or the net profits of

the United States Steel Corporation as a measure of the actual business of March or you may look at the unfilled tonnage figures of the Steel Corporation on March 31, as a measure of the forward business of the month. It was probably the latter that Mr. Schwab meant. He was undoubtedly thinking of the new contracts made during March.

In the chart above, both pig iron production and "steel tonnages" are pictured over four years. It doesn't convince one of the efficacy of Mr. Schwab's fetich about March. March was not the "Pilot Month" in 1912, and it wasn't much of an indicator in 1911. Last year every month looked like the pilot.

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Berlin
Amsterdam

THE stock markets of Europe were in more cheerful spirits than was New York. In Berlin bankers are confidently urging investors to go into securities, because, they say, easy money is certain to have its effect shortly. In London, bankers were getting over their nervousness about Ulster, and, while the holiday feeling kept activity down, the gossip was of a good outlook. Paris refrained from market commitments because of a four-day holiday being at hand, but prices were firm, indicating a buoyant tone.

PARISIAN HOLIDAYS

Speculative Commitments Are Held Off Till After Easter

By Cable to The Annalist

PARIS, April 11.—It is superfluous to state that, preparatory to its four days' rest, the Bourse abstained from taking any position. The Bourse rejoiced over the dissolution of the Chamber before the determination of the general income tax, which delays the attack on national finances. This assisted a recovery in most speculative departments, with many bears hurrying to cover. On Wednesday and Thursday the Bourse was half empty, and was extremely inactive because of the absence of speculators, and investors determined to await the definite conclusion of fiscal measures.

The rapidly changing electioneering period prevents all forecasts concerning the composition and fiscal attitude of the Chamber. However, recent political and financial events allow hopes of a better feeling by Parliament.

Rentes were slightly depressed. The Treasury again borrowed 100,000,000 francs on six months' notes at 2½ per cent., denoting the imminence of a new French loan.

The Brazilian loan negotiations are still held in abeyance because English bankers require that somehow there shall be instituted international control of the State and Federal borrowing there, which Brazil rejects. Brazilian funds and Brazilian rails are sluggish.

The Chinese industrial issue, floated in Paris, which still seeks buyers, is strongly opposed by some papers, which claim that the guarantees are either insufficient or are already pledged.

Bulgaria has rejected the proposal of the French banks to advance three hundred millions, if Russia will guarantee it. The new Anglo-French group is now negotiating the same amount on the tobacco tax. Djavid Bey, the Turkish financial envoy, leaves for Constantinople carrying the primary contract for the Turkish loan, but it is feared that the issue will meet with a frost, as did the Greek issue last week.

Money is abundant, but its holders are distrustful and discounts are therefore above London rates. It is said that some French banks are availing themselves of the financial facilities given by the English discount market. Next week's fortnightly liquidation is expected to be uneventful. The American department was neglected and dull.

QUIET FIRMNESS IN LONDON

Easing Strain Over Ulster and Strength of Americans Were Encouraging Factors

By Cable to The Annalist

LONDON, April 11.—The Stock Exchange is taking its customary Easter holidays. The political strain over Ulster is distinctly less severe in its effects on the City and the general outlook consequently remains good.

Active dealings in oil shares continue. The small denomination of most of these shares, which rarely exceeds \$5, and the fact that no considerable number of the public has ever lost large sums

in this group all at the same time, make them a convenient medium for the reviving of the confidence of speculators.

Markets in general remained very firm before the holiday, which was an indication of their over-sold condition. The Canadian Western freight rates decision affected Grand Trunk even more than Canadian Pacific.

Stock buyers are inclined to view the American market with favor, though the slump in M. K. T. on Thursday here was an important unsettling feature.

The better tone of the market for South African mines was accompanied by a certain amount of option buying. A revival in this group, with its connections in France and Germany, would certainly stimulate other markets. Such a revival, however, is dependent on the support of the great houses which financed the industry.

The outlook for money is fairly good. The last bank return was the first published this year which showed reserve lower than at the corresponding date last year, but this was due to the increased circulation of coin for the Easter holidays.

March figures of foreign trade show sustained but not increased activity, the largely increased amounts being due to the fact that Easter came in March last year. The report of Frederick Leyland & Co., Liverpool shipowners, forecasting 1914 results, will be materially affected by the fall in freights.

There is no fresh news of negotiations between Brazil and the Rothschilds. The demand for bar gold continues strong.

The Stock Exchange reopens Tuesday.

EASING MONEY BUOYS BERLIN

The Prospect of an Early Reduction in the Bank Rate Had a Cheering Effect

By Cable to The Annalist

BERLIN, April 11.—Business and trading were restricted by the approach of the holidays, with the tendency weak, though showing slight improvement on Wednesday and Thursday. Canadian Pacific was the centre of interest after the Western rate reduction was made known. This caused a sharp reaction in Canadian Pacific, but failed to influence the general market, and other American issues were scarcely affected.

Notwithstanding the fact that the public are holding steadily aloof and trading is extremely narrow, banks are trying to animate traders with talk of cheerful prospects for the security markets. Bankers' circulars assert there are good prospects for a more active, stronger market, owing to easing money, which has grown more pronounced this week. Bidding for private bills is brisk. The tendency of private discount is lower, and the call rate is approaching Berlin's minimum level. The Reichsbank's return compared favorably with 1913, and all circumstances encourage the hope that the Reichsbank will reduce its rate in April.

The easy monetary outlook has encouraged the buying of home Government bonds, which are slowly rising under a moderate investment demand.

Although a further reduction of German steel export prices occurred and the general iron market situation remains unfavorable, iron and coal shares show a fairly firm tone.

Mexican securities moved irregularly, but lost ground on the whole week. Thursday's market, which ended the week's business, showed a certain amount of strength, owing to better reports from Paris, the excellent Reichsbank showing, and the stronger Vienna market. In Vienna, the splendid success of the subscription for Austrian Treasury notes stimulated trading. It is reported that the issue was oversubscribed fifty-five fold.

The Bosnian loan of \$54,000,000 under negotiation with Berlin bankers will soon be concluded.

THE CONTINUING GOLD GRAB

Germany Is Watching the World for Chances to Get the Metal

Special Correspondence of The Annalist

BERLIN, April 4.—The international gold situation, it is felt here, needs to be watched with increasing attention just now. The continued demands upon London have made it impossible for the Bank of England to add appreciably to its stock; and the possible effects of this state of things are contemplated at Berlin with a certain measure of apprehension. The steady demand of Paris for gold is watched with interest, and it is believed that it will continue for some time. The rising demands of Argentina are of especial interest to Germany inasmuch as Berlin will also evidently be drawn upon to satisfy them. It is believed that the London banks are already trying to divert a part of Argentina's demands to Germany. This denotes a considerable change in the situation between Buenos Aires and Berlin, since we were able only a few months ago to draw considerable gold from there.

The heavy export trade of Argentina just now in consequence of its excellent crops is affecting the exchange rate disadvantageously for Germany, and it would not be surprising if rather large sums of gold be exported to Buenos Aires. Large amounts have been coming into Germany for several weeks from London, but by far the greater part was for transshipment to Russia. Some of it, however, was retained here and found its way into the Reichsbank, whose stock has just scored a new record with \$315,000,000. Germany's net gains of gold in February amounted to \$1,210,000, or less than half as much as for January. So far as the Reichsbank is concerned it would not need to encourage gold imports in its own behalf inasmuch as its aggregate position has just been returned at \$128,000,000 stronger than a year ago, and the gold stock is \$86,000,000 greater than at that time. It is probable, however, that Germany will continue to draw moderate amounts of gold from London, as the rate of exchange is very low in response to Germany's heavy export trade. The amount of gold imported this month will show up considerably larger than for February.

So far as Russia is concerned it is believed in some quarters here that its demand for gold has been about satisfied for the present, the status of the Imperial Bank having improved about \$100,000,000 since the beginning of the year. Since that time its gold holdings have gained about \$20,000,000, and its gold credits at foreign banks have been increased about \$28,000,000—largely the result of the big loan raised in Paris in February. In other quarters, however, it is pointed out that Russia's policy in this whole matter is influenced less by economic than by political factors. Whereas the Czar has recently expressed his disagreement with the gold policy of the late Premier, it is noted that the Imperial Bank still adheres to its 6 per cent. rate, although Berlin financiers had been expecting some weeks ago that it would at length be reduced. This tends to strengthen the impression that Russia is deliberately accumulating gold in order to support a more energetic foreign policy, and this factor certainly influenced opinion.

Discounting Future Taxes

Special Correspondence of The Annalist

LONDON, April 2.—Our Chancellor of the Exchequer in his budget last April gambled on a continuance of the trade boom, and he has won. He estimated that it would go on long enough to give him the revenue which he needed without fresh taxes, and it has. In the result, ascertained at 4 P. M. on March 31, revenue exceeded expenditure by £750,000, (which goes to the reduction of debt,) in spite of the original estimates of expenditure having been increased by over £3,000,000 on supplementary estimates. This realized revenue exceeded the estimated revenue by about £3,800,000. It is an astonishing and excellent result. We have been free from great industrial troubles, which has helped, and the Balkan war affected us very little. For the current year the Chancellor has to find £7,000,000 more to meet expenditures. He is not likely to venture to repeat his gamble. Signs of diminishing trade, faint but clear, must prevent that. Fresh taxation seems unavoidable. Big incomes will very likely be called upon for most of the increase in the form of an addition to the super-tax on incomes of £5,000 a year and over. But that, of course, is conjecture. Brewers, distillers, and importers of tobacco have been clearing stocks freely to escape a possible increase in the duties, and that has helped the revenue for 1913-14.

World's Trade Currents Will Turn Westward

England Sees in the Far Distance That Commerce Will No Longer Focus Upon London

Special Correspondence of The Annalist

LONDON, April 2.—We are gradually, in our slow way, trying to think out what the effect of your new banking system is going to be upon us. One thing only all are agreed upon; that the Autumn is the very earliest season at which it can begin to have any effect at all. Even then, we are told and believe, the machinery will be only just starting to get into working order. It will take a year or two for the change to be made and all its consequences to be worked out. So we do not agitate ourselves by expecting any very sudden revolution.

Our authorities and instructors hold the most widely differing opinions about what the effect of the new system will be. One intimately acquainted with banking conditions in New York estimates that the supplies of credit will be increased, without inflation, by \$375,000,000. Another estimates that the available reserves will be reduced by about \$30,000,000. To the critic it seems as if arithmetical calculations of the sort were based upon so many conjectures as to be of little practical value. It will, however, take a great deal to persuade the practical man that the new system is not going to have the effect of temporarily increasing the supply of credit in the States. That effect, we calculate, two chief causes will combine to produce (1) the concentration of reserves and the provisions for making the currency based upon them more elastic; (2) the arrangements by which credit is to be manufactured locally for local needs. The first circumstance must tend to increase the supply of credit in a perfectly scientific and legitimate way. Under the old and unscientific system your reserves are not used as the basis of as much credit as they might, and should. In the second circumstance, we guess, lurks the possibility of an increase in the supplies of credit which would be an illegitimate and unhealthy inflation. Sharp, indeed, will have to be the eye of the Federal Reserve Agent, in scrutinizing the paper which his local co-directors would agree to discount. Were he to allow local influences to prevail upon him to allow an inch of latitude in the discounting of "finance paper," there and then would begin the process of inflation. Much in this connection must depend on the definition given to the paper discountable, for which we wait with interest.

What we expect, then, is a slow increase in the supplies of credit as the new system gradually gets into working order, and we do not see why that increase need be other than healthy and legitimate. In its slowness would lie safety. Were it to come fast, it might no doubt lead to such a sudden increase in prices as would encourage overspeculation, to be followed by reaction. But we need not send our fears to meet that danger half way.

If the increase in the credit supply comes slowly and healthily, there seems no reason why the natural capacity which the productive energies of the States still have for expansion should not enable them to find a use for the fresh supplies, in increased production and consumption, without any such rise in prices as would lead to a speculative boom, with all its dangers. Production will be stimulated to absorb the fresh supplies of credit by the very easiness in the rates for loans which those fresh supplies will tend to produce.

In that case we need expect no such rise in prices and fall in the rate of interest as would tend to drive gold away from the States. The conclusion is that very much must depend on whether whatever changes have to come, come quickly, or slowly. A quick change might lead to inflation and a boom; but we onlookers do not expect it.

There is another aspect of this matter that is of more intimate concern to the bankers, bill-brokers, accepting houses, and merchants of the city of London. It is the probable effect upon them of the arrangements made by the new law for the discounting of bills. Trade between South America and the States is financed at present very largely by bills drawn on London. That is because we have had here hitherto the freest discount market and because London is (as we maintain) the only free market for gold. The London bill has had in consequence a negotiability which no other instrument has had. From that has come handsome profits for London's banks and accepting houses, and part of the livelihood of London's bill-brokers. Now you in the States are to have a free discount market, too. As it develops and grows more free, the

bill on New York will begin to overtake the bill on London in the scale of convenience and cheapness. Shall we not begin then to lose some of our discounting business, and to recede to some extent from our position as the world's financial clearing house?

No doubt there must be a tendency in that direction. But such changes work slowly. The course of trade is hard to turn from its wonted channels, in financial arrangements as in other matters. At the present moment there is a vast quantity of international business done in London for no other reason than that it always has been since, for instance, in the days before the Suez Canal and electric cables, it was more convenient to do it here. That is especially so in the case of the produce brokers of Mincing Lane. Much of the international broking business in produce such as tea, rubber, ivory, and so on, which passes through their hands, would really be done more quickly and cheaply direct with the country which is the ultimate purchaser. But it always has been done through Mincing Lane, and it seems as if it always would be. A similar influence, the force of inertia, will be at work to keep here the business of discounting bills for international trade. As your discounting arrangements are perfected, you will no doubt get more of it, but very slowly, we think. Some day, perhaps, even our mutual Anglo-American trade may be financed, as of course it might be, by bills drawn in London on New York instead of bills drawn in New York on London. But we do not see that day at hand.

German Business Continues Declining

Special Correspondence of The Annalist

BERLIN, April 2.—The general business situation of the country is apparently growing worse from month to month. In the iron trade conditions are very unsatisfactory. Although prices have been much reduced on all products not controlled by strong trade combinations, buying remains very slow; consumers are evidently holding off in the hope of buying at still lower prices later on. In the export trade prices have been falling steadily for several weeks. In the coal trade there are frequent stoppages of the best mines for a day or two, in order to avoid accumulating unwieldy stocks. The number of coal cars demanded by the trade—not including lignite—during the first half of March was nearly 14 per cent. less than last year. The production of the Coal Syndicate in January and February was 1,060,000 tons less than last year, and its sales were 1,847,000 tons less. Besides the unfavorable business situation, the coal trade is disturbed by the unpromising outlook for the renewal of the syndicate. According to the latest reports, the position of the negotiations is less satisfactory than ever, many companies having come forward with the demands that cannot be granted. Under these circumstances, it is reported, not a few of the mines are making arrangements with a big selling concern for marketing their output in case the syndicate is dissolved. There is also some talk that the Prussian Government will enact a law to compel all the mines to enter a great combination controlled by the State as is the case with the potash industry.

Clearings in Germany

Special Correspondence of The Annalist

BERLIN, April 4.—A report on the German Clearing House business in 1913, just issued by the Reichsbank, shows an aggregate turnover of \$17,533,000,000, which denotes a gain of \$260,000,000 for the year. The figures will strike American readers as small, but it must be remembered that the use of bank checks is by no means so general in Germany as in the United States, and the use of Clearing House facilities is also only in course of development, as is evident from the fact that the turnover has been almost doubled since the year 1905. In that year only 137 banks were using the Clearing Houses; now there are 270. The undeveloped state of the check business makes it necessary for the Clearing Houses to adjust a very large percentage—last year nearly 23 per cent.—of the aggregate business by means of cash payments, but cash means, in most cases, a check on the Reichsbank, with which each Clearing House bank must keep an account. It is a striking fact that more than half of the checks issued in Germany are cleared at Hamburg, the business of that city being conducted more after the practice of English and American cities. There, too, only about 5 per cent. of the amounts cleared need to be adjusted through cash payments. While the Reichsbank continues its propaganda to encourage the more extensive use of checks, German business people are mostly slow in departing from the ways of their fathers, and at one-third of the Clearing Houses more than 50 per cent. of the business has still to be settled in cash.

Where Railroad Rates Have Been Too High

The Canadian Railroad Commission Has Ordered a General Reduction of Freight Tariffs in the Western Provinces

In the face of a world-wide tendency of railway expenses to rise, and of the public to look with equanimity on increases in freight rates, the Canadian Board of Railroad Commissioners has just handed down a decision ordering reductions of from 5 to 30 per cent. in rates throughout the western part of the Dominion, and extending even to eastern lake points.

The reductions will become effective Sept. 1 on nearly all classes of commodity tariffs west of Winnipeg and Port Arthur. Thus the Canadian railroads which heretofore have been singularly immune from regulation are having a taste of what investigation and control mean.

The complaints upon which the Board of Commissioners acted were lodged against the railroads chiefly by associations of farmers, Boards of Trade and manufacturers' organizations, which set up the claim that the tolls charged by the Western Canadian lines were both unreasonably high and discriminatory. Just as in the United States the law compels the railroads to prove the necessity of higher rates, the Canadian Commissioners placed upon the railroads the onus of denying the allegations of unreasonableness. They not only vigorously denied the charge of discrimination but argued that any reduction in rates would greatly retard, if it did not altogether arrest, the development of transportation facilities in Western Canada. They said that lower rates would curtail profits to such an extent that the credit of the carriers would be impaired and capital needed for purposes of construction would not be forthcoming on a reasonable investment basis. Particular stress was laid upon the position of the Grand Trunk Pacific, which under existing rates is not yet earning its fixed charges.

But the Board of Commissioners was more impressed with the arguments of the shippers and the farmers. The attitude of the former was that the railroads must receive a reasonable return on the capital they actually invested. To compel them to carry traffic at unremunerative rates would not only be unjust but place an effectual check on the extension of rail transportation which the people at large were anxious to encourage. The Commissioners were asked, therefore, to consider the interests of all concerned and to readjust the rates in a way that would promote the welfare of the Western producer without jeopardizing the rights of the railroads. Such a readjustment has been worked out, and the effect will probably be to stimulate the growth and expansion of agriculture and general business in the Western Provinces, all of which will eventually bring about a steady and substantial increase in the earning power of the railroads.

The commission's order outlines a comprehensive basis of tolls and a complete rate structure for all the roads in Western Canada. It divides that territory into three sections: the Prairie, the Pacific, and the British Columbia lakes section. A standard maximum scale of rates is fixed for each section. The lowest scale in the West, now known as the Manitoba standard, has been amplified to show rates up to 2,100 miles, and will apply throughout the entire prairie section and on the British Columbia lakes section, abolishing the higher scale now charged in Saskatchewan and Alberta. What will be known as the Pacific scale is on a somewhat higher basis and will govern in the Pacific territory. These changes will result in substantial reductions from the present standard maximum scales in the three Provinces named.

Westbound rates on flour and other grain products are reduced. Other reductions are made on sugar, butter, cheese and eggs, fruit, vegetables, cement and lumber. Evidently the Board of Commissioners in its deliberations took importantly into consideration the cost-of-living problem.

Farm products, under the new arrangement, will be transported from the interior Provinces to points in British Columbia and along the Pacific Coast at a lower cost, thus affording some relief to the people of Vancouver and other cities, who have found cause to complain about the high prices for food products. On the other hand, the people of the interior and producing sections will derive benefit from lower rates on building materials and household necessities, which in a new country always command relatively higher prices than in more settled communities.

Barometrics

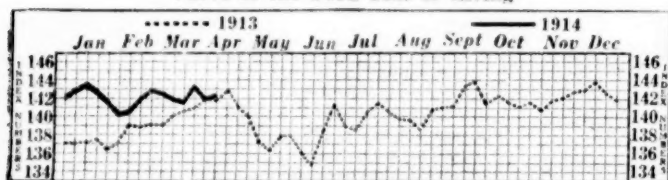
CONTRADISTINCT tendencies appear in the current barometric statistics. The production of iron and of copper in March increased substantially over the preceding month. American consumption of the latter metal is considerably smaller than it was a year ago, but exports in March were the largest on record. Unfilled tonnage of the United States Steel Corporation on April 1 was 372,000 tons smaller than a month before, and 37 per cent. less than it was on the corresponding date last year. The number of idle freight cars again increased. Railroad earnings, for the fourth week of March, showed a gain over the same week in 1913—the first gain recorded so far this year. The average net yield of ten savings bank bonds fell sharply, indicating a further advance in price of high-grade securities.

THE ANNALIST INDEX NUMBER

Weekly Averages.	Years' Averages.
Apr. 11.....112.32	1913.....139.98
Apr. 4.....141.92	1912.....143.25
Mar. 28.....112.28	1911.....131.06
Mar. 21.....141.57	1910.....137.17
Mar. 14.....141.96	1896.....80.09
Mar. 7.....142.49	1890.....109.25

An index number is a means of showing fluctuations in the average price of a group of commodities. The Annalist Index Number shows the fluctuations in the average wholesale price of twenty-five food commodities selected and arranged to represent a theoretical family's food budget. It is a consumer's Index Number, more sensitive than the Government's Index Number, or any other. Its course from January, 1913, to date by weeks, and its exact present position are shown in the chart below:

Curve of the Food Cost of Living



POTENTIALS OF PRODUCTIVITY

Copper and Iron Produced		Three Months.	
1914.	1913.	1914.	1913.
Tons of pig iron.....2,347,867	2,763,563	6,121,591	8,145,231
Pounds of copper.....145,651,982	136,251,849	399,983,263	410,680,355

American Copper Consumed		Three Months.	
1914.	1913.	1914.	1913.
At home, pounds.....69,852,349	76,585,471	165,395,961	201,471,993
Exported, pounds.....89,562,166	77,699,306	261,416,850	210,251,674
Total, pounds.....159,414,515	154,284,777	426,812,811	411,723,667

Cotton Movement and Consumption (N. Y. Cotton Exchange Official Report.)			
Week Ended Apr. 4.	Same Week in 1913.	Sept. 1 to Latest Date.	Last Year.
Cotton, "into sight," bales.....136,086	139,241	13,244,934	12,544,238
American mill takings.....100,002	81,901	4,621,570	4,500,629
World's takings of American cotton.....276,758	268,663	10,525,388	10,317,706

The Metal Barometer			
1914.	1913.	1914.	1913.
Daily pig iron capacity, tons.....75,911	89,915	71,399	93,086
U. S. Steel's orders, tons.....4,653,825	7,468,956	5,026,440	7,650,714
World's copper stocks, lbs.....123,140,519	203,258,998	138,739,852	222,985,998

Building Permits		February, 148 Cities.	
1914.	1913.	1914.	1913.
\$82,597,324	\$78,375,907	\$51,376,112	\$62,784,999

Migration			
1914.	1913.	1913-14.	1912-13.
Inbound (alien only).....44,708	46,441	779,577	591,884
Outbound (alien only).....34,216	29,730	188,006	217,501
Balance.....+10,492	+16,711	+591,571	+374,383

OUR FOREIGN TRADE

February.		Eight Months.	
1914.	1913.	1913-14.	1912-13.
Exports.....\$173,808,468	\$193,996,942	\$1,695,615,479	\$1,720,631,662
Imports.....149,937,011	149,913,918	1,217,689,509	1,246,398,685
Excess of imports.....\$23,871,457	\$44,083,024	\$477,925,970	\$474,232,977

Exports and Imports at New York			
Exports.		Imports.	
1914.	1913.	1914.	1913.
Week ended Apr. 4.....\$20,608,973	\$18,657,721	\$19,593,976	\$19,531,692
Fourteen weeks.....284,850,688	270,287,631	262,276,796	266,294,732

MEASURES OF BUSINESS ACTIVITY

Bank Clearings

Percentage figures show gains or losses in comparison with a year before.					
	The past week.	P. C.	The week before.	P. C.	The year to date.
1914.....	\$3,004,915,266	-3.6	\$3,764,960,468	+3.8	\$50,608,809,340
1913.....	3,116,500,906	-15.4	3,528,672,200	-0.4	51,360,356,021
1912.....	3,565,807,687	+27.5	3,541,739,432	+9.9	49,673,403,920
1911.....	2,796,315,939	-16.2	3,221,290,302	+2.7	46,700,271,798
1910.....	3,337,119,289	+3.5	3,136,756,354	-6.0	47,294,505,513
1909.....	2,826,110,477	+47.4	3,336,712,826	+12.1	35,894,087,048
1908.....	2,145,151,000	-23.9	2,975,200,288	-23.2	45,173,207,477
1907.....	3,039,364,781	-9.8	3,437,023,501	-3.8	47,213,211,221

The Car Supply

	Apr. 1, 1914.	Mar. 15, 1914.	Apr. 1, 1913.	Mar. 27, 1913.	Mar. 29, 1913.	Mar. 30, 1913.	Mar. 31, 1913.	Apr. 1, 1908.
Net surplus of all freight cars.....	139,512	124,865	57,988	18,708	194,887	25,886	296,201	306,979

Gross Railroad Earnings

	Fourth Week in March.	Third Week in March.	All February.	July 1 to Mar. 1.
This year.....	\$12,829,067	\$9,476,571	\$100,166,228	\$978,696,363
Same last year.....	12,341,578	9,628,129	109,979,059	1,000,469,316
Gain or loss.....	+\$477,489	-\$151,558	-\$9,812,831	-\$21,772,953
	+3.9%	-1.6%	-8.9%	-2.2%

FINANCE

	Past Week.	Week Before.	To Date.	Same Period, 1913.
Sales of stocks, shares.....	832,680	1,087,970	23,681,533	26,766,715
Av. price of 50 stocks.....	High 70.21	High 70.65	High 73.30	High 79.16
	Low 68.89	Low 69.41	Low 67.50	Low 70.99
Sales of bonds, par value.....	\$10,530,000	\$14,370,500	\$239,681,500	\$170,015,000
Average net yield of ten savings bank bonds.....	4.180%	4.195%	4.236%	4.243%
New security issues.....	\$10,022,400	\$20,260,000	\$520,386,300	\$757,756,172
Refunding.....	4,500,000	114,007,887	98,439,000	

THE CREDIT POSITION

Cost of Money

	Last Week.	Previous Week.	Since Jan. 1.	Same Week, 1913.
Call loans in New York.....	1 1/2 @ 2	1 1/2 @ 2	10 1 1/2 3 @ 4	3 1/2 @ 3 1/2
Time loans in New York.....	2 1/2 @ 3	2 1/2 @ 3	4 1/2 2 1/2 4 1/2 @ 5	3 1/2 @ 3 1/2
Commercial discounts:				
New York.....	3 1/2 @ 3 1/2	3 1/2 @ 3 1/2	5 1/2 3 1/2 5 1/2 @ 6	4 @ 4 1/2
Chicago.....	5 @ 5 1/2	5 @ 5 1/2	7 5 6 1/2 @ 7	5 @ 5 1/2
Philadelphia.....	3 1/2 @ 4 1/2	4 1/2 @ 4 1/2	6 1/2 3 1/2 5 1/2 @ 6	4 @ 4 1/2
Boston.....	3 1/2 @ 4 1/2	3 1/2 @ 4 1/2	6 3 1/2 5 1/2 @ 6	4 @ 4 1/2
St. Louis.....	4 1/2	4 1/2	6 1/2 4 1/2 6	6
Minneapolis.....	6	6	7 6 6	6
New Orleans.....	7 @ 8	7 @ 8	7 6 @ 8	6 @ 8

New York Banking Position

(Both Banks and Trust Companies, Average Figures.)

	Loans.	Deposits.	Cash.	Reserve.
Last week.....	\$2,111,413,000	\$2,006,733,000	\$470,756,000	23.45%
Week before.....	2,103,347,000	1,998,091,000	469,073,000	23.48%
Same week, 1913.....	1,907,468,000	1,744,972,000	407,081,000	23.32%
This year's high.....	2,111,413,000	2,006,733,000	476,954,000	25.08%
on week ended.....	Apr. 11	Apr. 11	Jan. 31	Jan. 24
This year's low.....	1,874,614,000	1,717,649,000	398,820,000	23.22%
on week ended.....	Jan. 3	Jan. 3	Jan. 3	Jan. 17

Condition of All National Banks

Loans and discounts, cash, and the ratio of cash to loans of all the national banks of the country at the time of the Controller's call have been (in round millions):

	Mar. 4, 1914.	Jan. 15, 1914.	Apr. 4, 1913.	Apr. 18, 1912.	Mar. 7, 1911.	Mar. 29, 1910.	Apr. 28, 1909.	Mar. 14, 1908.
Loans and discounts.....	\$6,357	\$6,175	\$6,178	\$5,882	\$5,558	\$5,432	\$4,963	\$4,528
Cash.....	968	981	888	931	808	834	878	861
P. c. of cash to loans.....	15.2	15.9	14.4	15.8	14.5	15.4	17.7	19.0

Specie Movement at the Port of New York

	Imports.	Exports.	Excess of Exports.
Week ended April 4:			
Silver.....	\$281,680		\$281,680
Gold.....	130,948	872,071	741,129
Total.....	\$412,628	\$872,071	\$459,439
Fourteen weeks:			
Silver.....	\$3,246,703	\$10,117,518	\$6,780,815
Gold.....	3,261,932	19,780,895	16,518,963
Total.....	\$6,508,635	\$29,898,414	\$23,299,778

*Excess of Imports.

The Week's Commercial Failures

	Week		Week		Week Ended	
	Ended Apr. 9.		Ended Apr. 2.		Apr. 10, '13.	
	To-tal.	Over \$5,000.	To-tal.	Over \$5,000.	To-tal.	Over \$5,000.
East	114	43	115	46	102	54
South	90	27	102	27	83	33
West	76	35	67	28	62	26
Pacific	51	17	59	21	32	8
United States	331	122	343	122	279	121
Canada	25	23	45	20	28	8

Failures by Months

	1914.	1913.	1914.	Three Months.	1912.
Number.....	1,031	1,004	4,826	4,458	4,828
Liabilities.....	\$8,730,127	\$12,332,579	\$36,500,570	\$36,590,109	\$28,377,940

WEEK'S PRICES OF BASIC COMMODITIES

	Current Price.	Range since Jan. 1.	Mean Price other years.	Mean price of 1913.	Mean price of 1912.
Copper: Lake, per pound.....	14.875	15.125-14.50	14.8125	16.125	15.987
Cotton: Spot, middling upland, per lb.....	13.40	13.75-13.25	13.925	13.10	11.47
Hamlock: Base price per 1,000 feet.....	24.50	24.50	24.50	23.75	21.65
Hides: Packer No. 1, Native, per pound.....	.18	.18	.1750	.1775	.175
Petroleum: Crude, per bbl.....	2.50	2.50	2.50	2.25	1.67
Pig iron: Bessemer, at Pitts., per ton.....	14.90	15.15	14.90	15.025	15.94
Rubber: Up-river, fine, per pound.....	.74	.78	.73	.755	.905
Silk: Raw, Italian, classical, per pound.....	4.55	4.70	4.45	4.575	4.40
Steel billets at Pittsburgh, per ton.....	21.00	21.00	20.00	20.50	22.30
Wool: Ohio X, per pound.....	.25	.25	.23	.24	.27

Money and Banking

CLEARING HOUSE banking institutions in New York were at the week's end reducing their loans and increasing their cash holdings as a result of recovery from the slight strain of April disbursements and because of shipments of gold in from Canada. The money situation is obviously very easy.

Bank Clearings

For the week ended Saturday noon. Reported by telegraph to The Annalist.

Central Reserve Cities:—Fifteenth Week.—		—Fifteenth Weeks.—		Year's Change.
1914.	1913.	1914.	1913.	
New York	\$1,717,460,566	\$28,646,847,238	\$29,060,958,821	- 1.5
Chicago	289,694,504	303,311,470	4,869,458,527	+ 3.4
St. Louis	75,946,759	77,372,128	1,229,536,686	+ 3.1
Total 3 c.r. cities.	\$2,083,102,839	\$28,028,550,836	\$34,159,953,034	- 0.7
Reserve cities:				
Baltimore	\$33,058,730	\$37,349,353	\$537,538,264	-12.1
Boston	153,991,119	155,028,377	2,430,211,968	- 0.7
Cincinnati	25,600,500	25,591,700	416,778,465	+ 3.8
Cleveland	24,874,755	25,447,917	377,907,169	+ 4.7
Denver	7,958,485	9,006,138	125,063,763	- 9.8
Detroit	26,248,280	23,026,615	398,532,832	+12.4
Kan. City, Mo.	48,781,977	51,390,934	794,131,664	- 1.8
Los Angeles	22,904,054	26,363,277	357,407,693	- 4.8
Louisville	13,345,562	12,582,831	231,475,879	+ 2.8
Minneapolis	20,106,464	21,323,231	356,094,484	+ 7.2
New Orleans	14,071,415	17,193,148	301,761,040	+ 2.1
Omaha	16,299,871	16,500,000	268,222,278	+ 3.9
Philadelphia	155,434,694	154,464,640	2,463,270,964	- 1.1
Pittsburgh	45,855,105	58,633,353	758,680,851	-11.7
San Francisco	49,892,211	48,259,158	715,819,844	- 0.8
Seattle	12,311,227	13,148,565	189,379,295	+ 2.7
Tot. 16 res. cities.	\$670,734,479	\$704,695,032	\$10,713,306,372	- 4.1
Grand total	\$2,753,837,318	\$28,733,245,868	\$44,873,259,406	- 1.5

RECAPITULATION

The fifteenth week of this year compares with the fifteenth week of last year as follows:

Three central reserve cities.....Decrease \$74,292,651 or 3.6%
Sixteen reserve cities.....Decrease 33,900,553 or 4.8%
Total nineteen cities, representing 90% of all reported clearings.....Decrease 108,233,204 or 3.9%

The elapsed fifteen weeks of this year compare with the corresponding fifteen weeks of last year as follows:

Three central reserve cities.....Decrease \$243,642,098 or 0.7%
Sixteen reserve cities.....Decrease 450,876,307 or 4.1%
Total nineteen cities, representing 90% of all reported clearings.....Decrease 694,518,405 or 1.5%

EUROPEAN BANKS LAST WEEK

BANK OF ENGLAND

	1914.	1913.	1912.
Bullion	\$36,028,143	\$37,094,439	\$36,393,091
Reserve	25,006,000	26,805,839	25,901,411
Note reserve	23,396,000	25,459,655	24,539,235
Reserve to liability	40%	45%	43%
Circulation	29,470,000	28,738,600	28,941,680
Public deposits	19,631,000	16,076,470	20,036,430
Other deposits	42,333,000	43,438,280	40,384,596
Government securities	11,151,000	13,032,727	14,281,566
Other securities	43,499,000	37,473,362	38,009,353
Discount rate	3½%	5%	3½%

BANK OF FRANCE

	1914.	1913.	1912.
Gold	3,627,294,000	3,251,025,000	3,290,600,000
Silver	622,678,000	600,750,000	796,400,000
Circulation	5,528,819,000	5,757,257,625	5,315,795,980
General deposits	547,255,000	542,151,349	673,068,209
Bills discounted	1,540,836,000	1,631,817,631	1,161,151,518
Treasury deposits	181,780,000	139,437,243	113,321,872
Advances	736,893,000	728,547,949	676,746,983
Discount rate	3½%	4%	3½%

BANK OF GERMANY

	1914.	1913.	1912.
Gold and silver	1,611,682,000	1,213,240,000	1,136,840,000
Loans and discounts	1,208,411,000	1,627,180,000	1,535,360,000
Circulation	2,217,652,000	2,133,220,000	1,947,780,000
Discount rate	4%	6%	5%

BANK OF NETHERLANDS

Week ended March 28, 1914

	1914.	1913.	1912.
Gold	159,967,972	161,569,255	145,664,880
Silver	9,516,270	9,827,242	13,064,429
Bills discounted	71,465,274	80,173,739	79,982,733
Advances	74,819,098	62,941,494	74,880,328
Circulation	297,893,825	303,253,150	299,000,625
Deposits	4,276,473	3,321,367	3,198,871
Discount rate	3½%	4%	4%

COURSE OF FOREIGN SECURITIES

	Last Sale.	Range for 1914 to Date.		Range for 1913.	
		High.	Low.	High.	Low.
Argentine 5s	96	98	95½	99½	95
British Consols	76¼	77½	71 7-16	75¼	71 1-16
Chinese Railway 5s	89	90	88	92	85
French Rentes, 3 per cents.	86 7/8	88 4/8	85 1/2	89 9/8	83 3/8
German Imperial 3s	77	78	75	77½	72¾
Japanese 4½s	88½	90½	88	90½	83½
Republic of Cuba 5s	100	100½	99	102½	99½
Russian 4s, Series 2	87	89½	87	91½	87
United States of Mexico 5s	84¼	85	84	95½	87½

Clearing House Institutions

Actual Conditions Saturday Morning, April 11, with Changes from the

Previous Week

	Banks.	Trust Companies.	All Members.
Loans	\$1,500,488,000 - \$8,788,000	\$601,983,000 - \$1,271,000	\$2,102,471,000 + \$10,659,000
Deposits	1,555,560,000 + 471,000	443,327,000 - 6,308,000	1,998,887,000 + 5,837,000
Cash	494,549,000 + 8,025,000	69,573,000 - 1,174,000	474,122,000 + 7,451,000
Reserve	26.00% + 0.54%	15.69% - 0.04%	23.71% + 0.44%
Surplus	15,659,000 + 8,567,250	3,073,950 - 227,800	18,732,950 + 8,279,450

Loans, Deposits, and Cash Compared

Taking the Clearing House banks alone, because the trust companies have no Clearing House record back of 1911, the items loans, deposits, and cash compare with corresponding weeks of other years thus, (average figures):

	Loans.	Deposits.	Cash.		Loans.	Deposits.	Cash.
1914.	\$1,500,488,000	\$1,561,243,000	\$402,085,000	1910.	\$1,242,278,000	\$1,227,564,299	\$313,421,700
1913.	1,331,238,000	1,324,851,000	344,117,000	1909.	1,320,945,900	1,364,715,900	351,217,000
1912.	1,301,394,000	1,408,071,000	358,783,000	1908.	1,187,411,800	1,225,329,900	219,445,900
1911.	1,351,451,900	1,385,236,300	372,787,400	1907.	1,069,657,100	1,081,661,900	286,268,400

MEMBERS OF CLEARING HOUSE ASSOCIATION

NATIONAL AND STATE BANKS—Average Figures

	Capital and Profits.	Loans and Discounts.	Legal and Deposits.	Legal and Reserves.
Bank of N. Y., N. B. A.	\$6,325,400	\$23,357,000	\$21,735,000	\$5,504,000
Bank of Manh. Co.	6,964,600	41,100,000	48,725,000	13,082,000
Merchants' National Bank ..	4,190,000	21,785,000	22,410,000	5,817,000
Mech. & Metals Nat. Bank ..	14,854,200	65,535,000	62,894,000	15,908,000
Bank of America	7,823,200	26,376,000	25,944,000	6,517,000
National City Bank	58,141,800	209,117,000	201,319,000	48,286,000
Chemical National Bank	10,715,500	29,267,000	25,391,000	6,298,000
Merch. Exch. Nat. Bank	1,751,500	7,981,000	7,400,000	1,567,000
Nat. B. & Drovers' Bank	414,500	1,940,000	1,727,000	389,000
Greenwich Bank	1,633,800	9,838,000	11,149,000	2,869,000
Am. Exch. Nat. Bank	9,759,800	49,648,000	50,991,000	13,311,000
Nat. Bank of Commerce	41,939,500	145,974,000	127,543,000	32,082,000
Pacific Bank	1,507,200	5,102,000	4,753,000	1,214,000
Chat. & Phen. Nat. Bank	3,654,000	20,742,000	21,984,000	5,817,000
People's Bank	664,300	2,157,000	2,297,000	553,000
Hanover National Bank	18,063,100	84,369,000	96,127,000	21,192,000
Citizens' Cent. Nat. Bank	4,964,500	23,385,000	22,593,000	5,892,000
National Nassau Bank	1,411,500	10,324,000	11,507,000	2,800,000
Market & Fulton Nat. Bank ..	2,962,400	9,374,000	9,331,000	2,396,000
Metropolitan Bank	3,868,900	11,493,000	11,574,000	3,019,000
Corn Exchange Bank	10,368,200	64,740,000	70,529,000	19,892,000
Imp. & Traders' Nat. Bank	9,351,700	27,234,000	25,558,000	7,199,000
Nat. Park Bank	19,490,900	95,123,000	100,459,000	25,519,000
East River Nat. Bank	307,800	1,514,000	1,729,000	395,000
Fourth National Bank	6,676,900	28,654,000	35,055,000	10,258,000
Second National Bank	3,840,000	13,882,000	12,817,000	3,368,000
First National Bank	33,374,800	133,518,000	129,429,000	32,242,000
Irving National Bank	7,528,000	41,705,000	49,993,000	11,492,000
Bowery Bank	1,040,300	3,284,000	3,400,000	894,000
N. Y. Co. National Bank	2,422,200	8,797,000	9,011,000	2,250,000
German-American Bank	1,433,700	4,113,000	3,861,000	982,000
Chase National Bank	15,153,300	103,396,000	129,482,000	34,700,000
Fifth Avenue Bank	2,341,000	13,974,000	15,847,000	4,118,000
German Exchange Bank	1,022,500	3,386,000	3,801,000	955,000
Germania Bank	1,240,900	4,898,000	5,611,000	1,438,000
Lincoln National Bank	2,766,800	14,913,000	15,000,000	3,700,000
Garfield National Bank	2,296,000	9,897,000	10,702,000	3,010,000
Fifth National Bank	750,600	3,997,000	4,189,000	600,000
Bank of the Metropolis	3,229,000	12,692,000	12,847,000	3,333,000
West Side Bank	1,115,400	3,925,000	4,849,000	1,238,000
Seaboard National Bank	3,616,100	27,820,000	33,319,000	9,981,000
Liberty National Bank	3,828,000	26,935,000	30,546,000	7,824,000
N. Y. Produce Exch. Bank	1,955,000	9,431,000	10,805,000	2,717,000
State Bank	1,425,600	18,643,000	24,414,000	6,297,000
Security Bank	1,348,500	11,427,000	13,769,000	3,588,000
Coal & Iron Nat. Bank	1,578,500	6,858,000	7,012,000	1,771,000
Union Exch. Nat. Bank	2,901,000	9,409,000	9,398,000	2,524,000
Nassau Nat. Bank, B'klyn.	2,171,500	8,169,000	7,083,000	1,709,000

All banks, average

Actual total, Sat. A. M.

TRUST COMPANIES—Average Figures

	Capital and Profits.	Loans and Discounts.	Legal and Deposits.	Legal and Reserves.
Brooklyn Trust Co.	\$5,241,500	\$24,132,000	\$19,022,000	\$2,577,000
Bankers Trust Co.	24,801,000	119,287,000	91,704,000	13,818,000
U. S. Mort. & Trust Co.	6,412,000	36,176,000	28,315,000	1,274,000
Astor Trust Co.	2,599,900	20,303,000	14,455,000	2,290,000
Title Guar. & Trust Co.	16,738,100	32,983,000	20,893,000	3,172,000
Guaranty Trust Co.	34,266,500	176,801,000	120,118,000	19,794,000
Fidelity Trust Co.	2,352,400	7,401,000	5,719,000	891,000
Law, Title In. & Trust Co.	9,544,300	17,102,000	12,694,000	1,938,000
Colum. Knick. Trust Co.	9,351,600	47,618,000	40,297,000	6,062,000
People's Trust Co.	2,572,000	16,042,000	14,659,000	2,255,000
New York Trust Co.	15,020,000	45,750,000	31,701,000	4,754,000
Franklin Trust Co.	2,228,400	10,496,000	6,805,000	1,499,000
Lincoln Trust Co.	1,547,500	10,525,000	9,388,000	1,424,000
Metropolitan Trust Co.	8,794,300	24,246,000	16,833,000	2,325,000
Broadway Trust Co.	2,338,900	13,421,000	13,094,000	2,000,000

Average

Actual total, Sat. A. M.

—Average Figures.—

	Specie.	Leg. Tenders.	Specie.	Leg. Tenders.
Banks	\$338,601,000	\$63,454,000	\$339,041,000	\$65,568,000
Trust Companies	62,586,000	6,075,000	63,561,000	6,010,000
Total	\$401,187,000	\$69,529,000	\$402,602,000	\$71,578,000

INTEREST AND EXCHANGE

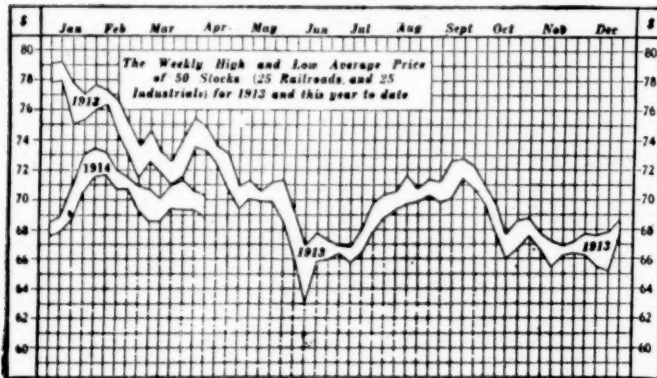
Money rates at New York during the week were as follows: On call, 1½% @ 2 per cent.; renewal rate, 1½ per cent.; 60 days, 2¼% @ 2½ per cent.; 90 days, 2½% @ 3 per cent.; six months, 2½% @ 3 per cent. Sterling exchange ranged from \$4.8645 to \$4.8685 for demand, \$4.85 to \$4.8525 for sixty days close and \$4.8675 to \$4.87 for cables close. Exchange on New York at domestic centres ruled thus:

ruled thus:	Boston.	Chicago.	St. Louis.	San Francisco.
April 6.....	par	par	5c premium	30c premium
April 7.....	par	par	10c discount	25c premium
April 8.....	par	par	10c discount	25c premium
April 9.....	par	par	10c discount	25c premium
April 10.....	par	par	10c discount	25c premium
April 11.....	par	par	10c discount	25c premium

The Stock Market

THE behavior of the stock market last week was indicative of stubborn pessimism, the kind that is passive rather than active. The news of near-certainty of good crops brought no cheerful response. The market shaded off with a decline of a point, on the average; the drop in steel tonnage was more in the mood of the market. But the attitude of the speculative element appears to be one of somewhat discouraged waiting.

The Course of the Market



STOCK MARKET AVERAGES

The average quotations of twenty-five leading railroad and twenty-five industrial issues and of the two groups of stocks combined last week:

RAILROADS									
High.	Low.	Last.	Ch'ge.		High.	Low.	Last.	Ch'ge.	
Apr. 6...	80.06	79.82	79.93	+ .08	Apr. 9...	79.50	78.93	79.13	— .50
Apr. 7...	80.12	79.90	80.00	+ .07	Apr. 10...	Holiday.			
Apr. 8...	79.96	79.53	79.63	— .37	Apr. 11...	79.06	78.74	78.77	— .36
INDUSTRIALS									
Apr. 6...	60.34	60.09	60.17	+ .02	Apr. 9...	59.73	59.37	59.45	— .43
Apr. 7...	60.31	60.08	60.19	+ .02	Apr. 10...	Holiday.			
Apr. 8...	60.11	59.84	59.88	— .31	Apr. 11...	59.38	59.05	59.09	— .36
COMBINED AVERAGE									
Apr. 6...	70.20	69.95	70.05	+ .05	Apr. 9...	69.61	69.15	69.29	— .46
Apr. 7...	70.21	69.99	70.09	+ .04	Apr. 10...	Holiday.			
Apr. 8...	70.03	69.68	69.75	— .34	Apr. 11...	69.22	68.89	68.93	— .36

YEARLY HIGHS AND LOWS

	Railroads.		Industrials.		Combined.	
	High.	Low.	High.	Low.	High.	Low.
1914 (to date) ..	84.9 Jan.	78.06 Mar.	61.7 Jan.	55.8 Jan.	73.3 Jan.	67.5 Jan.
1913	91.4 Jan.	75.3 June	67.1 Jan.	50.3 June	79.1 Jan.	63.1 June
1912	97.3 Oct.	88.4 Dec.	74.5 Sept.	61.7 Feb.	85.8 Sept.	75.2 Feb.
1911	99.6 Jan.	84.4 Sept.	60.7 Jan.	54.7 Sept.	84.4 Jan.	69.5 Sept.

RECORD OF TRANSACTIONS

Week Ended April 11, 1914

STOCKS (Shares.)			
	1914.	1913.	1912.
Monday	106,860	250,788	946,525
Tuesday	112,232	449,463	959,074
Wednesday	222,988	518,212	847,781
Thursday	270,077	371,334	879,068
Friday	351,135	840,797	
Saturday	120,523	137,753	303,229
Total week	832,680	2,078,685	4,776,474
Year to date	23,681,532	26,766,715	40,477,925

BONDS (Par Value.)

	1914.	1913.	1912.
Monday	\$2,080,500	\$3,300,000	\$3,263,000
Tuesday	1,870,500	3,245,000	2,858,500
Wednesday	2,411,000	3,892,500	2,860,500
Thursday	2,622,000	2,706,000	2,677,500
Friday	2,402,500	2,379,000	
Saturday	1,546,000	1,276,000	1,642,500
Total week	\$10,530,000	\$16,822,000	\$15,681,000
Year to date	239,681,500	170,015,000	264,297,000

In detail last week's transactions compare as follows with the corresponding week last year:

	April 11, '14.	April 12, '13.	Increase.
Railroad and miscel. stocks.....	832,646	2,078,674	*1,246,028
Bank stocks	34	11	23
Railroad and miscel. bonds.....	\$9,435,000	\$16,434,500	*\$6,999,500
Government bonds	105,500	72,500	33,000
State bonds	511,000	32,000	479,000
City bonds	478,500	283,000	195,500
Total, all bonds.....	\$10,530,000	\$16,822,000	*\$6,292,000

*Decrease.

FINANCIAL CHRONOLOGY

Monday, April 6

Stock market dull and steady. Money on call, 1% @ 2 per cent. Demand sterling unchanged at \$4.8650.

Tuesday, April 7

Stock market inactive but firm. Government crop report shows condition of Winter wheat on April 1 as 95.6 per cent. of a normal or 11.5 per cent better than the average April 1 condition for the last ten years. Money on call, 1% @ 2 per cent. Demand sterling unchanged at \$4.8650.

Wednesday, April 8

Stock market more active and heavy, with a sharp break in Canadian Pacific influenced by the decision of the Canadian Railway Commission reducing railroad rates throughout Western Canada. United States Circuit Court decides in favor of the Delaware, Lackawanna & Western in the Government suit questioning the legality of its disposition of its coal properties. Copper Producers' Association reports stock of metal on hand on April 1 as 64,609,319 pounds, a decrease of 13,762,533 pounds during the month. Net surplus of idle freight cars on the railways of the United States and Canada on April 1 139,512 cars, an increase of 14,647, as compared with the showing of March 15. Money on call, 1% @ 2 per cent. Demand sterling advances 15 points to \$4.8665.

Thursday, April 9

Stock market more active and lower. Money on call, 1% @ 2 per cent. Demand sterling advances 10 points to \$4.8675.

Friday, April 10

Stock market closed: United States Steel Corporation reports unfilled orders on its books on March 31 amounted to 4,653,825 tons, a decrease of 372,615 tons, as compared with the amount of orders on hand on Feb. 28.

Saturday, April 11

Stock market heavy. Bank statement shows an increase in actual surplus reserve of \$8,279,450.

GOVERNMENT FINANCE

RECEIPTS.			July 1 to April 6.—	
	1913-14.	1912-13.		
Revenues:				
Customs	\$230,008,627.99	\$256,123,308.41		
Internal revenue—				
Ordinary	238,517,877.23	236,059,829.99		
Corporation tax	5,222,992.38	4,260,571.96		
Miscellaneous	40,708,931.08	41,746,986.02		
Total	\$514,458,428.68	\$538,190,696.38		
Public Debt:				
Proceeds of sales of bonds—				
Postal savings	2,246,700.00	1,929,840.00		
Grand total of receipts.....	\$516,705,128.68	\$540,120,536.38		
DISBURSEMENTS.				
Ordinary:				
Pay warrants issued.....	\$525,583,250.03	\$509,040,648.98		
Interest on the public debt.....	20,671,221.08	20,668,800.17		
Total	\$546,254,471.11	\$529,709,449.15		
Less unexpended balances repaid.....	3,042,946.59	2,352,650.39		
Net ordinary disbursements.....	\$543,211,524.52	\$527,356,798.76		
Excess of ordinary disbursements.....	\$28,753,095.84	*\$10,833,897.62		
Public Debt:				
Bonds, notes, and certificates retired.....	\$24,872.00	\$86,416.00		
Panama Canal:				
Pay warrants issued.....	28,963,225.50	32,113,648.37		
Grand total of disbursements.....	\$572,199,622.02	\$559,556,863.13		
Net excess of all disbursements.....	\$55,494,493.34	\$19,436,326.75		
*Excess of revenue receipts.				

Pay Warrants Drawn

	1914.	1913.	1912.
Legislative establishment	\$10,028,631.52	\$10,184,594.14	
Executive office	512,662.66	465,636.51	
State Department	3,667,246.65	4,005,949.97	
Treasury Dept.—Excluding public buildings..	33,430,014.45	34,339,061.52	
Public buildings	11,272,902.85	13,953,958.85	
War Department—Military	97,866,990.44	95,058,010.70	
Civilian	1,702,120.90	1,659,801.46	
Rivers and Harbors.....	39,604,732.60	30,560,081.72	
Department of Justice.....	8,193,534.89	8,378,002.53	
Post Office Dept.—Not incl. "Postal Service"	1,560,559.66	1,636,165.87	
Postal deficiency	686.34	667,230.94	
Navy Department—Naval	107,122,597.13	100,969,875.89	
Civilian	651,926.54	678,291.92	
Interior Dept.—Exclud'g pensions and Indians	18,338,178.19	18,231,779.37	
Pensions	133,526,869.95	131,170,295.82	
Indians	15,343,826.78	15,227,560.66	
Department of Agriculture.....	18,094,360.41	16,348,376.26	
Department of Commerce.....	8,937,648.46		
Department of Labor.....	2,884,641.32	11,701,202.56	
Independent offices and commissions.....	2,341,682.12	2,168,548.22	
District of Columbia.....	10,714,142.57	10,785,045.45	
Interest on the public debt.....	17,155,403.46	16,754,390.46	
Total pay warrants drawn (net).....	\$542,951,358.89	\$524,943,860.82	

Bonds Held in Trust for National Banks, April 6, 1914

Kind of Bonds.	Total Amount Outstanding.	Total Held on Deposits.	Bonds Held To Secure Circulation.	To Secure Deposits of Public Money.	
				Value at Par.	Approved Rate.
Government—					
U. S. 3s of 1925	\$118,489,900	\$38,127,000	\$38,127,000	\$3,761,700	\$3,761,700
U. S. 3s, 1908-18	63,945,460	25,869,900	21,237,000	4,632,900	4,632,900
Panama 3s, 1961	50,000,000	14,921,400		14,921,400	14,921,400
2% Consols, 1930	646,250,150	616,813,700	603,591,350	13,222,350	13,222,350
Panama 2s, 1936	54,631,980	54,183,360	52,904,860	1,278,500	1,278,500
Panama 2s, 1938	30,000,000	29,476,640	28,930,640	546,000	546,000
Philippine 4s	16,000,000	5,769,000		5,769,000	5,769,000
Porto Rico 4s	5,225,000	2,075,000		2,075,000	2,075,000
Dist. of Col. 3.65s	6,939,150	958,000		958,000	958,000
Hawaiian issues	6,515,000	2,093,000		2,093,000	2,093,000
Phil. Ry. Co. 4s	8,551,000	918,000		918,000	598,921
Manila R.R. Co. 4s	7,735,000	10,000		10,000	6,750
State, County, City & oth. sec. var.		18,312,368		18,312,368	11,778,582
Total	\$809,527,368	\$741,029,150	\$68,498,218	\$61,587,703	
On Mar. 31, 1914	\$813,117,924	\$740,603,400	\$72,514,524	\$64,633,185	
On Mar. 25, 1914	814,660,086	740,547,850	74,112,236	65,766,597	
On Mar. 17, 1914	821,174,498	740,766,800	80,407,698	70,259,927	
On Mar. 10, 1914	826,291,109	740,737,300	85,553,809	73,784,599	
On Mar. 3, 1914	830,332,364	741,274,250	89,058,114	76,197,987	
On Feb. 21, 1914	835,945,688	741,439,500	94,506,188	79,803,405	
On Feb. 17, 1914	838,160,700	741,553,250	96,607,450	81,172,638	
On Feb. 10, 1914	840,647,862	742,108,250	98,539,612	82,485,838	

New York Stock Exchange Transactions

Week Ended April 11

Total Sales 832,680 Shares

High and low prices for the week may be for odd lots; high and low prices for the year are based on 100-share lots, the official unit

Range for Year 1913.		Range for Year 1914.		STOCKS.		Amount Capital Stock Listed.		Last Dividend Paid Date.		Per Cent.		Range for Week Ended April 11.		Week's Net Changes.		Sales Week Ended April 11	
High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.
150	110	108	Mar. 11	91	Feb. 20	ADAMS EXPRESS CO.	\$12,000,000	Mar. 2, '14	1 1/2	Q			99 1/2				
24 1/2	18	25 1/2	Apr. 6	20 1/2	Jan. 9	Alaska Gold Mines.	7,500,000						25 1/2	24	24	- 1/2	10,300
9	7 1/2	14 1/2	Feb. 20	8 1/2	Jan. 6	Allis-Chalmers Mfg. pf.	24,878,700						12 1/2	12	12	- 1/2	751
43	40	49	Jan. 26	43 1/2	Jan. 8	Allis-Chalmers Mfg. pf.	15,554,900						45	44 1/2	44 1/2	- 1/2	400
80 1/2	61	78 1/2	Feb. 4	70 1/2	Jan. 9	Amalgamated Copper Co.	158,887,900	Feb. 23, '14	1 1/2	Q	77 1/2	75 1/2	75 1/2	- 1 1/2			42,800
57	41 1/2	59 1/2	Mar. 19	47 1/2	Jan. 2	Amer. Agricultural Chemical Co.	18,330,900	Jan. 15, '14	1	Q	57	56 1/2	56 1/2	+ 1/2			300
99	90	97 1/2	Jan. 22	91	Jan. 8	Amer. Agricultural Chem. Co. pf.	27,112,700	Jan. 15, '14	1 1/2	Q	94 1/2	94 1/2	94 1/2	+ 1/2			100
50 1/2	19 1/2	28 1/2	Jan. 22	20	Mar. 5	American Beet Sugar Co.	15,000,000	Nov. 15, '12	1 1/2		22 1/2	22 1/2	22 1/2	- 1/2			100
86	65	73 1/2	Jan. 26	68	Mar. 11	American Beet Sugar Co. pf.	5,000,000	Apr. 1, '14	1 1/2	Q			69 1/2				
90 1/2	89 1/2	97 1/2	Feb. 11	90	Jan. 9	Amer. Brake Shoe & Foundry Co.	4,600,000	Mar. 31, '14	1 1/2	Q			90				
138 1/2	127 1/2	146 1/2	Feb. 20	129 1/2	Jan. 12	Am. Brake Shoe & Foundry Co. pf.	5,000,000	Mar. 31, '14	2	Q	139	139	139	- 2 1/2			100
46 1/2	21	35 1/2	Jan. 27	28	Apr. 11	American Can Co.	41,233,300				29 1/2	28	28	- 1 1/2			7,600
129 1/2	80 1/2	96	Jan. 24	89	Jan. 3	American Can Co. pf.	41,233,300	Apr. 1, '14	1 1/2	Q	92	91	91	- 1 1/2			420
56 1/2	36 1/2	53 1/2	Feb. 4	44 1/2	Jan. 5	American Car & Foundry Co.	30,000,000	Apr. 1, '14	1 1/2	Q	50 1/2	50	50	- 1 1/2			600
117	108	118	Mar. 9	114	Jan. 20	American Car & Foundry Co. pf.	30,000,000	Apr. 1, '14	1 1/2	Q	116 1/2	116	116 1/2	- 1 1/2			220
48 1/2	33 1/2	36 1/2	Jan. 26	35 1/2	Apr. 9	American Cities	16,264,700				38	35 1/2	35 1/2	- 1 1/2			500
78 1/2	60 1/2	84 1/2	Mar. 24	84 1/2	Mar. 18	American Cities pf.	20,553,500	Jan. 1, '14	3	SA	62	62	62	- 2 1/2			10
87	80	88 1/2	Mar. 24	84 1/2	Mar. 18	American Coal Products.	10,639,300	Apr. 1, '14	1 1/2	Q	84	84	84				100
109 1/2	105	106	Jan. 16	104	Mar. 19	American Coal Products pf.	2,500,000	Jan. 15, '14	1 1/2	Q			104 1/2				
57 1/2	33 1/2	46 1/2	Feb. 9	37 1/2	Jan. 8	American Cotton Oil Co.	20,237,100	June 1, '11	2 1/2		43	42 1/2	42 1/2	- 1/2			200
98	92 1/2	97 1/2	Mar. 30	94 1/2	Jan. 15	American Cotton Oil Co. pf.	10,198,600	Dec. 1, '13	3	SA	97 1/2	97 1/2	97 1/2	- 1/2			150
106	95	110 1/2	Jan. 24	100	Jan. 9	American Express Co.	18,000,000	Apr. 1, '14	1 1/2	Q			100 1/2				
5 1/2	3 1/2	5 1/2	Feb. 6	4 1/2	Jan. 19	American Hide & Leather Co.	11,274,100						4 1/2				
28 1/2	15 1/2	25 1/2	Feb. 6	20 1/2	Feb. 25	American Hide & Leather Co. pf.	12,548,300	Aug. 15, '05	1				23 1/2				
27 1/2	17	32 1/2	Feb. 20	24	Jan. 2	American Ice Securities Co.	19,945,100	July 20, '07	1 1/2		30 1/2	29 1/2	29 1/2	- 1/2			1,700
12 1/2	6 1/2	11 1/2	Jan. 22	10	Jan. 8	American Linseed Co.	16,750,000				10 1/2	10 1/2	10 1/2	- 1/2			100
33 1/2	20	31 1/2	Jan. 16	28	Mar. 11	American Linseed Co. pf.	16,750,000	Sep. 1, '08	1 1/2				30				
44 1/2	27	37 1/2	Jan. 31	31 1/2	Jan. 2	American Locomotive Co.	25,000,000	Aug. 26, '08	1 1/2		34 1/2	34	34	- 1/2			400
106 1/2	94	102 1/2	Mar. 25	96	Jan. 6	American Locomotive Co. pf.	25,000,000	Jan. 21, '14	1 1/2	Q	100 1/2	100 1/2	100 1/2	+ 1/2			200
13	5 1/2	9 1/2	Jan. 26	7	Jan. 13	American Malt Corporation.	5,739,200						7 1/2				
61 1/2	41 1/2	50 1/2	Jan. 24	42	Jan. 3	American Malt Corporation pf.	8,838,900	Nov. 3, '13	2	SA	48 1/2	48 1/2	48 1/2	- 1 1/2			355
74 1/2	58 1/2	71 1/2	Feb. 4	63 1/2	Jan. 3	Amer. Smelting & Refining Co.	50,000,000	Mar. 16, '14	1	Q	69 1/2	68 1/2	68 1/2	- 1/2			3,175
107	97	105	Jan. 27	98 1/2	Jan. 3	Amer. Smelting & Refining Co. pf.	50,000,000	Mar. 2, '14	1 1/2	Q	102 1/2	102 1/2	102 1/2	+ 1/2			400
86	79 1/2	85	Jan. 19	82	Mar. 12	Amer. Smelting Securities pf., B.	30,000,000	Apr. 1, '14	1 1/2	Q	85	84 1/2	84 1/2	- 1/2			200
193	150	172	Jan. 31	160	Jan. 2	American Snuff Co.	11,001,700	Apr. 1, '14	3	Q	162	161 1/2	162	+ 1 1/2			400
105	100	104	Feb. 20	98 1/2	Jan. 9	American Snuff Co. pf., new.	3,940,800	Apr. 1, '14	1 1/2	Q			103				
40 1/2	25	37 1/2	Feb. 16	28	Jan. 6	American Steel Foundries.	16,218,000	Mar. 31, '14	1 1/2	Q	32 1/2	32 1/2	32 1/2	- 1/2			200
118	99 1/2	109 1/2	Jan. 24	97	Mar. 12	American Sugar Refining Co.	45,000,000	Apr. 2, '14	1 1/2	Q	100 1/2	99 1/2	99 1/2	- 1/2			700
116 1/2	110 1/2	113 1/2	Jan. 7	107 1/2	Mar. 31	American Sugar Refining Co. pf.	45,000,000	Apr. 2, '14	1 1/2	Q	111	111	111	+ 1/2			200
66 1/2	59	69	Feb. 10	59	Feb. 10	American Telegraph & Cable Co.	14,000,000	Mar. 1, '14	1 1/2	Q			59				
140	110	124 1/2	Jan. 30	117 1/2	Jan. 2	American Telephone & Tel. Co.	34,648,600	Jan. 15, '14	2	Q	122 1/2	120	120	- 1 1/2			1,800
254 1/2	200	256	Mar. 23	230 1/2	Apr. 1	American Tobacco Co.	40,242,400	Mar. 2, '14	5	Q	238 1/2	235	237	+ 3			2,280
106 1/2	96	106 1/2	Feb. 20	101 1/2	Jan. 7	American Tobacco Co. pf., new.	51,797,800	Apr. 1, '14	1 1/2	Q	105 1/2	105 1/2	105 1/2				1,300
23 1/2	15	20 1/2	Jan. 28	13 1/2	Mar. 4	American Woolen Co.	20,000,000						16 1/2				
82	74	83	Jan. 26	72 1/2	Mar. 4	American Woolen Co. pf.	40,000,000	Jan. 15, '14	1 1/2	Q			76 1/2				
32 1/2	11 1/2	17 1/2	Jan. 23	13 1/2	Feb. 16	American Writing Paper pf.	12,500,000	Apr. 1, '13	1				14				
41 1/2	30 1/2	38 1/2	Feb. 3	33 1/2	Jan. 9	Anaconda Copper Mining Co.	108,312,500	Jan. 14, '14	75c	Q	35 1/2	34 1/2	34 1/2	- 1/2			3,900
120	22	29 1/2	Jan. 8	15 1/2	Apr. 3	Assets Realization Co.	9,990,000	Oct. 1, '13	1				15 1/2				
43 1/2	42 1/2	43	Jan. 29	43	Jan. 20	Associated Oil Co.	40,000,000	Oct. 15, '13	1 1/2	Q			43				
106 1/2	90 1/2	100 1/2	Jan. 23	93 1/2	Jan. 3	Atchison, Topeka & Santa Fe.	195,631,000	Mar. 2, '14	1 1/2	Q	97 1/2	96 1/2	96 1/2	- 1/2			2,310
102 1/2	96	101 1/2	Feb. 9	97 1/2	Jan. 13	Atchison, Topeka & Santa Fe pf.	114,199,500	Feb. 2, '14	2 1/2	SA	100 1/2	100	100 1/2	- 1/2			230
123 1/2	112	126	Jan. 23	116	Jan. 3	Atlantic Coast Line.	67,558,000	Jan. 10, '14	3 1/2	SA	122	122	122	- 1 1/2			100
83 1/2	36 1/2	62 1/2	Mar. 5	38 1/2	Jan. 7	BALDWIN LOCOMO. WORKS.	20,000,000	Jan. 1, '14	1	SA	40	47	47	- 1 1/2			400
105 1/2	100 1/2	108 1/2	Mar. 23	102 1/2	Jan. 9	Baldwin Locomotive Works pf.	20,000,000	Jan. 1, '14	3 1/2	SA	108 1/2	108	108	- 1/2			300
106 1/2	90 1/2	108 1/2	Jan. 26	87 1/2	Mar. 7	Baltimore & Ohio.	152,314,800	Mar. 2, '14	3	SA	90 1/2	89 1/2	89 1/2	- 1/2			4,000
88	77 1/2	83 1/2	Jan. 29	77 1/2	Jan. 6	Baltimore & Ohio pf.	60,000,000	Mar. 2, '14	2	SA	80 1/2	80 1/2	80 1/2				100
1 1/2	1	1 1/2	Feb. 10	1	Mar. 24	Beatrice Mining	8,931,980	Dec. 31, '07	12 1/2c								
41 1/2	25	44 1/2	Mar. 11	29 1/2	Jan. 2	Bethlehem Steel Corporation.	14,862,000				41	39	39	- 2			4,300
74	62 1/2	80	Mar. 11	68	Jan. 10	Bethlehem Steel Corporation pf.	14,908,000	Apr. 1, '14	1 1								

New York Stock Exchange Transactions—Continued

Range for Year 1913—		Range for Year 1914—		STOCKS.	Amount Capital Stock Listed.	Last Dividend Paid Date.	Per Cent.	Par. Val.	Range for Week Ended April 11			Week's Net Changes.	Sales Week Ended April 11
High.	Low.	High.	Low.						High.	Low.	Last.		
41½	25½	39¼	31¼	Great Northern cts. for ore prop.	1,500,000	Nov. 25, '13	50c	Q	36	31¼	31¼	- 4½	9,400
52½	40½	57½	44½	Guggenheim Exploration	20,386,800	Apr. 1, '14	87½c	Q	56	53½	53½	- 2½	2,100
87	80	*84	*82	HAVANA ELECTRIC RY., L. & P.	15,000,000	Nov. 15, '13	2½	SA	..	..	*82	..	..
96	90	*96	*92	Havana Electric Ry., L. & P. pf.	15,000,000	Nov. 15, '13	3	SA	..	..	90	..	..
180	150	165	162	Helme (G. W.) Co.	4,000,000	Apr. 1, '14	2½	Q	..	..	162	..	..
113	109	115	110	Helme (G. W.) Co. pf.	3,941,000	Apr. 1, '14	1¼	Q	..	..	115	..	..
125	125	127	125	Hocking Valley	11,000,000	Mar. 31, '14	2	Q	..	..	127	..	..
120	100½	120¼	116	Homestake Mining	25,116,000	Mar. 25, '14	65c	M	119½	118	118	- 2½	350
128½	102½	115	107	ILLINOIS CENTRAL	109,296,000	Mar. 2, '14	2½	SA	111¼	111¼	111¼	+ ¼	100
19½	13½	18½	15½	Inspiration Consolidated Copper	14,459,160	..	..	..	18½	17½	17½	- ½	4,300
19½	12½	16½	14½	Interborough-Met. vot. tr. cts.	60,419,500	..	..	..	15½	14½	14½	- ½	2,100
65½	45	63	58½	Interborough-Met. pf.	16,955,900	..	..	..	62½	61	61	- ½	5,550
58	58	58½	58½	Inter-Met. pf. voting tr. cts. ext.	28,784,100	..	..	..	..	..	58½	..	..
39	5	10	4	International Agricultural Co.	7,520,000	..	..	..	6½	6½	6½	- ¼	100
90	26	36	25	International Agricultural Co. pf.	12,955,000	Jan. 15, '13	3½	..	..	..	25	..	..
111½	96	113½	100½	International Harvester, N. J.	39,907,400	Jan. 15, '14	1¼	Q	105½	103½	103½	- ¼	5,150
116	111	118½	113½	Internat. Harvester, N. J. pf.	29,892,800	Mar. 2, '14	1¼	Q	..	..	116	..	..
110½	95½	112	100½	International Harvester Corp.	39,991,300	Jan. 15, '14	1¼	Q	104½	104½	104½	+ ¼	100
114½	111	117½	114½	International Harvester Corp. pf.	29,990,400	Mar. 2, '14	1¼	Q	..	..	115½	..	..
12½	6½	10½	8½	International Paper Co.	17,442,900	..	..	..	8½	8½	8½	- ¼	500
48½	32½	41	35½	International Paper Co. pf.	22,539,700	Jan. 15, '14	½	Q	36½	36	36	- ¼	300
18½	4½	9½	6½	International Steam Pump Co.	17,762,500	Apr. 1, '05	½	..	..	..	7	..	..
70	15½	29	19	International Steam Pump Co. pf.	11,350,000	Feb. 1, '13	1½	..	21½	21½	21½	..	95
10½	7½	7½	7	Iowa Central	8,531,000	..	..	..	..	..	7	..	..
78	53½	71¼	65½	KAN. CITY, FT. SCOTT & MEM. pf.	13,510,000	Apr. 1, '14	1	Q	71¼	71	71¼	+ ¼	420
28½	21½	27½	24½	Kansas City Southern	39,900,000	..	..	..	25½	25	25	- ½	800
61½	56	62	58	Kansas City Southern pf.	21,000,000	Jan. 15, '14	1	Q	..	..	59	..	..
94	77	91	89	Kayser (Julius) & Co.	6,000,000	Apr. 1, '14	1¼	Q	86½	86	86½	..	200
110	106½	108½	106	Kayser (Julius) & Co. 1st pf.	2,750,000	Feb. 1, '14	1¼	Q	106½	106½	106½	..	3
83	58	105	81	Kresge (S. S.) Co.	4,979,300	Jan. 2, '14	2	..	..	..	96	..	..
102	97	105	99	Kresge (S. S.) Co. pf.	1,778,800	Apr. 1, '14	1¼	Q	103	102½	103	- ¼	450
49½	29½	40	32½	LACKAWANNA STEEL CO.	34,978,000	Jan. 31, '13	1	..	34½	32½	32½	- 1½	500
104½	90½	101	95	Laclede Gas Co.	10,700,000	Mar. 16, '14	1¼	Q	97½	97½	97½	+ 1½	200
11	7	9	6½	Lake Erie & Western	11,840,000	..	..	..	..	..	6½	..	..
35	16	21½	17	Lake Erie & Western pf.	11,840,000	Jan. 15, '08	1	..	..	..	17	..	..
168½	141½	156½	142½	Lehigh Valley	60,501,700	Apr. 11, '14	2½	Q	146	144½	144½	+ ¼	12,530
235	195	231	219½	Liggett & Myers	21,496,400	Apr. 1, '14	4	Ex	224½	222	223½	+ 1½	1,000
116½	106½	118	111½	Liggett & Myers pf.	15,163,900	Apr. 1, '14	1¼	Q	116	116	116	- 1	600
43½	30	36	28	Long Island	12,000,000	Nov., 1896	1	..	..	..	35	..	..
39½	21	38	31½	Loose-Wiles Biscuit Co.	8,000,000	..	..	..	32½	32½	32½	- 1½	200
105	89	105	103	Loose-Wiles Biscuit Co. 1st pf.	5,000,000	Apr. 1, '14	1¼	Q	..	..	105	..	..
95	84	95	89	Loose-Wiles Biscuit Co. 2d pf.	2,000,000	Feb. 1, '14	1¼	Q	..	..	93	..	..
200	150	190	166	Lorillard (P.) Co.	15,155,600	Apr. 1, '14	17½	Q	190	171	180	+14	880
116½	103	115½	110	Lorillard (P.) Co. pf.	11,169,700	Apr. 1, '14	1¼	Q	114	114	114	..	200
142½	126½	141½	133½	Louisville & Nashville	72,000,000	Feb. 10, '14	3½	SA	136½	136	136	- 1½	700
87	75½	87½	77	MACKAY COMPANIES	41,380,400	Apr. 1, '14	1¼	Q	..	..	83½	..	..
69	62	70	65½	Mackay Companies pf.	50,000,000	Apr. 1, '14	1	Q	69½	69½	69½	- ¼	117
132½	127	133	128	Manhattan Elevated gtd.	56,871,700	Apr. 1, '14	1¼	Q	131	131	131	- ¼	500
76½	65	69¼	57	May Department Stores	15,000,000	Mar. 1, '14	1¼	Q	60	59½	59½	- 1	400
105½	97½	101½	100	May Department Stores pf.	8,250,000	Apr. 1, '14	1¼	Q	100	100	100	..	5
4½	2½	3½	2½	Mercantile Marine	44,491,900	..	..	..	..	..	2½	..	..
19½	12½	15½	8½	Mercantile Marine pf.	43,473,400	..	..	..	..	..	11	..	..
78½	41½	73½	46½	Mexican Petroleum	33,851,000	Aug. 30, '13	1½	..	67½	64½	65	- ½	7,600
99½	69	87	76	Mexican Petroleum pf.	9,795,400	Oct. 20, '13	2	..	76	76	76	..	100
26½	20½	24½	21½	Miami Copper	3,734,975	Feb. 16, '14	50c	Q	24	23½	23½	+ ¼	3,410
23½	12	16½	12½	Minneapolis & St. Louis	11,425,500	July 15, '04	2½	..	13	13	13	..	50
47	30	35½	31	Minneapolis & St. Louis pf.	5,672,900	Jan. 15, '10	2½	..	..	..	31	..	..
142½	115½	137	121	Minneapolis, St. Paul & S. S. Marie	25,206,800	Oct. 15, '13	3½	SA	126	121	122½	- 4½	1,800
145	131	145	140	Minneapolis, St. P. & S. S. Marie pf.	12,603,400	Oct. 15, '13	3½	SA	140	140	140	- 1½	150
83½	81½	84½	83	Minn. St. P. & S. S. M. leased line	11,169,000	Apr. 1, '14	2	SA	..	..	84½	..	..
29½	18½	24	14½	Missouri, Kansas & Texas	63,300,300	..	..	..	17½	14½	15½	- 2½	6,300
64½	52	60	30½	Missouri, Kansas & Texas pf.	13,000,000	Nov. 10, '13	2	SA	45	39½	41½	- 4½	1,500
43½	21½	30	23½	Missouri Pacific	83,112,500	Jan. 30, '08	1¼	..	26½	24½	24½	- 1½	14,600
*100	*100	104½	104½	Moline Plow 1st pf.	7,500,000	Mar. 2, '14	1¼	Q	..	..	104½	..	..
..	..	50	48½	Montana Power	27,057,600	Apr. 1, '14	½	Q	49½	48½	48½	- ½	800
..	..	102½	101½	Montana Power pf.	9,700,000	Apr. 1, '14	1¼	Q	102	101½	101½	- ¼	200
..	..	110	110	Montgomery Ward pf.	5,000,000	Apr. 1, '14	1¼	Q	..	..	110	..	..
*163	*161	166½	166½	Morris & Essex	15,000,000	Jan. 1, '14	3¼	SA	..	..	166½	..	..
170	132½	144	140	NASH, CHAT. & ST. LOUIS	16,000,000	Feb. 2, '14	3½	SA	..	..	140	..	..
130	104	139	122	National Biscuit Co.	29,236,000	Jan. 15, '14	1¼	Q	132	132	132	- ¼	100
124½	116	124	119½	National Biscuit Co. pf.	24,504,500	Feb. 28, '14	1¼	Q	122	122	122	+ 1	100
19½	9	14	9½	National Enameling & Stamping Co.	15,591,800	July 15, '05	½	..	11½	11½	11½	..	200
92½	74½	86½	80	Nat. Enameling & Stamp. Co. pf.	8,546,600	Mar. 31, '14	1¼	Q	..	..	86½	..	..
56½	43	52	44	National Lead Co.	20,655,400	Mar. 31, '14	¼	Q	48½	48½	48½	- 1	100
107½	102	109	105	National Lead Co. pf.	24,367,600	Mar. 16, '14	1¼	Q	109	108½	108½	+ ¼	588
59	31	34	30										

New York Stock Exchange Transactions—Continued

Range for Year 1913.			Range for Year 1914.			STOCKS.		Amount Capital Stock Listed.		Last Dividend Paid		Per Cent.		Per- ind.		Range for Week Ended April 11			Week's Net Changes.		Sales Week Ended April 11	
High.	Low.	Date.	High.	Low.	Date.					Date.			High.	Low.	Last.							
92½	82½	89 Mar. 19	87½	Jan. 8		Reading 1st pf.	28,000,000		Mar. 12, '14	1	Q				88							
95	84	93 Jan. 28	88½	Apr. 4		Reading 2d pf.	42,000,000		Apr. 9, '14	1	Q			90	90	90		+ 1½			220	
28	27	27 Jan. 23	19½	Jan. 5		Republic Iron & Steel Co.	27,352,000							24	22½	22½		- 1½			2,810	
92½	72	91½ Mar. 11	80	Jan. 2		Republic Iron & Steel Co. pf.	25,000,000		Apr. 1, '14	1½	Q			86½	85	85½		- 1½			810	
24½	11½	16½ Jan. 23	3	Apr. 9		Rock Island Co.	90,888,200							37½	3	3½		- ¾			7,600	
44½	17½	25 Jan. 16	5	Apr. 9		Rock Island Co. pf.	49,947,400		Nov. 1, '05	1				6½	5	5½		- ¾			5,900	
92½	14	18 Jan. 14	7½	Apr. 11		Rumely (M.) Co.	11,968,300		Mar. 5, '13	1½				10½	7½	7½		- 2½			2,120	
99½	33	41 Jan. 13	22	Apr. 11		Rumely (M.) Co. pf.	9,750,000		Apr. 1, '13	1½				28	22	22		- 5½			2,400	
19½	2½	5½ Jan. 15	2	Apr. 7		ST. LOUIS & SAN FRANCISCO	29,000,000							2½	2	2		- ¾			2,800	
59	13	18 Jan. 23	10½	Apr. 1		St. Louis & San Francisco 1st pf.	5,000,000		May 1, '13	1				10½	10½	10		- 1½			100	
29	5½	9½ Jan. 26	5	Apr. 7		St. Louis & San Francisco 2d pf.	16,090,000		Dec. 1, '05	1				6	5	5½		- 1½			700	
35½	20	10 Feb. 10	5	Mar. 23		S.L. & S.F. C. & E.I. a.c., E.I. Tr. Co. cfs.	9,045,000									5½						
75	56½	65½ Jan. 26	57	Jan. 8		St. Louis Southwestern	16,356,200							22½	22½	22½		+ ¾			10	
20½	14½	22½ Feb. 5	16½	Jan. 2		St. Louis Southwestern pf.	19,893,700		Jan. 15, '14	1	Q			20	19½	19½		- ¾			1,050	
49½	38	58 Feb. 4	45½	Jan. 2		Seaboard Air Line	33,363,200							55	54½	54½		- ¾			850	
213½	154½	193 Jan. 29	183	Jan. 3		Seaboard Air Line pf.	22,565,500		Feb. 16, '14	1	Q					187½						
124½	116	124½ Mar. 5	122½	Jan. 19		Sears, Roebuck & Co.	40,000,000		Feb. 14, '14	1½	Q					124						
45½	23	35 Jan. 23	27	Jan. 3		Sears, Roebuck & Co. pf.	8,000,000		Apr. 1, '14	1½	Q			30½	30½	30½		- 1½			100	
93½	83	92 Jan. 30	90	Jan. 16		Sloss-Sheffield Steel & Iron Co.	10,000,000		Sep. 1, '10	1½						92						
110	83	99½ Jan. 23	88½	Jan. 3		Sloss-Sheffield Steel & Iron Co. pf.	6,700,000		Apr. 1, '14	1½	Q			95	93½	93½		- 1			12,965	
		11-16 Feb. 14	¾	Apr. 9		Southern Pacific	272,672,400		Apr. 1, '14	1½	Q			5-32	¾	¾					6,098	
99½	88½	105½ Jan. 31	94½	Jan. 2		Southern Pacific rights								102½	101½	101½		- ¾			422	
99½	90	103½ Feb. 4	95½	Jan. 8		Southern Pacific tr. cfs.	5,812,300							99½	99½	99½		- ¾			300	
28½	19½	28½ Feb. 4	22½	Jan. 3		Southern Railway extended.	119,900,000							25½	25½	25½		- ¾			2,600	
81½	72	85½ Feb. 4	75½	Jan. 5		Southern Railway pf. extended.	60,000,000		Oct. 30, '13	2½	SA			80½	80	80					400	
40½	31	37½ Mar. 24	32	Jan. 7		Standard Milling	4,600,000		July 18, '13	2				36½	35½	35½					210	
66½	52½	66 Mar. 6	64½	Mar. 19		Standard Milling pf.	6,900,000		Oct. 31, '13	2½	SA					61½						
36	15½	36½ Mar. 31	20	Jan. 3		Studebaker Co.	27,931,600							34½	31½	32		- 2½			2,300	
93½	64½	87 Feb. 6	70	Jan. 5		Studebaker Co. pf.	12,650,000		Mar. 1, '14	1½	Q			85	85	85					10	
39½	26½	36½ Feb. 11	31½	Jan. 9		TENNESSEE COPPER	5,000,000		Mar. 20, '14	75c	Q			35	34½	34½		- ½			2,800	
132½	89	149½ Mar. 5	128	Jan. 3		Texas Co.	30,000,000		Mar. 31, '14	2½	Q			146½	141½	141½		- 4½			10,350	
22½	10½	17½ Apr. 1	13½	Jan. 5		Texas Pacific	38,700,000							16½	15	15		- 1½			3,200	
97	93	99 Jan. 29	99	Jan. 29		Texas Pacific Land Trust	3,670,000									99						
43½	27½	45½ Jan. 13	41½	Jan. 20		Third Avenue	16,453,100							44	43	43		- ¾			4,100	
13	7½	12½ Jan. 24	9½	Mar. 24		Toledo, St. Louis & Western	10,000,000									9½						
29½	15½	23 Jan. 26	18	Apr. 8		Toledo, St. Louis & Western pf.	10,000,000		Oct. 16, '11	1	Q			19½	18	18		- 5			300	
109	101½	108½ Jan. 19	105½	Jan. 7		Twin City Rapid Transit	20,100,000		Apr. 1, '14	1½	Q			105½	105½	105½		- ½			180	
99½	78	88 Jan. 12	83	Mar. 30		UNDERWOOD TYPEWRITER	8,500,000		Apr. 1, '14	1	Q			85	85	85					44	
113	104	111 Mar. 20	108	Jan. 16		Underwood Typewriter pf.	4,600,000		Apr. 1, '14	1½	Q					111						
7½	4	8½ Feb. 2	5½	Jan. 12		Union Bag & Paper Co.	16,900,000							6½	6½	6½					900	
41½	18½	32½ Feb. 3	22½	Mar. 30		Union Bag & Paper Co. pf.	11,000,000		Apr. 1, '14	1				23	22½	22½		- 2½			200	
162½	137½	164½ Jan. 31	153½	Jan. 3		Union Pacific	222,299,500		Jan. 2, '14	2½	Q			160½	158	158		- 1½			40,300	
93½	79½	86 Feb. 4	82½	Jan. 6		Union Pacific pf.	99,569,300		Apr. 1, '14	2	SA			83½	82½	82½		- 1½			950	
50½	40½	50½ Feb. 9	45	Jan. 7		United Cigar Manufacturers	10,847,500		Feb. 1, '14	1						50						
103	96	103½ Feb. 19	100½	Mar. 5		United Cigar Manufacturers pf.	5,000,000		Mar. 1, '14	1½	Q					100½						
101	87	91 Jan. 19	88	Apr. 3		United Dry Goods	14,427,500		Jan. 31, '14	2	Q			89	89	89					100	
105½	95	100½ Feb. 19	94½	Mar. 30		United Dry Goods pf.	10,844,000		Feb. 28, '14	1½	Q					94½						
35½	16	23½ Feb. 6	18	Apr. 8		United Railways Investment Co.	20,400,000							19½	18	18		- 1½			500	
63½	30	49½ Mar. 24	38½	Jan. 14		United Railways Investment Co. pf.	15,000,000		Jan. 10, '07	2½	Q			46½	43	43		- 4			1,000	
16½	9½	13½ Jan. 23	10½	Jan. 8		United States Cast Iron P. & Fdy. Co.	12,106,300		Dec. 1, '07	1				12½	12½	12½		- ¾			100	
56½	40	49 Feb. 6	40	Jan. 8		United States Cast I. P. & Fdy. Co. pf.	12,106,300		Jan. 15, '14	1	Q			41	41	41		- 1			100	
66	38	87 Mar. 10	46	Jan. 7		United States Express Co.	10,000,000		May 15, '12	3				75	75	75					100	
97	85	85½ Jan. 20	81	Jan. 13		United States Industrial Alcohol pf.	6,000,000		Jan. 15, '14	1½						83½						
77	49½	63½ Mar. 10	54	Jan. 7		United States Realty & Improv. Co.	16,162,800		Feb. 2, '14	1½	Q			63½	63½	63½		+ ¾			100	
4	3	3 Jan. 12	3	Jan. 12		United States Reduc. & Refin. Co. pf.	3,345,800		Oct. 10, '07	1½						3						
69½	51	63 Mar. 14	57½	Jan. 3		United States Rubber Co.	36,000,000		Jan. 31, '14	1½	Q			61½	59½	60		- 1			8,400	
109½	98	104½ Jan. 14	101	Feb. 10		United States Rubber Co. 1st pf.	53,319,900		Jan. 31, '14	2	Q			104½	103½	104		- ½			1,500	
69½	49½	67½ Jan. 31	57½	Jan. 3		United States Steel Corporation	508,495,200		Mar. 30, '14	1½	Q			63½	60½	60½		- 2½			171,200	
110½	102½	112½ Jan. 31	106½	Jan. 2		United States Steel Corporation pf.	360,314,100		Feb. 27, '14	1½	Q			110½	110	110		- ½			4,210	
60½	39½	57½ Apr. 6	48½	Jan. 10		Utah Copper	15,865,200		Mar. 31, '14	75c	Q			57½	55½	55½		- 1½			10,000	
43½	22	34½ Mar. 20	28½	Jan. 7		VIRGINIA-CAROLINA CHEM. CO.	27,984,400		Feb. 15, '13	1½				31	31	31		- ½			400	
114	93	107½ Mar. 20	93½	Jan. 3		Virginia-Carolina Chemical Co. pf.	20,000,000		Jan. 15, '14	2	Q			103	103	103		+ ¾			100	
54	36	52 Mar. 10	40	Jan. 9		Virginia Iron, Coal & Coke	9,073,600									50						
58	51	51 Jan. 9	51	Jan. 9		Virginia Railway & Power	11,949,100		Apr. 10, '14	1½	SA					51						
90	49	35 Feb. 10	33	Feb. 10		Vulcan Dethatching Co. pf.	1,500,000		Nov. 21, '13	**21				35	35	35					100	
6	2	4½ Jan. 23	¾	Apr. 8		WABASH	63,200,200							1½	¾	1		- ¾			8,550	
17½	6½	13 Jan. 23	4½	Apr. 8		Wabash pf.	39,200,200							5½	4½	4½		- 1½			7,650	
123	85½	94 Mar. 11	90½	Feb. 24		Wells Fargo Express Co.	23,967,300		Jan. 15, '14	5	SA			91½	91	91½		+ 1½			200	
46	28½	35 Jan. 22	29½	Feb. 21		Western Maryland	49,429,200							30½	30½	30½		+ ¾			100	
65	53½	58 Jan. 22	53	Jan. 22		Western Maryland pf.	10,000,000		Oct. 19, '12	1						58						
76½	54½	68½ Feb. 16	57½	Jan. 16		Western Union Telegraph	99,756,000		Jan. 15, '14	¾	Q			62½	62	62½		- ½			3,850	
280	265	*260 Jan. 23	*250	Jan. 23		Westinghouse Air Brake	19,658,450		Jan. 15, '14	2	Q					265						
79½	53½	78½ Mar. 16	64	Jan. 3		Westinghouse E. & M.	35,313,400		Jan. 30, '14	1	Q			75	73½	73½		- ½			3,100	
119½	107½	119 Feb. 11	115½	Jan. 19		Westinghouse E. & M. 1st pf.	3,998,700		Jan. 15, '14	1½	Q			118	118	118		- 1			100	
117	110	112 Jan. 12	112	Jan. 12		Weyman-Bruton pf.	3,941,000		Apr. 1, '14	1½	Q					112						
8	3½	6½ Jan. 7	3½	Feb. 24		Wheeling & Lake Erie	20,000,000							4½	4½	4½		- ¾			200	

Par value of all stocks \$100, with these exceptions: Delaware, Lackawanna & Western, Lehigh Valley, Long Island, Morris & Essex, New York & Harlem, Pennsylvania, Philadelphia Company, Reading common, first and second preferred; Westinghouse Air Brake, Westinghouse Electric & Manufacturing and ditto first preferred, \$50 each; American Coal, Anaconda Copper, Guggenheim Exploration, and Tennessee Copper, \$25 each; Inspiration Consolidated Copper and Batopilas Mining, \$20 each; Alaska Gold Mines, Ray Consolidated Copper, and Utah Copper, \$10 each; Chino Copper, Miami Copper, and Nevada Consolidated Copper, \$5 each; St. Louis & San Francisco, Chicago & Eastern Illinois new stock trust certificates, \$1,000; Great Northern Iron Ore Properties certificates of beneficial interest have no par value. All stocks dealt in on a percentage of par

basis except Alaska Gold Mines, Anaconda Copper, Batopilas Mining, Chino Copper, Great Northern certificates for ore properties, Guggenheim Exploration, Inspiration Consolidated Copper, Miami Copper, Nevada Consolidated Copper, Ray Consolidated Copper, Tennessee Copper, and Utah Copper, which are quoted dollars per share. Highest and lowest prices of the year are based usually on sales of not less than 100 shares, but where exceptions are made the prices are marked thus, * (including 5 per cent. extra. **On account of back dividends. †Also 20 per cent. in scrip.

Note.—The prices which appear in the column headed "last" are not necessarily those of last week. In cases where no range of prices is given for the week the "last" price is for some preceding week.

Short Term Note Values

Name.	Rate.	Maturity.	Bid.	Ask.	Yield.	Name.	Rate.	Maturity.	Bid.	Ask.	Yield.
Amalgamated Copper	.45	Mar.15,'15	100%	101	3.90	Michigan Central	.44%	Mar.2,'15	100%	100%	4.10
American Locomotive	.45	July, 1915	100	100%	4.60	Minn. & St. Louis	.6	Feb., 1916	96	98	7.00
Austrian Government	.44	July, '14-15	100%	100%	3.70	Mo., Kansas & Texas	.5	May, 1915	93	95	3.60
Baltimore & Ohio	.5	July, 1914	100%	100%	2.50	Missouri Pacific	.5	June, 1914	95%	96%	34.00
Boston & Maine	.6	June 2, '14	88	93	48.00	Montreal Tram. & Pow.	.6	Apr., 1915	100	100%	5.50
Brooklyn Rapid Transit	.5	July, 1918	99%	100	5.00	New York Central	.5	Sep.15,'14	100%	100%	3.15
Canadian Pacific	.6	Mar.2,'14	104%	105%	5.30	New York Central	.5	Nov.5,'14	100%	101	3.10
Chattanooga Ry. & L.t.	.5	June, 1915	98	100	5.00	New York Central	.4%	May, 1915	100%	100%	4.15
Chesapeake & Ohio	.4%	June, 1914	100%	100%	2.25	N. Y., N. H. & H.	.6	May18,'14	98%	99%	12.75
Chesapeake & Ohio	.5	June, 1919	99%	97	5.70	Northern Pacific	.6	July 9,'14	100%	100%	2.50
Chicago & West Ind.	.5	Sep., 1915	99%	100%	4.95	Pacific Gas & Electric	.5	Mar.23,'15	99%	99%	5.25
Chicago Elevated	.5	July, 1914	98%	99	9.60	Seaboard Air Line	.5	Mar., 1916	99%	100%	4.85
Consum. Power (Minn.)	.6	May, 1914	98%	98	6.65	Southern Pacific	.5	June15,'14	99%	100%	2.50
Erie Railroad	.5%	Apr., 1917	99%	100	5.50	Southern Railway	.5	Feb., 1916	99%	100%	4.85
Erie Railroad	.5	Oct., 1914	100%	100%	3.50	Southern Railway	.5	Mar., 1917	99%	99%	5.10
Erie Railroad	.5	Apr., 1915	99%	100%	4.85	State of Tennessee	.5	July, 1914	100%	100%	2.50
Federal Sugar	.5	Nov.1,'14	99%	100%	4.60	Stulzberger & Sons	.6	June, 1916	100	100%	5.80
General Motors	.6	Oct., 1915	99%	101%	4.95	U. B. Smelt. R. & M.	.5	Aug., 1914	100	100%	3.50
General Rubber	.4%	July, 1915	99	99%	5.20	Union Typewriter	.5	Jan.15,'16	97%	98%	6.00
Hocking Valley	.5	Nov., 1914	100%	101	3.10	United Fruit	.6	May, 1917	101%	102%	5.15
Illinois Central	.4%	July, 1914	100%	100%	2.50	Utah Company	.6	Apr., 1917	100%	100%	5.80
Int. & Great Northern	.5	Aug., 1914	98%	99%	15.50	Westinghouse El. & Mfg.	.6	Aug., 1915	101%	102%	4.25
International Harvester	.5	Feb.15,'15	100%	100%	4.20	Western Maryland	.5	July, 1915	95	97%	7.05
Lackawanna Steel	.5	Mar., 1915	97%	98%	6.35	Western Power	.6	July, 1915	98%	100	6.00

RAILWAY EQUIPMENT BONDS.

The following are quoted on a percentage basis:

Name.	Maturity.	Rate.	Bid.	Asked.
Atlantic Coast Line	1914-1921	4 1/2%	4.55	4.60
Baltimore & Ohio	1914-1923	4%	4.50	4.40
Buffalo, Roch. & Pitts.	1914-1930	4 1/2%	4.70	4.45
Chesapeake & Ohio	1914-1917	4	4.80	4.60
Chicago & Northwestern	1914-1923	4%	4.50	4.40
Chicago, Ind. & Louis.	1914-1923	4%	4.85	4.00
Delaware & Hudson	1922	4%	4.50	4.35
Erie Railroad	1914-1923	4 1/2%	4.80	4.65
Hocking Valley	1914-1923	4 1/2%	4.80	4.65
Illinois Central	1914-1923	4 1/2%	4.50	4.35
International Great Nor.	1914-1923	5	5.75	5.25
Louisville & Nashville	1914-1923	5	5.40	4.85
Mo., Kansas & Texas	1914-1923	5	5.20	4.90
Missouri Pacific	1914-1923	5	5.65	5.15
New York Central Lines	1914-1928	4 1/2%	4.65	4.55
Norfolk & Western	1915-1924	4%	4.45	4.40
Penn. General Freight	1914-1923	4 1/2%	4.40	4.25
St. Louis-Iron Mt. South	1914-1924	5	5.00	4.75
Seaboard Air Line	1914-1923	5	4.80	4.65
Southern Railway	1914-1924	4 1/2%	4.70	4.60
Southern Pacific	1914-1923	4%	4.50	4.40
Virginian Railway	1914-1919	5	5.00	4

Week's Bond Trading

Week Ended April 11

Total Sales \$10,530,000 Par Value

Rise for '13					Rise for '14					Rise for '13					Rise for '14				
High.	Low.	High.	Low.	Last.	High.	Low.	High.	Low.	Last.	High.	Low.	High.	Low.	Last.	High.	Low.	High.	Low.	Last.
87 1/2	83 1/2	80 1/2	73 1/2	ADAMS EXPRESS 4s.....	78	77	73	78	7 1/2	82	75 1/2	80 1/2	77	GEN. ELECTRIC 3 1/2s.....	80	80	80	2	
88 1/2	83	80 1/2	84 1/2	Albany & Susq. 3 1/2s.....	86 1/2	86	86	9		105 1/2	101	105 1/2	103	Gen. Electric deb. 5s.....	104 1/2	104 1/2	104 1/2	4	
99 1/2	95	97	90 1/2	Allegheny Valley 4s.....	97	97	97	2		100	97 1/2	101 1/2	98 1/2	General Motors 6s.....	101 1/2	101 1/2	101 1/2	71	
106 1/2	102 1/2	104 1/2	103 1/2	Alabama Midland 5s.....	104 1/2	104 1/2	104 1/2	1		100 1/2	96 1/2	101 1/2	100	Gila Valley, G. & N. 5s.....	102 1/2	102 1/2	102 1/2	2	
101 1/2	94	103	97 1/2	Am. Ag. Chemical 5s.....	100 1/2	100 1/2	100 1/2	12		100 1/2	96 1/2	101 1/2	100	Great Northern ref. 4 1/2s.....	100 1/2	100 1/2	100 1/2	14	
94 1/2	89 1/2	93 1/2	89	Am. Cotton Oil 5s.....	93 1/2	93 1/2	93 1/2	19		105 1/2	99 1/2	105 1/2	99 1/2	Granby Con. cv. 6s, Ser. A.....	104 1/2	104 1/2	104 1/2	1	
105 1/2	103	104 1/2	104	Am. Dock & Imp. 5s.....	104 1/2	104 1/2	104 1/2	5		98	93 1/2	95	91 1/2	HAVANA ELEC. 5s.....	92 1/2	92 1/2	92 1/2	10	
80	70	89	78 1/2	Am. Ice Securities 6s.....	88	88	88	4		101 1/2	98	101	97	Hocking Valley 4 1/2s.....	100 1/2	100 1/2	100 1/2	21	
105	101	105	103 1/2	Am. Smelting Securities 6s.....	105	104 1/2	105	47		91 1/2	91 1/2	91 1/2	81 1/2	IL & Man. 1st & ref. 5s, Ser. A.....	84	84	84	13 1/2	
103 1/2	89 1/2	90 1/2	94 1/2	Am. T. & T. cv. 4 1/2s.....	99 1/2	99 1/2	99 1/2	114		96	88 1/2	94	89 1/2	ILLINOIS CENTRAL ref. 4s, 93 1/2	93 1/2	93 1/2	93 1/2	10	
90	83 1/2	89 1/2	85	Am. T. & T. col. 4s.....	89 1/2	89 1/2	89 1/2	8		89 1/2	81 1/2	89	83 1/2	Illinois Steel 4 1/2s.....	89	88 1/2	88 1/2	121	
97 1/2	94	98	97	Am. Tobacco 4s.....	98	98	98	5		101 1/2	98	101 1/2	98 1/2	Indiana Steel 5s.....	101 1/2	101 1/2	101 1/2	22	
70 1/2	70 1/2	78	65	Am. Writing Paper 5s.....	70	69 1/2	70	8		108 1/2	94 1/2	103	96 1/2	Inspiration Copper 6s.....	101 1/2	101	101	39 1/2	
79 1/2	70	74	65	Ann Arbor 4s.....	65	65	65	8		81 1/2	71 1/2	79 1/2	75 1/2	Interborough-Met. 4 1/2s.....	77 1/2	76 1/2	76 1/2	193	
92	89	93 1/2	89 1/2	Armour 4 1/2s.....	93 1/2	92 1/2	92	162		98 1/2	98	99 1/2	98 1/2	Int. R. T. 1st and ref. 5s.....	90	98 1/2	90	100	
98 1/2	91 1/2	96	93	A. T. & S. F. gen. 4s.....	96	95 1/2	95 1/2	152 1/2		91 1/2	80	84 1/2	78	International Paper con. 5s.....	78	78	78	1	
98	91 1/2	95	92 1/2	A. T. & S. F. gen. 4s, reg.....	95	95	95	1		105	100	103	101	International Paper 6s.....	101 1/2	101	101	15	
103 1/2	92	99 1/2	94 1/2	A. T. & S. F. con. 4s, 1900.....	97 1/2	96 1/2	96 1/2	16		66 1/2	56 1/2	61	47 1/2	Inter. Mer. Marine 4 1/2s.....	53 1/2	53 1/2	53 1/2	7	
106 1/2	92 1/2	100	94	A. T. & S. F. cv. 4s, 1905.....	97	96 1/2	96 1/2	20		79 1/2	75	77 1/2	71 1/2	International Nav. 5s.....	73 1/2	73 1/2	73 1/2	5	
88	83	88 1/2	84 1/2	A. T. & S. F. adj. 4s, stpd.....	88 1/2	87 1/2	88	19 1/2		88 1/2	57	67 1/2	60	Internat. Steam Pump 5s.....	62	62	62	1	
105 1/2	98	102 1/2	99 1/2	A. T. & S. F. cv. 5s.....	102	102	102	1		78	65	77 1/2	73	KAN. CITY, Ft. S. & M. 4s.....	77 1/2	77 1/2	77 1/2	47	
92	85 1/2	91 1/2	86 1/2	A. T. & S. F. T. S. L. 4s.....	91 1/2	90 1/2	91 1/2	15		113 1/2	105	112 1/2	109 1/2	Kan. City, Ft. S. & M. 6s.....	112 1/2	112	112	30	
88	82	85 1/2	84	Atlanta & Birmingham 4s.....	85 1/2	85 1/2	85 1/2	5		72	68	70	68 1/2	Kansas City Southern 3s.....	69 1/2	69 1/2	69 1/2	4	
95 1/2	87	95	91	Atlantic Coast Line 4s.....	94 1/2	93 1/2	94 1/2	39		90	94 1/2	98 1/2	96 1/2	Kansas City Southern 5s.....	96 1/2	96 1/2	96 1/2	18	
92 1/2	85 1/2	95	87	At. Coast Line, L. & N. col. 4s.....	92 1/2	92	92 1/2	15		114	107	114 1/2	111	Kansas City Terminal 4s.....	93 1/2	93 1/2	93 1/2	3	
91 1/2	88	92 1/2	90	BALT. & OHIO pr. lien 3 1/2s.....	92	91 1/2	91 1/2	33		104 1/2	101 1/2	104 1/2	102	Kings Co. EL L. & P. 5s.....	104 1/2	104 1/2	104 1/2	1	
97 1/2	89 1/2	96	91 1/2	Balt. & Ohio gold 4s.....	94 1/2	94 1/2	94 1/2	37		96 1/2	90	95 1/2	93 1/2	LACKA. STEEL 5s, 1915.....	98 1/2	97 1/2	98 1/2	9	
97	89 1/2	94	90 1/2	Balt. & Ohio gold 4s, reg.....	94	93 1/2	94	6		114	107	114 1/2	111	Lacka. Steel 5s, 1920.....	74 1/2	74	74	16	
97 1/2	89 1/2	94	90 1/2	Balt. & Ohio cv. 4 1/2s.....	92	91 1/2	92	161		99 1/2	94	99 1/2	90	Lacka. Steel 5s, 1923.....	96 1/2	96 1/2	96 1/2	1	
90 1/2	86 1/2	91 1/2	87 1/2	B. & O. Southwest 3 1/2s.....	91 1/2	91 1/2	91 1/2	98		89 1/2	81 1/2	87	70	Laclede Gas 1st 5s.....	101 1/2	101 1/2	101 1/2	3	
90 1/2	82 1/2	89 1/2	84 1/2	B. & O. P. L. E. & W. V. 4s.....	88	88	88	2		102 1/2	99 1/2	101 1/2	100	Laclede Gas ref. 5s.....	100 1/2	100 1/2	100 1/2	2	
89 1/2	83 1/2	90	89 1/2	B. & O. Pitts. J. & M. Div. 3 1/2s.....	90	90	90	2		88 1/2	85	88 1/2	84	Lake Shore 3 1/2s.....	85 1/2	85 1/2	85 1/2	4	
96 1/2	92	100	93 1/2	Bethlehem Steel ext. 5s.....	99 1/2	99	99 1/2	19		92 1/2	88 1/2	92 1/2	88 1/2	Lake Shore 4s, 1923.....	92 1/2	92 1/2	92 1/2	26	
86 1/2	78 1/2	88 1/2	81 1/2	Bethlehem Steel ref. 5s.....	87 1/2	87 1/2	87 1/2	70		99 1/2	94	99 1/2	90	Lake Shore 4s, 1931.....	91 1/2	91 1/2	91 1/2	18	
103 1/2	99	102 1/2	101	B. & O. P. L. E. & W. V. 4s.....	102 1/2	102 1/2	102 1/2	3		122 1/2	115 1/2	126 1/2	120	Lehigh Valley con. 4 1/2s.....	99 1/2	99 1/2	99 1/2	18	
92 1/2	84 1/2	93 1/2	87 1/2	Brooklyn R. T. 4s.....	91 1/2	91	91	67		99 1/2	94	99 1/2	90	Liggett & Myers 5s.....	102	101 1/2	101 1/2	40	
103 1/2	99	103 1/2	99 1/2	Brooklyn R. T. gold 5s.....	103 1/2	103 1/2	103 1/2	13		122 1/2	115 1/2	126 1/2	120	Liggett & Myers 7s.....	126 1/2	125	126 1/2	44	
96 1/2	96	100	96 1/2	Brooklyn R. T. 5s, 1918.....	100	99 1/2	99 1/2	144		124	121 1/2	123	121 1/2	Long Dock 6s.....	122 1/2	122 1/2	122 1/2	1	
101 1/2	98 1/2	101 1/2	98 1/2	Brooklyn Union Elev. 5s.....	101 1/2	101 1/2	101 1/2	28		122	115	126 1/2	119 1/2	Lorillard 7s.....	126 1/2	124 1/2	126	36	
101 1/2	98 1/2	101 1/2	100	Brooklyn Un. Elev. 5s, stpd.....	101 1/2	101 1/2	101 1/2	9		99 1/2	94 1/2	101 1/2	95 1/2	Lorillard 5s.....	101 1/2	100 1/2	100 1/2	44	
106 1/2	101 1/2	109	102 1/2	Brooklyn Union Gas 5s.....	105 1/2	105 1/2	105 1/2	4		122	115	126 1/2	119 1/2	Louis & Nash. unif. 4s.....	96 1/2	95 1/2	95 1/2	56	
110 1/2	103	109	103	Buff. Roch. & P. gen. 5s.....	109 1/2	109 1/2	109 1/2	2		99 1/2	94 1/2	101 1/2	95 1/2	Louis & Nash. gen. 6s.....	115	115	115	2	
94	85	88 1/2	87	Bush Term. Bldgs. 5s.....	88	88	88	11		114 1/2	110 1/2	115	111 1/2	Louis & Nash. col. tr. 5s.....	105 1/2	105 1/2	105 1/2	5	
96	90 1/2	95 1/2	92 1/2	CAL. GAS & ELEC. 5s.....	94	93 1/2	93 1/2	3		106 1/2	103	105 1/2	105	L. & N. At. Knox & Chi. 4s, 90 1/2	90	90 1/2	90 1/2	3	
106 1/2	103	106 1/2	103 1/2	Can. So. con. 5s, Series A.....	106 1/2	106 1/2	106 1/2	17		92 1/2	87 1/2	90 1/2	85	L. & N. S. & N. Ala. 5s, 1903.....	104 1/2	104 1/2	104 1/2	30	
98	96	100	97	Can. So. con. 5s, reg.....	106 1/2	106 1/2	106 1/2	5		101 1/2	100	100 1/2	100 1/2	METROPOL. T. & T. 5s.....	100 1/2	100 1/2	100 1/2	5	
98	96	100	97	Carolina, C. & Ohio 5s.....	100	100	100	1		89	81 1/2	87	83 1/2	Michigan Central deb. 4s.....	85 1/2	85 1/2	85 1/2	1	
108	101 1/2	105	102	Central Dist															

Week's Bond Trading—Continued

Rise for '13.				Rise for '14.				Rise for '13.				Rise for '14.			
High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.
82½	50½	54	48	St. L. & S. F. R. R. gen. 5s.	49	48½	49	7	96½	87	93	86½	Western Union r. e. 4½s.	91½	91½
59	52	55½	48	St. L. & S. F. R. R. g. 5s, t. r.	48½	48½	48½	36	102½	95	98½	93	Western Union col. tr. 5s.	98½	97½
90	82½	88	84½	St. L. Southwestern 1st 4s.	86	85½	85½	18	97	94½	98½	96½	Westingh. E. & M. 5% notes.	98½	98½
81	75	77½	73	St. L. Southwestern con. 4s.	73½	73½	73½	5	94	87	95½	89½	Westinghouse E. & M. cv. 5s.	95½	95½
98½	93½	98	96½	St. P. M. & M. con. 4s.	98	98	98	1	98½	90	95	91½	West Shore 4s.	94	93½
104½	99½	103	100½	St. P. M. & M. con. 4½s.	103	103	103	4	97½	89	92½	89½	West Shore 4s, reg.	91½	91½
109½	106	108½	107	St. Paul & Sioux City 6s.	108½	108½	108½	1	80½	70	80	75	Wheel & Lake Erie con. 4s.	77½	77½
85½	75	81	77	San Antonio & A. Pass 4s.	82½	82½	82½	3	91½	84	89½	85½	Wisconsin Central gen. 4s.	87½	87½
77½	66½	80	74½	Seaboard Air Line adj. 5s.	77	76½	77	20	90½	85	89½	86	Wis. Cent. Sup. & Dul. 4s.	88½	88½
101	96½	100	97½	Southern Bell Tel. 5s.	98½	98½	98½	22	Total sales						
93½	84	92	86½	So. Pac. cv. 5s, when issued.	101½	100½	100½	125½	United States Government Bonds						
94½	87	93½	89½	Southern Pacific cv. 4s.	87½	86½	86½	132	101½	95½	98½	98	Twos, registered	98½	98
98	87½	94	90	Southern Pacific col. 4s.	91½	91½	91½	17	Foreign Government Bonds						
107½	101	105½	102½	Southern Ry. 1st 5s.	105½	105½	105½	71	99½	95	98	95½	Argentine 5s	96½	96
78½	72½	76½	73	Southern Ry. gen. 4s.	74½	74½	74½	74	89½	84	90	86	City of Tokio 5s	87½	87½
100½	93	92½	88	Standard Gas & El. conv. 6s.	90½	90½	90½	1	92	85	89½	88	Chinese Ry. 5s	80	80
89½	83½	89½	84½	Standard Milling 1st 5s.	89½	89	89½	2	83	75½	80	76½	Japanese 4s	76½	76½
103	100½	103	101	TENN. C. & L. Birm. 6s.	102	102	102	2	90½	82½	90½	88	Japanese 4½s	88½	88½
89½	88	90½	85½	Term. Ass'n of St. L. ref. 4s.	89	89	89	1	89½	82½	89½	86½	Japanese 4½s, 2d series	86½	86½
101½	94½	106	100½	Texas Co. conv. 6s.	104	103½	103½	40	102½	99½	100½	99	Republic of Cuba 5s	100	100
107½	99	104	99½	Texas Pacific 1st 5s.	101½	101½	101½	1	Total sales						
107½	102½	109½	106½	Third Avenue 1st 5s.	109½	109½	109½	10	102½	97	101½	100	N. Y. State 4s, 1961	101½	101½
82½	77½	85	80½	Third Avenue ref. 4s.	84½	84½	84½	58½	101½	97½	101½	101½	N. Y. State 4s, 1962	101½	101½
79	63½	84½	76½	Third Avenue adj. 5s.	80½	79	79	61½	101½	97	101½	101½	N. Y. Canal 4s, 1961	101½	101½
60	47½	60	52	Tol. St. L. & West 4s.	52½	52½	52½	15	101½	97	101½	101½	N. Y. Canal 4½s	109½	109½
99½	95	98	96	Tri-City Ry. & L. 5s.	97	97	97	5	101½	97	101½	101½	N. Y. Canal 4s, 1962	101½	101½
104½	100	101½	100½	ULSTER & DEL. 1st 5s.	101½	101½	101½	1	59½	42	60	54	N. Y. State 4½s	109½	109½
99½	84	98	95½	Union Pacific 1st 4s.	97½	97½	97½	51	Total sales						
97	86½	93½	90	Union Pacific cv. 4s.	91½	91½	91½	52	State Bonds						
95½	88½	95	91	Union Pacific ref. 4s.	94½	93½	94½	18	102½	97	101½	100	N. Y. State 4s, 1961	101½	101½
67	50½	61½	52	Union Pacific ref. 4s, reg.	94	94	94	1	101½	97	101½	101½	N. Y. State 4s, 1962	101½	101½
89	79	89	81½	United R. R. of S. F. 4s.	57½	57½	57½	5	101½	97	101½	101½	N. Y. Canal 4s, 1961	101½	101½
103½	100	104	101½	U. S. Realty & Imp. 5s.	83½	83½	83½	7	101½	97	101½	101½	N. Y. Canal 4½s	109½	109½
102	96½	103½	99½	U. S. Rubber 6s.	103½	103	103½	47	101½	97	101½	101½	N. Y. Canal 4s, 1962	101½	101½
102½	97½	103½	100½	U. S. Mtg. & Trust, Ser. K 4s.	93	93	93	1	59½	42	60	54	N. Y. State 4½s	109½	109½
98½	96	100	97½	U. S. Steel 5s, reg.	103½	103½	103½	½	Total sales						
98	90½	98	91½	VIRGINIAN RY. 1st 5s.	99½	99½	99½	21	New York City Issues						
95	93½	94½	92½	Va.-Car. Chemical 1st 5s.	96½	96½	96½	15	90	90	97½	96	4s, 1956, registered	97½	97½
106½	101	105	101½	Va. Ry. & Power 5s.	92½	92½	92½	1	86	80½	87½	85	3½s, 1951	87½	87½
99½	92½	100	94	WABASH 1st 5s.	104	103½	103½	30	97½	90½	98	95½	4s, 1959	98	97½
94½	46½	61½	50½	Wabash 2d 5s.	97	96½	97	21	97½	91½	98	95½	4s, 1957	98	97½
51½	43½	57½	46	Wabash ref. 4s.	56½	55½	55½	25	97½	90½	98	95½	4s, 1958	97½	97½
27½	10	14½	9½	Wab. ref. 4s, Eq. tr. r. sta.	53½	52	52	55	100½	95½	101½	100½	4s, 1960	101½	101½
82½	80½	84	78	W. P. Term. 1st 4s, Cent. tr.	104	10	10	29	100½	98½	101	100½	4s, 1960, reg.	101	101
102½	99½	102½	100½	Washington Term. 3½s.	84	84	84	2	105½	99½	107	103½	4s, 1963	107	106½
105½	101½	104½	102½	Western Electric 5s.	102	101½	101½	84	102	100	102½	101½	4s, May, 1917	101½	101½
83½	75	80	74½	Westchester Lighting 5s.	104½	104½	104½	5	105½	100	107	103½	4s, May, 1957	107	106½
				Western Maryland 4s.	76	74½	76	18	105½	99½	106½	103½	4s, Nov., 1957	106½	106½
				Grand total											

Transactions on the New York Curb

Week Ended April 11

Industrials					Sales.					—Week's Range.—					Net					Sales.					—Week's Range.—					Net										
					High. Low. Last. Chg.					High. Low. Last. Chg.					High. Low. Last. Chg.					High. Low. Last. Chg.					High. Low. Last. Chg.					High. Low. Last. Chg.										
Sales.																																								
125.	Am. Sales Gum Co.	26	25	25	—	3	1,200.	British-Am. Tob.	22½	22½	—	¼	875.	Pierce Oil	90	80	—	4	400.	El Paso, new	2½	2½	—	¼	4,300.	Elly Consolidated	45	4	—	45	4,300.	Elly Consolidated	45	4	—	45				
2,300.	Brit.-Am. Tob., new	22½	22½	—	¼	750.	Solar Refining	384	318	330	—	30	440.	Southern Penn. Oil	394	399	367	—	18	6,200.	Gold Hill	13-16	9-16	—	¼	4,200.	Florence	65	60	63	—	65	2,500.	Jumbo Extension	34	29½	30½	—	¼	
35.	Houston Oil	14½	14½	—	½	140.	Southern Pipe Line	230	230	230	—	2	15.	South. Penn. P. L.	144	141	—	8	1,700.	Goldfield Con	17-16	17-16	—	¼	2,500.	Jumbo Extension	34	29½	30½	—	¼	3,000.	Kerr Lake	4½	47-16	4½	—	4½		
25.	Kelly Sp'd Time	58	58	58	—	1	440.	Southern Pipe Line	230	230	—	2	1,075.	Marconi of Am., new	4	4	4	—	¼	3,000.	King Edward	4½	4	—	4	3,000.	King Edward	4½	4	—	4	3,000.	King Edward	4½	4	—	4			
1,075.	Marconi of Am., new	4	4	4	—	¼	15.	South. Penn. P. L.	144	141	—	8	2,500.	Maxwell Motors	8½	7½	8	—	1½	300.	La Rose Con	10-16	8½	—	1½	300.	La Rose Con	10-16	8½	—	1½	300.	La Rose Con	10-16	8½	—	1½			
250.	Maxwell Motors	8½	7½	8	—	1½	140.	Southern Pipe Line	230	230	—	2	1,415.	Maxwell Mot. 1st pf.	34½	32½	33½	—	1	200.	Mason Valley, new	3	3	—	¼	200.	Mason Valley, new	3	3	—	¼	200.	Mason Valley, new	3	3	—	¼			
1,415.	Maxwell Mot. 1st pf.	34½	32½	33½	—	1	140.	Southern Pipe Line	230	230	—	2	1,500.	Maxwell Mot. 2d	12½	11½	12½	—	1	1,300.	McKinley-Darragh	80	76	77	—	3	1,300.	McKinley-Darragh	80	76	77	—	3	1,300.	McKinley-Darragh	80	76	77	—	3
250.	Maxwell Motors	8½	7½	8	—	1½	140.	Southern Pipe Line	230	230	—	2	1,450.	Pub. Smelt. & Ref.	2½	2½	—	½	400.	Nevada Hills	31	30	—	1	400.	Nevada Hills	31	30	—	1	400.	Nevada Hills	31	30	—	1				
1,450.	Pub. Smelt. & Ref.	2½	2½	—	½	400.	Nevada Hills	31	30	—	1	12,400.	R. & H. Corp., new	9½	9	9	—	½	2,100.	New Utah Bingham	68	66	—	2	2,100.	New Utah Bingham	68	66	—	2	2,100.	New Utah Bingham	68	66	—	2				
12,400.	R. & H. Corp., new	9½	9	9	—	½	2,100.	New Utah Bingham	68	66	—	2	1,350.	Savoy Oil	12½	11½	12	—	1½	2,300.	Nipissing Mines	6½	6½	—	¼	2,300.	Nipissing Mines	6½	6½	—	¼	2,300.	Nipissing Mines	6½	6½	—	¼			
1,350.	Savoy Oil	12½	11½	12	—	1½	2,300.	Nipissing Mines	6½	6½	—	¼	1,400.	Sterling Gum, w. l.	7	6½	7	—	½	12,200.	Oro	15	13	—	2	12,200.	Oro	15	13	—	2	12,200.	Oro	15	13	—	2			
1,400.	Sterling Gum, w. l.	7	6½	7	—	½	12,200.	Oro	15	13	—	2	4,000.	Un. Cig. Stores, w. l.	96	94	94	—	2	1,400.	Stand. Silver-Lead	11-16	11-16	—	¼	1,400.	Stand. Silver-Lead	11-16	11-16	—	¼	1,400.	Stand. Silver-Lead	11-16	11-16	—	¼			
4,000.	Un. Cig. Stores, w. l.	96	94	94	—	2	1,400.	Stand. Silver-Lead	11-16	11-16	—	¼	50.	Un. Cig. St. pf., w. l.	117	117	117	—	½	5,950.	Stewart Mining	15	14	—	1	5,950.	Stewart Mining	15	14	—	1	5,950.	Stewart Mining	15	14	—	1			
50.	Un. Cig. St. pf., w. l.	117	117	117	—	½	5,950.	Stewart Mining	15	14	—	1	2,400.	Un. Cigar Store rls.	4½	4	4	—	½	15,100.	Tonopah Merger	60	58	60	—	2	15,100.	Tonopah Merger	60	58	60	—	2	15,100.	Tonopah Merger	60	58	60	—	2
2,400.	Un. Cigar Store rls.	4½	4	4	—	½	15,100.	Tonopah Merger	60	58	60	—	2	1,400.	Un. Profit, S. Gas	5½	4½	5	—	½	300.	Tonopah Extens.	2-16	2-16	—	¼	300.	Tonopah Extens.	2-16	2-16	—	¼	300.	Tonopah Extens.	2-16	2-16	—	¼		
1,400.	Un. Profit, S. Gas	5½	4½	5	—	½	300.	Tonopah Extens.	2-16	2-16	—	¼	2,600.	Wayland Coal & Gas	6	5½	6	—	½	265.	Tonopah M. of Nev.	9½	9½	—	0½	265.	Tonopah M. of Nev.	9½	9½	—	0½	265.	Tonopah M. of Nev.	9½	9½	—	0½			
2,600.	Wayland Coal & Gas	6	5½	6	—	½	265.	Tonopah M. of Nev.	9½	9½	—	0½	11,450.	Willis Overland	65	65	65	—	1½	2,100.	Tularosa	9½	9½	—	1½	2,100.	Tularosa	9½	9½	—	1½	2,100.	Tularosa	9½	9½	—	1½			
100.	Willis Overland	65	65	65	—	1½	2,100.	Tularosa	9½	9½	—	1½	11,450.	West End Con	80	78	84	—	2	11,450.	West End Con	80	78	84	—	2	11,450.	West End Con	80	78	84	—	2	11,450.	West End Con	80	78	84	—	2
4,200.	Ohio Oil	195	178	187	—	4	6,000.	Anglo-Am. Oil, new	17½	17	—	½	11,900.	Big Four	10	8	8	—	2	9,000.	West End Ext.	4½	4	—	4	9,000.	West End Ext.	4½	4	—	4	9,000.	West End Ext.	4½	4	—	4			

Standard Oil Subsidiaries.					Sales.					—Week's Range.—					Net					Sales.					—Week's Range.—					Net									
					High. Low. Last. Chg.					High. Low. Last. Chg.					High. Low. Last. Chg.					High. Low. Last. Chg.					High. Low. Last. Chg.					High. Low. Last. Chg.									
Sales.																																							
6,000.	Anglo-Am. Oil, new	17½	17	—	½	4,500.	Beaver Con	32	30	31	—	½	11,900.	Big Four	10	8	8	—	2	400.	El Paso, new	2½	2½	—	¼	4,300.	Elly Consolidated	45	4	—	45	4,300.	Elly Consolidated	45	4	—	45		
225.	Atlantic Refining	66½	62½	—	4	3,280.	Boston Montana	8	7½	8½	—	½	3,280.	Boston Montana	8	7½	8½	—	½	400.	El Paso, new	2½	2½	—	¼	4,300.	Elly Consolidated	45	4	—	45	4,300.	Elly Consolidated	45	4	—	45		
1.	Borneo-Scribner	235	205	—	30	5,500.	Braden Copper	8½	8½	8½	—	½	5,500.	Braden Copper	8½	8½	8½	—	½	400.	El Paso, new	2½	2½	—	¼	4,300.	Elly Consolidated	45	4	—	45	4,300.	Elly Consolidated	45	4	—	45		
675.	Buckeye Pipe Line	146	140	—	6	1,771.	Brit. Col. Copper	2	1½	1½	—	½	1,771.	Brit. Col. Copper	2	1½	1½	—	½	400.	El Paso, new	2½	2½	—	¼	4,300.	Elly Consolidated	45	4	—	45	4,300.	Elly Consolidated	45	4	—	45		
575.	Continental Oil	242	215	—	27	1,440.	Buffalo Mines	1½	1½	1½	—	½	1,440.	Buffalo Mines	1½	1½	1½	—	½	400.	El Paso, new	2½	2½	—	¼	4,300.	Elly Consolidated	45	4	—	45	4,300.	Elly Consolidated	45	4	—	45		
11.	Cruscent Pipe Line	54	52	52	—	2	1,440.	Buffalo Mines	1½	1½	1½	—	½	1,440.	Buffalo Mines	1½	1½	1½	—	½	400.	El Paso, new	2½	2½	—	¼	4,300.	Elly Consolidated	45	4	—	45	4,300.	Elly Consolidated	45	4	—	45	
70.	Eureka Pipe Line	275	270	275	—	5	1,440.	Buffalo Mines	1½	1½	1½	—	½	1,440.	Buffalo Mines	1½	1½	1½	—	½	400.	El Paso, new	2½	2½	—	¼	4,300.	Elly Consolidated	45	4	—	45	4,300.	Elly Consolidated	45	4	—	45	
240.	Galena-Signal Oil	173	169	169	—	4	23,500.	Can. Gold-Silver	9	7	7½	—	½	23,500.	Can. Gold-Silver	9	7	7½	—	½	400.	El Paso, new	2½	2½	—	¼	4,300.	Elly Consolidated	45	4	—	45	4,300.	Elly Consolidated	45	4	—	45	
715.	Indiana Pipe Line	148	138	146	—	8	300.	Caribou Cobalt	70	70	70	—	2	300.	Caribou Cobalt	70	70	70	—	2	400.	El Paso, new	2½	2½	—	¼	4,300.	Elly Consolidated	45	4	—	45	4,300.	Elly Consolidated	45	4	—	45	
300.	National Trans.	41	40	40	—	1	350.	Can. Ariz. Smelt.	4	9-16	9-16	—	1-16	350.	Can. Ariz. Smelt.	4	9-16	9-16	—	1-16	400.	El Paso, new	2½	2½	—	¼	4,300.	Elly Consolidated	45	4	—	45	4,300.	Elly Consolidated	45	4	—	45	
700.	National Trans.	41	40	40	—	1	400.	Crown Copper Mines	2½	11-16	11-16	—	1-16	400.	Crown Copper Mines	2½	11-16	11-16	—	1-16	400.	El Paso, new	2½	2½	—	¼	4,300.	Elly Consolidated	45	4	—	45	4,300.	Elly Consolidated	45	4	—	45	
235.	Northern Pipe Line	115	113	114	—	4	6,000.	Davis-Daly Copper	6	5½	6	—	½	6,000.	Davis-Daly Copper	6	5½	6	—	½	400.	El Paso, new	2½	2½	—	¼	4,300.	Elly Consolidated	45	4	—	45	4,300.	Elly Consolidated	45	4	—	45	
4,200.	Ohio Oil	195	178	187	—	4	6,000.	Diamondfield Dalsey	6	5½	6	—	½	6,000.	Diamondfield Dalsey	6	5½	6	—	½	400.	El Paso, new	2½	2½	—	¼	4,300.	Elly Consolidated	45	4	—	45	4,300.	Elly Consolidated	45	4	—	45	

*Cents per share.

Utilities					Bonds					Sales.					—Week's Range.—					Net														
					High. Low. Last. Chg.					High. Low. Last. Chg.					High. Low. Last. Chg.					High. Low. Last. Chg.														
Sales.																																		
1,225.	Manhattan Transit	1½	1	1-16	..	\$1,000.	Auto Sales G. Co. 6s.	69	69	69	—	..	2,000.	Can. Cop. deb. 6s.	80	75	80	—	..	110,000.	Can. Pac. 6% notes	105½	105½	—	¼	14,000.	Ches. & O. 5% notes	90½	90½	90½	—	..		
1,225.	Manhattan Transit	1½	1	1-16	..	\$1,000.	Auto Sales G. Co. 6s.	69	69	69	—	..	2,000.	Can. Cop. deb. 6s.	80	75	80	—	..	110,000.	Can. Pac. 6% notes	105½	105½	—	¼	14,000.	Ches. & O. 5% notes	90½	90½	90½	—	..		
1,000.	N. Y. C. 4½s.	101½	101½	101½	—	..	1,000.	N. Y. C. 4½s.	101½	101½	101½	—	..	1,000.	N. Y. C. 4½s.	101½	101½	101½	—	..	1,000.	N. Y. C. 4½s.	101½	101½	101½	—	..	1,000.	N. Y. C. 4½s.	101½	101½	101½	—	..
853,000.	N. Y. C. 4½s.	101½	101½	101½	—	..	853,000.	N. Y. C. 4½s.	101½	101½	101½	—	..	853,000.	N. Y. C. 4½s.	101½	101½	101½	—	..	853,000.	N. Y. C. 4½s.	101½	101½	101½	—	..	853,000.	N. Y. C. 4½s.	101½	101½	101½	—	..
3,000.	Western Pacific 5s.	84	83	84	—	..	3,000.	Western Pacific 5s.	84	83	84	—	..	3,000.	Western Pacific 5s.	84	83	84	—	..	3,000.	Western Pacific 5s.	84	83	84	—	..	3,000.	Western Pacific 5s.	84	83	84	—	..

Transactions on Other Markets

Below Will Be Found Transactions and High, Low and Final Prices Reported Last Week on Various Markets Elsewhere Than in New York. For Mining Stocks and Public Utilities See Under Those Classifications

Industrials, Miscellaneous, Etc.

Name	Market	Sales	High	Low	Last
ALASKA PACKERS...San F.		25	76	76	76
Amal. Oil.....Los Angeles		190	81	81	81
Am. Agr. Chemical.....Boston		257	57	57	57
Am. Agr. Chem. pf.....Boston		195	95	94½	94½
Am. Ice Sec.....Phila.		20	30½	30½	30½
Am. Can.....Philadelphia		249	28½	28½	28½
Am. Pneu. Service.....Boston		225	2½	2½	2½
Am. Pneu. Service pf.....Boston		175	19	18½	19
Am. Radiator.....Chicago		75	400	400	400
Am. Radiator pf.....Chicago		30	132	132	132
*Am. Rolling M.....Cincinnati		272	169	169	169½
*Am. Rolling M. pf.....Cincinnati		6	115	115	115
Am. Sewer Pipe.....Pitts.		5500	91	91	91
Am. Sewer Pipe.....Pittsburgh		265	29½	29	29½
Am. Shipbuilding.....Chicago		80	35	32	35
American Sugar.....Boston		292	100½	100	100½
American Sugar pf.....Boston		382	111½	110½	111
American Woolen pf.....Boston		150	70½	70	70
Amoskeag com.....Boston		10	63	63	63
Amoskeag pf.....Boston		8	99	99	99
Armour 4½s.....Chicago		\$15,000	92½	92½	92½
Arundel Land & G. 6s.....Balt.		\$1,000	100½	100½	100½
Ass'd Oil.....Los Angeles		110	41½	40	40
Ass'd Oil.....San Francisco		530	42	39½	39½
Ass'd Oil 5s.....San F.		\$5,000	98	98	98
Atl. G. & W. I.....Boston		7	6½	6½	6½
Atl. G. & W. I. pf.....Boston		80	15	14½	14½
Atl. G. & W. I. 5s.....Boston		\$2,000	66	65½	65½
BALDWIN LOCO. com. Phila.		405	49½	47½	47½
Baldwin Loco. pf.....Phila.		35	108½	108	108½
Baldwin Loco. 1st 5s.....Phila.		\$1,000	104½	104½	104½
Barcelona.....Toronto		200	29½	29½	29½
Booth Fish.....Chicago		53	43	43	43
Booth Fish pf.....Chicago		230	78½	78	78½
Brew. Ass'n 6s.....St. Louis		\$13,000	100½	100½	100½
B. C. Packers.....Montreal		100	140	139	140
Burt, F. & N.....Toronto		85	76	70	70
Burt, F. & N. pf.....Toronto		19	96	96	96
CAL. FRUIT CAN.....S. F.		200	115	115	115
Calif. Wine Ass'n 5s.....S. F.		\$1,000	94½	94½	94½
Cambria Iron.....Phila.		87	42½	42½	42½
Cambria Steel.....Phila.		405	49½	49	49
Canadian Bread.....Toronto		37	90½	90	90
Canadian Bread pf.....Toronto		\$1,000	95	94½	94½
Canada Car.....Montreal		25	61	61	61
Canada Car pf.....Montreal		85	103	103	103
Canada Cement.....Montreal		1,500	31½	30½	30½
Canada Cement pf.....Montreal		325	92	91	92
Canada Cement b'ds.....Montreal		\$7,500	98	97	97½
Canada Cement.....Toronto		150	30½	30½	30½
Can. Converters b'd.....Montreal		\$2,000	82	82	82
Canada Gen. Elec.....Toronto		51	109	108½	108½
Canada Gen. Elec.....Montreal		10	109	109	109
Can. Loco. pf.....Toronto		5	85½	85½	85½
Canada Cotton.....Montreal		5	34½	34½	34½
Can. Cotton pf.....Montreal		31	70½	70	70
Canada Felt bond.....Montreal		\$540	97	97	97
Canada Rubber.....Montreal		70	91	91	91
Canada Rubber bond.....Montreal		\$2,000	91	91	91
Cavey River Gas.....Pitts.		20	24	24	24
Canton Co.....Balt.		100	150½	150½	150½
Carrage Factories.....Montreal		12	27	27	27
Central Oil.....Los Angeles		1,000	55	55	55
Chicago Pneu. Tool.....Chicago		205	57½	57	57
Chicago Pneu. Tool 5s.....Chicago		\$2,000	94	94	94
Cigar Machine.....Balt.		280	2	1½	2
City Dairy pf.....Toronto		10	101½	101½	101½
Columbia Oil.....Los Angeles		3,750	78	78	78
Con. Coal 6s.....Baltimore		\$10,000	101½	101½	101½
Con. Coal High.....Baltimore		\$1,000	93½	93½	93½
Con. Ice.....Pittsburgh		390	6½	6½	6½
C. & S. Brew. 6s.....Cleveland		\$4,000	67	67	67
Cotton Compress.....St. Louis		55	39½	39½	39½
Crucible Steel.....Pittsburgh		150	15½	15½	15½
Crucible Steel pf.....Pittsburgh		230	92	91½	91½
DAVIS CHEM. 6s.....Baltimore		\$5,000	99½	99½	99½
Dayton Brew. 6s.....Cleveland		\$3,000	64	64	64
Diamond Mach.....Chicago		195	98	98	98
Dominion Bridge.....Montreal		90	118	117	117
Dominion Can.....Toronto		330	56	53	54½
Dominion Can pf.....Toronto		10	91½	91½	91½
Dominion Cannery.....Montreal		126	56	53½	53½
Dominica Coal 5s.....Don-on		\$4,000	90½	90½	90½
Dominion Coal pf.....Toronto		22	102½	102½	102½
Dominion Coal pf.....Montreal		30	103	103	103
Dominion Coal b'ds.....Montreal		\$3,000	100	99	99
Dominion Cotton b'd.....Montreal		\$10,000	100½	100	100
Dominion I. & S. pf.....Montreal		165	91	80	91
Dominion I. & S. b'd.....Montreal		\$3,000	85	85	85
Dominion Steel.....Montreal		8,503	34	30½	31
Dominion Steel.....Toronto		1,590	33	31	31½
Dominion Textile.....Montreal		531	81½	79	79
Dominion Textile pf.....Montreal		15	102	102	102
Dom. Text. b'd. Ser. A.....Mont.		\$2,500	100½	102	102
Dom. Text. b'd. Ser. B.....Mont.		\$2,000	100	100	100
EAST BOSTON LAND.....Boston		130	12	11½	11½
Electric Storage Bat.....Phila.		304	52½	51½	51½
Elkhorn Fuel.....Baltimore		1,834	20½	20	20
Elkhorn Fuel 5s.....Baltimore		\$3,000	94	94	94
G. R. S. BREW.....Baltimore		100	75	75	75
G. R. S. Brew. inc.....Baltimore		\$500	3	3	3
G. R. S. Brew. 4s.....Baltimore		\$2,000	27	26½	26½
General Asphalt pf.....Phila.		411	79	78	78½
General Electric.....Boston		105	146½	145½	146
Gen. Petrol 6s.....San Fran.		\$6,000	38	35	38
Goodrich pf.....Cleveland		10	88½	88½	88½
Goodyear Rubber.....Cleveland		3	174	170	170
Goodyear pf.....Cleveland		143	97	96½	97
Gould.....Montreal		10	100	100	100
Grassell Chem. pf.....Cleveland		5	128½	128½	128½
HAM'TON BRN'N SHOE.....St. L.		15	140	135	135
Hillcrest Collier.....Montreal		125	43	40	43
Hillcrest Collier pf.....Montreal		1	80½	80½	80½

Name	Market	Sales	High	Low	Last
Hoster Cols. Brew. 6s.....Cleve.		\$8,000	50	50	50
Houston Oil cfts.....Baltimore		147	14½	14½	14½
Houston Oil cfts. pf.....Baltimore		50	56	56	56
ILLINOIS BRICK.....Chicago		100	64½	64	64½
Independent Brewing.....Pitts.		130	4½	4½	4½
Independent Brew. pf.....Pitts.		130	24	23½	23½
Independent Brew. 6s.....Pitts.		\$1,000	71½	71½	71½
International Button.....Boston		50	6	6	6
Int. Harvester, N. J.....Chicago		100	104½	104	104½
Int. Lake S. S.....Cleveland		65	102	101½	102
Int. Shoes pf.....St. Louis		35	106½	106	106½
JAMISON COAL & C.Ss. Balt.		\$5,000	91½	91½	91½
K. C. BREW. 6s.....Cleveland		\$2,000	60	60	60
Kroger 2d pf.....Cincinnati		6	117½	117½	117½
LA BELLE IRON.....Pitts.		200	40½	39½	39½
Lake Superior Corp.....Phila.		210	21½	21	21
Lake of Woods.....Montreal		105	131	130	131
Lake of Woods Bond.....Mont.		\$2,000	102	101	101
Launston Monotype.....Wash.		100	84½	84½	84½
Laurende Paper.....Montreal		657	188	184½	185
Laurende Paper, new.....Mont.		13	181	180	180
Lehigh Coal & Nav.....Phila.		76	81½	81½	81½
Lehigh Coal & N. cfts.....Phila.		66	81½	81½	81½
Lehigh Coal & N. 4½s.....Phila.		\$20,000	99½	99½	99½
Leh. Coal & N. gen. 4½s.....Phila.		\$2,000	103	103	103
Litt Bros.....Philadelphia		300	18	18	18
Los Angeles Inv. Co.....Los A.		\$5,000	100c	87½c	87½c
Lyall Const. Bonds.....Montreal		\$500	88	88	88
MACDONALD.....Montreal		370	14	11½	11½
Macdonald.....Toronto		145	13	12	12
McLain pf.....Boston		21	101	100½	100½
Maple Leaf.....Toronto		1	42½	42½	42½
Maple Leaf pf.....Toronto		47	96	93½	93½
Maricopa Nor. Oil.....Los A.		15,000	6½	4½	5½
Merch. Bridge 6s.....St. Louis		\$3,000	106½	106½	106½
Merchants & Miners.....Balt.		57	29	29	29
Mergenthaler.....Boston		1	214	214	214
Mergenthaler.....Washington		41	215	214½	214½
Met. V.-W. Cot. Duck 5s.....Balt.		\$8,000	36½	35½	35½
Midway Nor. Oil.....Los Angeles		1,000	18½	18½	18½
Monarch pf.....Toronto		20	83	82	82
Montreal Cotton.....Montreal		25	55	55	55
Montreal Cotton pf.....Montreal		123	100½	100	100
Montgomery Ward pf.....Chicago		85	112½	112½	112½
NAT. BRICK.....Montreal		25	50	50	50
National Brick b'ds.....Montreal		\$1,000	77	77	77
National Candy.....St. Louis		10	9½	9½	9½
National Carbon.....Chicago		200	109½	109	109½
National Carbon pf.....Chicago		40	120	120	120
National Fireproof.....Pitts.		2,771	83	7½	8
National Fireproof pf.....Pitts.		847	27½	26½	27
Nat. Tube 5s, 1912.....Boston		\$1,000	100	100	100
Nat. Screw & Tack pf.....Cleve.		21	100	100	100
Nat. Pac. Oil.....Los Angeles		19,000	2½	2½	2½
N. E. Cotton.....Boston		10	20	20	20
Nerallylene.....Cleveland		65	193	192	193
Nor. & West'n S'ubm't.....Wash.		6	190	190	190
Nova Scotia Steel.....Montreal		102	74½	72	72
Nova Sco. St. pf.....Montreal		31	120	120	120
Nova Sco. St. bond.....Montreal		\$4,700	89	87	88
Ogilvie MILL.....Montreal		76	118	117½	118
Ogilvie Mill pf.....Montreal		10	113½	113½	113½
Ogilvie Mill bond.....Montreal		\$4,000	105	104	104
Ogilvie Mill deb.....Montreal		\$1,000	102	102	102
Ohio Fuel Oil.....Pittsburgh		775	14½	14½	14½
Ohio Fuel Supply.....Pittsburgh		185	43½	43	43
Oklahoma Gas.....Pittsburgh		210	60	59	60
Orpheum Theatre.....San Fran.		\$5,000	103½	103½	103½
PACIFIC BURT.....Toronto		25	30	30	30
Pennmans.....Montreal		120	53	51	51
Pennmans pf.....Montreal		240	82	82	82
Pennmans.....Toronto		4	53	53	53
Pennmans bonds.....Montreal		\$2,000	84	81	84
Penn. Salt Mfg.....Philadelphia		203	105	104½	104½
Penn. Steel pf.....Philadelphia		47	65	65	65
Pitts. Brewing.....Pittsburgh		130	11½	10½	10½
Pitts. Brew. 6s.....Pittsburgh		400	26½	26	26
Pitts. Coal 5s.....Pittsburgh		\$12,000	75½	75	75
Pitts. Coal pf.....Pittsburgh		25	91½	91½	91½
Pitts. Coal 5s.....Pittsburgh		\$1,000	94½	94½	94½
Pitts. Oil & Gas.....Pittsburgh		1,570	10½	9½	9½
Pitts. Plate Glass.....Pittsburgh		20	104	106	106
Producers Transp'n.....Los Ang.		10	84	84	84
Procter & Gamble.....Cincinnati		1	574	574	574
Pullman Palace Car.....Boston		95	155½	155	155
Pure Oil.....Pittsburgh		5,905	19½	18½	18½
QUAKER OATS pf.....Chicago		25	107	106½	107
REECE FOLD.....Boston		165	18½	18½	18½
Reece Buttonhole.....Boston		55	18½	18½	18½
Rich. & Ont. Nav.....Montreal		3,737	103	99	99½
Rich. & Ont. Nav.....Toronto		85	102	100½	100½
Rice Ranch Oil.....Los Angeles		200	\$1.00	\$1.00	\$1.00
Rogers.....Toronto		82	119	116	116
Rogers pf.....Toronto		20	100	100	100
Russell Co.....Toronto		2	13	12	13
Russell Co. pf.....Toronto		5	15	15	15
SEARS-ROEBUCK.....Chicago		320	188	186	186
Sears-Roebuck pf.....Chicago		30	124½	124½	124½
Sen Sen Chie.....Cleveland		15	97½	97½	97½
Sherwin-Williams.....Montreal		87	60	60	60
Sherwin-Williams pf.....Montreal		145	100	100	100
Sherwin-Wms. bond.....Montreal		\$9,000	101½	101	101
Sherw.-Wms. 6 p. c. pf.....Cleve.		17	107½	107½	107½
Shredded Wheat.....Toronto		90	86½	86	86
Spanish River.....Montreal		25	11½	11½	11½
Stark Tusc. Brew.....Cleve.		60	1	1	1
Steel Co. of Canada.....Toronto		750	18½	17½	18
Steel Co. of Can. pf.....Toronto		302	82½	81½	81½

Latest Earnings of Important Railroads

Below are shown the earnings of important railroads according to the latest reports published. The net earnings are in some cases the figure resulting from the

deduction of expenses alone from gross receipts, in others it is the amount remaining after taxes have been paid and car settlements made with other railroads. As

each railroad reports its net in the same way from month to month, these figures, published currently, are the best guide for those interested.

February Gross and Net Earnings

February Compared with Same Month in 1913				Earnings July 1 to March 1, Compared with Same, 1913						
Gross		Net		Railroad	Gross		P. C.	Net		P. C.
Amount.	Change.	Amount.	Change.		Amount.	Change.		Amount.	Change.	
\$3,235,247	— \$125,204	\$970,212	— \$250,202	Atlantic Coast Line.....	\$23,894,671	— \$270,631	+ 1.1	\$5,906,304	— \$610,681	— 9.4
7,885,040	+ 1,162,264	2,370,263	+ 534,422	Atch., Topeka & Santa Fe.....	74,332,735	+ 5,641,818	+ 7.1	24,643,075	+ 2,236,448	+ 8.3
6,336,317	— 1,026,553	1,149,416	— 452,988	Baltimore & Ohio.....	66,286,442	— 1,929,770	— 2.8	17,375,297	— 2,351,349	— 1.2
3,011,491	— 385,223	1,471,576	— 1,048,493	Boston & Maine.....	31,868,458	— 1,017,661	— 3.0	6,106,166	— 1,293,959	— 17.4
744,606	— 58,818	151,613	— 86,251	Buffalo, Roch. & Pitts.....	7,666,234	+ 376,677	+ 5.1	2,119,366	+ 19,268	+ 8.8
1,324,600	— 74,100	238,600	— 29,950	Canadian Northern.....	16,260,400	+ 1,168,400	+ 7.3	4,632,200	+ 640,500	+ 1.6
7,594,172	— 2,153,513	1,471,576	— 1,048,493	Canadian Pacific.....	90,796,551	— 2,156,932	— 2.4	29,683,187	— 1,630,408	— 5.2
1,150,109	+ 50,755	277,044	+ 53,131	Central R. of Georgia.....	9,932,075	+ 360,138	+ 3.8	2,705,767	+ 66,339	+ 2.5
2,102,638	— 312,206	624,786	— 411,131	Central R. R. of N. J.....	21,174,298	— 808,064	— 3.6	8,296,169	— 1,674,586	— 16.7
2,479,827	— 398,944	482,969	— 338,737	Chesapeake & Ohio.....	24,253,787	+ 431,606	+ 1.8	7,383,513	— 170,714	— 2.3
6,422,590	— 612,706	1,606,524	— 394,957	Chicago, Bur. & Quincy.....	64,497,936	— 874,207	— 1.3	20,950,733	— 1,881,081	— 8.4
1,001,081	— 69,526	195,728	— 71,563	Chicago Great Western.....	9,671,568	+ 216,124	+ 2.3	2,409,745	— 288,207	— 10.7
6,236,499	— 432,197	1,556,070	— 240,536	Chicago & Northwestern.....	58,980,697	+ 172,495	+ 0.3	16,609,412	— 1,205,305	— 6.8
2,144,423	— 419,969	1,314,426	— 117,665	C. M. & St. Paul.....	62,404,195	+ 1,946,107	+ 3.0	20,508,461	— 1,965,009	— 8.7
1,278,832	+ 28,778	289,634	+ 31,747	Chi., St. P., M. & O.....	12,549,008	+ 669,170	+ 5.6	3,509,057	+ 252,280	+ 2.8
943,521	— 206,601	213,218	— 73,142	Colorado & Southern.....	9,390,670	— 1,052,034	— 10.1	2,527,405	— 916,001	— 26.6
2,512,256	— 383,755	175,366	— 386,645	Delaware, Lack. & Western.....	26,833,574	— 651,603	— 2.4	10,047,017	— 881,710	— 8.1
1,515,815	— 191,841	330,444	— 149,121	Denver & Rio Grande.....	16,293,725	— 773,863	— 4.6	4,343,462	— 619,492	— 13.3
3,990,169	— 616,714	215,034	— 755,861	Erie.....	40,965,958	— 1,296,526	— 2.9	7,616,225	— 3,376,239	— 30.7
3,780,347	— 809,396	360,866	— 725,079	Great Northern.....	53,015,399	— 275,553	— 0.5	19,945,515	— 1,959,480	— 8.9
4,973,153	— 186,116	740,335	— 246,950	Illinois Central.....	45,116,292	+ 1,162,774	+ 2.6	8,252,902	+ 401,489	+ 5.1
837,559	+ 31,281	265,002	+ 9,232	Kansas City Southern.....	7,210,643	— 120	— .	2,711,258	— 82,313	— 2.9
2,312,385	— 758,944	319,077	— 564,896	Lehigh Valley.....	26,400,293	— 2,740,329	— 9.4	7,684,877	— 2,090,542	— 21.4
4,410,841	— 386,978	961,260	— 180,944	Louisville & Nashville.....	40,981,122	+ 1,039,410	+ 2.6	10,676,187	— 367,140	— 3.4
1,057,800	— 286,656	96,442	— 216,879	Minn., St. P. & Sault Ste. M.....	13,278,461	— 1,340,385	— 9.1	4,093,045	— 1,913,480	— 31.8
2,321,960	— 187,200	498,322	— 875,526	Missouri, Kansas & Texas.....	22,413,937	— 377,058	— 1.7	6,326,090	— 1,263,141	— 16.7
4,243,075	— 438,577	864,585	— 264,726	Missouri Pacific.....	41,137,778	— 1,517,218	— 3.5	9,848,663	— 271,033	— 2.6
939,587	— 39,236	88,038	— 106,122	Mobile & Ohio.....	8,657,486	+ 489,494	+ 5.9	1,711,696	— 246,391	— 12.5
3,907,599	— 1,679,700	285,266	— 1,454,339	Nat. Railways of Mexico.....	24,061,655	— 18,169,693	— 43.0	1,534,123	— 15,755,198	— 91.1
6,307,879	— 740,878	689,931	— 741,643	N. Y. Cent. & Hud. Riv.....	13,426,930	+ 1,341,337	+ 9.1	1,967,823	+ 1,335,883	+ 40.5
18,923,280	— 3,393,102	1,912,729	— 3,342,840	New York Central Lines.....	39,872,158	— 6,407,113	— 13.9	6,413,971	— 6,882,069	— 59.9
4,500,198	— 453,356	778,381	— 344,780	N. Y., N. H. & H.....	44,490,191	— 1,787,038	— 3.9	12,206,949	— 2,290,015	— 21.3
3,017,253	— 394,379	790,597	— 311,457	Norfolk & Western.....	29,835,621	+ 461,481	+ 1.5	9,516,573	— 1,220,129	— 11.3
4,221,760	— 389,560	1,276,655	— 98,273	Northern Pacific.....	47,720,549	— 1,846,831	— 3.7	18,789,648	— 1,583,885	— 7.8
12,043,179	— 1,675,263	964,445	— 1,351,047	Pennsylvania Railroad.....	25,632,867	— 2,777,283	— 9.8	2,657,459	— 2,133,072	— 7.8
24,310,209	— 3,611,164	845,268	— 2,510,128	Pennsylvania Lines.....	51,899,660	— 6,567,332	— 11.3	3,809,701	— 3,947,387	— 51.5
1,103,371	— 141,197	24,644	— 220,286	Pere Marquette.....	11,191,001	— 718,608	— 6.0	821,375	— 1,458,872	— 63.9
3,295,109	— 745,764	447,066	— 651,124	Philadelphia & Reading.....	32,713,873	— 2,207,424	— 5.8	10,783,401	— 3,326,950	— 23.6
		1,104,441	— 874,178	Reading Lines.....	.....	.....	.....	12,552,835	— 6,688,913	— 34.8
4,718,488	— 477,956	765,890	— 217,327	Rock Island Lines.....	46,536,657	— 2,279,460	— 4.7	12,193,767	— 857,361	+ 6.6
2,496,398	— 195,345	750,056	— 158,764	St. L., Iron Mt. & Southern.....	22,776,641	— 524,746	— 2.2	4,432,240	+ 470,987	+ 7.7
3,086,106	— 187,645	541,876	— 472,460	St. Louis & San Francisco.....	29,436,373	— 131,336	— 0.4	7,779,990	— 1,586,532	— 16.9
2,153,707	— 7,691	604,289	— 22,661	Seaboard Air Line.....	16,606,310	+ 625,131	+ 3.9	4,435,637	+ 230,490	+ 5.4
5,217,031	— 69,544	1,130,512	— 239,649	Southern Railway.....	47,217,026	+ 1,132,593	+ 2.4	13,786,330	— 426,680	— 3.0
9,850,724	— 602,819	1,899,823	— 464,810	Southern Pacific.....	93,670,217	— 3,201,127	— 3.3	26,733,217	— 4,506,748	— 14.4
5,909,571	— 565,311	1,567,145	— 512,177	Union Pacific.....	64,294,796	— 498,594	— 0.8	22,942,328	— 2,730,571	— 10.6
986,386	+ 137,451	266,401	+ 192,926	Yazoo & Mississippi Valley.....	8,938,828	+ 1,454,638	+ 19.4	2,637,263	+ 1,187,849	+ 31.9
2,036,700	— 259,252	162,401	— 198,225	Wabash.....	20,634,172	— 1,000,690	— 4.6	4,435,681	— 774,693	— 14.4

Dividends Declared and Awaiting Payment

STEAM RAILROADS.					Pe- Pay- Books					Pe- Pay- Books					Pe- Pay- Books					Pe- Pay- Books									
Company	Rate.	Pay-able.	Books Close.		Company	Rate.	Pay-able.	Books Close.		Company	Rate.	Pay-able.	Books Close.		Company	Rate.	Pay-able.	Books Close.		Company	Rate.	Pay-able.	Books Close.		Company	Rate.	Pay-able.	Books Close.	
A. T. & S. P. 1 1/2	Q	June 1	*Apr. 30		Am. Chiclé	1	M	Apr. 20	*Apr. 14	Gen. Motors	1	Q	May 1	Apr. 6		Penn. L. & P. 1 1/2	Q	Apr. 15	Mar. 31		Penn. L. & P. 1 1/2	Q	Apr. 15	Mar. 31		Penn. L. & P. 1 1/2	Q	Apr. 15	Mar. 31
Ant. of N. J. 2 1/2	Q	Apr. 20	*Apr. 17		Am. Coal	1	Q	Apr. 15	Apr. 10	G. D. Con. M. 30c	1	Q	Apr. 30	Mar. 31		Penn. L. & P. 1 1/2	Q	Apr. 15	Mar. 31		Penn. L. & P. 1 1/2	Q	Apr. 15	Mar. 31		Penn. L. & P. 1 1/2	Q	Apr. 15	Mar. 31
D. L. & N. J. 2 1/2	Q	Apr. 20	*Apr. 17		Am. L. & T. 2 1/2	Q	May 1	Apr. 15	Apr. 10	H. B. Walker	1	Q	Apr. 20	Apr. 10		Penn. L. & P. 1 1/2	Q	Apr. 15	Mar. 31		Penn. L. & P. 1 1/2	Q	Apr. 15	Mar. 31		Penn. L. & P. 1 1/2	Q	Apr. 15	Mar. 31
G. R. R. & Bk. 3	Q	Apr. 15	*Apr. 1		Am. L. & T. 2 1/2	Q	May 1	Apr. 15	Apr. 10	Ref. Pac. 1 1/2	Q	Apr. 20	Apr. 10		Penn. L. & P. 1 1/2	Q	Apr. 15	Mar. 31		Penn. L. & P. 1 1/2	Q	Apr. 15	Mar. 31		Penn. L. & P. 1 1/2	Q	Apr. 15	Mar. 31	
Gr. Nor. 1 1/2	Q	May 1	*Apr. 8		Am. Locom. 1 1/2	Q	Apr. 21	Apr. 1	Apr. 1	Houghton	1	Q	Apr. 25	Apr. 10		Penn. L. & P. 1 1/2	Q	Apr. 15	Mar. 31		Penn. L. & P. 1 1/2	Q	Apr. 15	Mar. 31		Penn. L. & P. 1 1/2	Q	Apr. 15	Mar. 31
Kan. Cit. So. pf. 1	Q	Apr. 15	*Mar. 31		Am. Malt Cor. pf. 2	1	May 2	Apr. 14	Apr. 14	Elect. Lt. 6 1/2	Q	May 1	*Apr. 16		Penn. L. & P. 1 1/2	Q	Apr. 15	Mar. 31		Penn. L. & P. 1 1/2	Q	Apr. 15	Mar. 31		Penn. L. & P. 1 1/2	Q	Apr. 15	Mar. 31	
Minn. S. L. 1	Q	Apr. 15	*Mar. 31		Am. Malt Cor. pf. 2	1	May 2	Apr. 14	Apr. 14	Elect. Lt. 6 1/2	Q	May 1	*Apr. 16		Penn. L. & P. 1 1/2	Q	Apr. 15	Mar. 31		Penn. L. & P. 1 1/2	Q	Apr. 15	Mar. 31		Penn. L. & P. 1 1/2	Q	Apr. 15	Mar. 31	
S. M. com. & pf. 3 1/2	S	Apr. 15	Mar. 19		Am. S. G. Mach. 1	Q	Apr. 15	Mar. 81	Mar. 81	Elect. Lt. pf. 75c	Q	May 1	*Apr. 16		Penn. L. & P. 1 1/2	Q	Apr. 15	Mar. 31		Penn. L. & P. 1 1/2	Q	Apr. 15	Mar. 31		Penn. L. & P. 1 1/2	Q	Apr. 15	Mar. 31	
N. Y. Central. 1 1/2	Q	Apr. 15	Mar. 29		Am. S. G. Mach. 1	Q	Apr. 15	Mar. 81	Mar. 81	Elect. Lt. pf. 75c	Q	May 1	*Apr. 16		Penn. L. & P. 1 1/2	Q	Apr. 15	Mar. 31		Penn. L. & P. 1 1/2	Q	Apr. 15	Mar. 31		Penn. L. & P. 1 1/2	Q	Apr. 15	Mar. 31	
N. Y. & W. pf. 1	Q	Apr. 15	Mar. 19		Am. S. G. Mach. 1	Q	Apr. 15	Mar. 81	Mar. 81	Elect. Lt. pf. 75c	Q	May 1	*Apr. 16		Penn. L. & P. 1 1/2	Q	Apr. 15	Mar. 31		Penn. L. & P. 1 1/2	Q	Apr. 15	Mar. 31		Penn. L. & P. 1 1/2	Q	Apr. 15	Mar. 31	
Nor. Pacific. 1 1/2	Q	Apr. 15	Mar. 9		Am. Tel. & Tel. 2	Q	Apr. 15	Mar. 29	Mar. 29	Ill. & P. Sec. pf. 1 1/2	Q	May 15	Apr. 30		Penn. L					Penn. L					Penn. L				
P. C. & S. L. 1 1/2	Q	Apr. 25	*Apr. 15		Am. Tobacco. 3	S	Apr. 20	Apr. 1	Apr. 1	Ingersoll-Rand. 5	A	Apr. 30	Apr. 15		Penn. L					Penn. L					Penn. L				
P. C. & S. L. pf. 1	Q	Apr. 25	*Apr. 15		Am. Typ. 1	Q	Apr. 15	Apr. 10	Apr. 10	Int. B'king Corp. 3	Q	May 1	Apr. 15		Penn. L					Penn. L					Penn. L				
Reading Co. 2	Q	May 14	*Apr. 27		Am. Typ. 1	Q	Apr. 15	Apr. 10	Apr. 10	Int. B'king Corp. 3	Q	May 1	Apr. 15		Penn. L					Penn. L					Penn. L				
St. L. So. pf. 1 1/2	Q	Apr. 15	*Mar. 28		Am. Woolen pf. 1 1/2	Q	Apr. 15	Mar. 28	Mar. 28	Int. B'king Corp. 3	Q	May 1	Apr. 15		Penn. L					Penn. L					Penn. L				
Southern. 2 1/2	Q	Apr. 15	*Mar. 28		Anacon. Cop. M. 75c	Q	Apr. 15	Apr. 2	Apr. 2	Int. B'king Corp. 3	Q	May 1	Apr. 15		Penn. L					Penn. L					Penn. L				
Warren 3 1/2	Q	Apr. 15	*Apr. 6		Asso. G. & El. pf. 1 1/2	Q	Apr. 15	Mar. 31	Mar. 31	Sewing Mach. 1	Q	Apr. 15	Apr. 4		Penn. L					Penn. L					Penn. L				
					Assoc. Merch.	1	Q	Apr. 15	Apr. 7	Int. Button Hole	Ex	Apr. 15	Apr. 4		Penn. L					Penn. L					Penn. L				
					Assoc. Merch.	1	Q	Apr. 15	Apr. 7	Int. Button Hole	Ex	Apr. 15	Apr. 4		Penn. L					Penn. L					Penn. L				
					1st pf. 1 1/2	Q	Apr. 15	Apr. 7	Apr. 7	Ind. Pipe Line. 3 1/2	Q	May 15	Apr. 25		Penn. L					Penn. L					Penn. L				
					Assoc. Merch.	1	Q	Apr. 15	Apr. 7	Ind. Pipe Line. 3 1/2	Q	May 15	Apr. 25		Penn. L					Penn. L					Penn. L				
					2d pf. 1 1/2	Q	Apr. 15	Apr. 7	Apr. 7	Ind. Pipe Line. 3 1/2	Q	May 15	Apr. 25		Penn. L					Penn. L					Penn. L				
					Assoc. Merch.	1	Q	Apr. 15	Apr. 7	Ind. Pipe Line. 3 1/2	Q	May 15	Apr. 25		Penn. L					Penn. L					Penn. L				
					Asso. Oil 1 1/2	Q	Apr. 15	Apr. 7	Apr. 7	Ind. Pipe Line. 3 1/2	Q	May 15	Apr. 25		Penn. L					Penn. L					Penn. L				
					Asso. Oil 1 1/2	Q	Apr. 15	Apr. 7	Apr. 7	Ind. Pipe Line. 3 1/2	Q	May 15	Apr. 25		Penn. L					Penn. L					Penn. L				
					Asso. Oil 1 1/2	Q	Apr. 15	Apr. 7	Apr. 7	Ind. Pipe Line. 3 1/2	Q	May 15	Apr. 25		Penn. L					Penn. L					Penn. L				
					Asso. Oil 1 1/2	Q	Apr. 15	Apr. 7	Apr. 7	Ind. Pipe Line. 3 1/2	Q	May 15	Apr. 25		Penn. L					Penn. L					Penn. L				
					Asso. Oil 1 1/2	Q	Apr. 15	Apr. 7	Apr. 7	Ind. Pipe Line. 3 1/2	Q	May 15	Apr. 25		Penn. L					Penn. L					Penn. L				
					Asso. Oil 1 1/2	Q	Apr. 15	Apr. 7	Apr. 7	Ind. Pipe Line. 3 1/2	Q	May 15	Apr. 25		Penn. L					Penn. L					Penn. L				
					Asso. Oil 1 1/2	Q	Apr. 15	Apr. 7	Apr. 7	Ind. Pipe Line. 3 1/2	Q	May 15	Apr. 25		Penn. L					Penn. L					Penn. L				
					Asso. Oil 1 1/2	Q	Apr. 15	Apr. 7	Apr. 7	Ind. Pipe Line. 3 1/2	Q	May 15	Apr. 25		Penn. L					Penn. L					Penn. L				
					Asso. Oil 1 1/2	Q	Apr. 15	Apr. 7	Apr. 7	Ind. Pipe Line. 3 1/2	Q	May 15	Apr. 25		Penn. L					Penn. L					Penn. L				
					Asso. Oil 1 1/2	Q	Apr. 15	Apr. 7	Apr. 7	Ind. Pipe Line. 3 1/2	Q	May 15	Apr. 25		Penn. L					Penn. L					Penn. L				
					Asso. Oil 1 1/2	Q	Apr. 15	Apr. 7	Apr. 7	Ind. Pipe Line. 3 1/2	Q	May 15	Apr. 25		Penn. L					Penn. L					Penn. L				
					Asso. Oil 1 1/2	Q	Apr. 15	Apr. 7	Apr. 7	Ind. Pipe Line. 3 1/2	Q	May 15	Apr. 25		Penn. L					Penn. L					Penn. L				
					Asso. Oil 1 1/2	Q	Apr. 15	Apr. 7	Apr. 7	Ind. Pipe Line. 3 1/2	Q	May 15	Apr. 25		Penn. L					Penn. L					Penn. L				
					Asso. Oil 1 1/2	Q	Apr. 15	Apr. 7	Apr. 7	Ind. Pipe Line. 3 1/2	Q	May 15	Apr. 25		Penn. L					Penn. L					Penn. L				
					Asso. Oil 1 1/2	Q	Apr. 15	Apr. 7	Apr. 7	Ind. Pipe Line. 3 1/2	Q	May 15	Apr. 25		Penn. L					Penn. L					Penn. L				
					Asso. Oil 1 1/2	Q	Apr. 15	Apr. 7	Apr. 7	Ind. Pipe Line. 3 1/2	Q	May 15	Apr. 25		Penn. L					Penn. L					Penn. L				
					Asso. Oil 1 1/2	Q	Apr. 15	Apr. 7	Apr. 7	Ind. Pipe Line. 3 1/2	Q	May 15	Apr. 25		Penn. L					Penn. L					Penn. L				
					Asso. Oil 1 1/2	Q	Apr. 15	Apr. 7	Apr. 7	Ind. Pipe Line. 3 1/2	Q	May 15	Apr. 25		Penn. L					Penn. L					Penn. L				
					Asso. Oil 1 1/2	Q	Apr. 15	Apr. 7	Apr. 7	Ind. Pipe Line. 3 1/2	Q	May 15	Apr. 25		Penn. L					Penn. L					Penn. L				
					Asso. Oil 1 1/2	Q	Apr. 15	Apr. 7	Apr. 7	Ind. Pipe Line. 3 1/2	Q	May 15	Apr. 25		Penn. L					Penn. L					Penn. L				
					Asso. Oil 1 1/2	Q	Apr. 15	Apr. 7	Apr. 7	Ind. Pipe Line. 3 1/2	Q	May 15	Apr. 25		Penn. L					Penn. L					Penn. L				
					Asso. Oil 1 1/2	Q	Apr. 15	Apr. 7	Apr. 7	Ind. Pipe Line. 3 1/2	Q	May 15	Apr. 25		Penn. L					Penn. L					Penn. L				
					Asso. Oil 1 1/2	Q	Apr. 15	Apr. 7	Apr. 7	Ind. Pipe Line. 3 1/2	Q	May 15	Apr. 25		Penn. L					Penn. L					Penn. L				
					Asso. Oil 1 1/2	Q	Apr. 15	Apr. 7	Apr. 7	Ind. Pipe Line. 3 1/2	Q	May 15	Apr. 25		Penn. L					Penn. L					Penn. L				
					Asso. Oil 1 1/2	Q	Apr. 15	Apr. 7	Apr. 7	Ind. Pipe Line. 3 1/2	Q	May 15	Apr. 25		Penn. L					Penn. L					Penn. L				
					Asso. Oil 1 1/2	Q	Apr. 15	Apr. 7	Apr. 7	Ind. Pipe Line. 3 1/2	Q	May 15	Apr. 25		Penn. L					Penn. L					Penn. L				
					Asso. Oil 1 1/2	Q	Apr. 15	Apr. 7	Apr. 7	Ind. Pipe Line. 3 1/2	Q	May 15	Apr. 25		Penn. L					Penn. L					Penn. L				
					Asso. Oil 1 1/2	Q	Apr. 15	Apr. 7	Apr. 7	Ind. Pipe Line. 3 1/2	Q	May 15	Apr. 25		Penn. L					Penn. L					Penn. L				
					Asso. Oil 1 1/2	Q	Apr. 15	Apr. 7	Apr. 7	Ind. Pipe Line. 3 1/2	Q	May 15	Apr. 25		Penn. L					Penn. L					Penn. L				
					Asso. Oil 1 1/2	Q	Apr. 15	Apr. 7	Apr. 7	Ind. Pipe Line. 3 1/2	Q	May 15	Apr. 25		Penn. L					Penn. L					Penn. L				
					Asso. Oil 1 1/2	Q	Apr. 15	Apr. 7	Apr. 7	Ind. Pipe Line. 3 1/2	Q	May 15	Apr. 25		Penn. L					Penn. L					Penn. L				
					Asso. Oil 1 1/2	Q	Apr. 15	Apr. 7	Apr. 7	Ind. Pipe Line. 3 1/2	Q	May 15	Apr. 25		Penn. L					Penn. L					Penn. L				
					Asso. Oil 1 1/2	Q	Apr. 15	Apr. 7	Apr. 7	Ind. Pipe Line. 3 1/2	Q	May 15	Apr. 25		Penn. L					Penn. L					Penn. L				
					Asso. Oil 1 1/2	Q	Apr. 15	Apr. 7	Apr. 7	Ind. Pipe Line. 3 1/2	Q	May 15	Apr. 25		Penn. L					Penn. L					Penn. L				
					Asso. Oil 1 1/2	Q	Apr. 15	Apr. 7	Apr. 7	Ind. Pipe Line. 3 1/2	Q	May 15	Apr. 25		Penn. L					Penn. L					Penn. L				
					Asso. Oil 1 1/2	Q	Apr. 15	Apr. 7	Apr. 7	Ind. Pipe Line. 3 1/2	Q	May 15	Apr. 25		Penn. L					Penn. L					Penn. L				

Mining

The Modern Doctrine of Mining Chances

But a Small Fraction of Prospects Survive the Test as Applied by Scientific Metallurgy

Nowadays most successful mines—once the very symbol of lucky chance—are the direct opposites in definition to the poets; they are made, not born. (Although some criticisms of the mechanical nature of current successful verse would temper this contrast.) As much as possible of at least the surface romance and of sheer hazard has been eliminated.

Given the single premise of enough of rich enough ore, the vast bulk of the world's mineral production now comes from an almost industrial application of capital in large units—with the results really not much more fluctuating than many industrial companies show. The tube mills of the Rand and the steam shovels of the "porphyries," both of them coldly calculated on physical measurements and cost sheets, are the extreme examples. The grub-staked prospector, hunting bonanzas, is now almost as historic a figure as the kind of red Indian that once worried him.

Even in the initial finding and recognizing of the ore has mere ignorant fortune been minimized. This is the era of the mining school and of the staff of engineers retained by aggregated capital that can afford to pay generously for opportunities seized and mistakes avoided. Moreover, only new continents now seem to tender to skeptic geology any probability of great discoveries; the domestic mountain ranges have been pretty well combed over.

A convincing illustration of the modern doctrine of mining chances is contained in the recent informing annual reports of the United States Smelting, Refining and Mining Company—more or less of a holding company alert for profitable acquisitions. Back in 1908 it founded a "department of structural geology," designed to apply scientific metallurgy not only to properties acquired but to exploration and the acceptance of others' offerings. On Dec. 1, 1909, this staff was enlarged and placed under a Rand graduate, Sidney Jennings, with more definite idea of passing on new ventures. The tabulated record of its reports for the four succeeding years is a striking commentary on modern mining development:

	Mines Offered	Partly Examined	Measured and Tested	Bought.
1913	614	100	24	3
1912	694	121	36	4
1911	921	144	28	1
1910	684	124	46	2
Total	2,913	489	134	10

Of all the properties covered by these very constant ratios, only 17 per cent. survived the first glance; only 5 per cent. stood a preliminary examination; and after measuring and sampling, but one-third of 1 per cent. were deemed worth buying. When it is considered that practically all these were genuine prospects, proffered by earnest proprietors unafraid of the test, it is clear how infinitesimal are the apparent chances for finding neglected bonanzas on this continent, from Alaska to Mexico. For, besides these rejects, numerous other tenders were turned down on the face of the statements made. Of the remainder, 83 per cent. were prima facie condemned by acquaintance with geology and working costs of the various districts.

It is of course true that mining engineers have been proved not infallible. Some of the largest contributors, present and assured, to the copper outputs of the Southwest and of South America were first rejected on expert advice and long hawked about. But most of these instances, it is also to be observed, were of the low-grade "manufacturing" type, involving not only fine calculation but a great deal of pioneering courage and also of subsequent ingenuity in devising and adjusting. This sort of industrial mining is a very recently developed art.

The main incontrovertible trend of the evidence need not perhaps daunt the few surviving old-style prospectors, who wouldn't be happy in any other vocation. But it should enlighten, caution, and protect a host of investors, especially those whose gullible greed perhaps does not rightly entitle them to be so named. After all, it makes no great pecuniary difference whether the "mine" is purely a myth, or whether its ore is as profitless

as the coal that Dawson found in the anarctic; but in the latter case the gambler gets his "chance" instead of being completely humbugged.

The Post Office, which found that \$77,000,000 a year was being swindled via fake securities, mostly of mythical mines, might do worse in its campaign than use these figures as a text of warning. They would at least help expose that venerable bluff of the sharpers' anxiety lest Wall Street or State Street, rather than the people, should get the bonanza.—*Boston News Bureau.*

The Metal Markets

NEW YORK.—The Copper Producer's statement, issued on Wednesday, was favorable, but domestic consumers apparently disregarded it and orders were in small volume. Europe purchased in small quantities, but toward the end of the week both spot and futures in London were slightly lower. In the local market the producers held their price firm at 14½ cents for electrolytic. Blocks of copper (by months) this year, as reported by the Copper Producers' Association, compare as follows:

	Pounds	Increase by months	Tot. Decrease since Jan. 1
April 1	64,669,319	*13,762,533	26,829,548
March 1	78,371,852	*8,824,833	13,067,015
February 1	87,296,685	*4,142,182	4,142,182
January 1	91,438,867	43,509,438	

Production (by months) since Jan. 1, from all domestic and foreign sources, together with domestic deliveries, exports and total deliveries, follow:

	Production	Domestic deliveries	Exports	Total deliveries
March	145,651,082	23,060,975	390,983,263	
February	122,561,007	*9,209,267	254,331,281	
January	131,770,274	*7,220,147	131,770,274	
Domestic deliveries:				
March	69,832,349	22,265,602	165,395,961	
February	47,586,657	*370,298	95,543,612	
January	47,956,955	26,018,385	47,956,955	
Foreign deliveries:				
March	80,562,166	5,662,982	261,416,850	
February	83,899,183	*4,056,318	171,854,684	
January	87,355,501	14,413,088	87,355,501	
Total deliveries:				
March	150,414,515	27,928,675	426,812,811	
February	131,485,840	*4,426,616	267,398,296	
January	135,912,456	40,431,473	135,912,456	

*Decrease.

BAR SILVER PRICES.

	London, (Pence.)	New York, (Cents.)
Saturday, April 4	26 15-16	58½
Monday, April 6	26 15-16	58½
Tuesday, April 7	27	58½
Wednesday, April 8	26 15-16	58½
Thursday, April 9	26 15-16	58½
Friday, April 10	26 15-16	58½
Saturday, April 11	26 13-16	58½

Mines and Companies

AMERICAN ZINC, LEAD AND SMELTING COMPANY.—Consolidated balance sheet, as of Dec. 31, 1913, compares as follows:

	1913.	1912.
Assets:		
Property account	\$4,631,275	\$4,001,531
Investments	509,750	508,749
Current assets	1,008,391	1,238,730
Insurance	12,807	
Deferred charges	98,921	115,378
Total	6,341,145	5,864,389
Liabilities:		
Capital stock	4,280,000	4,216,000
Bonds	720,000	784,000
Deferred prop. payment	90,000	
Current liabilities	1,153,083	480,080
Insurance	12,807	
Special reserve fund	5,570	
Surplus	79,678	384,309
Total	6,341,145	5,864,389

DAVIS-DALY.—The Directors have voted to call an assessment of 50 cents a share, payable 25 cents on June 1 and 25 cents on Oct. 25.

EAST BUTTE COPPER.—The annual report of the East Butte Copper Mining Company shows net surplus on operations for 1913 calendar year of \$531,772, compared with \$983,700 in 1912 and \$256,643 in fiscal year ended March 31, 1912. The statement of operations compares as follows:

	1913.	1912.	Increase.
Total tons ore treated	186,845	181,774	5,041
Pounds copper produced	14,401,108	14,706,460	*308,352
Ounces silver produced	506,897	570,675	136,222
Ounces gold produced	8,803	16,920	*8,117

*Decrease.

FRANKLIN MINING COMPANY.—Reports for year ended Dec. 31, last:

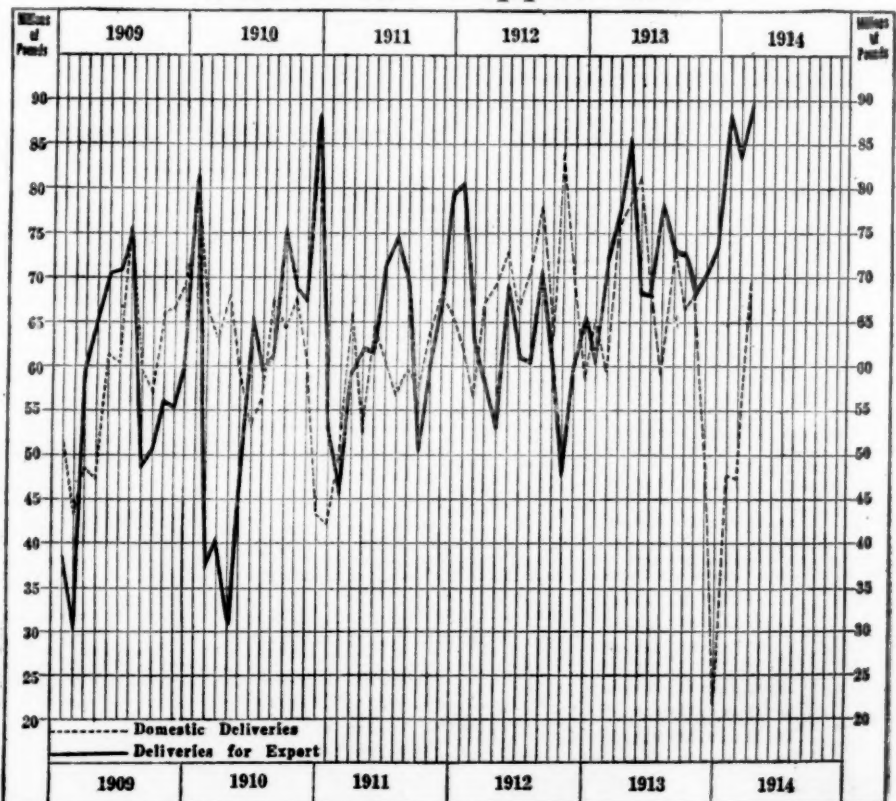
Surplus Dec. 31, 1912	\$41,839.27
Interest on Rhode Island Copper Co. to Dec. 31	6,849.10
Copper sold, 840,779 lbs. at 15.427 cents per lb.	129,704.11
Copper on hand, 189,611 lbs. at 15 cents per lb.	27,099.15
Interest received	900.09
Total	206,395.72
Mine expenses	235,063.84
Mine insurance paid in Boston	1,824.35
Smelting charges	10,361.54
Freight and brokerage	2,383.95
Boston expenses	10,397.49
Interest paid	7,929.87
Furniture exchange	112.97
Rhode Island Copper Co. increase in account	37,586.58
Total	306,690.59

Deficit Dec. 31, 1913.....\$100,264.87

GERMAN COPPER CONSUMPTION.—Messrs. L. Vogelstein & Co. report German consumption of foreign copper for the months January, February, 1914, as follows:

	Tons.
Imports of copper	35,873
Exports of copper	1,440

Where the Copper Goes



THE above chart shows the exports and domestic deliveries of American copper, as reported by the Copper Producers' Association, each month since that association began issuing statistics. Fluctuations in American deliveries are, as a rule, not so wide as export deliveries, but in the last few months the reverse is the case. In December, 1913, American consumers took only 21,938,570 pounds—about one-half the smallest amount ever taken be-

fore, but since then there has been a steadily increasing demand for the metal, and in March the figures reached a point but little below normal. European deliveries have been abnormally large in recent months, and the last report shows that March exports were the greatest on record. It will be seen that the line of exports has tended steadily upward since the middle of 1910. The same tendency is exhibited by domestic deliveries, but is less pronounced.

Consumption of copper 34,433
as compared with consumption during the same period
of 1913 of 30,875 tons. Of the above quantity 30,902
tons were imported from the United States.

GIROUX CONSOLIDATED.—Monthly production
compares as follows:

	1914	1913
January	148,411	721,323
February	92,802	655,300
March	287,980	823,046
Total	529,193	2,199,669

GOLDFIELD CONSOLIDATED—

	Net Earnings.	Tons of Ore Mined.
January	\$104,914	30,198
February	182,182	26,731
March	162,000	30,351

GREAT NORTHERN ORE.—The income account of
the trustees of the Great Northern Ore Properties for
the year ended Dec. 31, 1913, compares as follows:

	1913.	1912.	1911.
Dividends	\$1,018,402	\$2,637,797	\$2,395,434
Interest, &c.	115,487	66,355	12,005
Total	1,133,889	2,704,152	2,377,439
Expenditures	73,144	73,172	88,198
Balance	1,060,755	2,630,980	2,289,241
Distributed ctf. holders ..	750,000	750,000	750,000
Surplus	310,755	1,880,980	1,539,241
Previous surplus	3,453,054	1,672,073	32,831
Total surplus	3,763,799	3,453,053	1,572,073

INSPIRATION CONSOLIDATED.—The company has
issued the following statement. "The board of Directors
of the Inspiration Consolidated Copper Company have
authorized an issue of \$4,500,000 five-year 6 per cent.
coupon debenture bonds, dated July 1, 1914, due July 1,
1919. Bonds are to be convertible at any time after issue
and before redemption into stock of the company on the
basis of \$25 per share for the stock and par for the
bonds, and redeemable by lot at 105 per cent. of par,
in addition to accrued interest on any interest date
after July 1, 1915. The entire issue of bonds has been
underwritten by a syndicate headed by Messrs. J. P.
Morgan & Co. These bonds are issued to provide addi-
tional funds necessary on account of the enlargement
of the company's plant to 10,000 tons per day, to pay
for additional mine development, mine construction, rail-
road construction and equipment, new power house, land
purchase, &c., not included in previous estimates. The
company's annual report which will be mailed to stock-
holders April 11 will show a total developed ore of 89-
643,000 tons, of which 73,322,000 tons are sulphide ores,
averaging 1.71 per cent. copper."

MINING DIVIDENDS FOR MARCH.—The En-
gineering and Mining Journal reports that in March,
1914, twenty-seven United States mining companies
making public reports paid \$7,008,732, as compared with
\$9,450,635 paid by twenty-eight companies in 1913. How-
ever, this difference is not really in favor of last year,
since in the total for last year is included a \$3,270,000
stock dividend paid by the Homestake Company. Other
notable changes between this and last year's reports are
a decrease of \$500,000 in the Calumet & Hecla disburse-
ment, while Champion, Isle Royale and Quincy drop
out altogether, to be much more than compensated for
by Ray and Chino. In the foreign field twelve Mexican
and Canadian companies paid \$1,950,786 this year, as
compared with \$1,479,100 in 1913, while metallurgical
and holding companies pay \$12,433,015, as compared with
\$12,464,228 a year ago.

NEVADA CONSOLIDATED.—The company has is-
sued its report for the year ended Dec. 31, 1913. The
income account compares as follows:

	1913.	1912.	Increase.
†Copper product	\$9,067,506	\$10,076,872	\$409,366
Gold and silver product ..	557,987	521,277	36,710
Total gross revenue	10,225,493	10,598,150	\$372,657
Operating expenses, in- come, rent, and deprecia- tion of Steptoe plant	8,212,050	7,316,231	895,819
Net operating profit	2,013,444	3,281,919	\$1,268,475
Other income	1,470,443	1,541,920	\$71,477
Total income	\$3,483,886	\$4,823,839	\$1,339,953
Ore extinguishment	522,791	481,306	41,485
Depreciation of mine equipment	33,000	.....	33,000
Estimated income tax	24,844	.....	24,844
Balance	2,890,651	4,342,533	\$1,451,882
Dividends	2,569,185	2,969,137	48
Deficit	102,534	1,343,396	1,445,930
Previous surplus	3,172,177	1,828,781	1,343,396
Total surplus	3,069,643	3,172,177	\$102,534

*Decrease. †Copper production for 1913 was 64,972,829
pounds at 14.879 cents compared with 63,083,261 pounds
at 15.979 cents the previous year. ‡Equal to \$1.74 per
share on 1,090,457 shares outstanding before deducting
ore extinguishment, as compared with \$2.41 on same
number of shares previous year. §Surplus.

RAND.—Output in March was 686,000 fine ounces,
compared as follows:

	1914.	1913.	1912.	1911.
January	651,000	789,390	737,060	651,027
February	626,000	734,122	703,866	610,828
March	686,000	790,000	\$830,723	676,064

*Including extinguished reserve of 70,143 ounces.

SHANNON COPPER COMPANY.—Income account
for the sixteen months ended Dec. 31, 1913, compares as
follows:

	1913.	1912.	1911.
Pro. sale cop.	\$2,982,491	\$2,440,588	\$1,875,407
Gold	68,246	62,300	31,761
Silver	102,673	101,979	47,075
Total	3,153,412	2,594,866	1,954,243
Deduct:			
Operation	2,252,038	1,678,737	1,529,182
Gravt., refin. & east. exp.	276,502	231,000	224,900
Gross profit	624,872	685,129	200,161
Less:			
Interest .....	.....	11,015	16,040

Develop. exp.	\$181,206	90,415	44,261
Taxes .....	.....	22,183	21,004
Net op. profit	439,574	560,614	118,854
Other income	3,036	20,400	.....
Total profit	442,610	581,015	118,854
Add profit Shan.-Ariz. Ry.	33,829	15,723	9,856
Total	476,440	596,738	128,710

*Sixteen months ended Dec. 31; previous fiscal years
ended Aug. 31. †Includes taxes and interest.

SOUTH UTAH MINES AND SMELTERS COM-
PANY.—Produced 406,381 pounds of copper in March,
compared with 344,200 pounds in February, and 284,062
pounds in January. In the corresponding months last
year the mines were closed on account of a strike.

UTAH CONSOLIDATED.—Reports for year ended
Dec. 31:

	1913.	1912.	Increase.
Sales copper, &c.	\$1,889,845	\$1,976,454	\$86,609
Refining expenses	94,840	96,984	\$2,504
Net	1,795,005	1,879,470	\$84,105
Additional bullion end year ..	572,690	327,620	245,070
Miscellaneous income	56,521	51,190	5,331
Total	2,424,216	2,258,280	165,936
Less bullion begin'g of year ..	327,620	580,361	\$252,741
Total net income	2,096,596	1,677,919	419,677
Total deductions	1,460,486	1,100,980	349,506
Balance surplus	636,110	596,939	69,531
Previous surplus	585,626	474,329	111,297
Total surplus	1,221,736	1,071,268	150,468
Dividends	450,000	450,000	.....
Profit and loss surplus	772,096	591,268	180,828

*Decrease.

Mining Stocks

Transactions and the range of prices for mining
stocks on the various markets last week were as follows:

Name.	Market.	Sales.	High.	Low.	Last.
ACACIA.....Colorado Springs		5,000	.02½	.02½	.02½
Adventure	Boston	100	1¼	1¼	1¼
Ahmeek	Boston	48	285	280	280
Alaska	Boston	16,810	25½	23½	23½
Allouez	Boston	205	42½	41½	41½
Amalgamated	Boston	1,565	77½	75½	75½
Amalgamated.....Philadelphia		30	77½	77	77½
American Zinc & S.....Boston		3,860	17½	15½	16½
Anaconda	Boston	41	36	35	35
Apex.....Toronto Mine		10,000	.03½	.03	.03½
Arizona Com'l.....Boston		4,525	47½	41½	47½
Atlantic	Boston	100	33	33	33
BAILEY.....Toronto Mine		6,000	.03½	.03½	.03½
Beaver.....Toronto Mine		5,000	.31½	.30	.30
Begole	Boston	150	75	75	75
Big Dome.....Toronto Mine		3,645	10.25	9.50	9.50
Bingham Mines.....Boston		50	55½	55	55½
Bingham Amal.....Salt Lake		500	.05½	.05½	.05½
Black Jack.....Col. Springs		5,000	.05	.05	.05
Bonanza	Boston	10	51	51	51
Boston & Corbin.....Boston		250	31	31	31
Boston Ely.....Boston		150	40	38	40
Buffalo Mines.....Toronto		500	1.00	1.08	1.00
Buffalo Mines.....Toronto Mine		80	1.20	1.20	1.20
Butte & Balaklava.....Boston		473	34	3	3
Butte & London.....Boston		6,700	.55	.45	.48
Butte & Superior.....Boston		825	38	34½	34½
CALAVERAS.....Boston		365	13.16	1¼	13.16
Calumet & Ariz.....Boston		1,080	69	67½	67½
Calumet & Hecla.....Boston		18	428	415	416
Calumet & Corbin.....Boston		1,500	29	28	28
Cedar Tailisman.....Salt Lake		2,000	.01	.01	.01
Centennial	Boston	110	167½	164	167½
Chambers Ferland.....Toronto		800	20	20	20
Chambers Ferland Toronto M.		15,650	22½	20¼	22½
Chief Cons.....Boston		515	97	80	80
Chino	Boston	308	42½	41½	41½
City of Cobalt.....Toronto		800	.50	.50	.50
City of Cobalt.....Toronto M.		2,433	.50	.50	.50
Cobalt Lake.....Toronto Mine		1,200	.55	.55	.55
Cochrane	Toronto	11,500	.64	.60	.60
Cochrane	Toronto	500	.61½	.61	.61
Colorado	Salt Lake	2,500	.10½	.10½	.10½
Conlagas	Toronto	225	7.90	7.85	7.85
Cons. Copper.....Boston		370	25	25	25
Cons. Arizona.....Boston		500	.57	.54	.55
Cons. Mines.....Los Angeles		5,000	.05	.05	.05
Cons. Smelters.....Toronto		99	1.03½	1.02½	1.02½
Contact	Boston	100	15	15	15
Copper Range.....Boston		534	37½	37	37
Cortez.....Boston		250	25	25	25
Crown Point.....Salt Lake		1,000	.01½	.01½	.01½
Crown Reserve.....Boston		400	1.13-16	1¼	1¼
*Crown Reserve.....Toronto M.		1,200	1.76	1.71	1.71
Crown Reserve.....Montreal		1,700	1.78	1.69	1.69
C. K. & N.....Colorado Springs		1,000	.08	.08	.08½
DALY	Salt Lake	350	1.15	1.10	1.15
Daly-Judge	Salt Lake	57	5.00	4.25	4.25
Daly-West	Boston	40	2½	2¼	2¼
Davis-Daly	Boston	31,270	.85	.58	.58
Den. Ariz.	Boston	35	8½	8½	8½
Dr. Jackpot.....Colorado Spgs.		3,000	.09½	.08	.09
Dome	Toronto	1,085	10.70	9.50	9.60
Dome Ext.	Toronto	1,500	11¼	11¼	11¼
Dome Ext.	Toronto M.	25,950	12½	.00	.00½
Dome Lake.....Toronto		500	47	47	47
Dome Lake.....Toronto M.		14,700	47½	46½	46½
EAGLE & B. B.....Boston		300	1¼	1¼	1¼
East Butte	Boston	1,395	11½	11	11
Elkton	Colorado Spgs.	7,500	47	46½	46
Ely Con.	Boston	1,000	3½	3½	3½
FINDLAY	Colorado Spgs.	4,000	.02	.02	.02
First Nat.	Boston	1,173	2-16	2	2-16
Foley-O'Brien.....Toronto M.		3,000	25	24	25
Poster Cobalt.....Toronto M.		100	.06	.06	.06
Franklin	Boston	5,645	7½	5½	6½
GIFORD	Toronto M.	3,000	.02½	.02½	.02½
Gold Dollar	Colorado Spgs.	3,000	.04½	.04½	.04½
Goldfield Ore	Boston	700	13	12	13
Gould	Toronto	1,000	.03½	.03½	.03½
Gould	Toronto M.	20,400	.03½	.02½	.02½
Granby	Boston	358	80	88	88
Gt. Northern	Toronto M.	13,875	11½	.09	.10
Greene-Canaan	Boston	280	37½	37	37
Greene-Mechan	Toronto M.	6,000	.01	.00½	.00½
HANCOCK	Boston	195	18	17½	17½

Name.	Market.	Sales.	High.	Low.	Last.
Hargraves	Toronto M.	4,200	2½	2½	2½
Hedley	Boston	15	30	30	30
Hollinger	Montreal	3,015	16.25	16.00	16.00
Hollinger	Toronto M.	285	16.20	16.10	16.15
Hollinger	Toronto	100	16.20	16.20	16.20
Homestake	Toronto M.	1,200	.83	.80	.83
Houghton	Boston C	20	3½	3½	3½
Humboldt	Boston C.	2,000	.16	.14	.15
Hudson Bay	Toronto M.	5	77.00	77.00	77.00
INDIANA	Boston	210	4¼	4	4¼
Inspiration	Boston	185	17½	17½	17½
Iron Blossom.....	Boston C.	100	15-16	15-16	15-16
Iron Blossom.....	Salt Lake	850	1.30	1.27½	1.27½
Isabella	Colorado Spgs	25,800	.11½	.11	.11½
Island Creek.....	Boston	1,500	.49½	.49½	.49½
Island Creek pf.....	Boston	155	89½	88½	89
Isle Royale.....	Boston	80	19½	19	19
Island Smelter.....	Toronto M.	1,000	.00½	.00½	.00½
JERRY J.....	Colo. Springs	3,000	.04	.04	.04
Jupiter	Toronto M.	8,700	.12½	.12	.12
Jumbo	Boston C.	200	31	30	30
KERR LAKE.....	Boston	485	4¼	4-16	4¼
Keweenaw	Boston	795	3-13-16	3½	3½
LAKE COPPER.....	Boston	125	8	7½	8¼
La Rose.....	Boston C.	480	1½	1¼	1½
La Rose.....	Toronto	50	1.52	1.52	1.52
*La Rose.....	Toronto M.	300	1.56	1.53	1.53
La Salle.....	Boston	85	4¼	4¼	4¼
Lower Mammoth.....	Salt Lake	6,000	.02	.02	.02
Lehigh Tintic.....	Salt Lake	2,000	.00½	.00½	.00½
Lexington.....	Colo. Springs	2,000	.11½	.11½	.11½
McINTYRE.....	Toronto M.	1,450	2.11	1.80	1.80
McKinley-Darragh.....	Boston C.	300	.78	.78	.78
McKinley-Darragh.....	Toronto M.	500	.80	.78	.78
Majestic	Boston C.	500	.25	.23	.23
Mary McK.....	Colo. Springs	4,000	.66½	.56	.56
Mason Valley.....	Boston	230	3¼	3	3¼
Mass. con.....	Boston	1,770	4¼	3	4¼
Mayflower	Boston	385	5¼	5¼	5¼
May Day.....	Salt Lake	2,000	.06	.06	.06
Mex. Metals.....	Boston	13,350	.22	.16	.17
Miami	Boston	95	23½	23½	23½
Mohawk	Boston	225	44	43	43½
Moon A.....	Colo. Springs	3,000	.002	.002	.002
NEVADA CONS.....	Boston	65	15½	15½	15½
Nevada Douglass.....	Boston C.	5,150	.80	.85	.80
New Arcadian.....	Boston	1,045	5	4¼	4¼
New Baltic.....	Boston C.	300	2	2	2
Nipissing	Boston	543	6½	6	6½
Nipissing	Toronto	1,975	6.45	6.05	6.44
*Nipissing.....	Toronto M.	1,250	6.37	6.07	6.37
North Butte.....	Boston	1,252	27½	27½	27½
OHIO COPPER.....	Boston C.	500	37	36	37
Ojibway	Boston	100	1½	1½	1½
Old Colony.....	Boston	160	4¼	4¼	4¼
Old Dominion.....	Boston	205	51	50½	51
Old Dominion f. r.....	Boston C.	100	6½	6¼	6½
Oneco.....	Boston Curb	50	1½	15-16	1½
Opohongo.....	Salt Lake	6,000	.00½	.03	.03
Oseola	Boston	15	70½	70	70½
PEARL LAKE.....	Toronto	400	.08½	.08	.08
Perl Lake.....	Toronto Mine	12,600	8½	7½	7½
Peterson Lake.....	Toronto	14,100	44½	40½	41½
Peterson Lake.....	Toronto Mine	107,700	44½	40½	41½
Plutus.....	Salt Lake	2,000	.06	.06	.06
Pond Creek.....	Boston	1,493	18½	17½	18½
Pond Creek 68.....	Boston	\$12,000	102	102	102
Porcupine Crown.....	Montreal	665	1.14	1.00	1.00
Porcupine C.....	Toronto Mine	2,900	1.10	1.05	1.05
Porcupine Crown.....	Toronto	1,100	1.10	1.08	1.08
Porcupine Gold.....	Toronto Mine	12,000	.12½	.11	.11½
Porcupine Impl.....	Toronto M.	700	.02	.01½	.01½
Porcupine Tisdale.....	Toronto M.	1,500	.02	.02	.02
Portland.....	Colorado Springs	1,000	1.11	1.10½	1.10½
Preston E. D.....	Toronto	700	.02½	.02½	.02½
Preston E. D.....	Toronto M.	12,200	2½	2½	2½
Prince Con.....	Salt Lake	500	.22	.22	.22
QUINCY	Boston	25	61	60½	61
RAVEN.....	Boston Curb	930	.16	.15	.15
Ray Con.....	Boston	220	22½	22½	22½
Rea.....	Toronto Mine	1,500	.20	.20	.20
Right of Way.....	Toronto M.	1,000	5½	5½	5½
ST. MARY'S LAND.....	Boston	101	37½	36½	36½
Santa Fe.....	Boston	750	2	1-13-16	2
San Toy.....	Pittsburgh	500	18	18	18
Seven Troughs.....	Salt Lake	500	.23	.23	.23
Shannon	Boston	245	6	5½	5½
Shattuck & Arlzon.....	Boston	180	26½	26	26
Silver King Coal'n.....	Salt Lake	100	3.17½	3.17½	3.17½
Silver King Con.....	Salt Lake	10,200	2.05	1.80	1.95
Sioux Con.....	Salt Lake	1,000	.03	.03	.03
Silver Queen.....	Toronto Mine	25,000	.03	.03	.03
South Lake.....	Boston Curb	195	5	4	4
South Utah.....	Boston	775	.16	.16	.16
Stewart	Boston Curb	2,550	15-16	13-16	15-16
Superior Copper.....	Boston	620	30	29½	30
Superior & Boston.....	Boston	1,325	2½	2	2
Svastika.....	Toronto Mine	25,850	.03½	.01½	.01½
S. W. Miami.....	Boston Curb	25	1½	1½	1½
FAMARACK	Boston	615	36½	34	34½
Peck Hughes.....	Toronto Mine	1,700	.16	.16	.16
Pemiskaming	Toronto	900	.15	.15	.15
Pemiskaming.....	Toronto Mine	2,100	.16	.15½	.15½
Tintic Central.....	Salt Lake	8,000	.00½	.00½	.00½
Pinopah Belmont.....	Phila.	247	87	13-16	7-13-16
Pinopah Belmont.....	Boston Curb	5	7½	7½	7½
Pinopah Mining.....	Phila.	875	6-13-16	6½	6½
Pinopah Ext.....	Pittsburgh	10	2	2	2
Pinopah Mercury.....	Boston C.	200	.62	.62	.62
Pinopah North Star.....	Boston C.	600	.34	.34	.34
Trinity	Boston	15	3¼	3¼	3¼
Phononne	Boston	100	.65	.65	.65
UNION CHIEF.....	Salt Lake	2,000	.02	.01½	.01½
J. G. M.....	Colorado Springs	2,000	.04½	.04½	.04½
J. S. Smelt & R.....	Boston	842	39¼	38½	38½
J. S. Smelt & R. pf.....	Boston	311	47½	47½	47½
United Verde.....	Boston Curb	8,000	.92	.75	.77
United Tintic.....	Salt Lake	2,000	.00½	.00½	.00½
Utah Apex	Boston	156	2½	1½	2½
Utah Cons.....	Boston	773	11½	10	11
Utah Copper	Boston	65	57½	57	57
Utah Metals.....	Boston Curb	600	20	15	20
VICTORIA	Boston	723	11-16	1	1
Indicator	Colorado Springs	2,600	96	95	95
WEST END CONS.....	Boston C.	50	84	84	84
Vinona	Boston	480	3-16	3	3½
Volvener	Boston	128	45½	44	45
WOK	Toronto Mine	21,500	.08½	.06	.06½
Wukon Gold.....	Boston Curb	309	2½	2-9-16	2-9-16
* Ex dividend.					

Utilities

Federal Government and Public Utilities

A Summary of Legislation in Congress That Proposes to Supervise or Control Elec- tric Companies

From the Official Journal of the American Electric
Railway Association

In a circular letter to member companies, Mr. Arthur W. Brady, Chairman of the Committee on Federal Relations, sets forth the status of proposed national legislation as affecting electric railways as follows:

STEEL CAR BILLS—

Five have been introduced in the House (H. R. 2479, by Mr. Esch, of Wisconsin; H. R. 3371, by Mr. Hughes, of West Virginia; H. R. 3324, by Mr. Taft, of New York; H. R. 6142, by Mr. Roberts, of Massachusetts; and H. R. 8187, by Mr. Allen, of Ohio.) One bill (S. 3094) has been introduced in the Senate by Senator O'Gorman, of New York. Only one of these bills—the Hughes bill—now excludes from its operation electric railways. These bills provide generally that no carrier engaged in interstate commerce by railroad shall, after a certain early date—less than a year in some of the bills—put into use any new passenger, express, or baggage cars not of steel, or within a certain further period—four years in the Roberts bill—have in use any such cars not of steel, the Interstate Commerce Commission being granted the power to extend the latter limit.

THE STEVENS BILL—

This bill, H. R. 10518, introduced by Mr. Stevens, of New Hampshire, vests the Interstate Commerce Commission with full power "to investigate the roadbed, track, structures, equipment and facilities used by common carriers in interstate or foreign commerce, the operating rules, regulations, methods, train schedules, size of train crews, hours of labor of railroad employees, or any other matter affecting the safe operation of trains engaged in interstate or foreign commerce." The commission is given power, after notice and hearing, "to issue an order or orders fixing, determining and designating the changes, improvements and repairs to be made in the way and structures, the kind of equipment, the standard of equipment and supplies, the installation of signal systems, train control devices, automatic train stops and other safety appliances, the operating rules, regulations, and methods, train schedules, running time of trains, size of train crews, hours of labor of railroad employees to be adopted, used and maintained in the operation of trains in interstate or foreign commerce." Heavy penalties are imposed for failure to obey such orders.

In this connection, attention should be called to H. R. 2371, introduced by Mr. Mann, and H. R. 8044, introduced by Mr. Esch, requiring the use of block signals on the lines of all common carriers "engaged in interstate commerce by railroad."

REGULATION OF SECURITIES—

A bill to regulate the issuance of securities by all carriers engaged in interstate commerce by railroad will be introduced at an early date, and urged for passage.

After reviewing the arguments made against the bills by the Committee on Federal Relations at a hearing before a sub-committee of the House Committee on Interstate Commerce on Jan. 23, Mr. Brady says:

The gravity of the situation if electric carriers are included in these bills can hardly be exaggerated. If, therefore, the course adopted meets your approval, your committee earnestly requests you to second their efforts by promptly communicating with your Representative in Congress, calling attention to the proposed legislation, and asking that electric carriers be excluded. We are informed that some of the State Commissions are likely to protest against the application of the Stevens bill and the Securities Regulation bill to electric railways, thereby practically destroying their jurisdiction over this class of railways. It might be well to call the attention of your commission to these bills.

Your committee has labored under considerable disadvantage from its inability to ascertain accurately what electric railway companies are engaged in interstate commerce. No list of such companies is published by the Interstate Commerce Commission. It is obvious that the association should have on its files a complete list of all electric railways engaged in interstate commerce, and we therefore request you to fill out and mail promptly the enclosed sheet.

A widespread misunderstanding exists as to what carriers are engaged in interstate commerce. The belief that a carrier is engaged in such commerce only in case its road extends into more than one State, or through cars are operated over a route extending into more than one State, is erroneous. The courts appear inclined to hold that the slightest tincture of an interstate transaction renders a carrier an interstate carrier. Thus, the mere carrying of interstate express matter for an express company by a railroad lying wholly within one State has been held to make that railroad an interstate carrier (157 Fed. 342). Under the decision of the Supreme Court of the United States last year in the Omaha & Council Bluffs case, purely urban electric railways do not fall within the jurisdiction of the Interstate Commerce Commission under existing laws, even though engaged in interstate commerce.

PUBLIC UTILITIES NEWS

BRAZILIAN TRACTION, LIGHT AND POWER COMPANY, LTD., for February:

	1914.	1913.	Increase.
Total gross earnings	\$1,882,417	\$1,821,715	\$60,702
Operating expenses	847,165	839,700	7,465
Net earnings	1,035,252	982,015	53,237
Gross earnings from Jan. 1.	3,899,947	3,734,670	165,277
Net earnings from Jan. 1.	2,214,878	1,995,498	219,380

CHICAGO RAILWAYS.—The income statement for year ended Jan. 31, 1914, (joint account with the City of Chicago) compares as follows:

	1914.	1913.	1912.	1911.
Total earn.	\$19,674,715	\$18,076,777	\$17,156,405	\$14,064,709
Exp. & tax.	12,371,804	11,728,502	12,113,102	9,845,296
Balance	7,302,912	6,348,275	5,043,303	4,219,413
5% on vol.	3,928,580	3,778,449	3,549,018	2,865,531
Net income	3,374,332	2,569,826	1,494,285	1,353,882
City proportion,				
55 per cent.	1,855,882	1,413,404	821,906	744,635
Co.'s proportion,				
45 per cent.	1,518,449	1,156,420	672,379	609,247

CITIES SERVICE COMPANY.—At a meeting of the stockholders of the company held in Dover, Del., on Wednesday an increase in capital stock from \$50,000,000 to \$65,000,000 was authorized, and the old Board of Directors was re-elected, with the exception that Paul R. Jones was elected in the place of William T. Hoffman of Columbus, Ohio, deceased.

DETROIT UNITED.

	1914.	1913.	1912.
February gross	\$841,585	\$809,683	\$774,729
Net	228,584	276,164	249,591
Surplus after charges	74,695	118,043	89,909
Two months gross	1,791,886	1,884,291	1,598,016
Net	496,042	582,966	527,053
Surplus after charges	187,262	267,112	199,702

FORT WORTH POWER AND LIGHT COMPANY.—

	1914.	1913.	Increase.
February gross	\$64,605	\$48,069	\$16,536
Net after taxes	36,430	27,941	8,489
Surplus after charges	26,225	23,466	2,757
Twelve months' gross	708,069	534,880	173,189
Net after taxes	420,171	267,803	152,368
Surplus after charges	332,794	204,373	128,421
Bal. after preferred divs.	275,063	100,973	174,090

HUDSON & MANHATTAN COMPANY.—The Public Service Commission has granted the Hudson & Manhattan an extension of time from April 28 to June 28 within which to begin construction on the proposed extension of the tubes from Thirty-third Street to the Grand Central Terminal. Financial details of the extensions have not yet been arranged, and there is a possibility that the company will have to ask the Commission for another reasonable extension of time.

KANSAS GAS AND ELECTRIC.—The company reports for February:

	1914.	Increase.
Gross earnings	\$115,461	\$14,768
Net earnings	41,855	7,217
Balance	27,129	6,548
Twelve months:		
Gross earnings	1,063,671	106,260
Net earnings	387,353	59,356
Balance	106,600	42,372

MEXICAN NORTHERN POWER.—At a meeting of holders of the \$10,000,000 first mortgage 5 per cent. bonds of the Mexican Northern Power Company to be held May 12 in Toronto the bondholders will be asked to subordinate their lien on the property to a new issue of not to exceed \$3,000,000 prior lien 6 per cent. 30-year bonds. It is not proposed to dispose of more than \$400,000 of the new bonds in the near future, but the balance may be sold as required to complete and place in operation the 25,000 horse power hydro-electric plant of the company in Chihuahua, Mexico, which, owing to the disturbed condition of that State, has remained in an unfinished state for almost two years. In addition to authorizing the prior lien bonds, the bondholders will be asked to cancel the interest on the first mortgage bonds up to Jan. 1, 1916, and also postpone the sinking fund payments and to reduce payments to 1 per cent. a year.

	1914.	1913.	1912.
February gross	\$69,800.61	\$65,747.74	\$56,086.23
Operating expenses	24,474.27	21,595.26	23,151.62
Net earnings	45,326.34	44,152.48	32,934.61
Fixed charges, taxes and insurance	25,545.33	24,102.44	18,255.86
Net surplus	19,781.01	20,050.04	14,678.75
Two months gross earnings	148,307.28	134,383.52	114,825.73
Operating expenses	57,743.67	46,624.72	47,997.79
Net earnings	90,563.61	87,758.80	66,827.94
Fixed charges, taxes and insurance	51,111.97	48,204.87	36,521.74
Net surplus	39,451.64	39,553.93	30,306.20

The deep and repeated snow storms during the month made the operation of the road unusually difficult and expensive.

PACIFIC POWER AND LIGHT.—The company reports for February:

	1914.	Increase.
Gross earnings	\$106,023	\$7,002
Net earnings	54,337	8,031
Balance	23,070	2,314
Twelve months:		
Gross earnings	1,301,763	43,555
Net earnings	642,297	29,213
Income after charges	289,018	\$34,328
Preferred dividend	140,000	
Second preferred dividend	105,000	6,250
Balance	44,018	\$40,578

PHILADELPHIA ELECTRIC COMPANY.—The company reports for the year ended Dec. 31, 1913:

	1913.	Increase.
Gross earnings	\$7,815,615	\$764,118
Op. exp., taxes, fixed chgs. and dep.	5,887,372	502,064

Net income	1,928,243	262,054
Cash dividends during the year	1,180,816	206,147
Surplus for year	747,427	55,907
Previous surplus \$1,181,913, less stock dividend paid Dec. 1, 1913, \$1,499,265; balance, \$319,648; total surplus Dec. 31, 1913, \$1,067,076. The increase of \$208,147 in the amount required to pay dividends was due to placing the stock upon a 7 per cent. basis on June 14, 1913.		

PORTLAND GAS AND COKE.—The company reports for February:

	1914.	Increase.
Gross earnings	\$108,944	\$1,272
Net earnings	56,031	\$1,279
Balance	31,341	\$5,621
Twelve months:		
Gross earnings	1,285,180	90,315
Net earnings	658,293	68,609
Income after charges	397,913	15,708
Preferred dividend	123,813	26,250
Balance	274,100	\$10,542

PUBLIC SERVICE CORPORATION OF NEW JERSEY.—The gross earnings and income of the properties of the Public Service Corporation of New Jersey and subsidiary companies, for the past four years, follows:

	Electric Properties.	Gas Properties.	Railway Properties.	Total.
1913	\$8,545,845	\$10,222,088	\$16,201,832	\$37,279,320
1912	7,582,374	9,809,670	15,262,426	34,593,808
1911	6,689,731	8,985,088	14,450,088	32,010,020
1910	5,872,237	8,491,582	13,290,431	29,186,809

TEXAS POWER AND LIGHT COMPANY.—Reports as follows:

	1914.	1913.	Increase.
February gross	\$122,620	\$92,038	\$30,582
Net after taxes	43,562	37,437	6,125
Sur. after charges	18,358	25,335	\$6,977
12 months' gross	1,346,332	1,034,492	211,840
Net after taxes	445,886	421,842	24,044
Sur. after charges	207,232	302,350	\$95,118
Bal. after pf. divs.	96,982	230,425	\$133,443

UTAH SECURITIES CORPORATION.—Through the recent sale of \$10,000,000 first mortgage 5 per cent. bonds by the Utah Power and Light Company, a controlled company, the Utah Securities Corporation is enabled to retire a substantial portion of its \$27,500,000 issue of 10-year 6 per cent. notes. There has been deposited with the Trustee of the note issue, the Guaranty Trust Company of New York, \$6,000,000 to be used for this purpose. The Trustee is now inviting proposals in writing for the sale to it of these notes, at not exceeding 101 and accrued interest. Offers must reach the Trustee by 12 noon, April 21.

WESTERN UNION.—Representatives of the American Telephone and Telegraph Company retired from the Board of Directors of the Western Union Telegraph Company, reducing the body from thirty to twenty-one members. The income account of the Western Union for the calendar year 1913, the first one submitted since the change of the end of the fiscal year from June 30 to Dec. 31, is as follows:

Gross telegraph and cable earnings	\$44,847,775
Miscellaneous earnings	935,737
Total earnings	45,783,512
Operating expenses, including rent of leased lines, reconstruction, repairs, taxes, &c.	42,327,121
Balance	3,456,391
Income from loans and investments, including rentals from real estate	1,115,765
Balance net income	4,572,156
Interest on bonds of Western Union Telegraph Company	1,337,229
Balance for dividends	3,234,917
Dividends	2,992,246
Surplus	242,671
Previous surplus	9,463,120
Total surplus	9,705,791

In his remarks accompanying the report, President Vall says: "The relations between the American Telephone and Telegraph Company and your company have always remained the same as between two entirely independent companies. The organizations of the two companies were entirely distinct and independent, and, with the exception of the President and a minority of the Directors, had no officers in common. All contracts and operating arrangements were such as two independent companies could enter into under the interpretations of the existing laws, and the commercial interests of each company were carefully guarded, so that the so-called divorce of the two companies is being accomplished with very little confusion. As to the Government purchase or operation of the telegraphs: The property of the company cannot be taken without just compensation—that is, a full and proper equivalent for the property taken must be returned to the owners. In such a case, the shareholders should receive, as a minimum, far in excess of the present market value of the shares. The other alternative which has been advanced, to take over the long-distance telephone lines and enter into competition with the existing telegraph lines for the purpose of destroying their business, is not only of so questionable a character as to be repudiated when its full significance is realized, but is so utterly impossible and unworkable from a practical point of view as to make it negligible. The owners of the securities of the Western Union may rest quietly and not be scared into the sacrifice of their property. Headline prophecies should be read and regarded in the light of the results which have followed the headline prophecies of the past."

Public Utility Securities
Bought Sold Quoted
H. F. McCONNELL & CO.
25 Pine St. Phone 6664 John. New York

Utilities Securities

Transactions and range of quotations for various public utilities securities on other than the New York markets last week were as follows:

Name	Market	Sales	High	Low	Last
AM. CITIES pf., New Orleans		24	64½	64	64
Am. Cities 5-6s., New Orleans		\$17,000	91½	91¼	91¼
Am. Gas. Co. of N. J., Phila.		22	102½	102½	102½
Am. Gas & Elec. 5s., Phila.		86,000	86	86	86
Am. Gas & Tel. 5s., small, Phila.		\$1,200	86	85½	86
Am. Railways pf., Phila.		456	38	37½	37½
Am. Railways 5s., Phila.		90	102	102	102
Am. Tel. & Tel. Co., Boston		2,339	122½	120½	120½
Am. Tel. & Tel. 4s., Boston		\$28,900	89½	89	89½
Am. Tel. & Tel. cv. 4½s., Boston		\$3,200	90½	90½	90½
Aurora, E. & C. pf., Cleve.		12	78½	78	78
Aurora, E. & C. 5s., Cleve.		\$1,000	88½	88½	88½
BALTIMORE 5s., stipd., Balt.		\$1,000	90	90	90
Bell Telephone 5s., Montreal		19	118	118	118
Bell Telephone 5s., Toronto		7	118½	117½	118½
Bell Telephone 5s., Montreal		\$1,000	90½	90½	90½
Boston Elevated 5s., Boston		43	82	80	81
Brazilian L. T. & P., Montreal		2,500	82	79½	80½
Brazilian L. T. & P., Toronto		2,776	82½	80	81
CAL. G. & E. L. g. m. 5s., S. F.		\$1,000	100½	100½	100½
Cal. G. & E. L. 5s., S. F.		\$16,000	97½	97½	97½
Capital Trac. Co., Washington		311	102	101	101½
Capital Trac. 5s., Washington		\$2,000	108	108	108
Con. Ry. Balt. 1st con. 5s., Balt.		\$5,000	105	105	105
Chicago City Ry. 5s., Chicago		\$24,000	100	99½	100
Chicago Ry. Inc. 4s., Chicago		\$2,000	54	53½	53½
Chicago Ry. Inc. Series 1, Chi.		251	91	90½	90½
Chicago Ry. Inc. Series 2, Chi.		1,765	92½	91½	92
Chicago Ry. Inc. Series 3, Chi.		50	6½	6½	6½
Chicago Ry. Inc. Series 4, Chi.		130	2½	2½	2½
Chicago Ry. 1st 5s., Balt.		\$5,000	99	98½	98½
Chicago Ry. 1st 5s., Chicago		\$27,000	98½	98½	98½
Chicago Ry. 5s. H., Chicago		\$11,000	81	79½	80
Chicago Tel. 5s., Chicago		\$6,000	100½	100½	100½
Cincinnati Gas & Elec., Cin.		37	70½	70	70
Cities Service pf., Cleveland		110	75½	75½	75½
Cities Service pf., Columbus		82	75½	74½	75
City Elec. 5s., San Fran.		\$5,000	83½	83	83½
City & Suburban 5s., Wash.		\$1,000	102	102	102
City & Sub. (Wash.) 5s., Balt.		\$3,000	101½	101½	101½
Cle. & S. C. 5s., Cleve.		\$2,000	77½	77½	77½
Cleveland St. Ry., Cleve.		129	105	104½	104½
Columbia Gas & Elec., Cin.		25	104	104	104
Columbus G. & E., Cin.		5	68	68	68
Columbus G. & E. pf., Cin.		43	76	76	76
Columbus G. & E. pf., Col.		10	76½	75½	76½
Columbus L. H. & P., Col.		2	65½	65½	65½
Col. Ry. P. & L. "B" pf., Col.		4	80½	80½	80½
Common. Edison 5s., Chicago		250	108½	107	107
Common. Edison 5s., Chicago		\$23,000	102	101½	101½
Common. P. R. & L., Columbus		15	60	60	60
Con. Gas 4½s., Baltimore		\$1,000	94½	94½	94½
Con. Power 5s., Baltimore		97	104½	103½	104½
Con. Power pf., Baltimore		31	111	109½	111
Con. Power 4½s., Baltimore		\$1,000	80	80	80
Consumers' Gas, Toronto		45	177	177	177
Cumb. Power pf., Boston		5	97½	97½	97½
DAN. TRAC. & P. 5s., Balt.		\$5,000	94½	94½	94½
Detroit United, Montreal		262	70	69	69
Duluth-Superior Trac. To. Ont.		33	62	62	62
EDISON ELECTRIC, Boston		134	256½	255½	255½
Elec. Dev. 5s., Toronto		\$1,000	90½	90	90½
Elec. & People's 4s., Phila.		\$21,000	82½	82½	82½
El. & People's 4s., small, Phila.		\$1,700	84	83	83
Elkhorn Fuel, Baltimore		1,234	20½	20	20
Elkhorn Fuel 5s., Balt.		\$7,000	94	94	94
FAIRMONT GAS, Balt.		122	32½	32½	32½
Fairmont Gas pf., Baltimore		24	47	47	47
FL W. & V. T. 5s., Phila.		\$27,000	85	84½	84½
GAL-HOUST. ELEC., Boston		125	108	107	108
Gal-Houst. Elec. pf., Boston		10	98	98	98
Gal. Ry. & Elec. pf., Boston		35	88½	88½	88½
Gr. West Power 5s., San Fran.		\$1,000	82½	81½	82½
ILL. TRACTION pf., Montreal		142	103½	103	103½
Inter. Met. pf., Philadelphia		10	61½	61½	61½
K. C. HOME TEL. 5s., St. L.		\$100	92	92	92
K. C. L. D. Tel. 5s., St. Louis		\$500	88	88	88
K. C. Ry. & L. T. pf., Chicago		330	35	35	35
Keystone Tel., Philadelphia		230	114	114	114
Keystone Tel. pf., Philadelphia		10	58	58	58
Keystone Tel. 1st 5s., Phila.		\$2,000	91½	91½	91½
Knoxville Gas 1st 5s., St. L.		\$1,000	90½	90½	90½
LACEDUE GAS 1st 5s., St. L.		\$2,000	101½	101½	101½
Lehigh Valley Trans. Phila.		125	18½	18½	18½
Lehigh Valley Tran. pf., Phila.		5	32	32	32
Little Rock R. & E. 6s., N. O.		\$13,000	100½	100½	100½
Los A. G. & E. Corp. 5s., San F.		\$10,000	96½	95	96½
Los A. Ry. 5s., San Fran.		\$10,000	102	102	102
Los Ang. Ry. Corp. 5s., San F.		\$5,000	91	91	91
MACKAY COS., Toronto		53	83½	83	83
Mackay Cos. pf., Toronto		70	68½	68	68
Macon Ry. & L. T. 5s., Balt.		\$1,000	97	97	97
Mfrs. L. & Heat., Pittsburgh		557	51½	51½	51½
Maryland Elec. 5s., Baltimore		\$5,000	90	89½	90
Mass. Electric, Boston		215	114	11	114
Mass. Electric pf., Boston		85	61½	61	61
Mass. Gas, Boston		114	91½	90	91
Mass. Gas pf., Boston		50	94	93½	93½
Mass. Gas 4½s., 1929, Boston		\$2,000	97½	97½	97½
Mass. Gas 4½s., 1931, Boston		\$2,000	95½	95½	95½
Met. W. S. El. gold 4s., Chi.		\$21,000	81	80½	81
Met. W. S. El. ext. 4s., Chi.		\$56,000	80½	79½	80
Mex. Nor. Power, Montreal		50	6½	6½	6½
Min. & St. P. Joint 5s., Balt.		\$2,000	102	102	102
Miss. River Power, Boston		5	27	27	27
Miss. River Power pf., Boston		30	68½	68½	68½
Miss. River Power 5s., Boston		\$5,000	83	83	83
Mon. Val. Traction 5s., Balt.		\$1,000	93	93	93
Mont. L. H. & P., Montreal		1,705	224	218½	221½
Montreal Tram, Montreal		150	217	216	217
Montreal Tram 5s., Montreal		\$1,500	99½	99½	99½
Montreal Tram deb., Montreal		\$5,050	79	78	78½
Mont. Tram. Power, Montreal		6,225	43	38½	39½
Mt. Whitney P. & E. 6s., San F.		\$1,000	99½	99½	99½
NASHVILLE R. & L. 5s., N. O.		\$3,000	101½	101½	101½
New England Tel., Boston		3	136½	136½	136½
New Eng. Tel. 5s., 16, Boston		\$1,000	100	100	100
New Eng. Tel. 5s., 72, Boston		\$14,000	100½	100½	100½
N. O. Ry. & Light pf., N. O.		14	60	60	60
N. O. Ry. & Light 4½s., N. O.		\$65,000	81½	80½	81½
Noble Electric, San Fran.		945	125	70	100
Nor. Ry. & Light, Balt.		100	25½	25½	25½
Nor. Cal. Power, San Fran.		80	21½	21	21½
Nor. Cal. Power 5s., San Fran.		\$1,000	75	75	75

Name.	Market.	Sales.	High.	Low.	Last.
Nor. Ohio T.&L.pf.....Cleve.		23	98½	98½	98½
Nor. OhioT.&L.1st 5s.....Cleve.		\$3,000	72½	72½	72½
OAKLAND A. & E. San Fran.		30	7	7	7
Ore. Elec. 6s.....San Fran.		\$1,000	68½	68½	68½
Ottawa L. H. & P., Montreal		163	151½	148	148
PACIFIC GAS & ELEC., Chi.		20	39½	39½	39½
Pacific Gas & Elec. San Fran.		20	39½	39½	39½
Pacific Gas & E.pf. San Fran.		10	84	84	84
Pacific Gas & E. 5s. San Fran.		\$5,000	87½	87	87
Pacific Lt. Corp. pf. San Fran.		50	75½	75½	75½
Pac. Tel. & Tel. 5s. San Fran.		\$15,000	98½	97½	97½
Penn. Water & Power.....Balt.		215	75	75	75
Penn. Water & Power 5s. Balt.		\$1,000	92½	92½	92½
People's Gas.....Chicago		785	123½	122	122½
People's Gas ref. 5s.....Chicago		\$2,000	100½	100½	100½
People's Pass. Ry. 4s.....Phila.		\$1,000	85½	85½	85½
People's Water 5s.....San Fran.		\$27,000	47½	43½	47
Philadelphia Co.....Phila.		337	42	41	41
Phila. Co. 6 p. c. cum. pf. Phila.		74	44½	43½	43½
Phila. Co. 1st 5s.....Phila.		\$1,000	101	101	101
Phila. Co. con. 5s.....Phila.		\$3,000	91	90½	90½
Phila. Electric.....Phila.		3,254	26½	26½	26½
Phila. Electric 4s.....Phila.		\$11,000	81½	81	81
Phila. Elec. 4s, small.....Phila.		\$100	82	82	82
Phila. Elec. 4s. (\$500).....Phila.		\$500	81½	81½	81½
Phila. Elec. 5s.....Phila.		\$23,000	102	101½	102
Phila. Elec. 5s, small.....Phila.		\$1,400	102½	101½	102
Phila. Elec. 5s (\$500).....Phila.		\$1,500	102½	102	102
Phila. Rapid Transit.....Phila.		25	16½	16½	16½
Phila. Rapid Tran. cts. Phila.		1,442	16½	16½	16½
Phila. Traction.....Phila.		77	80½	80½	80½
Philp. T. & T. Corp.....San F.		15	20	20	20
Porto Rico Rys.....Toronto		15	65½	65½	65½
Porto Rico Ry. pf.....Toronto		5	101½	101½	101½
Potomac Elec. con. 5s.....Wash.		\$2,000	100	99½	99½
Public Service.....Chicago		20	78½	78½	78½
Public Service pf.....Chicago		45	99½	99	99½
QUEBEC RY.....Montreal		125	14½	14	14
Quebec Ry. 5s.....Montreal		\$10,000	52	52	52
ST. CHARLES ST. R. 4s. N. O.		\$11,000	90	90	90
St. L. & Sub. gen. 5s.....St. L.		\$1,000	84	84	84
S. F. O. & S. J. con. 5s.....S. F.		\$2,000	100½	100	100
S. F. O. & S. J. 2d 5s.....S. F.		\$1,000	88½	88½	88½
S. F. & S. J. V. 5s.....S. F.		\$1,000	108	108	108
San Joaquin L. & P. 5s.....S. F.		\$3,000	99½	99½	99½
San J. L. & P. 6s. San. A. S. F.		\$3,000	102½	102½	102½
*Shawinigan W. & P.....Mont.		399	135	133	133
*Shawinigan W. & P.....Mont.		160	136½	136	136
Shawinigan W. & P. rts. Mont.		2,418	15	14½	11-16
South Side El. 4½s.....Chicago		\$7,000	95	95	95
Spring Val. Water.....San F.		600	58½	53½	57½
Spring Va. W. g. m. 4s. S. F.		\$10,000	92½	92	92½
TORONTO RY.....Montreal		87	138½	138	138
Toronto Ry. ....Toronto		202	139	137½	137½
Twin City .....Toronto		95	105½	105½	105½
UNION GAS .....Pittsburgh		10	135	135	135
Union Traction .....Phila.		275	43½	42½	43½
United Cos. of N. J. ....Phila.		3	228½	228½	228½
United Gas Imp. ....Philadelphia		644	83½	83½	83½
United R. R. 4s.....San Fran.		\$38,000	57½	57	57½
*United Ry. & Elec. Baltimore		687	26½	26½	26½
*United Ry. & Elec. Baltimore		2,082	27½	27	27½
United Ry. & Elec. 4s.....Balt.		\$31,000	83	82½	83
United Ry. & El. inc. 4s. Balt.		\$30,000	64½	63½	64½
United Ry. & El. ref. 5s. Balt.		\$3,000	86½	86½	86½
U. R. & El. ref. 5s, small. Balt.		\$1,500	88	87½	88
United Rys. 4s. t. c.....Phila.		\$6,000	75½	75	75½
United Rys. Inv. 5s.....Phila.		\$11,000	76	75½	75½
United Rys. of St. L. pf. St. L.		90	30	30	30
Un. Rys. of St. L. 4s.....St. L.		\$27,000	70½	70	70½
VA. RY. & POWER 5s. Balt.		\$2,000	92½	92½	92½
WASH., BAL. & A. pf. Cleve.		29	35	32½	32½
Wash., Balt. & A. 5s.....Balt.		\$7,000	84	84	84
Washington Gas.....Wash.		5	83½	83½	83½
Washington Gas 5s.....Wash.		\$500	107	107	107
Wash. Ry. & Elec.....Wash.		21	89	88½	88½
Wash. Ry. & Elec. pf., Wash.		22	87	87	87
Wash. Ry. & Elec. 4s.....Wash.		\$6,000	82	82	82
Wash. Ry. & El. 4s, small. Wash.		\$500	82	82	82
West End St. Ry.....Boston		92	70½	70	70
W. End St. Ry. 4s, 1932 Boston		\$5,000	92½	92½	92½
W. Canada Power.....Montreal		84	40½	37	40
W. Canada Power 5s. Montreal		\$2,000	83½	83½	83½
West. Ohio Ry. 5s.....Cleveland		\$8,000	88½	88½	88½
Western T. & T. 5s.....Boston		\$110,000	98	97½	97½
Western Union .....Boston		115	62½	62½	62½
Winnipeg Elec. Ry.....Montreal		69	200½	200	200
Winnipeg Elec. Ry.....Toronto		94	200½	199	199
Winnipeg Elec. 5s.....Montreal		\$2,000	101½	101	101
*W.R.K. RYS. pf.....Phila.		43	33	32½	32½
*FX divident. 1/2 With dividend.					

industries, and the large number of idle men presents a serious difficulty at the present time. This situation is being relieved as fast as possible, however, through the action of public bodies in transferring the surplus to sections of the country where an actual shortage of labor exists. But the laying off of great bodies of men always entails hardships, and it is of the utmost importance that the congestion be relieved as soon as possible. Under these circumstances the labor unions have been less insistent upon wage increases, and it looks now as if the railroads would be allowed to retain the benefits of the increased revenue if the Interstate Commerce Commission should act favorably upon their application for a 5 per cent. increase in freight rates.

PRESIDENT REYNOLDS, OF THE CONTINENTAL AND COMMERCIAL NATIONAL BANK, CHICAGO.—To my mind it is a matter of business following the medium course until the situation clears. At present we face numerous unsettled problems, change from one banking system to another, the labor situation, railroad rate problem and the effect of tariff revisions. About two months from this time we will know about the crops. This will prove a big factor in the situation, and until these questions have been settled bankers will be conservative. Working out of the new currency system should be a thorough process of evolution. Eight banks would have been much stronger. The thing to be done now, however, is to put our shoulders to the wheel, smothering our personal jealousies, and work to make the system a success.

JAMES H. BROOKMIRE.—Plentiful banking resources are absolutely necessary as a prerequisite to improvement in the steel trade, for without easy credit conditions the railroads cannot borrow money at reasonable terms, and unless the railroads participate in a general buying movement the steel business cannot enjoy a sustained increase in activity. A substantial amount of railroad buying can be expected during 1914, owing to the fact that they are badly in need of new equipment as a general thing; but the banks cannot afford to extend credit to the railroads beyond their urgent current needs unless the crop outlook promises an increase in agricultural wealth sufficiently large to justify hope for increased railroad earnings, and this is why sustained expansion of the steel industry will require satisfactory crops as well as easy money conditions.

CAPITAL NATIONAL BANK, SACRAMENTO, CAL.—With exceptionally favorable growing and blossoming weather during March, and the abundant rainfall of the preceding months, the deciduous and agricultural crops of the Sacramento Valley, at this writing, give promise of being the largest in history. Unless, in the next ten days, adverse weather conditions develop, or a drop in the temperature brings killing frost, all fruits promise a maximum yield and the season will be about two weeks ahead of normal. Judging from this advanced stage of maturity, leading fruit handlers of Sacramento predict carload shipments of cherries will commence by May 1. Last year the first carload of cherries was shipped May 7, and the season was considered an early one. At this time of the year a brisk demand for money exists, due to planting, cultivating, and the bringing in of crops; in fact, as usual, in the agricultural and horticultural line all has been outgo for several months. The first returns are being realized on the asparagus crop. Until returns from land products come in, borrowers can hardly look for plentiful money, and banks are fairly well loaned up. The bond list remains inert, excepting for a very strong undertone for municipal bonds, which are likely to continue the favored form of investment as long as there is any uncertainty in the general political and business situation. Local Clearing House balances for the past month show a slight increase over those of a year ago.

MARSHALL FIELD & CO.—An increase in shipments of dry goods and notions over the corresponding week a year ago indicates reasonable retail distribution. The very satisfactory business that has developed, even with unfavorable selling weather during the greater part of the week, gives promise of still better call for merchandise with the advent of warmer Spring days. Consumption is reflecting the good crop prospects that are reported in all sections. While conservatism rules in regard to anticipating future requirements, buyers are unable to find in their current sales any cause for hesitancy.

IRON AGE.—It now seems likely that wages will be reduced at iron and steel works if conditions as to prices and demand continue as unsatisfactory as in recent weeks. Reductions have already come, in fact, at the plants of some of the smaller companies. Common labor, which for nearly two years has been receiving \$2 at a good many steel mills, is now paid \$1.75 at others, and in some cases as low as \$1.50. The probability of early action on all wage schedules at the larger steel works is indicated by a conference on the subject held at Pittsburgh on Tuesday and attended by the Presidents of five independent steel companies. An impressive scale of steel works operations in March is indicated by the pig iron output of that month, but April has already brought some slackening off in steel production, and as the month advances pig iron output promises to be less, two furnaces having gone out since April 1. While the steel trade shares in the better feeling created by the promise of the country's largest winter wheat crop for this year, there has been no check in the decline of order book totals. The Steel Corporation's statement as of March 31 will show a heavy falling off. Its pig iron production this week is 70 per cent. of capacity; for most of March it was 80 per cent. of capacity.

NEWMAN ERB.—Any great catastrophe that would wipe out the assessed valuation of the property of a single State would shock humanity the world over, and yet the shrinkage in the market value of railroad securities since 1906, when the Interstate Commerce Commission was vested with authority to fix rates, now aggregates upward of \$3,000,000,000, an amount greater than the assessed valuation of real and personal property, including public service corporations, in the States of

Mississippi, Alabama, Louisiana, Florida, Georgia, and South Carolina combined; more than the assessed valuation of all kinds of property within the States of Minnesota, North Dakota, and South Dakota, and greater than the assessed valuation of all forms of property in the States of Montana, Nebraska, Nevada, New Mexico, Utah, Wyoming, Idaho, Arizona, and Colorado combined. This almost unthinkable loss has fallen upon investors, principally of this country, and the public fails to realize its important bearing upon our prosperity and further progress. The loss in the aggregate exceeds the entire circulating medium in gold and currency of the country; if distributed it would amount to more than \$50 per capita of our population. A loss so enormous must necessarily be world wide in its effect, and we must not expect to recover from its serious influence for years to come. If the conditions which produced it are not fundamentally corrected, it will be irreparable in its consequences. Its influence upon the commercial and industrial interests is just beginning to be felt, and the application for the increase of rates, now pending before the Interstate Commerce Commission, if granted, can only in a very small degree repair the injury and damage which has been done.

JOHN MOODY.—The greater the business dullness during the next month or two, and the more contraction we witness in general industrial lines, the better it will be for the investment markets. With a certainty that money will be cheap not only this Spring, but during the Summer and Fall, there is bound to be an aggressive investment demand for good bonds and notes, and well seasoned, dividend-paying stocks. Since the early part of the year there has now been considerable reaction in all standard issues, and it is my opinion that many of them are more attractive to-day for temporary holding than they appeared to be in the early part of December. It must be remembered at this time that while we are in the midst of discouraging reports regarding business and profits of railroads and other corporations, yet all signs point to the fact that we are also on the threshold of a pronounced improvement.

FREDERICK W. WHITBRIDGE.—The Interstate Commerce Commission has proved to be worse than the Public Service Commission. The only thing to clear the air is one or two great bankruptcies. We will get them. The Third Avenue Railway is virtuous and prosperous.

IRON TRADE REVIEW.—The iron and steel trade remains in a sluggish condition, although a little more cheerfulness has resulted from some of the week's developments. There are further indications that the uncertain atmosphere is causing the withholding of requirements which otherwise would have been placed by this time, particularly among the railroads, with which the pending freight rate decision assumes first importance. The time and manner of the release of these accumulated needs apparently will determine the turning point in the market's present inactivity, but whether a favorable rate decision in itself will prove sufficient to bring this about is a question that cannot be answered in advance.

GENERAL

SINGLE-NAME PAPER.—The Banking and Currency Committee of the National Association of Credit Men has sent a letter to the Federal Reserve Bank Organization Committee urging the acceptance of single-name commercial paper for rediscount under the new Federal Reserve act. The gradual greater discrimination in favor of two-name paper is recommended. This letter is based upon a study of opinions from all over the country and is believed to reflect the sentiments of the majority of business men.

POLL OF NATIONAL BANKS.—The poll of national banks taken for the Federal Reserve Bank Organization Committee shows that 122 out of 188 banks in New Jersey voted for being linked with New York as the reserve centre, instead of Philadelphia, where they are placed, while sixty-four of the seventy-one banks in Connecticut, which are now linked with Boston, voted for New York, with nineteen of the twenty-three in Vermont favoring New York, making 106 out of 304 banks in New England which favored New York as the reserve centre instead of Boston. Altogether, there were 674 banks voting for New York City as their reserve city which are placed in other districts. In the New York district 333 of the 420 votes were in favor of it as the centre. In every district but one, the city selected as the reserve centre received the largest number of votes of the national banks which are to be linked with it. This one exception is Cleveland. In that district Pittsburgh received 234 votes, Cincinnati 194 and Cleveland only 110.

PAYMENT TO COLOMBIA.—It is announced that the United States Government will pay the Colombian Government \$25,000,000 for the partition of Panama and the acquisition of the Canal Zone.

RATE REDUCTION IN CANADA.—The Canadian Board of Railway Commissioners has ordered a number of rate reductions in the western part of Canada. The order outlines a comprehensive basis of tolls and a complete rate structure for all roads in Western Canada. It divides the territory west of the lakes into three sections—the prairie section to the mountains, the Pacific, and the British Columbia lake sections, including the inland navigable waters in that province. A standard maximum scale of rates is fixed for each section. In commenting on the order, Sir Thomas Shaughnessy, President of the Canadian Pacific, said: "The Canadian Pacific can stand it, and this seems to be about the only excuse that can be urged in support of the commission's findings. How other companies, still in the process of construction, and which have not been able to build up supporting traffic, and are faced with the necessity of heavy borrowing for the next few years, regard the decision, is for them to say."

BILLARD COMPANY.—Witnesses from the Billard Company, summoned before the Interstate Commerce Commission to bring books and give evidence as to \$2,700,000 New Haven road funds, declined to answer

questions on advice of counsel. A mandamus is to be asked by the Interstate Commerce Commission to compel answers and the production of records. The refusal to answer was based upon a denial of the commission's right to question the witnesses as to their connections with the New Haven road's affairs.

GOVERNMENT LOSES LACKAWANNA SUIT.—Judges Gray, Buffington, and McPherson of the United States District Court at Trenton, N. J., handed down a decision on Tuesday dismissing the action of the United States Government instituted to break up the device created by the Delaware, Lackawanna & Western Railroad to market its coal. It is said that this decision will not interfere with the prosecution of the suits against the Reading and Lehigh Valley.

MARCH WEATHER.—The Federal Weather Service reports that 128 out of 163 reporting stations had less than normal rain or snow fall, with 93 reporting below normal temperatures and 96 reporting above.

RAILROADS

BALTIMORE & OHIO DIRECTORS.—Judge R. S. Lovett, Chairman of the Union Pacific Railroad, resigned as a Director of the Baltimore & Ohio Railroad. His place was filled by the election of W. Averill Harriman, who is also a member of the Union Pacific board. Mr. Harriman, who is a son of the late E. H. Harriman, is to represent the Harriman estate's investment rather than the Union Pacific.

DELAWARE & HUDSON.—The company has issued its pamphlet report for the year ended Dec. 31, 1913. The general income account compares as follows:

	1913.	1912.	1911.
Gross railroad	\$24,153,495	\$22,480,106	\$21,421,817
Expenses and taxes	15,833,414	14,667,723	13,320,599
Net railroad	8,320,081	7,812,380	8,101,248
Gross coal	16,045,308	13,397,557	13,355,074
Expenses and taxes	15,243,616	13,166,613	13,370,315
Net coal	801,692	230,944	24,301
Other income	1,800,471	2,132,690	1,746,401
Net income	10,921,244	10,176,023	9,823,348
Interest and rents	4,756,508	4,669,935	4,585,667
Surplus	6,174,736	5,506,088	5,237,681
Per cent. on stock	14.53	12.55	12.32

*Deficit. †All sources. President L. F. Loree, in report to stockholders, says: "During 1913 this company mined 7,170,553 gross tons of anthracite out of a total of 89,029,628 tons, including product of washeries, produced in the region. This is 731,998 gross tons more than in 1912, the production of that year having been reduced by the suspension of mining from April 1 to May 21, inclusive, due to the strike. During 1913 there were ten separate strikes, which caused the temporary idleness of one or more collieries, the total loss of time being equivalent to the closing of one colliery for 491 hours, or 545.9 working days of nine hours each. * * * Increase in rates of wages, consequent upon arbitrations under Federal statutes, which, although nominally requiring the voluntary acquiescence of the railways, really operate under ordinary circumstances with compulsory force, supplemented by reductions in the hours of labor and relaxations in the conditions necessary to secure from each unit of labor its maximum of reasonable efficiency, and increases in prices of materials and supplies, themselves mainly attributable to higher wages and lower efficiency of labor, have greatly augmented operating expenses. At the same time the taxing authorities have continued to impose upon the railways a heavier proportion of the steadily rising expenditures of government. Concurrently with these increases in necessary expenses the process of attacking the rate schedules in detail, reducing here a single rate and there a group of rates, has operated to reduce the gross receipts on account of services rendered. While all these adverse forces have been in vigorous operation, the law has interposed to prevent, it is hoped but temporarily, recoupment from any source."

NEW HAVEN.—The Public Service Commission of Massachusetts, in report on the New Haven "other expenses" inquiry, says: "The main objects of this investigation have been accomplished by the publicity incident thereto and by the enactment of orders Nos. 173 and 158. The improper relations between New Haven and some State House reporters have been further dealt with by the House of Representatives through an amendment of Rule 100, prohibiting legislative reporters from representing applicants for legislation. No useful public purpose would be served by a detailed analysis of the nearly 1,500 pages of evidence. Two points require brief comment: First—The voucher system of the New Haven is entirely inadequate and inaccurate. It should be so reformed that the voucher will show with substantial accuracy the nature of the service rendered, and also show what official is really responsible for the expenditure authorized. Second—New Haven expended some \$7,800 of its own money for the purpose of distributing copies of a publication issued on Dec. 19, 1912, containing an utterly false and misleading statement to the effect that the valuation commission of 1910 had found the value of the New Haven Railroad's assets to be \$101,000,000 more than its liabilities. To publish or to authorize the expenditure of funds of a public service corporation for publishing statements, known to be false and misleading, concerning official findings as to public service corporations should be made a criminal misdemeanor."

ST. LOUIS & SAN FRANCISCO.—Rail Joint Company, New York, has filed in the Federal Court in St. Louis a general creditor's bill against the St. Louis & San Francisco Railroad Company. The amount involved on behalf of this company is about \$7,447. The North American Company, on whose complaint the present receivers were appointed, acted on behalf of itself alone. The new bill is on behalf of the Rail Joint Company and all other creditors which choose to come in. The filing of this bill necessitates that all the creditors against the Frisco file their claims within 90 days, or lose opportunity to participate in reorganization. The general creditor's bill has the effect of lining up all the claims against the Frisco and doubtless will have the effect of hastening reorganization of the road.

PENNSYLVANIA RAILROAD.—President Samuel Rea has given out the following statement: "The extension of the Pennsylvania system into New York from

the west bank of the Hudson was for the purpose of reaching directly with rail connection the largest city in the country. Philadelphia had enjoyed for thirty years one of the finest terminals, but New York and Brooklyn and Long Island, with a population exceeding that of most of the States, and giving the company its largest freight business, had been ignored. The extension of the Pennsylvania to Long Island was for the purpose of giving a direct service to that great metropolitan area, connecting with the Long Island Railroad and the line now under construction across Hell Gate with the New Haven system. As to the development of Montauk Point, that is an incident still undeveloped, and it never has been a primary object of the company."

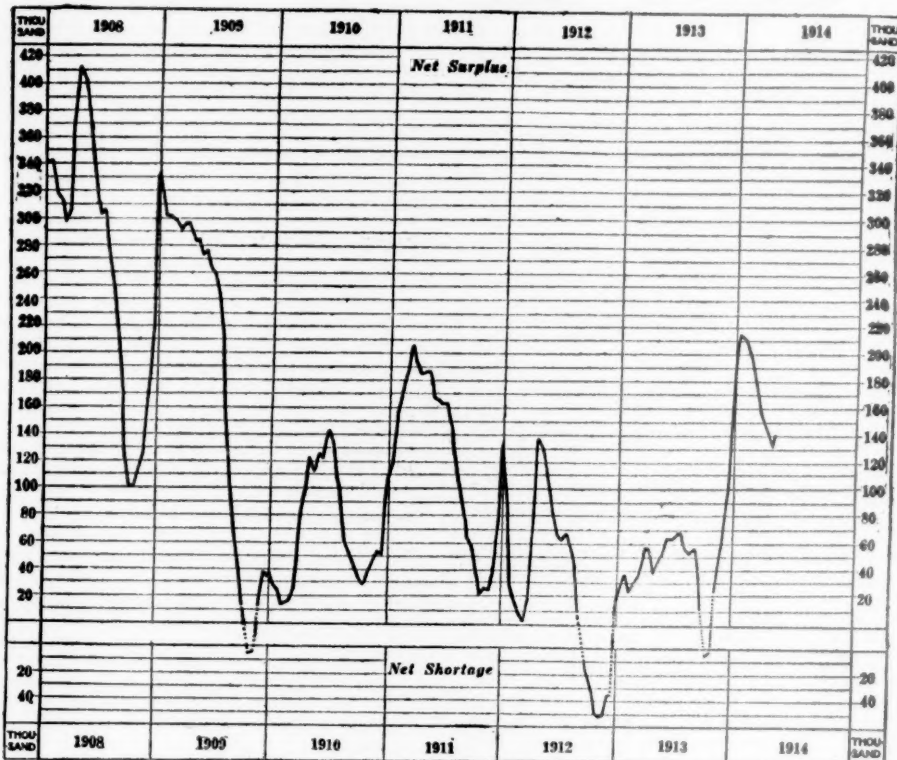
Railroads

Transactions and the range of prices on the various markets last week were as follows:

Name.	Market.	Sales.	High.	Low.	Last.
A. C. L. OF CONN.....	Balt.	50	131 1/4	131 1/4	131 1/4
Atchafalpa 4s.....	Boston	\$10,000	95 1/2	95 1/2	95 1/2
BOSTON & ALBANY.....	Boston	108	188	187	188
Boston & Lowell.....	Boston	9	160 1/2	160 1/2	160 1/2
Boston & Maine.....	Boston	423	41	40 1/2	41
Boston & Maine pf.....	Boston	5	65	65	65
CANADIAN PAC.....	Montreal	5,079	200 1/2	199	199 1/2
Canadian Pac.....	Phila.	51	200 1/2	199 1/2	199 1/2
Canadian Pac.....	Toronto	285	200 1/2	198 1/2	199
Canadian Pac. notes.....	Montreal	\$7,500	105 1/2	105	105
Catawissa 1st pf.....	Phila.	2	53	53	53
Cent. Vermont 1st 4s.....	Boston	\$5,000	82 1/2	82 1/2	82 1/2
C. & B. & Q. jt. 4s.....	Boston	\$8,000	97 1/2	97 1/2	97 1/2
C. & B. & Q. jt. 4s, reg.....	Boston	\$1,000	97 1/2	97 1/2	97 1/2
Chi. Jct. & S. Y. pf.....	Boston	20	105	105	105
Chi. Jct. 5s, 1913.....	Boston	\$10,000	100 1/2	100 1/2	100 1/2
DEN. & R. G. W. 4s.....	Boston	\$2,000	61	61	61
ERIE.....	Phila.	30	22 1/2	22 1/2	22 1/2
FITCHBURG pf.....	Boston	16	80	80	80
G.A. CAR & NORTH. 5s.....	Balt.	\$5,000	103 1/2	103 1/2	103 1/2
Ga. & Ala. con. 5s.....	Balt.	\$0,000	104 1/2	104 1/2	104 1/2
Great Northern pf.....	Phila.	50	124 1/2	124 1/2	124 1/2
Great Northern rights.....	Boston	5,646	13 1/2	13 1/2	13 1/2
K. C. M. & B. 5s.....	Boston	\$4,000	75	75	75
K. C. M. & B. 4s.....	Boston	\$1,000	86	86	86
K. C. Ft. S. & M. 6s.....	Boston	\$1,000	111 1/2	111 1/2	111 1/2
LEHIGH VALLEY.....	Phila.	28	72 1/2	72 1/2	72 1/2
Lehigh V. con. 4 1/2s, '03.....	Phila.	\$2,000	98 1/2	98 1/2	98 1/2
Lehigh V. con. 4 1/2s, '23.....	Phila.	\$4,000	98 1/2	98 1/2	98 1/2
Lehigh V. gen. con. 4s.....	Phila.	\$8,000	91	90 1/2	91
Los Ang. Pac. R.R. Cal. 5s, L. A.		11,000	95	95	95
MAINE CENT.....	Boston	240	98	95	95
Minehill.....	Philadelphia	5	59	59	59
Missouri Pacific.....	Philadelphia	20	25	25	25
NEW YORK CENT.....	Boston	5	89 1/2	89 1/2	89 1/2
N. Y. N. H. & H.....	Boston	2,590	60 1/2	60 1/2	60 1/2
N. Y. N. H. & H.....	Phila.	200	67 1/2	67	67
North Cent.....	Philadelphia	656	126 1/2	126 1/2	126 1/2
North Cent.....	Baltimore	648	127	127	127
North Cent. 4 1/2s "A".....	Balt.	\$1,000	102	102	102
*Northern Pac.....	Philadelphia	10	112 1/2	112 1/2	112 1/2
North Penn.....	Philadelphia	17	92 1/2	92 1/2	92 1/2
PENNA. R. R.....	Philadelphia	1,138	55 9/16	55 1/2	55 1/2
Penna. R. R. c.v. 3 1/2s, '15.....	Phila.	\$1,000	98 1/2	98 1/2	98 1/2
READING.....	Philadelphia	882	83 1/2	82 1/2	83 1/2
Reading 1st year.....	Phila.	\$2,000	98	98	98
Reading g. c. 4s.....	Phila.	\$5,000	95	95	95
Reading gen. 4s.....	Phila.	\$24,000	95 1/2	95 1/2	95 1/2
Rock Island.....	Philadelphia	10	3 1/2	3 1/2	3 1/2
S. F. & N. P. 5s.....	San Fran.	\$4,000	101 1/2	101 1/2	101 1/2
South. Pac. notes.....	Boston	2,681	20	10	10
Southern Pacific.....	Phila.	2	94 1/2	94 1/2	94 1/2
South. Pac. 1st. fdg. 4s.....	San Fran.	\$20,000	93 1/2	92 1/2	93 1/2
UNION DEPOT Ry. 6s.....	St. L.	\$1,000	102 1/2	102 1/2	102 1/2
WABASH.....	Philadelphia	10	1 1/4	1 1/4	1 1/4
W. J. & S. S.....	Phila.	223	52 1/2	52	52
West. N. Y. & Penn.....	Phila.	\$5,000	104	104	104
Western Pacific.....	San Fran.	850	4 1/2	4	4 1/2
Western Pacific 3s.....	San Fran.	\$33,000	66 1/2	62 1/2	64 1/2

*Ex dividend.

A High Point in the Freight Car Surplus



The net surplus and shortage of freight cars in the United States is pictured above for each fortnight since the beginning of 1908. After a sharp decline from the recent peak, the line turned upward again on April 1.

INDUSTRIALS, MISCELLANEOUS

AMERICAN STEEL FOUNDRIES.—Vice Chancellor Stevens of New Jersey has decided in the action of Thomas C. and Jesse Lazear that the American Steel Foundries may continue dividend payments, without first clearing off an alleged interest arrearage on 102 shares of the old 6 per cent. cumulative preferred stock. The petitioners had refused to participate in the reorganization in 1908.

ASSETS REALIZATION.—Directors of the Assets Realization Company have appointed a special committee of five Directors, consisting of President Ira M. Cobe as Chairman, and C. Hartman Kuhn, Sydney March, John S. Jenks, Jr., and Ernest E. Baldwin, to investigate the possibilities of reorganization, and when a feasible plan has been reached, make its report to the Board of Directors.

EASTMAN KODAK.—The company reports net profits of \$14,162,436 in the fiscal year ended on Dec. 31, as compared with \$13,999,047 in the preceding year. After paying dividends on the preferred stock a balance of \$13,792,494 was left, the equivalent of 70.6 per cent. on the common shares. A surplus of \$5,981,874 remained at the end of the year, and the profit and loss surplus amounted to \$22,489,309, against \$17,507,435 at the close of 1912.

ELECTRO-LAMP COMPANY.—A meeting of the stockholders of the Electro-Lamp Company will be held April 21 to vote on a proposition to sell to the Union Carbide Company all the property and assets of the Electro-Lamp Company, except the cash on hand and earnings up to April 30, 1914. This will probably result in the latter's voluntary dissolution and a pro rata distribution of its assets among stockholders.

LACKAWANNA STEEL COMPANY.—The company and subsidiary companies' statement of income for the quarter ended March 31, 1914, compares as follows:

	1914.	1913.
*Income.....	\$154,986	\$1,388,025
Other income.....	81,051	217,516
Total income.....	236,047	1,605,541
Interest on Lack. Steel bonds.....	437,425	437,478
Sinking funds and exha. of min.....	36,800	107,698
Dep. and renewal.....	206,909	316,877
Total deduction.....	681,254	861,024
Deficit.....	445,207	1742,520
*Profit.....	267,200	
Total deficit.....	445,207	1,009,721
Unfilled orders gross tons.....	191,828	623,816

*From manufacturing and operating, after deducting all expenses incident thereto, including ordinary repairs and maintenance of plants and interest on bonds and fixed charges of subsidiary companies. †Surplus. ‡Profit on sale of assets of subsidiary companies.

MARCONI WIRELESS TELEGRAPH COMPANY.—In a memorandum supplementary to his recent decision in the suits brought by the company against the National Electric Signaling Company Judge Van Vechten Veeder of the United States District Court in Brooklyn, holds that the Marconi Company is not entitled to damages for the infringement of the Lodge patent by the National Electric Signaling Company because of the long time that has elapsed since the patent was first infringed.

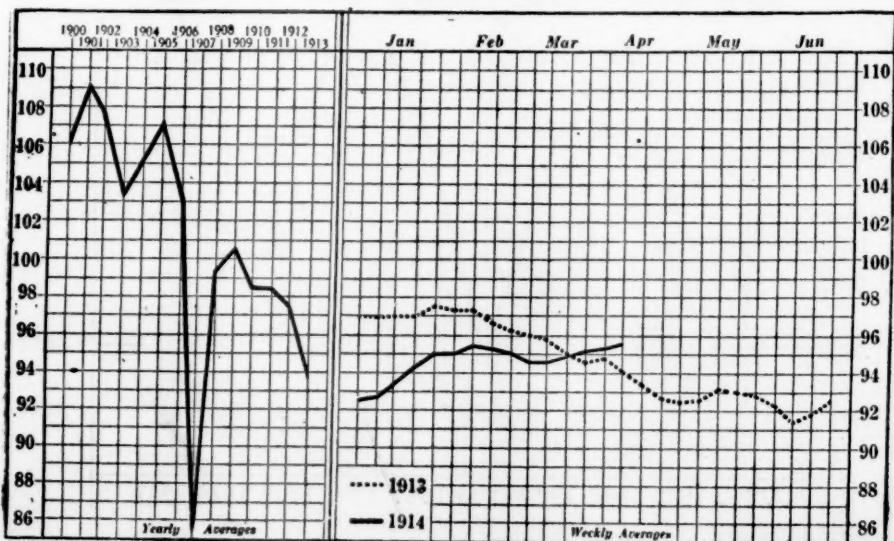
M. RUMELY COMPANY.—The combined income account of the M. Rumely Company, Rumely Products Company, and the Canadian Rumely Company, for the year ended Dec. 31, 1913, shows as follows:

Loss for the year.....	\$3,564,929
Dividends.....	341,125
Total deficit for year.....	3,906,054
Discounts and deferred charges.....	983,407
Proportion of reserve against collection expenses on notes receivable.....	735,731
Sundry adjustments charged off.....	368,001
Total deficit.....	5,993,233
Previous surplus.....	590,831
Profit and loss deficit.....	5,402,422

President C. S. Funk says: "The Directors wish the stockholders to understand that the year 1914 will of necessity be quite largely one of liquidation, and that it will take the full year's operation to get the inventories reduced to a normal basis and to work out other essential economies. The situation is such that the year 1915 will be the first year in which the company can expect to operate its business upon a normal and profitable basis. The business of the company for 1913 amounted to \$13,828,000, as against a volume of \$15,144,000 in 1912 adjusted to the same basis. In the selling end a radical reorganization has been effected and the plants of the company are now in good condition."

SUNSHINE COAL AND COKE COMPANY.—Bondholders of the Sunshine Coal and Coke Company have agreed to the sale of its nine coke plants and all of its coal holdings. Proceeds will be used for payments on the bonds, the excess to go for payment of creditors.

Curve of the Basic Price of Bonds



In this chart the average yield of ten selected savings bank bonds is capitalized on a 4 per cent. basis, and so converted into a market price, the fluctuations of which are shown from 1900 to the end of 1913 by years, and also for the first half of 1913 and this year to date, by weeks.

The Discreet Valor of the Stock Exchange

**It Is Doing Its Best to Compel Corporations
to be Good, Without Running Foul of
Conditions**

THE New York Stock Exchange has been undergoing a process of reformation in the last two years. The authorities have been feeling their way between the extremes of Congressional demands and stock brokers' concessions. Some of the reforms have originated among the brokers themselves, with a fair evidence of spontaneity; most of them have resulted from pointed criticism or legislative enactment. All of them have been attended with certain difficulties in the readjustments necessary to meet the new conditions. A man's unwillingness to change his ways of doing things is in direct ratio to the length of time that he has been following the old methods, and most of the Stock Exchange customs uprooted in the course of the present wave of reform had been undisturbed for many years.

When the brokers were brought to the point of agreeing to a reform in methods it was mistakenly assumed that the reforms were as good as accomplished. They were in some cases. In others they were only started. There seemed to be a conspiracy on the part of people affected by the suggested changes to make the way of the pilgrim as difficult as possible. Head and front of the conspiracy was the conservative corporation, which found promising easy, but fulfillment hard.

The Stock Exchange has always been an academic friend of publicity as a safeguard for the innocent investor, but until Congress began to take an interest in the dimensions and location of the Money Trust it administered its publicity in homeopathic doses. However, one of its methods for protecting the buyer of securities, dating a long time back, was a requirement preliminary to the use of the Exchange's trading privileges that corporations whose stocks and bonds are listed thereon must furnish a reasonably complete annual report to stockholders. Corporations desiring to have a market for their securities through the channel furnished by the Stock Exchange are required to make public at least fifteen days before the annual meeting of stockholders a report for the past year, including the income account and balance sheet of subsidiary companies.

This rule has been honored almost as much in the breach as in the observance. Most of the larger companies have seen to it that their report is in the hands of the shareholders a few days before the annual meeting, but a great many have submitted only the briefest summary of earnings to the few stockholders appearing at the meetings, and others have given out nothing in the nature of a report until some weeks after the meeting. The delay defeats the real purpose of the report, which in theory at least is to inform owners of the company as to the stewardship of the managers, so that they may act intelligently on the question of their re-election.

When the Stock Exchange authorities called the attention of delinquent companies to the agreement to which they had subscribed in entering their security issues on the Exchange they encountered unexpected opposition. Some of the corporations argued that their annual meetings occurred too soon after the close of the fiscal year to give the accountants time to get up a report; others that it had never been the custom to make public much of the information asked, and that to do so would put matters in possession of competitors that belonged in the company's secret archives. It became necessary for the Exchange to consider its disciplinary powers.

Obviously there was but one remedy where a company persisted in its refusal to abide by the rules. That was the denial of further trading privileges.

The Exchange found itself in a dilemma. If the corporations were to be allowed to persist in their violation of one of the fundamental requirements there was no reason to expect them to abide by any other rules when it suited their convenience to disregard them. On the other hand, if the listing privilege was withdrawn, a great injustice would be done to all of the holders of the company's securities who had purchased their shares or bonds on the representation that a free trading market would be supplied by the New York Stock Exchange. The alternative to complaisance in the

face of violations was too severe to be contemplated except as a last resort.

The authorities tried moral suasion with some measure of success. Some of the corporations which had been at fault admitted the justice of the complaint and promised to do better in future. In a few cases the companies flatly declined to publish reports of the kind promised.

The question as to how far the Stock Exchange is justified in going in denying trading privileges to those companies failing to make reasonably complete reports still remains unsettled. Members of the governing board frankly confess that exercise of the power to throw the securities of such companies from the Exchange is a two-edged weapon, and that it is a question as to whether the companies, its stockholders, or the Exchange would suffer most through a denial of trading privileges to corporations having many thousand names on their books. They have so far failed to remove from the list the securities of any large company for refusal to furnish full and timely reports, but that may be because no important company has made an issue of the question. There has been no disposition on the part of the Governors to crowd the management of any company where there appears to be a chance for conversion.

It was supposed when the matter of forcing directors to live up to the listing requirements on penalty of losing the listing privileges first came up that where the Exchange might fail to bring sufficient pressure to bear on an unwilling management to bring forth the reports, public opinion, in the shape of alarmed stockholders, would reinforce the demands of the Stock Exchange and force compliance with the rules. In the only test which has so far been made of this agency it has proved a failure as a reinforcement of the Stock Exchange arguments.

The test was made with the Federal Sugar Refining Company, which had neglected to supply the information required by the Stock Exchange under its listing agreement. Requests for the data brought out a flat refusal from the management; subsequent letters served only to emphasize the determination of the company to persist in its refusal. The Stock Exchange let it be known that it was a question of getting the figures or of removing the Sugar Company's issues from the Exchange. That, it was thought, would start a backfire among the stockholders which would make the company yield the point, but the stockholders manifested a strange disinclination to become alarmed, possibly because the company announced that its best interests demanded the conservation of its operating figures, which might be profitably used by competitors. After a first, second and last warning, the Sugar Company anticipated expulsion by inviting the Exchange to forbid it the listing privileges.

With larger companies, where the interest of more stockholders is involved, the Stock Exchange authorities have recently met with better success. The committee on stock list began a few days ago to notify delinquent corporations that the listing

requirements must be obeyed. The American Woolen Company was notified that its balance sheet was not in satisfactory form, since its statement of income gave only the final item, which happened to be a deficit. The statement made no mention of the earnings of the company's most important subsidiary, the Ayer Mills Company. The American Woolen Company replied that the subsidiary's statements had been omitted through an oversight, and forwarded a copy of the Ayer Company's balance sheet which it said was to be sent to all stockholders. The statement was incomplete, in the eyes of the Exchange officials, but the Woolen Company indicated its willingness to correct this, and it was put down as a convert.

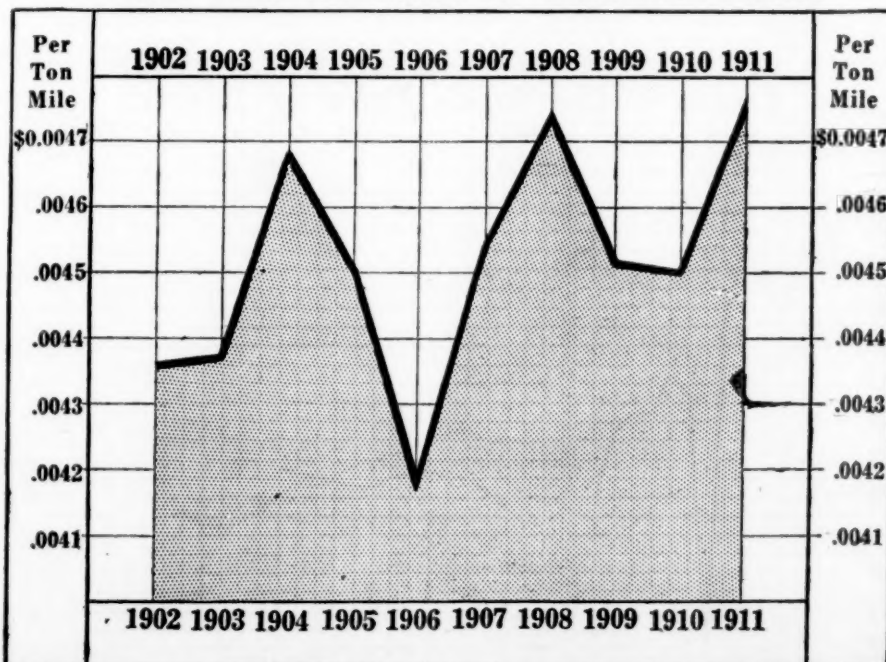
The Mackay Companies were criticised on the ground that their annual statement gave no figures for the underlying properties, of which the Postal Telegraph and Commercial Cable are the most important. The annual report simply showed as assets the investments in other companies and cash on hand, and made no accounting either in the balance sheet or the profit and loss accounts of the business of the controlled companies.

To this complaint the Mackay Companies replied that they considered they were complying with the regulations, and had not amplified their report inasmuch as the stocks held represented only investments, and the parent company was not obliged to publish the earning figures of companies in which it had a stock interest. The authorities answered that in holding stock control the Mackay Companies, to all intents and purposes, were operating the underlying concerns, and that the earnings figures should be made public. That is as far as the matter has gone at present, but the Listing Committee is sanguine of ultimate success in getting the desired figures.

The extent to which the New York Stock Exchange may properly be held accountable for the acts of companies whose securities are dealt in on the board is a debated question. There are undoubtedly many investors who mistakenly suppose that in admitting an issue to the Exchange the authorities put the "pure food" stamp on it. The Governors take the stand that it is a physical impossibility to audit statements submitted by corporations applying for the listing privilege. While admitting the lasting injury which is done the Exchange through developments similar to those which followed the admission of the M. Rumely Company stocks, they nevertheless maintain that it is beyond their province to go behind the statements submitted with the application. To make an actual examination of the books of all the companies whose issues are dealt in, even supposing for argument's sake that the companies would submit to an outside audit, would require a force of accountants beyond the Exchange's ability to provide.

On the other hand, the Listing Committee has determined to check up the reports of all the companies on the Exchange to see that they comply with the requirements, and for this purpose it will shortly establish a new department.

The Ton-Mile Cost of Railroad Labor



In the above chart is shown the total compensation paid railroad employees in the United States per ton of freight hauled one mile. In 1911, the last year for which figures are available, it was at the highest point in the ten-year period charted. The tendency has been upward.

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Agriculture

The Signs of a Great Crop Year

The Government's Army of Correspondents Finds Large Improvement in Winter Wheat Conditions, Compared with 1913.

A figure of 95.6 per cent. compared with theoretic normal, as the average condition of Winter wheat in the United States on April 1, in the Government report has been taken by authorities as an indication of a crop from about 550,000,000 bushels of the Winter grain to well above 700,000,000 bushels. The general average of estimates based on Government figures and allowing normal abandonment of acreage, replowing, Winter killing, &c., have been around 600,000,000 bushels. As the best reports obtainable indicate that there has so far been less than the usual loss from abandonment and other causes, last year's record crop of 523,561,000 bushels of Winter wheat should be exceeded this year unless there is heavy loss between now and the completion of harvesting. The report of condition of Winter wheat on April 1, compares with reports for the same date as follows: 1914, 95.6; 1913, 91.6; 1912, 80.6; 1911, 83.3. Ten-year average, 84.1.

Until abandonment figures are known, which will be shown in the May 1, Government report, an accurate estimate of the size of the crop this year is out of the question. The average abandonment in ten years has been 9.6 per cent. of the acreage seeded. On the April 1, condition, with the area sown 36,506,000 acres, allowing for the average abandonment, the indicated crop would be in excess of 550,000,000 bushels. As there has undoubtedly been less than the average abandonment so far, this figure can safely be used as a minimum for the Winter wheat crop this year, provided there is not heavy loss of condition or acreage between now and harvesting. If abandonment is no heavier than last year, a crop 100,000,000 bushels in excess of the figure mentioned is a possibility. In 1913, 32,387,000 acres were sown, with harvesting of 31,699,000 acres, an abandonment of 688,000 acres, or 2.1 per cent. Such a percentage would leave 35,740,000 acres for harvesting, with 766,000 abandoned, this year. With the 1914 condition at harvesting the same as of April 1, this would mean about 625,000,000 bushels, allowing a yield of 17½ bushels an acre.

The following table shows the condition of Winter wheat, with comparisons, in the most important States:

	April 1, 1914.	Change as Compared with April 1, 1913.	10-y'r Av. on April 1.
New York	95	+ 4	+ 7
New Jersey	91	- 6	+ 1
Pennsylvania	93	+ 7	+ 5
Delaware	91	- 7	+ 1
Maryland	93	- 3	+ 4
Virginia	95	- 2	+ 6
West Virginia	94	+ 3	+ 8
North Carolina	92	- 3	+ 1
South Carolina	89	..	+ 1
Georgia	91	..	+ 3
Ohio	96	+ 5	+ 16
Indiana	97	+ 6	+ 16
Illinois	98	+ 5	+ 14
Michigan	92	+ 9	+ 8
Wisconsin	85	- 1	- 5
Iowa	95	+ 5	+ 6
Missouri	98	+ 5	+ 13
Nebraska	93	+ 1	+ 4
Kansas	96	+ 6	+ 11
Kentucky	96	+ 4	+ 11
Tennessee	97	+ 4	+ 9
Alabama	93	- 1	+ 4
Mississippi	95	+ 6	+ 8
Texas	92	+ 4	+ 11
Oklahoma	97	+ 3	+ 5
Arkansas	95	+ 5	+ 8
Montana	93	..	..
Wyoming	94	+ 1	..
Colorado	94	..	..
New Mexico	94	+ 14	..
Arizona	95	- 1	..
Utah	99	+ 4	..
Nevada	95	..	..
Idaho	98	+ 4	+ 1
Washington	97	+ 3	+ 5
Oregon	102	+ 12	+ 9
California	95	+ 23	+ 7
United States	95.6	+ 4	+ 11.5

There are nine States which produced over 15,000,000 bushels of Winter wheat each last year, led

by Kansas. In that State there has been an improvement of 6 per cent. in condition over a year ago. Nebraska, the second in point of production, shows only 1 point improvement in condition. The production in the first State was in excess of 85,000,000 bushels, with close to 60,000,000 bushels from the second. Illinois, which produced over 40,000,000 bushels of Winter wheat in 1913 has shown an improvement of 5 per cent., with the same improvement for Missouri, which produced about 40,000,000 bushels. The condition in Indiana, where nearly 40,000,000 bushels resulted from the Winter crop, is 6 per cent. better than a year ago. Ohio with nearly 35,000,000 bushels realized from Winter wheat harvesting in 1913, has shown a 5 per cent. improvement in condition. Washington production was nearly 30,000,000 bushels, with 3 per cent. better condition April 1, 1914, than the year before. Pennsylvania Winter wheat returns were nearly 22,000,000 bushels last year, while there has been an improvement of 7 per cent. in condition, with 3 per cent. improvement in Oklahoma, where 1913 production of Winter wheat was over 16,000,000 bushels. In these nine leading States, where over 365,000,000 of the 523,561,000 bushels of Winter wheat produced in 1913 came from, the average improvement in April 1 condition is 4.5 per cent. as compared with the same date last year.

The Government Winter rye report showed condition of 91.3 on April 1 as compared with 89.3 the same date last year and a ten-year average on that date of 89.2. The area planted was 2,702,000 acres, comparing with 2,557,000 acres harvested last year and a crop a year ago of 41,381,000 bushels. Estimates of this year's Winter rye crop average about 44,000,000 bushels.

Price Current on the Crop Outlook

Price Current Grain Reporter says: "Soil condition is extremely favorable to Winter wheat plant and for Spring plowing and seeding. Percentages of Spring wheat seeding done, follow: Illinois, 18; Wisconsin, 18; Iowa, 41; Nebraska, 39, and Kansas, 100. Seeding of oats—Ohio, none; Indiana, 15; Illinois, 11; Wisconsin, 10; Missouri, 55; Iowa, 10; Minnesota, none, Nebraska, 13; Kansas, 88; and Oklahoma, 99. Basing big crop of last Spring at 100 per cent., comparison of crop this Spring follows: Ohio, 96; Indiana, 98; Illinois, 96; Wisconsin, 117; Missouri, 92; Iowa, 89; Minnesota, 99; South Dakota, 94; Nebraska, 84; Kansas, 71, and Oklahoma, 94. Hog slaughterings West last week were 335,000, against 471,000 a year ago."

The Supply of Potash

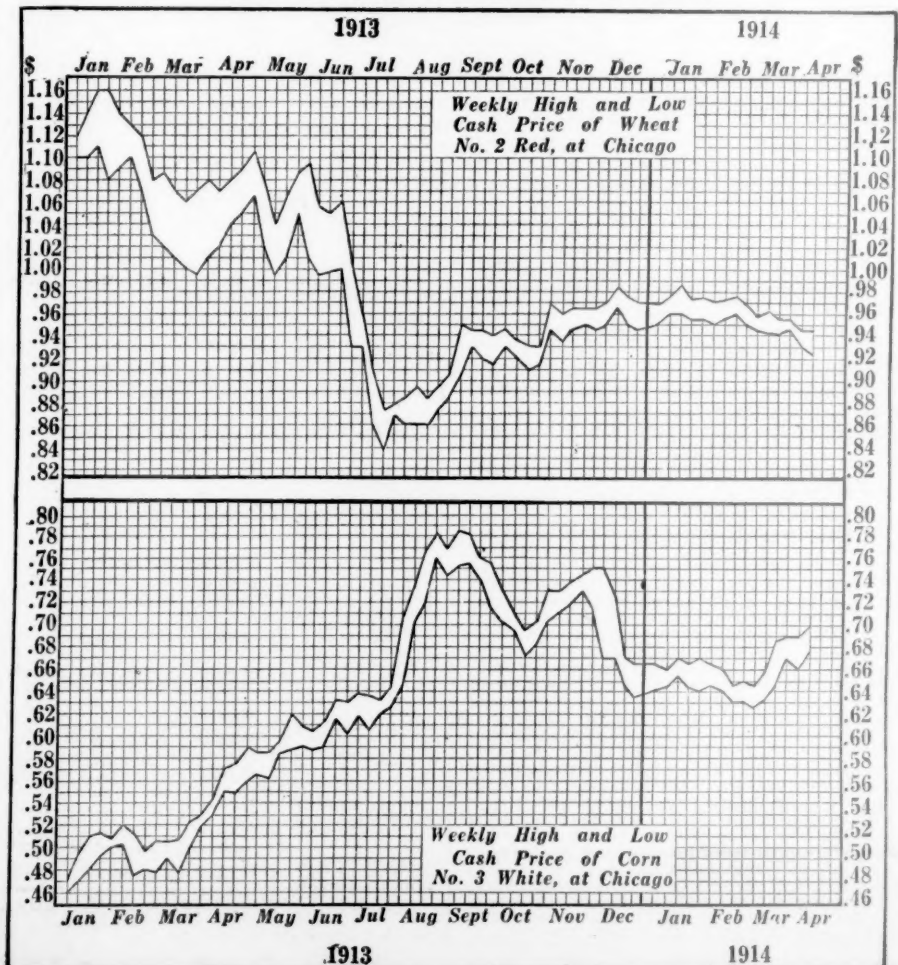
Special Correspondence of The Annalist
BERLIN, April 2.—It is understood that the German Government's bill for the revision of the potash law has now been sent to the Bundesrath, or Federal Council; and it will probably reach the Reichstag within a month or two, though doubt is still expressed in some quarters on that point, where it is believed that the measure will not come up before next Winter. It is understood that the main feature of the bill is an increase of present tax (14.3 cents per metric hundredweight) by 50 per cent.; and half of the tax is to be turned into the treasury for public purposes, whereas the existing tax is wholly for the purpose of carrying on a propaganda to promote the sale of potash. The potash interests have meanwhile succeeded in working out an arrangement for preventing the increase of mines during the next five years. A common fund is to be raised to compensate owners of partly developed mines for shutting them down.

Grain and Cotton Markets

Quotations on the Chicago and New York markets last week were as follows:

CHICAGO					
WHEAT.					
	May.	July.	Sept.	High.	Low.
April 6.....	91½	90½	87½	86½	86¼
April 7.....	Holiday.				
April 8.....	90½	89½	86	85½	85
April 9.....	91½	90½	87	86½	86¼
April 11.....	91½	90½	86½	86½	86¼
Week's range....	91½	90½	87½	86	86¼
CORN.					
	May.	July.	Sept.	High.	Low.
April 6.....	68½	68	68½	68½	68
April 7.....	Holiday.				
April 8.....	68½	68½	68½	68	68½
April 9.....	69½	68½	68½	68½	68½
April 11.....	69	68½	67½	68½	67½
Week's range....	69½	68½	67½	69	67½
OATS.					
	May.	July.	Sept.	High.	Low.
April 6.....	39½	38½	39½	38½	38
April 7.....	Holiday.				
April 8.....	39½	38½	40	38½	38½
April 9.....	39½	38½	39½	38½	37½
April 11.....	38½	38½	38½	37½	37½
Week's range....	39½	38½	40	38½	37½
NEW YORK					
COTTON.					
	May.	July.	Oct.	High.	Low.
April 6.....	12.68	12.55	12.40	12.25	11.59
April 7.....	12.80	12.61	12.50	12.32	11.63
April 8.....	12.83	12.73	12.52	12.43	11.77
April 9.....	12.77	12.66	12.48	12.38	11.60
Week's range....	12.83	12.55	12.52	12.25	11.59

The Trend of Grain Prices



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NEW YORK CENTRAL & HUDSON RIVER RAILROAD COMPANY

ANNUAL REPORT—FOR THE FISCAL YEAR ENDED DECEMBER 31, 1913.

To the Stockholders of The New York Central & Hudson River Railroad Company:

The following report is submitted by the Board of Directors named in the agreement of consolidation approved at a special meeting of the stockholders held in the City of Albany on April 16, 1913, and covers the entire year ended December 31, 1913, although the operations of the property were conducted under two distinct corporations, each bearing the name of The New York Central & Hudson River Railroad Company.

The former of these two corporations merged with itself on March 7, 1913, the following-named companies, whose properties had been operated under various leases and agreements and whose entire capital stock was owned by The New York Central & Hudson River Railroad Company:

Buffalo Erie Basin Railroad Company.

Carthage & Adirondack Railway Company.

The Gouverneur & Oswegatchie Railroad Company.

The Mohawk & Malone Railway Company.

New York & Ottawa Railway Company.

The New York & Putnam Railroad Company (which on the same day merged with itself The Mahopac Falls Railroad Company.)

The New York Central Niagara River Railroad Company.

The Spuyten Duyvil & Fort Morris Railroad Company.

Tivoli Hollow Railroad Company.

Tonawanda Island Bridge Company.

The second corporation was formed by the consolidation, under an agreement dated March 5, 1913, becoming effective April 16, 1913, between The New York Central & Hudson River Railroad Company, Rome, Watertown & Ogdensburg Railroad Company, The Utica & Black River Railroad Company, Oswego & Rome Railroad Company, The Niagara Falls Branch Railroad Company, Carthage, Watertown & Sacketts Harbor Railroad Company, (the property of the latter four companies having been operated under the lease of the Rome, Watertown & Ogdensburg Railroad,) and the Little Falls & Dolgeville Railroad Company, which had been operated independently. The outstanding capital stock of these companies was owned by The New York Central & Hudson River Railroad Company, with the exception of a slight proportion on which a convertible value of \$2,831,706 was set.

By these corporate changes, property, the cost of which to the original companies was \$52,607,792.29, has been added to that formerly owned by the company at a cost of \$54,307,693.55, which covers securities purchased, advances for construction purposes to the constituent companies during the years they were under lease, funded obligations of the several companies outstanding at the time of the merger or consolidation, and the convertible value of such capital stock as was not owned by the company, as shown in the following statement:

Capital stock purchased at a cost of.....	\$15,473,746.30
Bonds purchased at a cost of.....	1,450,000.00
Cash advanced for construction purposes.....	7,555,900.41
Funded debt obligations assumed.....	27,011,000.00
Outstanding stocks at convertible value.....	2,851,706.00
Less—Assets and liabilities assumed or canceled	\$54,708,514.71
and capital stocks acquired by The New York Central & Hudson River Railroad Company	
without cost.....	400,821.16
\$54,307,693.55	

The following statement of the railroad property acquired by the merger of March 7, 1913, and by consolidation on April 16, 1913, shows the miles of road, the cost to each original company and the cost to The New York Central & Hudson River Railroad Company:

	Miles	Cost of road to original co.	Cost to the N. Y. C. & H. R. R. Co.
Buffalo Erie Basin R. R.	25	\$13,503.19	\$100.00
Carthage & Adirondack Ry.	45.86	1,610,058.59	1,168,918.01
Gouverneur & Oswegatchie R.R.	13.07	670,321.52	535,331.52
Mohawk & Malone Ry.	182.18	11,541,632.35	7,091,732.35
New York & Ottawa Ry.	69.27	2,794,318.25	1,545,318.25
New York & Putnam R. R.	68.83	12,407,327.82	6,929,427.82
Mahopac Falls R. R.	2.05	100,112.50	—
N. Y. Cent. & Putnam R.R.	2.81	28,100.00	28,100.00
Sp. Duyvil & Ft. Mor. R. R.	3.31	3,901,242.98	3,322,242.98
Tivoli Hollow Railroad	1.24	25,991.98	15,956.40
Tonawanda Island Bridge	—	66,965.13	7,055.13
Total for merged roads.....	378.87	\$33,285,574.42	\$21,295,192.57
Rome, Watertown & Ogdensburg Railroad	414.38	\$21,684,635.11	\$26,615,582.88
Utica & Black River R. R.	150.16	5,037,377.91	4,604,555.51
Oswego & Rome Railroad.....	26.62	968,875.30	786,183.50
Carthage, Watertown & Sacketts Harbor R. R.	28.96	804,131.01	597,615.09
Niagara Falls Branch R. R.	8.53	257,719.88	25,474.58
Little Falls & Dolgeville R.R.	10.08	539,430.56	382,087.72
Total for consold'd roads.....	639.28	\$29,922,217.87	\$33,012,500.96
Grand total.....	1,018.15	\$63,207,792.29	\$54,307,693.55

The capital stock of the various companies and the mortgage bonds of the New York & Ottawa Railway Company were canceled by the agreements of merger or consolidation; so that the capital stock of The New York Central & Hudson River Railroad Company was not increased except by the convertible value of the stocks of the consolidating companies in the hands of the public at the date of the consolidation; nor was the surplus of the new company affected by the merger or consolidation.

It should be borne in mind that the interest on all bonds assumed in connection with the merger and consolidation was formerly paid by The New York Central & Hudson River Railroad Company as rental of the properties covered by the various mortgages, with the exception of \$300,000 of bonds issued by the Carthage, Watertown & Sacketts Harbor Railroad Company, on which interest was paid out of that company's income.

The mileage embraced in the operation of the road is as follows: Main line and branches owned, 1,827.66; proprietary line, 0.18; leased lines, 1,580.86; lines operated under contract, 71.28; trackage rights, 273.14; total road operated, 3,753.12. These figures show a decrease of 37.53 miles as compared with the mileage reported December 31, 1912.

The capital stock outstanding on December 31, 1912, was \$222,729,590.00. This has been increased by the amount of the

convertible value of capital stock of consolidating companies outstanding in the hands of the public on April 16, 1913.....

making the total amount outstanding on Dec. 31, 1913.....

The former authority for the stock of this company, \$250,000,000, was canceled by the agreement of consolidation, and the amount of stock authorized to be issued at the present time is \$225,581,100, of which all but the sum of \$34 is now outstanding.

Mortgage, bonded and secured debt outstanding on December 31, 1912, was.....

This has been added to as follows:

Gold debentures of 1912, bearing interest at the rate of 4½% per annum.....

New York Central & Hudson River Railroad Company bond protected by mortgage executed by the Geneva, Corning & Southern Railroad Company bearing interest at the rate of 4½% per annum.....

This company's pro rata liability in connection with equipment trust certificates of 1913, bearing interest at the rate of 4½% per annum, 6,028,012.95

Mortgage on real estate in the City of New York, bearing interest at the rate of 3½% per annum.....

The assumption, as funded obligations of this company, of the outstanding bonds of merged and consolidating companies.....

And has been decreased as follows:

New York Central-Michigan Central collateral bond scrip canceled.....

Oswego & Rome Railroad Company second mortgage bonds canceled.....

Payments of installments falling due during the year on this company's pro rata liability in connection with the certificates issued under equipment trust agreements as follows:

Trust of 1907, installment due March, 1913.....

Trust of 1910, installment due Jan., 1913.....

Trust of 1912, installment due Jan., 1913.....

Boston & Albany trust of 1912, installment due October, 1913.....

Outstanding, as shown on the balance sheet of Dec. 31, 1913.....

SUMMARY OF FINANCIAL OPERATIONS AFFECTING INCOME.

Operating Inc.— 1913. 3,753.12 miles operated. 1912. 3,731.81 miles operated. Increase (+) or Dec. (—). +21.31 miles.

Rail operations— Revenue..... 110,904,394.05 109,697,588.34 + 2,206,715.71

Expenses..... 87,832,049.97 81,129,838.05 + 6,702,211.92

Net revenue from rail operations..... 23,072,344.08 28,567,750.29 + 4,495,406.21

Percentage of expenses to revenue..... (75.22%) (73.96%) (+1.26%)

Auxiliary operations— Revenue..... 5,750,345.32 5,579,083.86 + 171,261.46

Expenses..... 3,725,337.41 3,255,957.35 + 470,479.86

Net revenue from outside operations..... 54,807.91 324,026.51 + 269,218.60

Net revenue from all operations..... 23,027,070.99 28,891,776.80 + 5,864,705.81

Taxes accrued..... 6,356,545.91 5,895,995.91 + 460,550.00

Operating income..... 22,670,525.08 22,995,780.12 + 325,255.04

Other Income— Joint facilities rents..... 2,283,363.59 1,929,462.66 + 353,900.93

Miscellaneous rents..... 702,498.98 498,187.82 + 204,311.16

Net profit from investments in physical property..... 117,027.37 62,975.62 + 54,051.75

Dividends on stocks owned or controlled..... 12,168,536.78 12,791,889.00 + 623,352.22

Interest on funded debt owned..... 450,181.00 508,829.12 + 58,648.09

Interest on other securities, loans and accounts..... 652,588.69 1,783,735.12 + 1,131,146.43

Contributions from other companies..... 260,359.34 + 260,359.34

Miscellaneous income..... 53,677.84 295,044.16 + 241,366.32

Total other income..... 16,668,228.42 17,880,142.34 + 1,211,913.92

Gross corporate income..... 39,338,753.50 40,877,922.46 + 1,539,168.96

Deductions from Gross Corporate Income— Rental of leased lines..... 5,518,836.66 10,055,192.32 + 4,536,355.66

Hire of equipment..... 1,026,558.22 1,969,039.74 + 942,481.52

Joint facilities rents..... 567,853.29 619,975.18 + 52,121.89

Miscellaneous taxes..... 455,335.23 838,710.77 + 383,375.54

Miscellaneous transactions..... 38,120.61 15,061.73 + 23,058.88

Separately operated properties—loss..... 39,281.35 340,612.72 + 301,331.37

Interest on bonds..... 10,993,317.10 9,661,603.05 + 1,331,714.05

Interest on three-year gold notes of 1911 and 1912..... 2,250,000.00 1,903,125.00 + 346,875.00

Interest on equipment trust certificates..... 1,347,411.57 1,021,538.64 + 325,872.93

Other interest..... 1,179,832.73 357,423.34 + 822,409.39

Transfer of income to other companies..... 97,544.75 90,800.80 + 6,743.95

St. L. & A. Ry. rental of leased line..... 10,000.00 10,000.00 + —

N. Y. & Ottawa Ry. interest on bonds..... 38,240.00 + 38,240.00

Other deductions..... 84.58 48,002.13 + 47,917.55

Total deductions from gross corporate income..... 26,095,195.09 26,095,229.42 + 33.33

Net corporate income..... 13,243,558.41 12,882,693.04 + 360,865.37

Dividends, four each year at 5 per cent. per annum..... 11,243,021.25 11,136,465.00 + 106,556.25

Surplus for the year carried to profit and loss..... 2,000,537.16 2,746,228.04 + 745,690.88

Balance to credit of profit and loss (free surplus) as shown in report of Dec. 31, 1912.....

Amended by eliminating surplus of the St. Lawrence & Adirondack Ry. Co. and deficit of the Ottawa & New York Ry. Co.....

Additions for year: Surplus from operations.....

New York, New Haven & Hartford Railroad Co. for its proportion of special franchise assessment within Grand Central Terminal area prior to 1913.....

Deductions for year: Discount, commissions and expenses account of N. Y. C. Lines equipment trust of 1913.....

Discount, commissions and expenses on various short-term loans.....

Discount and commissions account debentures of 1912.....

Charging off amounts against Hudson River Bridge Co. for expenditures prior to 1888, not collectible.....

Charging off value of abandoned facilities.....

Cash advances to Clearfield Bituminous Coal Corporation for interest, sinking fund, and tax payments.....

Charging off various accounts and reversal of accruals due to consolidation (net).....

Reduction of book value of capital stock in the Merchants' Despatch Transportation Co. to par value.....

Various adjustments and cancellations (net).....

Balance to credit of profit and loss (free surplus) Dec. 31, 1913.....

*Revised: Ottawa & New York Railway transactions eliminated.

In view of the merger and consolidation, results of the operation of the Ottawa & New York Railway are not, after Jan. 1, 1913, included with the operations of this company, and in the following analyses and the tables upon which they are based the report of Dec. 31, 1912, has been revised for purpose of comparison by eliminating all items arising from the operation of the Ottawa & New York Railway [58.84 miles.]

For the year covered by this report, the revenue from transportation was \$115,218,498.91, an increase of \$6,960,749.27; revenue from operations other than transportation was \$1,685,805.14, an increase of \$245,964.44; revenue from auxiliary operations (connected with, but in addition to, transportation by rail) was \$5,789,345.32, an increase of \$201,261.43.

Rail operating revenues showed large increases through the earlier months of the year, the increase up to Oct. 31 being \$7,784,639.77; but November and December revenues declined \$577,342.06, reducing the increase in rail operating revenues to \$7,206,715.71 for the entire year.

The total gross revenue from all operations was \$122,684,649.37, an increase of \$7,407,977.14.

Freight revenue was \$68,986,895.35, an increase of \$3,966,721.30. The revenue freight carried amounted to 55,100,277 tons, an increase of 3,265,223 tons over last year.

All five groups of classified commodities show increased tonnage carried during the year, the largest increase being in products of mines, in which group bituminous coal gave an increase of 2,353,416 tons, (equal to 19 per cent.) while anthracite coal and coke show 370,408 tons less than in the preceding year. Products of agriculture show an increase of 411,089 tons, chief of which is grain, with an increase of 327,680 tons. Products of animals show an added tonnage of 126,245, generally distributed throughout the classified list of this class of freight. Products of forests increased 196,514 tons. Manufactured articles increased 250,047 tons, the only decreases being in cement, brick and lime, iron and steel rails, pig and bloom iron and in other articles in this group not separately classified. Commodities not classifiable increased 115,677 tons.

The total revenue of all passenger-train transportation was \$44,470,162.28, an increase of \$2,989,265.77 over the year 1912. Of this amount the revenue from express traffic was \$4,708,835.70, a decrease of \$23,802.94, due to shrinkage in the volume of business. Mail revenue was \$3,017,827.92, an increase of \$486,685.31, which accrued in the last six months of the year, due to the adjustment of mail pay based on the regular quadrantal weighing of the mail carried, which took place in the Spring of 1913. This increase is due to the normal growth of the mail matter carried since the last weighing of the mail four years ago and in small degree to the additional parcel-post matter carried. The remuneration to the railroad company for parcel-post matter carried was based on the limit of eleven pounds, no provision having been made as yet by Congress for compensation for the additional weights of mail carried consequent on the enlargement of the parcel-post-weight limit on Aug. 15, 1913. The situation in reference to railway mail pay is still unsatisfactory and is unsettled, pending the report of the joint Congressional Committee now sitting and the taking of definite action by Congress on the findings of that committee.

The expenses of rail operations amounted to \$87,962,040.97, an increase of \$6,802,202.32. The ratio of rail operating expenses to the total revenues for the year was 73.22 per cent., an increase of 1.26 per cent. over the ratio for the year 1912. Of the total increase of \$6,802,202.32, the larger part was occasioned by increased expenditures in the upkeep of the road and equipment, the total increase being as follows: For maintenance of way, structures and equipment, \$4,458,058.91; for expenses of securing and transporting traffic, \$2,176,222.65, and for general administration, \$167,920.78.

The operating expenses by groups were:

Maintenance of way & structures..... \$16,941,987.46 an increase of \$2,292,022.18

Maintenance of equipment..... 22,584,246.05 an increase of 2,165,176.73

Traffic expenses..... 2,284,267.06 a decrease of 25,346.22

Transportation expenses..... 43,165,465.48 an increase of 2,201,571.86

General expenses..... 2,856,074.92 an increase of 167,920.78

Auxiliary operations..... 5,725,637.41 an increase of 470,479.86

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NEW YORK CENTRAL & HUDSON RIVER RAILROAD COMPANY---Continued.

In the maintenance of equipment, repairs of steam locomotives decreased \$300,161.93, due to various extensive repairs having been made in 1912 in conjunction with the installation of modern fuel-economizing devices, which made it unnecessary to perform equally heavy repairs during the year 1913.

Freight-train car repairs increased \$1,761,101.13, due principally to installing safety appliance devices to 14,400 cars, as required by the Inter-State Commerce Commission regulations, installing steel underframes to 4,088 cars, and, in connection with the installation of steel underframes, otherwise thoroughly overhauling many cars by applying steel roofs, steel ends, improved trucks and draft-gear rigging. In addition, 15,000 other freight cars were subjected to medium and heavy repairs, necessitated by the heavy business which was handled during the first nine months of the fiscal year.

It was also necessary during the year to increase the wage scale about 6 per cent. in the mechanical department, involving an annual increase of about \$425,000, of which about \$250,000 accrued during the year and is reflected in the item of car repairs and other items in equipment repairs as a whole.

In transportation expenses, the following is an explanation of the principal items:

In New York and New Jersey the so-called Full Crew laws were enacted, introducing an additional annual expense of approximately \$500,000, on account of which there accrued in the expenditures of 1913 about \$200,000.

As a result of arbitration with the firemen and conductors and trainmen, which will be referred to later in this report, an additional annual expense of about \$50,000 was involved, of which there accrued during 1913 approximately \$300,000.

It was further necessary to increase the wages of station forces about 6 per cent., and also add to the number of men employed to handle the additional volume of business.

Superintendence increased \$70,000.93, due to the necessity of having to employ additional officers and clerical forces to transact the transportation business of the company, including the preparation of operating reports and statistics in connection with arbitrations and in compliance with the regulations of the various commissions and public authorities having jurisdiction, together with some increase in wages to clerical forces and additional office rent for the enlarged number of employees.

Although the quantity of fuel consumed in transportation service during the year was 70,000 tons less than in 1912, because of the use of fuel-economizing devices, there is an increase of \$183,000 in the charge for fuel for locomotives, due entirely to an increase in cost averaging six cents per ton.

Continued efficiency in the operation of equipment is indicated by the traffic statistics. Freight locomotive mileage increased less than 1½ per cent., while freight car mileage increased over 8 per cent. and ton mileage increased slightly more than 10-13 per cent.; the average load in freight trains increased 4½ tons, or over 9 per cent., and the number of freight cars to a train was 7 per cent. more than in the previous year.

In general expenses appear for the first time charges in connection with the valuation of railroad property amounting during the year to \$15,906.69.

Auxiliary operations show a decrease in net revenue of \$203,218.43, the largest decreases being in harbor terminal transfers, \$304,634.73, and freight storage plants, \$31,204.01; and the main increases in dining and special car service with a reduced deficit of \$40,806.88; and grain elevators with an increased net revenue of \$38,330.94.

The amount of taxes on railroad property accrued during the year was \$6,356,545.91, equal to 5.18 per cent. of the gross revenue from railroad and auxiliary operations, and was \$135,294.69 larger than the accruals in 1912. A saving of approximately \$38,000 in the amount of taxes payable on capital stock to the State of New York was effected by the cancellation of the capital stock of the roads merged and consolidated. A decrease of \$187,176.34 in the taxes on real estate and of \$7,383.58 in the taxes for special franchises occurred. The year's accounts, however, include a charge of \$835,512, being the amount of county tax for recording the new mortgage executed after the close of the year under review. The Federal Government excise tax on the income of corporations assessed against this company and its leased lines on the net income of the year 1912 amounted to \$147,906.72, an excess of \$19,120.88 over the amount paid on the income of 1911 charged to the accounts of the year 1912. Although the principle on which this company brought test cases, that corporations whose property was leased for a fixed annual rental to an operating corporation were not carrying on business and were not subject to the imposition of the income tax, was affirmed by the judgment of the Supreme Court on appeal by the Federal Government from the rulings of the lower courts, the Government officers have insisted that the taxes assessed against leased lines must be paid and they have, accordingly, been paid, under protest, and suits have been brought for the recovery of all the taxes so paid since the institution of the excise tax in 1909.

In deductions from gross corporate income there appears a decrease of \$1,536,335.06 in the rental of leased lines, but this is partly offset by an increase of \$888,850.34 in the charge for interest on bonds due to the assumption as funded obligations of this company of the bonds of merged and consolidated companies and a decrease of \$465,905.71 in the income derived by this company from interest and dividends on securities of those absorbed companies which were canceled on the consummation of the mergers and consolidation, and which amounted to the sum of \$655,881.13 in 1912 against the sum of \$189,975.42 for the period of 1913 before the cancellation took place. The rental of the Boston & Albany Railroad increased \$70,362.50 for the year, due to a charge for interest from July 14th on an issue of \$2,015,000 improvement bonds amounting to \$46,730.81; the charge for a full year's interest amounting to \$45,000 on \$1,000,000 of improvement bonds of 1912, against \$22,500 for six months in that year; and the charge of \$9,067.50 for the increased rate of interest on an issue of refunding bonds at 6 per cent., replacing a similar amount of bonds of 1893 which bore interest at the rate of 4 per cent. per annum. There was a decrease of \$2,125.05 in

the rental of the Providence, Webster & Springfield Railroad, included in the lease of the Boston & Albany Railroad, and slight increases, for corporate expenses, in the rental of the Pittsfield & North Adams Railroad and the Ware River Railroad.

Interest on funded obligations of this company increased \$1,004,461.98, due to an issue of \$2,000 of gold debentures of 1912; interest on this company's pro rata liability in connection with equipment trust certificates of 1912; interest on this company's liabilities in connection with Boston & Albany equipment trust of 1912 for a full year, as against three months in 1912, and interest on securities assumed as part of the merger and consolidation agreements, the latter class being offset by an approximately similar deduction in the amount paid for rental of leased lines.

In other income appears a decrease of \$682,001.21 in dividends on stocks and interest on funded debt owned. This apparent decrease is caused by the cancellation of securities owned by this company, as referred to in the paragraph dealing with deductions from gross corporate income and the reduction of the rate of dividend on American Express Company stock.

The rate of dividend on the capital stock of the New York Central & Hudson River Railroad Company for the year was five per cent., being the same as for the years 1912 and 1911.

During the year the company has purchased 949 shares of the capital stock of the New York & Harlem Railroad Company, bringing the total holdings of this stock at December 31 up to the number of 123,916 shares, being approximately 62 per cent. of the total outstanding. It has also acquired 7,500 shares of a par value of \$750,000 of the capital stock of the Wells Fargo Express Company, being its pro rata proportion of the stock of that company based on this company's ownership of the stock of the American Express Co.

Several very extensive and important projects for the improvement of facilities have been carried on during the year, chief of which are the following:

Improvements at Utica, consisting of a new brick and stone passenger station, a new engine terminal, increase of terminal yard tracks and the installation of new signal apparatus, for which has been expended during the year the sum of \$1,645,881.88.

Improvements at Rome, comprising a change of line, including grading tracks, signals, new passenger station and new water station. The charges on account of this improvement reached the total of \$483,173.01 during the year.

Improvements at Rochester, comprising a new stone passenger station, purchase of land for enlargement of Kent Street yard, new freight facilities, extension and reconstruction of several bridges, the closing of Joiner Street, placing additional tracks, the building of a new power house for heating the passenger station and other buildings and the erection of several auxiliary buildings, involving during the year an expenditure of \$283,505.64.

Four-tracking the Hudson division from Storm King to Chelsea and through Poughkeepsie to Germantown. Included in this plan are new passenger stations at Staatsburgh and Rhinecliff; new ferry house, yard tracks, &c., at Fishkill Landing; elimination of grade crossings, new sidings and grading at Poughkeepsie; extending and reconstructing various bridges and purchase of land at various points. The charges on account of this improvement reached the total of \$2,502,885.97 during the year.

Four-tracking from Mott Haven to Peekskill and the electrification of line from Mott Haven to Croton, including the consequent changes in bridges, stations and signals, cost during the year \$1,727,830.35. In this is included the development of a new terminal of the Electric division at Harmon and an important and comprehensive plan of improvements at Yonkers, consisting of the elevation of tracks and the construction of additional main tracks, a new passenger station, a new freight station, a new freight yard layout and a new passenger station at Glenwood; elimination of grade crossings at Irvington and Ossining, including new stations, additional tracks and signal work.

The construction of a connection between this company's main line and the West Shore Railroad at Harbortown, which has cost during the year \$284,083.16, of which amount \$24,919.85 has been charged to the West Shore Railroad Company as advances for new construction.

The changing of grade crossings in the city of Buffalo, which has been in progress for many years, has been continued at a cost of \$12,553.08 for the work done during the year.

The changes in the accounts relating to the property of this company during the year were:

Charges on account of road:	
For extensions, additions and betterments.....	\$12,832,485.47
For road acquired by merger and by consolidation.....	46,627,874.40
	\$59,460,359.86
Charges on account of equipment:	
For equipment purchased.....	\$3,076,782.00
For additional trust equipment.....	7,729,614.77
For equipment acquired by merger and by consolidation.....	1,630,801.93
	\$22,437,198.70
Credit value of equipment retired.....	4,029,201.41
	\$19,457,997.38

making a net addition to this company's property account of \$78,918,357.34

During the year \$2,451,068.45 has been accrued to represent depreciation upon equipment still in service. This does not, however, diminish the amount of actual investment in equipment.

The changes in the character of the rolling stock in revenue service have been numerous and extensive. In continuance of the policy of substituting the strongest and safest cars for such equipment as was not considered to be of the required standard of efficiency and service, (but which could be used safely in non-revenue service,) and of equipping wooden cars with steel underframes. The following table exhibits the large increases in steel and steel-underframe cars which have been secured during the last two years:

	Year 1911.	Year 1912.	Year 1913.	1913 over 1911.
Cars in passenger service:				
Steel.....	297	388	521	224 = 75%
Steel under-frame.....	135	173	300	165 = 122%
Cars in freight service:				
Steel.....	4,600	7,329	8,445	3,845 = 84%
Steel-under-frame.....	11,836	18,754	29,627	17,791 = 150%
Cars of all-wood construction have undergone the changes indicated below:				
	Year 1911.	Year 1912.	Year 1913.	1913 over 1911.
Cars in passenger service.....	2,015	1,917	1,787	228 = 11%
Cars in freight service.....	52,746	46,828	61,734	11,022 = 21%

During the year a net increase of 111 steam locomotives in service is shown and an increase of 10 electric locomotives of an improved type and having a capacity to haul trains of 1,000 tons at a speed of sixty miles an hour. Thirty steel-passenger-train cars have been equipped with multiple-unit electric motors and 25 new multiple-unit cars have been acquired, bringing the number of self-propelled cars in passenger service in the Electric division up to 192.

As indicated in last year's report, this company, together with other New York Central Lines, entered into an equipment trust agreement, dated January 1, 1913, under which \$24,000,000 of equipment trust certificates, bearing interest at the rate of 4½ per cent. annum, were to be executed to cover 90 per cent. of the cost of equipment. Out of these \$24,000,000 of certificates authorized there were issued during the year an aggregate of \$15,494,000. The cost of the equipment assigned to this company in connection with the issue of these certificates is approximately \$6,937,722.16 and its pro rata amount of certificates representing an amount not to exceed 90 per cent. of the cost is \$6,283,912.55.

Section 19-A of the Act to Regulate Commerce, which became a law on the first day of March, 1913, provides that the Commission shall investigate and ascertain the value of all the property owned or used by all railroad companies. "The company is required to co-operate with and aid in the work of the valuation of its property in such particulars and to such extent as the Commission may require and direct. It is impossible even to approximate at this time the expense which will thereby be incurred.

The performance of the work for the company has been undertaken by a Valuation Committee appointed by the Board of Directors. The committee is engaged in the preliminary inquiries essential to the proper organization of the necessary forces and in making the preparations necessary to comply with the requirements of the Commission.

Shortly after the passage of the act, the principal carriers of the country, including this company, organized an association known as The Presidents' Conference Committee. This committee in an informal conference with the Commission pledged its hearty co-operation in the work. It has appointed an Engineering Committee consisting of fifteen members, which for several months past has been engaged in discussing with the Board of Engineers appointed by the Commission the maps, profiles, and schedules which shall be furnished by the carriers to the Commission for its use in inspecting, listing, and valuing the property of the carriers. The questions involved have been of great importance and difficulty, and as a result these conferences have necessarily taken a very considerable time and no active work has been undertaken by the Commission upon the property of this company. It is expected, however, that progress will be made during the year 1914.

In May, 1913, The New York Central & Hudson River Railroad Company joined with other roads, operating in the official classification territory, in an application to the Inter-State Commerce Commission for a change in the tariffs which would produce an increase of approximately 5 per cent. in freight rates. The Commission has the matter under advisement; at the present time there is no definite indication of the date when a conclusion will be reached by the Commission, nor of the character of its decision.

During the year covered by this report The New York Central & Hudson River Railroad Company has been authorized to execute three mortgages, two of which, known as the extension mortgage, dated April 16, 1913, and the consolidation mortgage, dated June 20, 1913, have actually been executed.

The extension mortgage simply extends the lien of The New York Central & Hudson River Railroad Company's \$100,000,000 first mortgage, dated June 1, 1897, so as to cover the railroad properties of certain companies consolidated during the past year, which properties this company had previously consolidated but under lease, the leaseholds being subject to the first mortgage.

The consolidation mortgage, which covers the lines of railroad owned by this company and certain stock and leasehold interests held by it and which provides for the issuance of not exceeding \$167,102,400 of 4 per cent. bonds to mature on the first day of February, 1928, has been executed to the Bankers' Trust Company, as trustee, to secure bonds and debentures to the amount of \$167,102,400. The bonds so secured are the \$10,575,000 of 3½ per cent. Lake Shore collateral bonds, \$19,236,000 of 3½ per cent. Michigan Central collateral bonds, \$48,000,000 of the debentures of 1904, and \$9,188,000 of the debentures of 1912. It is provided that the 4 per cent. bonds issued under this mortgage may, from time to time, as the Board of Directors decides, be offered in exchange for and to retire the Lake Shore collateral, the Michigan Central collateral, or the debentures. The consolidation mortgage does not increase the present bonded indebtedness of the company. The refunding and improvement mortgage, which has been authorized by the Board of Directors, the stockholders, the Public Service Commission of the State of New York, and the Public Utility Commission of New Jersey, is intended to provide for the future financing of the company or of a successor consolidated company, so far as such financing is to be met by the issuance of bonds. The bonds to be issued under this mortgage will become due on October 1, 1913, and the amount thereof at any time outstanding, together with all outstanding principal of the railroad company, is not to exceed the amount of the capital stock of the company or of a successor consolidated company, as the amount of such stock is from time to time increased.

Under the terms of the mortgage the Board of Directors is given the power to issue bonds, in series, bearing interest at such rates as shall be fixed and determined by the board, for the purposes specified in the mortgage, up to the sum of \$500,000,000. When the amount issued shall be \$500,000,000 no additional amount of bonds shall thereafter be issued, except to refund prior debt, unless such further issue shall have been authorized by a majority vote of the stockholders. None of the additional bonds which may be so authorized by the stockholders shall be issued in respect of work done, or property acquired, in any amount exceeding 90 per cent. of the cost of such work or property.

In connection with the Grand Central Terminal Improvement, the main concourse, the waiting room and many of the permanent facilities were opened to the public on February 1, 1913, and since that date rapid progress has been made toward the completion of the station. The shell of the incoming station has been completed and contract awarded for the interior finish, and this important part of the terminal is expected to be ready for use by the middle of 1914. The Vanderbilt Avenue store and office building was completed and occupied during the summer and the Biltmore Hotel finished and opened on December 31st. The foundations for the Yale Club building at the corner of 44th Street and Vanderbilt Avenue have been commenced and this structure, in architectural harmony with the rest of the terminal improvements, is expected to be completed during 1914. The new building for the Railroad Branch of the Young Men's Christian Association at 50th Street and Park Avenue is nearly finished and should be ready for opening by the summer of 1914. The hospital building at 42d Street and Lexington Avenue and the old Grand Central Palace have been demolished and removed and the work of excavation for the loops was commenced immediately on their removal. All the multiple-unit trains are now run in and out of the suburban level and many of the temporary tracks on the Lexington Avenue side have been put at the disposal of the engineering department, in connection with the work of excavating for the loops. It is expected that the inner loop tracks in the suburban level will be placed in service during 1914, but the outer loop tracks on both levels will probably not be finished before the early part of 1915.

Acknowledgment is hereby rendered to officers and employees for faithful and efficient service.

ALFRED H. SMITH,
Senior Vice President.

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THE LAKE SHORE & MICHIGAN SOUTHERN RAILWAY COMPANY

FORTY-FOURTH ANNUAL REPORT—FOR THE YEAR ENDED DECEMBER 31, 1913.

To the Stockholders of The Lake Shore & Michigan Southern Railway Company:

The Board of Directors herewith submits its report for the year ended December 31, 1913, with statements showing results for the year and the financial condition of the company.

The mileage embraced in the operation of the road is as follows:

Main line and branches.....	Miles.....
Proprietary lines.....	239.72
Leased lines.....	643.70
Trackage rights.....	190.46

Total road operated.....1,852.97

A change has been made in the classification of road mileage operated by transferring to mileage of leased lines the Erie & Kalamazoo Railroad, 21.82 miles, for years previously reported as a part of mileage of main line and branches. This road, being, in fact, a leased line under a strict interpretation of the agreement, the change in classification is deemed advisable. There is a decrease in total miles of road operated in comparison with the previous year's report, owing to the transfer to The Michigan Central Railroad Company for operation of a section (10.60 miles) of the Detroit, Toledo & Milwaukee Railroad. There were also some slight changes due to re-measurements and adjustments. A table showing in detail the miles of road and track operated will be found upon another page.

There was no change in capital stock during the year, the amount authorized and outstanding December 31, 1913, being \$50,000,000.

The mortgage, bonded and secured debt outstanding on December 31, 1913, was.....\$169,694,167.19

It has been increased during the year by adding pro rata liability for certificates issued under the New York Central Lines Equipment Trust agreement of 1913.....1,213,672.16

It has been decreased by payments during the year of pro rata of installments on account of equipment trust certificates as follows:

January 1, third installment 1910.....	\$889,149.54
January 1, first installment 1912 trust.....	198,339.75
November 1, sixth installment 1907.....	447,236.18
	1,334,725.47

Total mortgage, bonded and secured debt outstanding December 31, 1913.....\$169,694,167.19

SUMMARY OF FINANCIAL OPERATIONS AFFECTING INCOME.

1913. 1912. Increase (+) or Decrease (-).

Operating income.....\$1,852,971.33

Rail operations.....\$1,852,971.33

Revenues.....\$1,852,971.33

Expenses.....\$1,852,971.33

Net revenue-Rail operations.....\$1,852,971.33

Percentage of expenses to revenues.....(75.25%)

Auxiliary Operations.....(65.49%)

Revenues.....\$1,411,180.34

Expenses.....\$1,306,892.79

Net Revenue-Auxiliary operations.....\$110,000.19

Net Operating revenue.....\$1,962,971.33

Railway tax accruals.....\$1,213,672.16

Operating income.....\$1,852,971.33

Other income.....\$5,000.00

From lease of road.....\$5,000.00

Hire of equipment.....\$607,085.87

Joint facility rents.....\$380,247.00

Miscellaneous rents.....\$108,111.30

Net profit from miscellaneous physical property.....\$12,752.53

Separately operated properties-profit.....\$1,213,371.28

Dividend income.....\$6,405,715.80

Income from funded securities.....\$664,450.57

Income from unfunded securities and accounts.....\$1,025,324.20

Miscellaneous income.....\$6,114.93

Total other income.....\$10,473,212.50

Gross income.....\$12,326,183.83

Deductions from gross income.....\$2,904,413.31

For lease of other roads.....\$774,143.47

Joint facility rents.....\$21,916.09

Miscellaneous tax accruals.....\$1,220.23

Separately operated properties-loss.....\$30,513.77

Interest for funded debt.....\$6,632,067.65

Interest for unfunded debt.....\$668,530.64

Total deductions from gross income.....\$11,460,148.20

Net income.....\$9,866,035.63

Dividend approp'ns of income.....\$9,000,000.00

On guaranteed stock.....\$9,000,000.00

On common stock.....\$9,000,000.00

Total dividend approp'ns of income.....\$9,000,000.00

Income balance transferred to credit of profit and loss.....\$866,035.63

Amount to credit of profit and loss (free surplus) Dec. 31, 1912.....\$41,187,167.89

Add.....\$866,035.63

Balance to credit of profit and loss for the year 1913.....\$42,053,203.52

Balance profit from operation of the Pittsburgh, McKeesport & Youghiogheny Railroad from July 1, 1907, to Dec. 31, 1911.....\$4,382,643.43

Profit from sale of \$7,350,000.00 bonds of The Cleveland Short Line Railway Company.....\$46,215.00

Proportion of profit from sale of a portion of the Detroit, Toledo & Milwaukee Railroad.....\$132,501.00

Total.....\$46,874,563.55

Deduct—	
Discount, commission and expenses on one-year notes.....	\$168,564.24
Discount, commission and expenses on New York Central Lines equipment trust certificates of 1913.....	43,544.84
Adjustment of sundry accounts, including uncollectible items.....	70,514.29
	282,623.37

Balance to credit of profit and loss (free surplus) Dec. 31, 1913.....\$40,135,944.06

*Credit.

The revenues from rail operations for the year were the largest in the history of the company, amounting to \$1,852,971.33, an increase of \$3,658,303.85, or 6.74 per cent., as compared with the previous year.

Freight revenue was \$38,434,411.52, an increase of \$2,063,197.43. The revenue freight carried amounted to 43,094,033 tons, or 2,012,460 tons more than last year. With the exception of products of agriculture, each group of commodities shows a greater tonnage carried than in 1912. Products of mines show a conspicuous improvement in tonnage moved, especially in bituminous coal, which increased 889,831 tons, over 730,782 tons, and stone, sand and other like articles and other products of mines 257,860 tons. The movement of manufactured commodities was 701,060 tons greater than during 1912, the noticeable increases being in bar and sheet metal, cement, brick and lime, and other manufactured articles. In accordance with orders of the Inter-State Commerce Commission, freight rates on coke from the Connellsville district were reduced, effective August 1, 1913, and freight rates on ore from Lake Erie ports to the Pittsburgh district were reduced effective August 15, 1913, resulting in a substantial loss of revenue to the company.

Passenger traffic of the company shows a gratifying growth over the previous year, the increase in revenue therefrom being \$1,190,494.73. There were 794,797 more passengers carried than in the previous year, of whom 244,974 were inter-line and 549,823 local fares.

Revenue from transportation of mails was \$2,000,280.31, an increase of \$80,661.55.

Since the regular quadriennial weighing of mails in 1911, the parcel post has been inaugurated, the original weight limit of parcels being eleven pounds, for the transportation of which Congress has allowed an increase in compensation (effective from July 1, 1913, and until the next regular weighing of the mails) of not to exceed 5 per cent., which is equal to an annual increase of \$134,430.91 in the compensation paid this company for carrying the mails. The situation in reference to mail pay, however, is still unsatisfactory. Pending the report of the Joint Congressional Committee now sitting, and action upon this report by Congress, the conditions have been much aggravated by the enlargement of the parcel post, but substantially no return to the railroads for the increased service. This new feature of mail transportation has had the effect of curtailing express revenue without compensating return from other sources of traffic.

Revenue from express traffic was \$2,106,615.85, an increase of \$117,925.53, attributable to additional business handled during the year.

Other transportation revenues amounted to \$1,773,617.39, an increase of \$146,233.39, due to additional revenue derived from switching service.

Revenues other than transportation were \$544,862.34, an increase of \$54,391.22, largely due to collections from other railway companies for detouring their trains during the Spring floods, and to greater revenues received from car service and storage.

Operating expenses for the year, by groups, were:

Amount.	Increase.	P. Ct.
Maintenance of way and structures.....	\$7,603,610.18	11.077,388.28
Maintenance of equipment.....	12,471,741.17	3,187,908.24
Traffic expenses.....	1,071,647.64	109,885.88
Transportation expenses.....	20,156,292.43	2,560,957.98
General expenses.....	1,149,917.89	174,414.37

Total.....\$42,445,209.21

In maintenance of way and structures, the principal increases are in renewal of rails and ties, and roadway and track work, chiefly due to 100 miles of rail laid during 1913 in excess of 1912, and 105,000 more ties renewed than in the previous year; also to an increasing quantity of cross-ties used. A general shortage of labor necessitated increased wages of mechanics and laborers, which added \$320,975 to roadway and track expenses. Maintenance expenses were also required to bear the renewal portion of general improvements carried on by the company during the year, which resulted in heavy charges to repairs of bridges, buildings, and signal and interlocking plants.

The increase in maintenance of equipment expenses is principally due to greater expenditures for repairs to locomotives and freight train cars. The mileage of locomotives in revenue service increased 6.13 per cent. over 1912, and freight train car mileage was 485,900,628 miles, or 9.06 per cent. more than last year, making imperative heavy repairs in order to keep the equipment in service. In comparison with the previous year there was an increase of 132,792 freight train cars repaired. A general advance in pay of approximately 4 per cent. was granted to employees of the locomotive and car departments, creating an increase of \$182,600 in maintenance of equipment expenses. Additional charges to renewal of equipment were occasioned by the rebuilding of thirty-four locomotives into Mikado type and the disposal and dismantling of a larger number of old passenger train cars than in the previous year. All retirements of equipment during the year, including the amount of depreciation not already accrued thereon, have been charged to operating expenses, and in addition thereto depreciation at the rate of 2 per cent. per annum has been accrued since January 1, 1913, upon the cost of equipment of all classes, and charged to expenses.

Practically all items under traffic expenses show increases, the principal item being the cost of printing tariffs in connection with the application for an increase in freight rates, which have been presented to and suspended by the Inter-State Commerce Commission. In transportation expenses, practically all items show increases, partially attributable to the greater tonnage handled and an increase of 5.79 per cent in passenger train mileage. Tonnage moved during the year increased 4.9 per cent over the previous year, as compared with an increase of 3.22 per cent in freight train mileage and 3.16 per cent in freight locomotive miles. Increases in

wages granted to stationmen, yardmen, engineers, firemen and trainmen during the year, and the latter part of 1912, some of which were the result of arbitration, added to transportation expenses for the year the sum of \$283,081.83.

General expenses increased \$174,414.37, principally due to a change in the distribution of pay of clerks employed in the Shop and Engineer Accountants' offices, heretofore charged to other operating accounts, and to additional clerical forces needed to meet the continually increasing requirements of the Inter-State Commerce Commission and State commissions.

Net revenue from auxiliary operations for the year amounted to \$111,000.19, a decrease of \$1,402.33 as compared with the previous year, attributable to increased cost of ice required to supply the company's commercial ice supply plants.

Railway tax accruals amounted to \$2,126,437.54, an increase over the previous year of \$353,339.06, approximately \$183,500 of which was due to taxes on the property of the Cleveland Short Line Railway Company having been included in this account for this year and paid by the Lake Shore & Michigan Southern Railway Company, as provided for under the terms of the lease; \$118,000 to increase in tax rates and property returned and the balance to increased assessment.

Other income for the year amounted to \$10,473,212.50, an increase of \$124,435.82 as compared with the previous year. Additional income was derived from hire of equipment and from interest upon unfunded securities and accounts. There was a decrease in income from dividends on stock owned by the company, as compared with last year, chiefly because the Pittsburgh & Lake Erie Railroad Company stock owned by the company paid a smaller extra dividend than in 1912. This loss in revenue was partially offset, however, by an extra dividend of 50 per cent. received on stock of the Mahoning Coal Railroad Company. Income from separately operated properties decreased \$58,753.96, attributable to a reduction in surplus earnings for the year of the Pittsburgh, McKeesport & Youghiogheny Railroad, in which the company has a one-half interest.

Deductions from gross income for the year were \$11,460,148.20, showing an increase of \$908,476.78 over last year, due to the following causes:

Deductions for lease of other roads increased \$241,173.12, owing to the payment of a full year's rental to the Lake Erie, Alliance & Wheeling Railroad Company, as compared with six months in the previous year, to additional rental paid to the Mahoning Coal Railroad Company account increase in traffic moved over that road, and to increase in rental paid to the Cleveland Short Line Railway Company, due to additional stock and bonds issued by that company during the year. Separately operated properties-loss decreased \$132,179.74, due to the discontinuance on Jan. 1, 1913, of the guaranteed payments to the Merchants' Despatch Transportation Company.

Interest on unfunded debt increased \$419,533.37. This is attributable to interest charges accruing on an additional issue of one-year notes by the company during the year.

From the net income of the company for the year, amounting to \$10,473,212.50, there were paid three dividends of 4 per cent. each on both the guaranteed and common capital stock, aggregating 18 per cent., or \$9,000,000, leaving a balance of \$1,473,212.50, which was transferred to the credit of profit and loss.

There was expended during the year for additions and improvements to the property \$4,919,567.73, all of which was charged direct to capital account.

This company, in conjunction with the Michigan Central Railroad Company, as owners in equal proportions of all of the capital stock of the Detroit, Toledo & Milwaukee Railroad Company, consented to the sale by the latter of that part of its railroad between Littleton, Colorado, and Alamosa, Colorado, which said sale was consummated, effective Sept. 1, 1913. Inasmuch as the portion of the line sold had been operated by the Michigan Central Railroad Company, a new subdivision of the road for operating purposes was made, which resulted in this company relinquishing to the Michigan Central Railroad Company for operation that portion of the Detroit, Toledo & Milwaukee Railroad between Moscow, Michigan, and Homer, Michigan, a distance of 19.00 miles.

The company issued on March 15, 1913, \$12,000,000 of one-year notes payable March 15, 1914. Of the proceeds realized, \$11,710,706.57 was used to reimburse J. F. Morgan & Company for amounts advanced to retire the company's one-year franc and sterling notes falling due Feb. 24, 1913, and March 2, 1913. The company also issued on May 15, 1913, its one-year sterling notes payable May 15, 1914, for 2,000,000 pounds, equivalent to \$9,726,500, and on Sept. 6, 1913, issued its one-year sterling notes payable Sept. 6, 1914, for 430,000 pounds, equivalent to \$2,041,410, making a total amount of its sterling notes sold during the year of \$11,767,910, the proceeds of which were placed in the treasury of the company.

During the year the company surrendered to the Cleveland Short Line Railway Company its holding of 35,250 shares of preferred stock in exchange for \$3,525,000 of first mortgage bonds of that company. On January 20th the company also acquired by purchase 10,000 shares of common stock, par value \$1,000,000, and \$1,000,000 of first mortgage bonds of the Cleveland Short Line Railway Company, making a total of 47,500 shares of common stock, par value \$4,750,000, and \$1,000,000 of first mortgage bonds of that company issued and outstanding, and at that time possessed by the Lake Shore & Michigan Southern Railway Company. Later in the year the company sold \$7,350,000 of the said first mortgage bonds after having guaranteed the payment of the principal and interest thereof. The company has also loaned to the Cleveland Short Line Railway Company the sum of \$525,000 on demand notes of that company.

In accordance with authority of the Board, and as referred to in last year's report, the company sold at par 11,772 shares of stock of the Merchants' Despatch Transportation Company and at the same time acquired by purchase from that company full ownership of 2,520 refrigerator cars and an equity in 468 refrigerator cars covered by Merchants' Despatch Equipment Trust of 1911.

There was acquired during the year by purchase, 2,115 shares of stock, par value \$105,750, of the Pittsburgh, McKeesport & Youghiogheny Railroad Company.

Under the contracts for the acquisition of coal lands in Christian, Montgomery, Fayette, Saline, Franklin and Williamson Counties, Illinois, as referred to in report for 1912, the company has received during the year deeds for 53,700 acres and has paid \$1,544,701.47, making the total lands acquired to December 31, 1913, 70,000 acres at a cost of \$2,273,911.45.

The company being the owner of all of the capital stock of the Elkhart & Western Railroad Company and all of the mortgage bonds issued by that company as of June 1, 1913, and due June 1, 1913, amounting to \$200,000, has surrendered said bonds and secured the release of the mortgage and a record of such release in Elkhart and St. Joseph counties, Indiana.

Since November 24, 1912, the parallel lines of the company and the Michigan Central Railroad Company between River House, Michigan, and Wagon Works, Ohio, have been operated as double track, southbound trains using the track of the Lake Shore & Michigan Southern Railway Company and the northbound trains using the track of the Michigan Central Railroad Company. Both companies are benefited by the greater safety, efficiency and convenience of double-track operation.

Out of the \$24,000,000 of certificates authorized under the New York Central Lines Equipment Trust of 1913 there were issued during the year an aggregate of \$13,404,000. The cost of the equipment to be assigned to this company in connection with the issue of these latter certificates is approximately \$1,347,857.96 and its pro rata amount of certificates representing not to exceed 90% of the cost is \$1,212,672.16. Full particulars as to the character of the equipment acquired is set forth upon another page of this report.

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Cost of road and equipment on Dec. 31, 1912, was \$135,766,748.79. It has been increased during the year as follows:

Expenditures for additions and betterments to the property as shown in detail on another page.....\$4,919,567.73

Cost of equipment received during the year under the equipment trust of 1913.....1,119,712.00

Cost of new equipment purchased by the company during the year, consisting of 8 class J-41 locomotives, 3 combination passenger and baggage cars, 6 horse cars, 1,000 refrigerator cars, and 1 locomotive crane.....1,845,780.80

Value of equipment acquired from Merchants' Despatch Transportation Company, consisting of full ownership in 2,000 refrigerator cars and an equity in 400 refrigerator cars covered by Merchants' Despatch Equipment Trust of 1911, 1,794,798.75

5,679,869.37

\$145,446,618.16

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Value of equipment retired from service during the year.....\$1,378,042.41

Less amount charged in connection with conversion of 34 class G-5 locomotives to Mikado type, cost of applying superheaters to 77 locomotives, rebuilding dining car and conversion of 17 passenger and 49 freight cars to work equipment.....426,846.84

\$951,195.57

Net credit account adjustments and deferred charges for 1910 and 1912 trust equipment.....9,810.89

961,006.46

\$144,485,611.70

Amount credited account depreciation accrued during the year on all equipment in service.....\$1,428,937.41

Less depreciation on equipment retired from service during the year.....113,039.13

1,315,898.28

Cost of road and equipment Dec. 31, 1913.....\$145,169,373.42

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Under an agreement dated August 1, 1913, the company has obtained freight trackage rights over the rails of the New York Central & Hudson River Railroad Company from a connection near Seneca Street, Buffalo, to a connection with the International Bridge at Black Rock, N. Y., which enables the direct interchange of traffic with the Michigan Central Railroad.

In the operation of the pension department 51 employees were retired and placed upon the pension rolls. Of these retirements, 30 were authorized because of the attainment of seventy years of age and 21 because of total and permanent physical disability. Thirty-three pensioners died during 1913 and at the close of the year 394 retired employees were carried upon the pension rolls. The average monthly pension allowance to these men was \$22.82, and the total amount paid in pension allowances during the year was \$10,254.22.

Acknowledgment is hereby rendered to officers and employees for faithful and efficient service.

ALFRED H. SMITH,
Senior Vice President.

THE MICHIGAN CENTRAL RAILROAD COMPANY

SIXTY-EIGHTH ANNUAL REPORT—FOR THE YEAR ENDED DECEMBER 31, 1913.

To the Stockholders of The Michigan Central Railroad Company:

The Board of Directors herewith submits its report for the year ended Dec. 31, 1913, with statements showing the results for the year and the financial condition of the company.

The report covers the operation of mileage as follows:

Main line.....Miles
Proprietary lines.....328.29
Leased lines.....1,110.20
Lines operated under trackage rights.....93.15

Total road operated (as shown in detail on another page).....1,799.74

Of the total road operated 72.82 miles are operated in freight service only and 26.44 miles in passenger service only.

This company and the Lake Shore & Michigan Southern Railway Company are joint owners of the Detroit, Toledo & Milwaukee Railroad, which, for convenience of operation, has been divided between the owners. The sale during the year of 39.17 miles of this line, between Battle Creek and Allegan, to the Michigan & Chicago Railway Company, the construction of a spur at Battle Creek, and a redivision of the remaining road between the owners has resulted in a loss to the Michigan Central Railroad Company of 19.41 miles of proprietary line operated. The construction of a Detroit, Delray & Dearborn Railroad connection with the Michigan Central Railroad main line at Junction Yards has added 2.39 miles, with a resulting net loss of 17.02 miles of proprietary line operated, as compared with 1912.

There was no change in capital stock during the year, the amount authorized and outstanding being \$18,750,000.

The funded debt outstanding Dec. 31, 1912, was \$43,316,174.34.

It has been increased during the year by pro-rata liability for certificates under the New York Central Lines Equipment Trust agreement of 1913.....2,635,274.90

\$45,951,449.24

It has been decreased during the year as follows:

Payment of pro-rata of installments on account of New York Central Lines equipment trust certificates.....\$45,951,449.24

Nov. 1, 1912, trust of 1907 \$250,000.00

Jan. 1, 1913, trust of 1910 308,019.12

Jan. 1, 1913, trust of 1912 151,710.90

Michigan Central-Jackson, Lansing & Saginaw 3 1/4% gold bonds of 1901 purchased and canceled by the Trustee of the Land Grant Fund of the Jackson, Lansing & Saginaw Railroad Company.....4,000.00

784,156.07

Total funded debt Dec. 31, 1913, (detail on another page).....\$44,587,552.36

The changes in the road and equipment account during the year were as follows:

Amount charged against main line to Dec. 31, 1912 \$50,553,565.23

Charged for additions and betterments in 1913, as shown in detail on another page.....\$4,919,567.73

Against capital account:

For road.....\$1,845,780.80

For equipment.....2,000,000.00

Less:

Equipment replacement fund.....\$330,241.44

Accrued reserve for depreciation.....769,451.18

1,060,692.62

2,824,670.24

Total main line.....\$53,599,184.44

Amount charged against leased lines.....\$16,618,610.44

To Dec. 31, 1912.....\$16,618,610.44

Charged for additions and betterments in 1913, as shown in detail on another page.....\$1,119,712.00

Against capital account:

For road.....\$1,119,712.00

Less: Jackson, Lansing & Saginaw R.R. bonds retired.....4,000.00

1,189,712.00

Total leased lines.....17,808,322.44

Total Dec. 31, 1913.....\$71,405,906.80

The sale of the last of three Detroit River ferry boats, belonging to the Canada Southern Railway Company, to the Kelly Island Line & Transport Company, for a consideration of \$25,000, was consummated March 5, 1914, and the proceeds paid over to the Canada Southern Railway Company.

On Jan. 28, 1913, by the purchase of four-tenths (4-10ths) share, from the Canada Southern Railway Company, this company increased its holdings of the capital stock of the Toronto, Hamilton & Buffalo Railway Company to six thousand two hundred fifty (6,250) shares.

On March 1, 1913, this company issued its one-year promissory notes for \$4,000,000, bearing interest at rate of 4 1/2% per annum, and retired its one-year 4 1/2% notes of an equal amount which matured on that date.

On Dec. 20, 1912, this company advanced to the Bay City & Battle Creek Railway Company, on its promissory note, without interest, \$50,000, with which to purchase a portion of the right-of-way of the Hecla Belt R.R. from a point of connection with the line of the Bay City & Battle Creek Railway Company near Bay City, Michigan. The property thus acquired will afford a more convenient and economical interchange with the Detroit & Mackinac Railway and access to new industries.

During the year a portion of the line of the Detroit, Delray & Dearborn Railroad was double-tracked, and a double-track connection therefrom to the main line of the Michigan Central Railroad near Junction Yards, West Detroit, was constructed at an expense of \$110,000.

The necessary approval has been obtained from the proper State authorities of an increase in the capital stock of the Detroit, Delray & Dearborn Railroad Company from \$30,000 to \$50,000 (the latter amount being erroneously stated in this report for the year ended Dec. 31, 1912, as \$375,000).

During the year the Detroit Terminal Railroad, in which this company has a one-fourth interest, was extended 3.89 miles to a connection with this company's main line near Junction Yards, West Detroit, at a cost of approximately \$84,000, and this company advanced its ownership proportion (25%) of such cost.

Out of the \$24,000.00 of certificates authorized under the New York Central Lines equipment trust of 1913

there were issued during the year an aggregate of \$15,494,000. The cost of the equipment to be assigned to this company in connection with the issue of these certificates is approximately \$2,283,530.45, and its cost to Mikado type, cost of applying superheaters to 77 locomotives, rebuilding dining car and conversion of 17 passenger and 49 freight cars to work equipment.....426,846.84

Full particulars as to the character of the equipment acquired are set forth upon another page of this report.

Losses were sustained by the company during the year through fires, which destroyed valuable property, including one grain elevator at Kensington, Illinois; a car repair shop at West Detroit, a considerable portion of the stock yards at the same point, and the passenger station and general offices at Detroit. The losses not covered by insurance were, to a very great extent, covered by the balance in the reserve fund accumulated in prior years to meet such contingencies. The elevator, car repair shop and stock yards have been restored, or are under construction.

The disastrous fire which put the passenger station and general offices of this company at Detroit out of use occurred Dec. 26, 1913, at about half past two in the afternoon. Fortunately, the new station and general office building in this city, under construction by the Detroit River Tunnel Company, and leased to the Michigan Central Railroad Company, was sufficiently near completion for immediate occupation. Train service was once transferred to the new station, and the general offices were moved and put into service within twenty-four hours. Great credit is due the General Manager and his assistants for their efficient work. No important records were destroyed.

SUMMARY OF FINANCIAL OPERATIONS AFFECTING INCOME.

	1912.	1913.	Increase (+) or Decrease (-).
Railway Operating Income—			
Car and coach revenue.....	36,011,885.97	32,911,753.07	3,100,132.90
Expenses.....	27,318,272.92	23,095,755.63	4,222,517.29
Net revenue rail operations.....	8,693,613.05	9,815,997.44	1,204,384.39

Percentage of expenses to revenues.....(75.85%) (69.91%) (+5.94%)

Auxiliary operations:

	1912.	1913.	Increase (+) or Decrease (-).
Revenue.....	655,084.61	603,550.35	1,234.06
Expenses.....	680,365.26	635,732.02	44,733.24
Net deficit auxiliary operations.....	15,180.65	26,068.53	43,517.18

Net railway operating income.....\$8,831,194.40

Railway tax accruals.....1,302,813.31

1,302,813.31

Other income—

	1912.	1913.	Increase (+) or Decrease (-).
Joint facility rent income.....	255,584.14	267,111.02	45,470.12
Miscellaneous rent income.....	1,725.94	2,003.84	277.90
Dividend income.....	746,941.50	618,556.87	128,384.63
Income from funded securities.....	44,880.00	46,880.00	2,000.00
Income from unfunded securities and accounts.....	192,198.54	186,018.05	6,179.89
Miscellaneous income.....	192,772.72	2,726.72	1,905,046.00
Total other income.....	1,246,066.84	1,066,063.18	185,393.66

Gross income.....8,836,437.73

9,624,774.25

1,088,336.52

Deductions from Gross Income—

	1912.	1913.	Increase (+) or Decrease (-).
Deductions for lease of other roads.....	3,662,313.88	3,445,579.46	116,734.42
Hire of equipment.....	1,370,527.09	1,498,646.52	278,880.57
Joint facility rent deductions.....	579,370.32	560,795.72	18,574.60
Miscellaneous rent deductions.....	8,571.08	3,003.41	5,567.67
Miscellaneous tax accruals.....	39,652.97	11,260.84	28,392.13
Separately operated properties—loss.....	52,246.83	245,802.96	193,556.13
Interest deductions for funded debt.....	1,258,594.38	1,239,327.82	19,266.56
Interest deductions for unfunded debt.....	294,195.68	192,988.94	101,206.74
Miscellaneous deductions.....	1,112.00	.....	1,112.00
Total deductions.....	7,253,277.21	6,598,441.37	654,835.84
Net income.....	1,243,160.50	2,726,332.88	1,483,172.38
Dividends, two years ending 1913.....	1,124,280.00	1,124,280.00	.....
Surplus.....	158,880.50	1,602,052.88	1,443,172.38

Amount to credit of profit and loss (free surplus) December 31, 1912.....13,228,542.28

Add:

Surplus for the year 1913.....158,880.50

Profit from sale of a part of the Detroit, Toledo & Milwaukee Railroad.....132,561.00

Premium (less commission and expense) on sale of one-year six per cent. notes.....2,020.30

293,461.80

Deduct—

Discount, commission, and expenses equipment trust certificates of 1913, and one-year four and one-half per cent. notes.....126,055.41

Additional income tax for years 1909, 1910, and 1911.....39,177.37

For abandoned property.....153,611.11

Sundry adjustments and cancellations (net).....53,098.31

269,944.06

Balance to credit of profit and loss (free surplus) December 31, 1913.....13,155,068.53

* Revenue. † Revised for comparison.

For the year covered by this report the revenue from transportation was \$55,644,055, an increase of \$3,653,201.34 as compared with the previous year; revenue from operations other than transportation was \$367,830.97, an increase of \$33,000.96, and revenue from auxiliary operations (connected with but in addition to transportation by rail) was \$655,084.61, an increase of \$1,234.06. The total gross revenue from all operations, \$56,676,970.53, was the largest in the history of the company and an increase compared with 1912 of \$3,101,394.98.

The freight revenue was \$23,131,355.32, an increase of \$1,512,731.42. This was due to the increased movement of nearly all commodities.

The passenger revenue was \$9,305,634.24, an increase of \$1,055,200.14. This additional revenue was largely contributed by interline business, both home and foreign, and immigrant travel; also by local business, the increase in which was caused, to a considerable extent, by the policy of discontinuing low-rate excursion travel, with a resulting greater average distance carried and average amount received per passenger.

The express revenue was \$1,716,333.88, an increase of \$5,900.11 compared with the previous year, due to an enlarged volume of business, producing an increase in the first eight months of \$157,004.38, partly offset by a decrease in the remaining months, due principally to the operation of the parcel post.

The revenue from transportation of mails was \$444,725.95, an increase of \$10,586.21, due principally to increased compensation, effective July 1, 1913, allowed by the United States Government for carrying parcel-post matter.

The operating revenue from all other sources increased \$114,755.07 over the previous year; the principal items being other passenger train revenue, \$14,677.63, switching, \$7,424.42, car service \$11,404.56, and rents of buildings and other property \$22,994.93.

The total expenses of rail operations were \$27,318,272.92, an increase of \$4,304,517.29, as per detail on following pages. By groups the increases were as follows:

Maintenance of way and structures.....	\$1,219,119.62
Maintenance of equipment.....	1,303,670.90
Traffic expenses.....	35,930.60
Transportation expenses.....	1,098,478.25
General expenses.....	46,939.78
Total.....	\$4,304,517.29

The increase in maintenance of way and structures was principally caused by heavy expenditures in connection with the maintenance and upkeep of the road-way. The increased force necessary for this work was employed at higher rate of wages. There was a greater number of ties laid and an increased cost per tie and a larger expenditure for rock ballast, rails and other track material.

The replacement of Grand River bridge, of buildings destroyed by fire at West Detroit stock yards, and of telegraph lines destroyed by storms explains the increases in accounts affected thereby.

These increases were offset to some extent by reduction in the accounts "Removal of snow, sand and ice," due to the open winter and in "Signals and interlocking plants" and "Buildings, fixtures and grounds," due to large expenditures in the previous year for replacement of signals on the west division, and of the West Detroit roundhouse.

The increase of \$45,829.73 in general expenses covers additional insurance, new and additional requirements of State and Inter-State Commerce commissions, a more thorough revision of way bills in the general office, and charge and loss and handling of many more overcharge and loss and damage claims caused by a greater volume of business.

The expenses of conducting auxiliary operations amounted to \$655,084.61, an increase of \$44,751.24; of which \$57,124.83 was attributable to the dining car service, principally due to depreciation and additional cars operated; \$2,371.77 to grain elevators, and \$6,956.23 to restaurants, partly offset by a decrease of \$1,681.69 on account of stock yards.

The result of auxiliary operations was a net deficit of \$15,418.63, a decrease in net revenue over previous year of \$43,517.18, principally due to decrease of \$20,676.35 in dining car service, \$20,964.94 from stock yards and \$1,453.07 from restaurants.

The operating income was \$7,250,330.89, a decrease of \$1,273,730.18.

Other income was \$1,246,066.84, an increase of \$155,393.66 as compared with the previous year, due principally to increase in joint facility rent, dividend income from unfunded securities and accounts.

The gross income was \$8,836,437.73, a decrease of \$1,088,336.52.

Deductions from gross income amounted to \$7,253,277.21, an increase of \$54,835.84. The principal fluctuations were increases of \$335,449.00 in rental of Detroit River Tunnel, \$276,880.57 in hire of equipment, \$101,206.74 in interest on unfunded debt, \$24,115.27 in rents payable, \$18,574.60 in interest on funded debt due to equipment trust certificates and \$1,306.13 in miscellaneous taxes; partially offset by \$16,572.83 reduction in interest due to refunding Canada Southern bonds and \$193,556.13 in separately operated properties—loss, the latter due almost entirely to discontinuance by this company of participation in the operating deficits of the Merchants' Despatch Transportation Company.

The profit from operation for the year, after payment of six per cent. in dividends upon the capital stock, was \$158,880.50, which has been carried to the credit of profit and loss.

The credits for retired equipment during the year amounted to.....\$539,475.00

The charges against this account for properties of Detroit, Toledo & Milwaukee Railroad, and one combination baggage, mail, and express car for Toronto, Hamilton & Buffalo Line; 145 new freight cars, one switch engine, one scale-testing car, superheaters, betterments, &c., aggregated.....229,253.56

\$310,221.44

Credit balance equipment replacement fund Dec. 31, 1912.....\$41,236.67

Total credit balance Dec. 31, 1913.....\$671,478.11

During the year expenditures in excess of \$3,200,000.00 were made on extensive improvements of facilities, as shown in detail on another page.

Acknowledgment is hereby rendered to officers and employees for faithful and efficient service.

ALFRED H. SMITH,
Senior Vice President.

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THE CLEVELAND, CINCINNATI, CHICAGO & ST. LOUIS RAILWAY COMPANY

TWENTY-FIFTH ANNUAL REPORT—FOR THE YEAR ENDED DECEMBER 31, 1913.

To the Stockholders of The Cleveland, Cincinnati, Chicago & St. Louis Railway Company:

The Board of Directors herewith submits its report for the year ended December 31, 1913, with statements showing the results for the year and the financial condition of the company.

The mileage embraced in the operation of the road is as follows:

Miles.

Main line and branches owned.....1,239.43

Proprietary lines.....433.33

Leased lines.....204.70

Trackage rights.....130.32

Total road operated.....2,013.78

A statement showing in detail the mileage of road operated will be found on another page.

There was no change in the capital stock during the year, the amounts authorized and outstanding on December 31, 1913, being as follows:

Preferred stock authorized.....\$10,000,000.00

Common stock authorized.....50,000,000.00

Total preferred and common stock authorized.....\$60,000,000.00

Preferred stock issued and outstanding.....\$10,000,000.00

Common stock issued and outstanding.....47,056,300.00

Balance common stock authorized but not issued Dec. 31, 1913.....\$2,943,700.00

In January proceedings were completed merging with this company the Cairo, Vincennes & Chicago Railway Company and the Chicago, Indianapolis & St. Louis Shore Line Railway Company of Illinois, and the Cincinnati & Springfield Railway Company, the Columbus, Springfield & Cincinnati Railway Company, the Harrison Branch Railroad Company and the Findlay Belt Railway Company of Ohio. Looking to the merger with this company of the Cincinnati, Wabash & Michigan Railway Company, the Fairland, Franklin & Martinsville Railroad Company, the White Water Railroad Company, and the Cincinnati & Southern Ohio River Railway Company, Indiana lines, in which this company owns the entire stock, proper action was taken in December by the stockholders and directors of this and the other companies severally. A completion of this merger awaits the approval of the Public Service Commission of Indiana.

The funded debt outstanding December 31, 1912, was.....\$37,705,722.71

It has been increased during the year as follows:

C. C. & St. L. Ry. general mortgage bonds, issued for additions and betterments.....\$748,000.00

C. C. & St. L. Ry. general mortgage bonds, issued for retirement of prior lien bonds.....9,000.00

To place upon the general books of the Company its pro rata liability in connection with the certificates issued under the New York Central Lines Equipment Trust Agreement of 1913.....1,087,551.00

C. I. & St. L. Short Line Ry. Co. first mortgage bonds added to funded debt account purchase of that property.....3,000,000.00

.....4,844,551.00

.....\$42,550,273.71

It has been decreased during the year as follows:

Pro rata equipment trust certificates due January 1, 1914.....\$50,516.02

Pro rata equipment trust certificates due November 1, 1913.....216,689.81

C. I. & St. L. Ry. Co. first mortgage bonds retired.....8,000.00

C. I. & St. L. Ry. Co. general first mortgage bonds retired.....23,000.00

.....637,205.83

Total funded debt outstanding December 31, 1913.....\$41,913,067.88

Out of \$24,000,000.00 of certificates authorized under the New York Central Lines Equipment Trust of 1913 there were issued during the year an aggregate of \$15,491,000.00. The cost of the equipment to be assigned to this company in connection with the issue of these latter certificates is approximately \$1,208,300.00, and its pro rata amount of certificates representing not to exceed 90 per cent. of the cost is \$1,087,551.00. Full participation as to the character of the equipment acquired are set forth upon another page of this report.

The sinking fund of the Cleveland, Cincinnati, Chicago & St. Louis Railway Company's St. Louis Division first collateral trust bonds has been increased during the year by the purchase of 29 bonds, par value \$22,000.00, making a total of 645 bonds, par value \$445,000.00, in the hands of the Central Trust Company, trustee of this fund.

The operation of the property for the first two months of the year indicated a substantial gain over the 1912 results, but the disastrous floods in Ohio, Indiana, and Illinois in March caused a suspension of operation of much of the railroad for about thirty days, doing damage to the property of this company that will entail an outlay of about \$1,000,000 in the restoration of roadway, bridges, buildings, &c.

SUMMARY OF FINANCIAL OPERATIONS AFFECTING INCOME.

	1913.	1912.	Increase (+) or Decrease (-).
Operating Income—			
Rail Operations—			
Revenues.....	\$2,840,288.14	\$2,714,298.27	+ 1,265,989.87
Expenses.....	29,329,362.15	24,339,744.33	+ 5,239,617.72
Net revenue rail operations.....	4,240,926.99	8,554,493.74	- 4,313,566.75
Per cent. of revenues.....	(87.47%)	(74.46%)	(+13.01%)
Auxiliary Operations—			
Revenues.....	405,066.47	378,362.75	+ 26,703.72
Expenses.....	416,311.39	406,785.17	+ 9,526.22
Net deficit Auxiliary Operations.....	10,645.32	28,422.42	- 17,777.10
Net Operating Income.....	4,230,281.67	8,326,071.32	- 4,095,789.65
Railway Tax Accruals.....	1,287,962.23	1,190,242.69	+ 97,719.54
Operating Income.....	2,942,319.44	7,135,768.72	- 4,193,449.28
Other Income—			
Joint facility rent income.....	351,188.98	341,589.44	+ 9,599.54
Miscellaneous rent income.....	140,997.50	165,612.45	- 24,614.95
Miscellaneous physical property—net profit.....	69,226.10	33,404.36	+ 35,821.74
Dividends on stocks owned.....	57,665.15	40,967.17	+ 16,697.98
Interest on bonds owned.....	23,240.00	35,040.00	- 11,800.00
Interest on notes, loans, &c.....	115,416.71	73,645.08	+ 41,771.63
Miscellaneous income.....	28,069.82	34,490.00	- 5,420.18
Interest on sinking fund bonds owned.....	24,920.00	12,000.00	+ 12,920.00
Total Other Income.....	612,014.94	736,606.50	- 124,591.56
Gross Income.....	\$3,554,334.38	\$7,872,375.22	- 4,318,040.84

	1913.	1912.	Increase (+) or Decrease (-).
2,013.78 miles operated.		2,011.64 miles operated.	+2.14 miles.
Deductions from Gross Income—			
For lease of other roads.....	242,856.00	*267,093.02	- 24,237.02
Hire of equipment—debit balance.....	1,220,037.23	505,122.44	+ 714,914.79
Joint facility rent payable.....	508,833.11	482,929.65	+ 25,903.46
Miscellaneous rent payable.....	145,505.05	140,960.66	+ 4,544.39
Miscellaneous tax accruals.....	6,560.20	2,970.00	+ 3,590.20
Separately operated properties—loss.....	14,750.59	71,710.76	- 56,960.17
Central Indiana Ry. deficit.....	61,872.86	54,245.00	+ 7,627.86
Mt. Gilead Short Line Ry.—deficit.....	4,317.31	.....	+ 4,317.31
Kankakee & Seneca R. R.—deficit.....	12,167.17	.....	+ 12,167.17
Interest on funded debt.....	3,915,071.19	*3,855,167.87	+ 59,903.32
Interest on unfunded debt.....	205,485.04	154,439.39	+ 111,045.65
Miscellaneous deductions.....	32,414.51	1,535.68	+ 30,878.83
Appropriation of income to sinking fund.....	24,920.00	12,000.00	+ 12,920.00
Total Deductions from Gross Income.....	6,451,889.26	6,548,225.47	- 96,336.21
Net Deficit (Income in 1912).....	2,007,546.06	2,344,351.75	- 5,041,807.81
Dividends preferred stock.....	.....	500,000.00	- 500,000.00
Deficit for the Year (Surplus in 1912).....	2,007,546.06	1,844,351.75	- 4,541,807.81
Amount to credit of profit and loss (net surplus) Dec. 31, 1912.....	.....	.....	\$1,497,329.97
Add:			
Interest 1913 to 1912, inclusive, on cost of coal property in Saline and Williamson Counties.....	.....	.....	\$305,673.24
Adjustment of sundry accounts.....	.....	.....	6,007.73
.....	.....	.....	311,681.07
Deduct:			
Deficit for the year 1913.....	.....	.....	\$2,007,546.06
Dividend of 2½% on preferred stock payable from the net income of the year ended June 30, 1913.....	.....	.....	250,000.00
Discount on C. C. & St. L. Ry. Co. general mortgage bonds.....	.....	.....	250,440.00
Discount, commissions, and expenses N. Y. C. Lines equipment trust certificates 1913.....	.....	.....	31,278.18
Balance to debit of Profit and Loss Dec. 31, 1913.....	.....	.....	\$1,389,643.20

* Revised for purposes of comparison.

The gross operating revenues for the year were \$33,840,288.14, an increase over the preceding year of \$1,136,069.87, of which \$1,038,230.54 was in transportation revenue and \$97,838.33 in revenue from operations other than transportation.

Freight revenue for the year, \$22,713,958.84, shows an increase of \$345,558.74. The average revenue per ton per mile was 5.47 mills, an increase of .04 mills. The average haul per mile increased 1.6 miles and the average amount received per ton of freight was \$7.3 cents, as compared with \$6.9 cents in 1912. The total revenue tonnage increased 191,907 tons, due to the increases in the products of forests and in manufactures, partially offset by decreases in the products of agriculture, animals and mines.

Passenger revenue for the year was \$9,171,751.82, an increase of \$303,616.24, there being increases in interstate business of \$100,945.16 and in local business of \$292,671.08. The average revenue per passenger decreased 3 cents and the average revenue per passenger mile decreased .009 cent. The number of revenue passengers increased 618,563; average distance carried decreased 1.4 miles, and passengers carried one mile increased 2,638,830.

Mail revenue for the year shows an increase of \$26,495.34, of which amount \$10,768.44 is due to increased compensation allowed by the Government account of the inauguration of the parcel post. The balance of the increase is more apparent than real, and results from a comparison with the 1912 revenue, which it was necessary to reduce approximately \$18,000 on account of an over-credit in 1911.

Since the regular quadrennial weighing of the mails in 1911, the parcel post has been inaugurated, the original weight limit of parcels being eleven pounds, for the transportation of which Congress has allowed an increase in compensation (effective from July 1, 1913, and until the next regular weighing of the mails) of not to exceed five per cent., which is equal to an annual increase of \$19,418.99 in the compensation paid this company for carrying the mails.

The situation in reference to mail pay, however, is still unsatisfactory. Pending the report of the joint Congressional Committee now sitting, and action upon this report by Congress, no conditions have been much aggravated by the enlargement of the parcel post, with substantially no return to the railroads for the increased service. This new feature of mail transportation has had the effect of curtailing express revenue without compensating return from other sources of traffic.

Express revenue increased \$7,839.59, and represents the proportion due this company of the earnings from increased express traffic, largely during the first eight months.

Revenues from operations other than transportation show an increase of \$7,829.33, of which \$57,643.62 is in car service (demurrage) and \$19,230.55 is in miscellaneous revenue, the increase in the latter being largely due to payments by other carrier lines for detour service during the flood period.

The gross operating expenses for the year were \$29,329,362.15, an increase of \$5,239,617.62, divided by groups as follows:

Maintenance of way and structures.....	\$1,250,678.56
Maintenance of equipment repairs.....	2,104,377.58
Maintenance of equipment renewals and depreciation.....	130,757.08
Traffic expenses.....	47,932.10
Transportation expenses.....	1,652,957.42
General expenses.....	\$5,514.90

Total increase.....\$5,239,617.62

The decrease in maintenance of way and structures is distributed through practically all of the accounts. The pay-rolls of this department decreased \$78,615.90 and the renewals decreased \$175,910.80.

The increase of \$2,104,377.58 in equipment repairs is due to increase in steam locomotive repairs, \$349,622.22; passenger train car repairs, \$114,626.35; and freight train car repairs, \$1,317,465.76. The pay-rolls of the maintenance of equipment department increased \$656,761.78, of which approximately \$85,000 is due to increased rates of pay. The increase in freight car repairs is due to the expenditures necessary to provide cars for the business involving work in outside shops on account of deficiency of owned facilities for this purpose.

Maintenance of equipment renewals and depreciation increased \$130,757.08. All retirements of equipment during the year, including the amount of depreciation not already accrued thereon, have been charged to operating expenses, and in addition thereto depreciation at the rate of two per cent. per annum has been accrued since Jan. 1, 1911, upon the cost of equipment of all classes and charged to expenses.

The increase in traffic expenses, excluding those incident to the flood, was \$40,708.33, and was in superintendence, advertising, and stationery and printing, the last item increasing \$44,935.00, due to the expense of printing tariffs filed in the advanced part of season.

Transportation expenses, including flood expenses, increased \$1,652,957.42. Pay-rolls increased \$1,174,314.21, the result of increased rates of compensation paid trainmen, together with increases in the force of this department due to flood conditions and increase in tonnage handled. Payments on account of loss and damage-freight increased \$251,734.11, and injuries to persons increased \$47,400.22.

General expenses increased \$51,842.91, of which \$41,306.65 is in salaries and expenses of clerks and attendants, due principally to more extensive revision of way bills and the more expeditious handling of freight claims in compliance with Federal requirements, \$8,832.20 in general office supplies and expenses, \$20,640.14 in law expenses, and \$1,808.85 in stationery and printing, largely offset by decreases in insurance of \$18,340.86 and in other expenses of \$8,536.89.

The net deficit from auxiliary operations decreased \$17,536.90, almost entirely accounted for by the smaller loss in the operation of dining cars.

Of the increase of \$97,719.63 in taxes, \$50,849 is due to increases in the tax rates applicable in the different States, \$19,904 to additional property returned for assessment, \$2,771 to increase in the appraisal of the property by the different State boards and local assessors, and \$13,810.62 to increase in the tax on gross earnings in the State of Ohio.

Operating income for the year decreased \$4,193,449.28. Other income was \$612,014.94, an increase of \$55,296.46, due to increases in dividends on stocks owned and in interest on notes, loans, &c., partially offset by decrease in interest on bonds owned and in miscellaneous income. Gross income was \$3,554,334.38, a decrease from the previous year of \$4,318,040.84.

There was a net increase in deductions from gross income of \$903,653.79, the principal items of which were: Hire of equipment balance, increase \$714,914.79—of which \$554,017.97 was in per diem on freight cars (due to accumulation of unpaid bills on account of retarded deliveries at the time of the flood and thereafter, increased volume of business and increased per diem rate); \$38,290.71 in rent of passenger equipment and \$122,096.11 in locomotive and work equipment; interest on funded debt, which includes interest on trust certificates, \$59,903.32; interest on unfunded debt, increase \$111,045.65, due to additional loans negotiated during the year; miscellaneous deductions, increase \$30,878.83, these increases having been partly offset by a decrease in loss from separately operated properties of \$59,960.17, almost entirely on account of discontinuance of participation in Merchants' Despatch Transportation Company's deficit.

The deficit for the year was \$2,007,546.06, as compared with a surplus for 1912 of \$1,497,329.97. During the year there was expense for additions and betterments to the property \$3,163,656.73, which was charged to cost of road and equipment. A detailed statement of this expenditure will be found on another page.

The notes payable at the close of 1912 were \$2,745,000. On Dec. 31, 1913, the aggregate was \$7,454,490, an increase of \$4,709,490.

The company advanced during the year for construction on the Saline Valley Railway \$1,081.73. All of the capital stock and funded debt of this company is owned by the Cleveland, Cincinnati, Chicago & St. Louis Railway Company.

There has been charged to income the company's proportion of the deficit resulting from the operation of the Central Indiana Railway for the year, amounting to \$61,872.86, an increase of \$7,627.86.

The operation of the Kankakee & Seneca Railroad (for which separate accounts are maintained) shows for the year 1913 operating expenses, \$371,622.71; operating expenses, taxes and additions and betterments, \$111,537.06; deficit, \$234,334.34, one-half of which, \$12,167.17, was charged to income in 1913.

The Mt. Gilead Short Line (for which separate accounts are maintained) shows revenues for the year \$5,037.33; operating expenses and taxes, \$9,535.17; other income, \$150.50; deficit, \$4,347.34, which amount has been charged to income in 1913.

The line of the Peoria & Eastern Division from Springfield, Ohio, to Indianapolis, Indiana, is owned by the Cleveland, Cincinnati, Chicago & St. Louis Railway Company, subject to a purchase money lien; and the line from Indianapolis, Indiana, to Pekin, Illinois, is leased to this company. Separate accounts for this division are maintained, and the operations for the year 1913 show revenues amounting to \$3,387,433.69; operating expenses and taxes, \$2,931,447.30; operating income, \$455,986.39; other income, \$29,101.78; gross income, \$485,088.11; deductions from gross income, \$637,203.10; deficit, \$152,114.99. The charges to operating expenses include \$115,691.85 on account of flood expenses.

The credit balance in equipment replacement fund on Dec. 31, 1912, was.....\$1,497,124.78

There was added during the year 1913, representing the value of equipment retired.....\$819,811.13

There was charged against this fund the following:

Locomotives.....	\$109,189.82
Passenger cars.....	42,408.77
Freight cars.....	53,126.07
Work cars.....	19,586.01

.....314,523.67

.....503,287.49

Balance Dec. 31, 1913.....\$2,002,412.21

During the year an understanding was reached between the authorities of the City of Indianapolis and this and other companies, including the Indianapolis Union Railway Company, for the completion of grade separation in that city. An injunction suit and a change of city administration may stay the execution of contracts and delay the progress of the work.

On November 1, 1913, this company entered into an agreement with the Receiver of the Wheeling & Lake Erie Railroad Company whereby the latter company will use this company's main and passing tracks between Wellington, Ohio, and a point 1½ miles east of Linndale, Ohio, a distance of approximately 32 miles, for the purpose only of handling its freight trains. The construction of the necessary connections and interlockers is now under consideration by the two companies and it is anticipated that early in the present year this work will be completed, after which the contract will become operative.

Section 19-A of the Act to Regulate Commerce, which became a law on the first day of March, 1913, provides that the Interstate Commerce Commission shall investigate and ascertain the value of all the property owned or used by all railroad companies. The Commission is required to ascertain and report in detail as to each piece of property owned or used, the original cost to date, cost of reproduction new, cost of reproduction less depreciation; also all other values and elements of value, if any, of such property. It is also required to investigate and to report upon the history and organization of the present and of any previous corporation operating the property; upon moneys received by reason of any issues of stocks, bonds, or other securities; upon the syndication, banking and other financial arrangements under which such issues were made and the expense thereof, together with a large number of other matters unnecessary to specify in detail. The company is required to co-operate with and aid in the work of the valuation of its property in such particulars and to such extent as the Commission may require and direct. It is impossible even to approximate at this time the expense which will thereby be incurred.

Acknowledgment is hereby rendered to officers and employees for faithful and efficient service.

ALFRED H. SMITH,

Senior Vice President.